

# **Fiscal Note**



Fiscal Services Division

<u>HF 681</u> – Sales Tax Refunds, County and District Fairs (LSB1774HV.1) Staff Contact: Evan Johnson (515.281.6301) <u>evan.johnson@legis.iowa.gov</u> Fiscal Note Version – Revised for new data

### **Description**

<u>House File 681</u> exempts from the State sales and use the tax price of tangible personal property, specified digital products, or services sold to a county or district fair.

## **Background**

A fair, as defined under lowa Code chapter <u>174</u>, means an organization that is incorporated under the laws of this State, including as a county or district fair or as an agricultural society, for the purpose of conducting a fair event, if all of the following apply:

- The organization owns or leases at least 10 acres of fairgrounds.
- The organization owns buildings or other improvements situated on the fairgrounds that have been specially constructed for the purposes of conducting a fair event.
- The market value of the fairgrounds and buildings and other improvements located on the fairgrounds is at least \$25,000.

There are 106 county and district fairs in Iowa.

#### **Assumptions**

- The average cost to operate a fair in Iowa is approximately \$540,000 annually. One-quarter
  of this cost, or \$135,000, is for items subject to sales/use tax upon purchase. Across all 106
  fairs, total annual costs subject to sales/use tax are estimated to be approximately \$14.3
  million.
- Construction costs are not included in operating costs.
- According to the Association of Iowa Fairs <u>2023 Exhibitor Summary and Statistics Report</u>, there were approximately \$8.6 million in capital improvements across Iowa county fairs 2023. It is assumed that 50.0% of capital improvement costs are labor costs, which are not subject to sales/use tax.
- Total taxable expenditures by county fairs that would be exempt under the Bill are estimated to be approximately \$18.6 million in FY 2023.
- Growth trends in future fiscal years are based on Consumer Price Index estimated increases of 2.0% from FY 2025 to FY 2029.
- Secure an Advanced Vision for Education (SAVE) refunds are 1.0% of taxable expenditures.
   Local options sales tax (LOST) distributions are estimated to be 0.97% of taxable expenditures.

#### **Fiscal Impact**

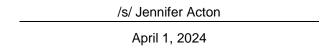
House File 681 is estimated to reduce revenues to the General Fund, SAVE Fund, and LOST by the amounts in **Figure 1**.

Figure 1 — Fiscal Impact of HF 681 (in Millions)

	General Fund		SAVE		LOST	
FY 2025	\$	-1.0	\$	-0.2	\$	-0.2
FY 2026		-1.0		-0.2		-0.2
FY 2027		-1.0		-0.2		-0.2
FY 2028		-1.0		-0.2		-0.2
FY 2029		-1.0		-0.2		-0.2

# **Sources**

Iowa Department of Revenue Association of Iowa Fairs 2023 Exhibitor Summary and Statistics Report Legislative Service Agency analysis and calculations



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The fiscal note for this Bill was prepared pursuant to <u>Joint Rule 17</u> and the Iowa Code. Data used in developing this fiscal note is available from the Fiscal Services Division of the Legislative Services Agency upon request.

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