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## FISCAL UPDATE Article

Fiscal Services Division

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### IOWA ECONOMIC DEVELOPMENT AUTHORITY BOARD MEETING — JULY 2023

**Board Meeting.** The [Iowa Economic Development Authority \(IEDA\) Board](#) met on July 21, 2023.

**Compliance Report.** The Board approved the following contract amendment requests:

- OpenLoop Health, located in Des Moines, requested a reconfiguration of a previously approved award from a \$250,000 loan and a \$250,000 forgivable loan to a single \$500,000 forgivable loan. The project represents an investment of \$11.0 million and the creation of 60.0 qualified full-time equivalent (FTE) positions.
- Worley Warehousing, located in Cedar Rapids, requested a 12-month extension of its project completion date to allow additional time to invest in the project. The project represents an investment of \$8.3 million and the creation of 3.0 qualified FTE positions.
- Source Allies, located in Urbandale, requested a 12-month extension of its project completion date due to delays in hiring caused by COVID-19. The project represents an investment of at least \$6.7 million and the creation of 36.0 FTE positions.
- Camso Manufacturing, located in Peosta, requested mutual termination of \$600,000 in tax credit benefits awarded in March 2022. The company is no longer moving forward with the project. No incentives have been claimed.

**Financial Assistance Applications.** The Board approved financial assistance applications for the following companies:

- A to Z Drying, located in Osage, offers custom spray drying, blending, packaging, and warehousing. The company was awarded a \$696,000 Investment Tax Credit and a \$334,000 Sales, Service, and Use Tax Refund. These incentives will be used to expand the company's existing footprint for the installation of a new high-capacity spray dryer. The project represents an investment of \$22.3 million and is expected to create 16 jobs, of which 9 are incented at a qualifying wage of \$24.91 per hour.
- M. H. Eby, located in Story City, manufactures aluminum truck bodies and livestock haulers. The company was awarded a \$500,000 Investment Tax Credit and a \$300,000 Sales, Service, and Use Tax Refund. These incentives will be used to expand the company's existing manufacturing and distribution capacity. The project represents an investment of \$15.4 million and is expected to create 120 jobs, of which 13 are incented at a qualifying wage of \$30.07 per hour.
- Mid-States Material Handling and Fabrication, located in Nevada, is a metal manufacturing and fabrication facility. The company was awarded an \$86,000 Sales, Service, and Use Tax Refund. This incentive will be used to expand the corporate headquarters, including an office and manufacturing space. The project represents an investment of \$3.4 million and is expected to create nine jobs, of which one is incented at a qualifying wage of \$29.47 per hour.
- RILCO, located in Eldridge, is a large lubricant distributor and industrial service provider. The company was awarded a \$113,000 Investment Tax Credit and a \$23,000 Sales, Service, and Use Tax Refund. These incentives will be used to relocate the company's corporate headquarters from Illinois to Iowa. The project represents an investment of \$5.4 million and is expected to create 81 jobs, of which 31 are incented at a qualifying wage of \$27.56 per hour.

**Technology Commercialization Committee (TCC) Recommendations.** The Board approved the following TCC recommendations:

- Janas Materials, located in Ames, develops sustainable technology for the coating industry that improves the appearance and application of wood stains. The company was awarded a \$100,000

Demonstration Fund loan with standard loan terms for product refinement, key personnel, and equipment related to developing an additive for water-based wood stains that improves stain appearance and the ease of application.

- MOD Advisor, located in Denison, automates the process of performing workers' compensation mod analysis. The company was awarded a \$100,000 Demonstration Fund loan with standard loan terms for Internet Protocol (IP) development and evaluation, proof of concept work, product refinement, key personnel, market planning, and market entry activities.
- Coltie, located in Ames, is a social network and mobile app created to equitably pair prospective students with faculty in graduate programs. The company was awarded a \$50,000 Proof of Commercial Relevance loan for product refinement.
- Primary Assembly, located in Cedar Rapids, developed software that processes real-time brainwave data and transforms it into music for trauma integration and healing for Post-Traumatic Stress Disorder (PTSD) patients. The company was awarded a \$50,000 Proof of Commercial Relevance loan for key personnel.
- GW Nutrition, located in Slater, developed technology to improve the acceptance of food ingredients by reducing microbial contamination and moderating sensory characteristics (color, flavor, and odor) of alternative proteins. The company was awarded a \$50,000 Proof of Commercial Relevance loan for proof of concept work, product refinement, key personnel, equipment, market planning, and market entry activities.

**Rules Amendments.** The Board approved the following administrative rules changes.

- A Notice of Intended Action to amend the Butchery Innovation and Revitalization Program.
- Adopt [ARC 7039C](#) related to the Employer Child Care Tax Credit.
- Approve [ARC 7020C](#) related to discontinued programs.

**Vendor Approvals.** The Board approved a \$180,000 vendor contract with TEconomy Partners to develop a workforce strategy for Iowa's targeted industries.

**Report.** The Board heard the following reports:

- Terry Roberson, Accounting Director, provided an update regarding the budget and finances for the IEDA.
- Rob Christensen, Chief Information Officer, provided an update on modernizing and augmenting information technology systems of record.
- Staci Ballard, Chief Strategic Communications Officer, provided an update on the IEDA's talent attraction strategy.
- Debi Durham, Executive Director, provided an update regarding IEDA programs and activities, as well as changes resulting from State government realignment.

**Next Meeting.** The next Board meeting will take place on August 18, 2023.

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