

Exhibit J Testimony Mr. Lanny Hillyard

November 19, 2008

Lanny Hillyard
Area Sales Manager
Land O'Lakes Purina Feed

Personal Background

- I live in Southeast Iowa
- I own farm land in the Mississippi river bottoms
- I helped move grain and livestock out of the flood plain last June
- I helped evacuate my parents and my brother's family from their homes last June
- I worked on the Mississippi river levy

Land O Lakes Purina Feed Presence in Iowa

- Cooperatives and Private Dealers throughout the state
- Small producers up to the very large integrators served
- 1,000,000 tons will be sold in 2008
- Swine business is up
- Cattle business is down
- Dairy business is steady

Livestock Numbers Affected by Flooding

- Swine – Little effect other than Iowa river flooding Oakville area
- Cattle - Some pastures in flood plain
- Dairy – Little effect

Feed Ingredients Cost Increase Due to Flooding

- Short term effect during summer
- Transportation cost higher
- Other market factors overriding flooding
- Yields better than expected
- Soybean Meal availability and price
- No long term effect on ingredients we can see

Infrastructure Replacement Cost Due to Flooding

- ECIC location at Cedar Falls
- Roads in Southeast Iowa
- Telephone pedestals
- Swine buildings, Cattle feedlots, Dairy facilities affected little other than Oakville area

Recognition

- Core of Engineers
- Iowa National Guard
- Volunteers
- Four Wellers
- State and National Legislators