

Patty,

It is no secret that almost universally healthcare providers are opposed to Medicaid Managed Care. I won't reiterate what you have heard likely hundreds of times, but I will just focus on two items:

- 1) Iowa has one of the most engaged provider groups in this country in terms of moving into the future of healthcare. UnityPoint, the University of Iowa Health Alliance, and Mercy all have demonstrated meaningful commitment to moving forward with accountable care models etc. We have some of the largest ACOs in the country. Hospitals also have the support of a very forward thinking hospital association in IHA. IHA likewise has always been willing to come to the table to discuss meaningful changes in healthcare. Currently, they are working hard to get all hospitals to come together to make meaningful change in our transparency of healthcare costs. With this said, you have stakeholders that are willing to work through meaningful dialogue and action regarding change, yet the decision was made to unilaterally go to a model that has proven to often not be effective with stakeholders that have little to no commitment to the individuals in our state
- 2) The rollout process for this has been frustrating and harried. We receive e-mails with threatening tones regarding needing signatures now, or in 48 hours. This was true even before the state finalized contracts and true even before the four companies were even selected. Provider manuals which are hundreds of pages were released only a week ago or so giving healthcare organizations no time to do a true due diligence of what this looks like. Many of our local providers have little to no idea on what is going on. Even a larger player like this hospital has felt very lost in this whole process

I urge the state to reconsider this route entirely, or at the very least, slow down. Thank you for your time.



Steve Slessor, MHA
Chief Executive Officer
319.332.0900 direct
319.242.1201 cell
1600 1st St. East, Independence, IA 50644
www.bchealth.org