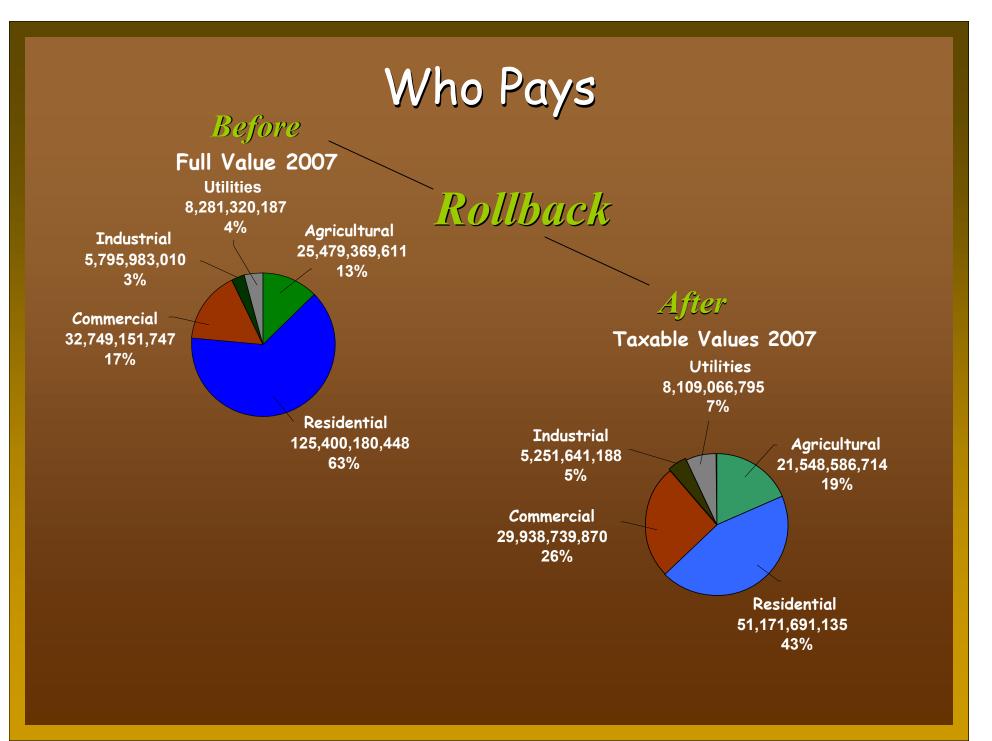
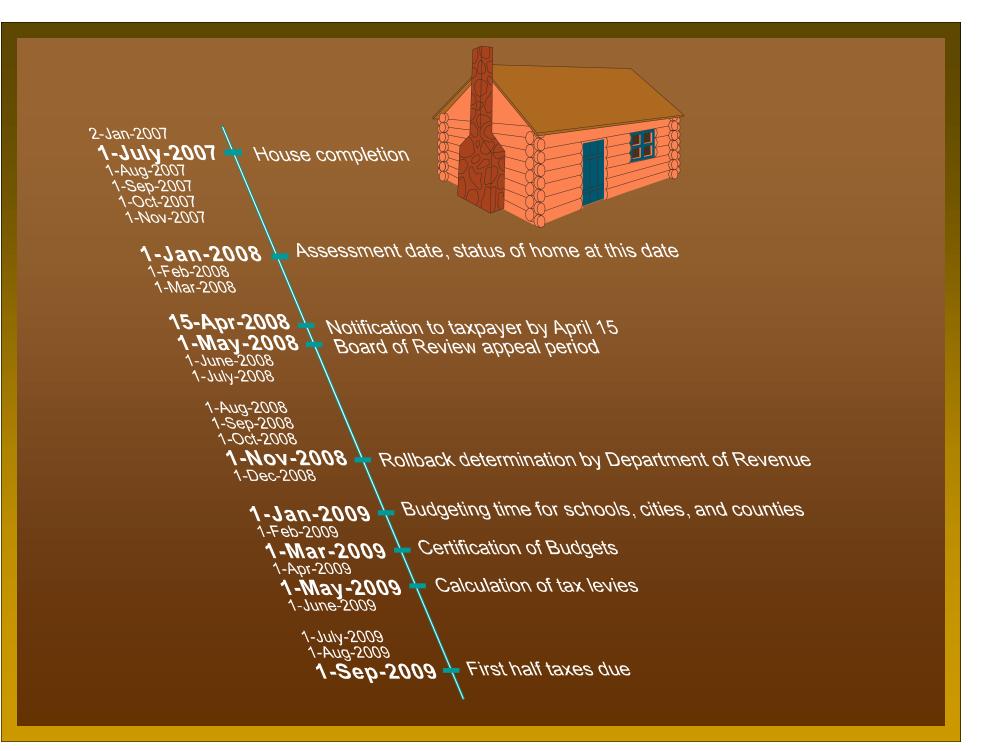
-7-Assessment of Property -Dale Hyman Presentation Iowa Department of Revenue



by: Dale Hyman, Administrator September 12, 2007





Assessors - Appointment & Education

Appointed by Conference Board - 6 year terms
Mayors, Supervisors, School Boards

»or

- City Councils, Supervisors, School Board
- Qualifications

- Written Examination

Laws, Taxpayer Rights, Duties, Appraisal

- Continuing education per term

160 hours, at least 90 hours tested

Assessor Duties

- Cause to be assessed, in accordance with section 441.21, all the property in the jurisdiction.
- Approve exemptions for property.
- Administer property tax credits and exemptions (45 and counting).
- Cooperate with the Department of Revenue in administering the law.

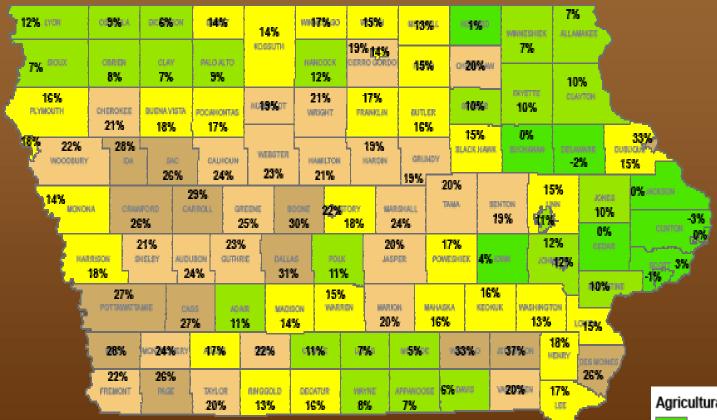
Department of Revenue

- Provides technical assistance and educational programs for assessors and board of review members.
- Administers certification exams for assessors and deputy assessors.
- Issues equalization orders to county auditors every two years based on comparisons of sales and department appraisals to assessed values.
- Assesses all railroad, utilities and pipelines in the state.
- Advises local government officials and taxpayers on property tax issues, including credits and exemptions and appraisal methodology.

Assessment Change 2007

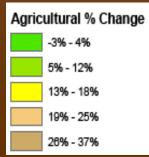
Classification	Agricultural	Residential	Commercial
Revaluation	15.4%	7.5%	4.6%
Other & New Construction	1%	2.7%	3.9%
Overall increase	16.4%	10.2%	8.5%

Assessment Change - Agricultural Agricultural Revaluation and Equalization (Excludes New Construction)

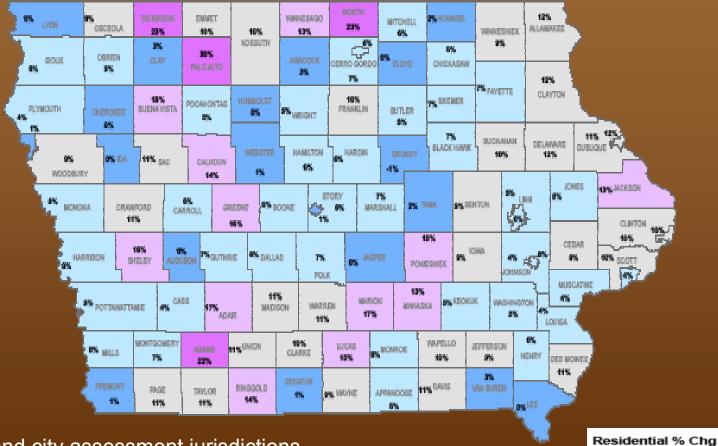


County and city assessment jurisdictions may have varying percentages

Iowa Department of Revenue, August 15, 2007

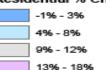


Assessment Change - Residential Residential Revaluation and Equalization (Excludes New Construction)



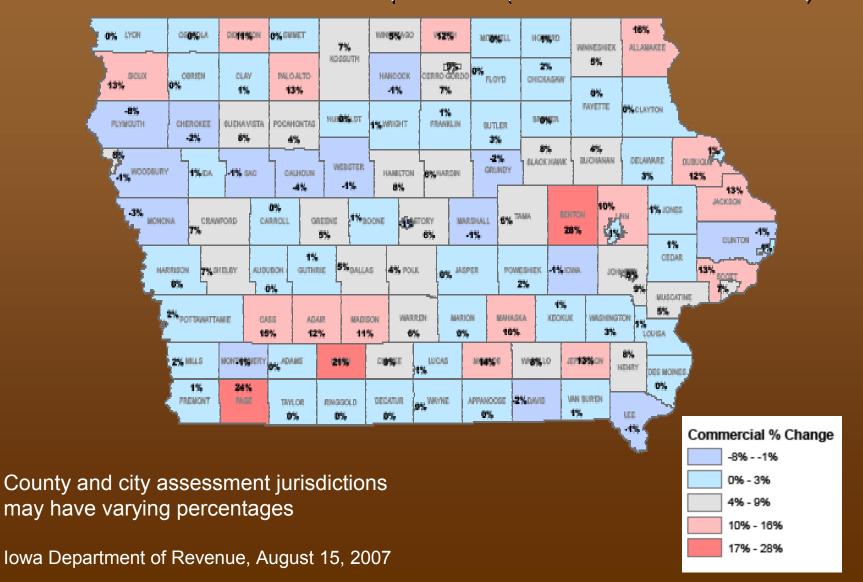
County and city assessment jurisdictions may have varying percentages

Iowa Department of Revenue, August 15, 2007

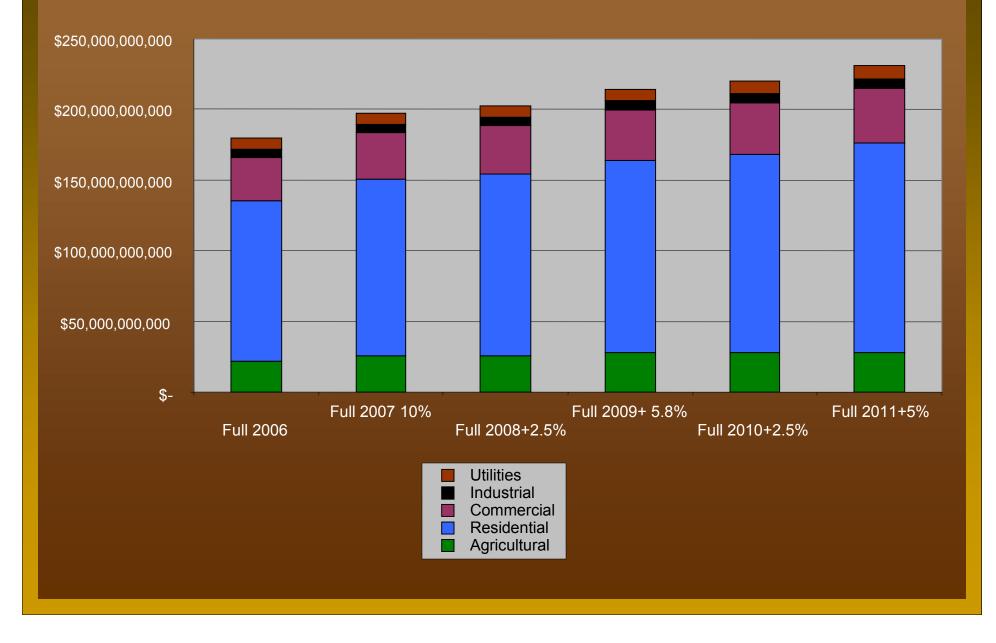


19% - 30%

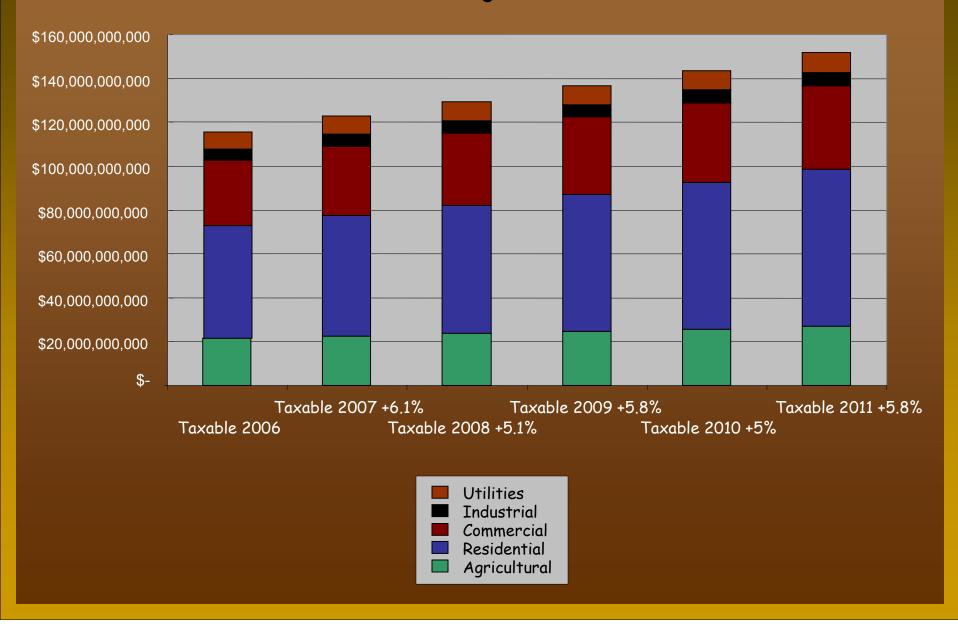
Assessment Change Commercial Commercial Revaluation and Equalization (Excludes New Construction)



State Wide 100% Value Predictions



Predicted Value Adjusted for Rollback



Capitalization of Agricultural Income

LAND DISTRIBUTION					GROSS	COUNTY	STATE	COUNTY	(
LAND USE	ACRES	YIELD	PRODUCTION	PRICE	INCOME	ADJUST.	EXP.	ADJ. EXP.	. TOTAL
CORN	12,288,000	164.4	2,019,534,000	2.08	2,100,315,360	0	85.78	85.78	1,054,064,640
SOYBEANS	10,404,000	45.0	467,926,800	5.78	1,352,308,452	0	51.55	51.55	536,326,200
OATS	158,400	75.9	12,022,200	1.61	9,677,871	0	20.12	20.12	3,187,008
GOVT. PROGRAMS	1,808,106				496,885,977				0
HAY	1,610,000	3.58	5,765,000	82.6	119,047,250	0	29.48	29.48	47,462,800
TILLABLE PASTURE	1,356,606			73.93	100,293,882		19.16		25,992,571
NON-TILLABLE PASTURE	2,286,266			36.97	84,523,254		9.75		22,291,094
TOTAL ENUMERATED	29,911,378								
OTHER ACREAGE	1,848,622								
TOTAL ACREAGE	31.760.000	тот	AL LANDLORD		4.263.052.046				1.689.324.313

INCOME & EXPENSES

EXPENSE SUMMARY

TOTAL LAND		1,689,3	1,689,324,313		
FERTILIZER COST ADJ.					
164.4	164.4	0			
0.09	12,288,000		0		

LIABILITY INSURANCE EXPENSE (.36) 11,433,600

TOTAL EXPENSES

1,700,757,913

INCOME FOR OTHER ACRES

NET INCOME PER ACRE: ENUM. ACRES85.66NET INCOME PER ACRE: OTHER ACRES14.56

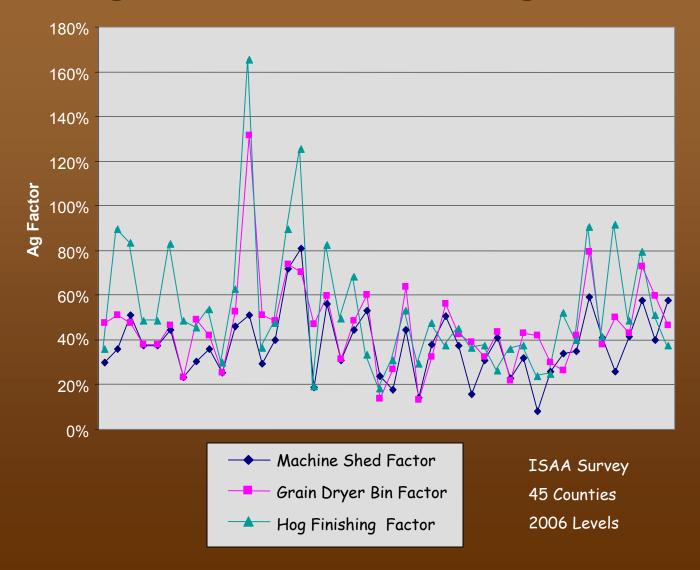
DETERMINATION OF VALUE PER ACRE

LANDLORD INCOME:ENUM. ACRES	4,263,052,046
TOTAL EXPENSES	1,700,757,913
NET LANDLORD INCOME:ENUM. ACRES	2,562,294,133
NET LANDLORD INCOME:OTHER ACRES	26,915,936
TOTAL NET INCOME	2,589,210,069
NET INCOME PER ACRE	81.52
LESS DWELLING ADJUSTMENT (10.6%)	72.88
LESS REAL ESTATE TAXES	16.83
NET INCOME PER ACRE AFTER R.E. TAXES	56.05
CAPITALIZED AT 7%	\$ 800.71

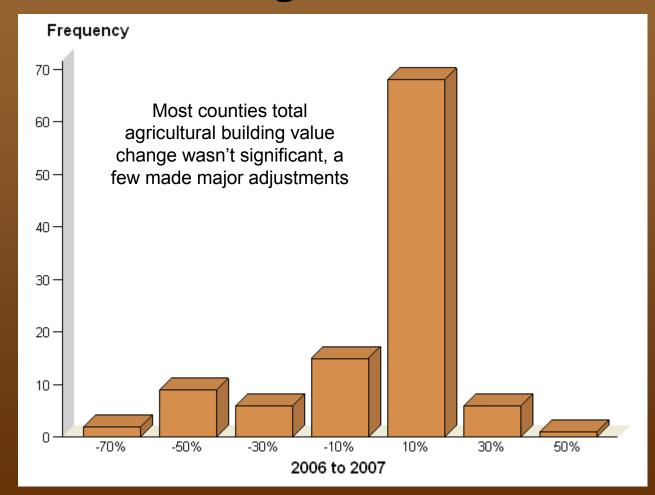
Iowa State Wide Averages - Impact 2009 Assessment

Year	2001	2002	2006 estimated	2007 estimated
Corn acres	11,400,000	11,850,000	12,350,000	13,950,000
Corn yield/acre	146	163	166	170
Corn price/bushel	1.9	2.22	2.5	2.85
Corn expenses/acre	81.34	79.31	107.00	114.00
Corn net	653,904,000	1,204,197,000	1,241,175,000	1,789,087,500
Corn net per acre	57	102	101	128
Bean acres	10,920,000	10,400,000	10,101,000	8,770,000
Bean yield/acre	44	48	50.5	50
Bean price/acre	4.35	5.54	6.00	7.00
Bean expenses	49.34	48.22	60.00	63.00
Bean net	506,251,200	881,296,000	924,241,500	982,240,000
Bean net/ac	46.36	84.74	91.50	112.00
Corn & bean net	1,160,155,200	2,085,493,000	2,165,416,500	2,771,327,500
5 year average 2001-2005	1,810,783,140			
5 year average 2003-2007			2,149,002,300	

Agricultural Building Factors



Percent Change 06 to 07 in Building Assessments



Goals

- Fewer equalization orders
- More assessor revaluation
 - Earlier appraisals
 - Online management of sales for equalization
 - Study of process.
- Open communication
 - E-mail notification to county officers
 - Consumer friendly website