

BROADLAWNS MEDICAL CENTER

Presentation
for the
Medical Assistance Projections and
Assessment Council
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#BroadlawnsMedicalCenter
Caring for Our Community

IowaCare Enrollment

- As of August 31, 2006, the State had 27,484 enrollees and 9,748 of these are Polk County residents.
- Broadlawns provides 36 percent of the care to the IowaCare enrollees.
- Largest percentage of enrollees in the State for IowaCare.



Collection of Premiums

- The collection of premiums has been an ongoing issue at Broadlawns Medical Center.
- As of September 5, 2006, the DHS office at Broadlawns Medical Center is able to collect cash and hardship information.
- We want to thank the legislators for your support on this issue.



Verification of Citizenship and Identity

- Effective July 1, 2006, DHS will be required by the Budget Reduction Act to verify U.S. Citizenship.
- Broadlawns Medical Center and DHS are discussing how we can work together to develop a process where our patients would not have to verify their citizenship more than once.
- You may recall, Broadlawns Medical Center verified citizenship prior to IowaCare.



Re-enrollment in IowaCare

- The following is a list of the projected number of patients who will be re-enrolling in IowaCare:
 - Sept 864
 - Oct 834
 - Nov 734
 - Dec 653
 - Jan 615
 - Feb 590
- **Re-enrollment** is key to the future success of this program and the care for the patients we are serving.



Re-enrollment Time Period from DHS

- The length of time for an IowaCare re-enrollment depends on the client and any barrier they may have to obtaining acceptable verification. Surprisingly, most of our clients do have some acceptable form of citizenship verification. Currently, DHS gives the client a total of 20 days to provide the information. If they need longer, DHS will grant them an extension as long as they inform the DHS office. The client is very aware of this because it is clearly stated on the letters sent by DHS to them and DHS also informs them when they come in the office.
- Most often applications/renewals that are being denied for citizenship/ID are because the client has not informed DHS that they are working on obtaining the information. If DHS does not hear from the client after 20 days and two letters, they are denied.
- DHS reports that the denials for citizenship and identity are not greater than the cancellations for failure to pay premiums or the denials for failure to pay past due premiums.



Re-enrollment Timing Based on Broadlawns Medical Center

- Broadlawns is finding that the average length an account may be pending could be 30+ days.
- The number of denials has increased.
- Now that DHS has access to the State records for births hopefully the number of denials has decreased.



IowaCare Claims Data

July 2005 – June 2006

Billed Charges	Actual Costs	Claims Paid
\$18,308,755	\$14,647,004	\$9,446,021



IowaCare Other Issues Needing to be Addressed

- Patients who are no longer eligible for the IowaCare program and need Tertiary Care cannot be transferred to the University of Iowa Hospitals and Clinics if they need Specialty Services and Advanced Levels of Care we do not provide. This highlights a critical flaw created by elimination of the state quota system.
- We have been discussing a transfer agreement with the University of Iowa Hospitals and Clinics. However, we are having difficulty reaching a compromise.
- Broadlawns Medical Center is not the only county hospital that refers patients to the University of Iowa Hospitals and Clinics. We do not have a sub-acute unit nor do we offer certain specialty services so once the patient is medically stable we cannot agree to transfer the patient back to our Medical Center. In addition, we believe the IowaCare patients are the exception to this agreement and the University of Iowa Hospitals and Clinics needs to accept these patients as our Tertiary Care partner in this program. These issues are causing an impasse between the University of Iowa Hospitals and Clinics and Broadlawns Medical Center.
- In addition, even if we reach a transfer agreement we will still have issues with patients that are uninsured and not enrolled in IowaCare who need Tertiary Care.



Broadlawns Medical Center
Durable Medical Equipment
and Pharmaceuticals
Provided to IowaCare Patients
July 2006 - Present

- Pharmaceuticals - \$2,547,620
 - Durable Medical Equipment - \$72,855
- Total: \$2,620,475



Future Opportunities



Health Risk Assessments

- We have conducted several meetings with Des Moines University and Polk County Health Department to strategize how to implement the Health Risk Assessments to IowaCare and Medicaid patients in Polk County.



Other Medicaid Initiatives

- Electronic Medical Record
 - Broadlawns Medical Center has had one meeting with Dr. Kline to discuss the Medicaid Electronic Medical Records. A second meeting is scheduled with Dr. Kline.
- Patient Survey- Children and Families of Iowa
 - Broadlawns Medical Center reviewed the survey and provided feedback for changes to the survey.
 - We are interested in seeing the results of the survey.



Understanding of Medicaid Programs

- Broadlawns Medical Center enrolls our patients in the various Medicaid programs.
- Broadlawns needs to understand which of the Medicaid programs is primary and which one is secondary. (i.e. Is IowaCare primary and the Family Planning Waiver secondary?)
- We are working to understand how we provide dental care under the program.
- We are continuing these conversations with DHS.



Questions?

