



## ATTACHMENT 1

### DAS Expense Reduction /Cost Avoidance/Revenue Increase First Two Months – FY05

#### Human Resources Enterprise:

Identified \$124,000 in state premium tax erroneously charged by John Deere.

#### Information Technology Enterprise:

1. \$8,000 saved by renegotiating the Real Networks support contract which resulted in a 60 percent savings.
2. \$9,000 saved by reducing the CISCO maintenance agreement to remove old equipment, down-levels of software and dropping coverage for selected spare equipment inventory.
3. \$45,000 saved by canceling the Clarify support agreement.
4. \$2,200/ month or \$26,400/year with renegotiating the Storage Tek maintenance contract in eliminating a tape silo.
5. \$20,000/year saved by renegotiating the Softworks (EMC) maintenance.
6. \$32,000/year saved in canceling the IBI (Information Builders) software

#### **Cost Avoidance**

1. Mid-tier consolidation – mid-tier PHP environment consolidated with lowAccess servers. ITE will no longer have to invest in separate parallel environments saving tens of thousands over the next five years.
2. Multimedia server repurposing – repurposed excess capacity in multimedia environment for new IIS 6 ASP/.NET hosting environment. Tens of thousands of dollars saved.
3. \$40,000 avoided by not upgrading the hardware and software of the Iowa Hub system and replacing it with a more cost effective and efficient solution.

#### **Increased Revenue**

1. Department of Natural Resources – One Stop Server Co-location - \$800 per month
2. Department of Natural Resources PHP Hosting - \$56.24 per month + \$600 annually
3. Department of Inspections and Appeals HFD Application Hosting - \$859.83 per month
4. Division of Vocational Rehabilitation Services - \$56.24 per month
5. Iowa Public Television / Department of Ed - \$1706.50 per month
6. Iowa Utilities Board E-Mail Services - \$819.84 per month
7. Iowa Civil Rights E-mail Services - \$1297.46 per month
8. Iowa Civil Rights server hosing - \$212.46 per month
9. Public Employment Relations Board desktop and E-mail services - \$3874.90 per month

## General Services Enterprise:

### Cost Savings

1. Saved \$5,000 annually by canceling ARAMARK custodial uniform contract.
2. Additional identified savings:

<u>Categories</u>	<u>Annual spend</u>	<u>Annual Savings</u>	
		<u>%</u>	<u>\$</u>
Equipment maintenance contracts			\$500,000
Recycled Paper	850,000	20%	170,000
Pressure seal cut forms		37%	
Respiratory Services			30,000
Vehicles			600,000
Office Supplies			
Copiers			
Software			235,726
Computer hardware			
Ballast	28,603	2%	558
Salt	58,553	5%	2,635
Overnight mail and ground delivery	380,000	7%	26,600
Self-Contained Breathing Apparatus	77,442	35%	27,635 RX595000489
Elevator Maintenance - Oakdale	12,348	53%	6,588
Recycling Lamps, Ballasts, (Joint)	48,675	16%	7,722
DOC Prisoner Transportation CT2526	43,608	29%	12,488 1st year
	43,608	20%	8,648 2nd year
	43,608	15%	6,728 3rd year
	43,608	11%	4,808 4th year
	43,608	7%	2,888 5th year
	43,608	2%	968 6th year
DOC/DHS Pharmaceutical Services	4,758,602	25%	1,208,684
DHS Rent			70,000
<b>GSE Total Savings FY05</b>	<b>\$ 2,903,636</b>		
<b>GSE Total Savings Out Years</b>	<b>\$ 24,040</b>		

### Increased Revenue

1. Signed \$98,000 custodial contract for IWD building at 430 East Grand.