

DATE: December 13, 2013

TO: Board Members of the Iowa Lottery Authority

FROM: Brenda Nye, Chief Financial Officer

Attached are the financial statements for November 2013. During November, we had revenue of \$24,638,577. This sales level resulted in \$6,563,816 of proceeds payable to the State General Fund and \$61,355 of proceeds payable to the Veterans Trust Fund.

Attachments

IOWA LOTTERY AUTHORITY
SCHEDULE OF ECONOMIC BENEFITS

November 30, 2013

Proceeds to Iowa Plan		\$170,318,439
Proceeds to CLEAN fund		\$35,894,355
Proceeds to Special Appropriations		\$13,773,572
Proceeds to Gambler's Treatment Program		15,732,208
Proceeds to the State General Fund:		
Prior to Fiscal Year 2014	\$1,231,172,262	
Fiscal Year 2014		
Transferred	19,072,199	
Payable	12,713,469	
	<hr/>	1,262,957,930
Proceeds to the Veterans Trust Fund:		
Prior to Fiscal Year 2014	\$13,396,520	
Fiscal Year 2014		
Transferred	669,244	
Payable	108,919	
	<hr/>	14,174,683
Total		<hr/> <hr/> \$1,512,851,187

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE MONTH AND YEAR ENDED NOVEMBER 30, 2013

	Month ended November 30, 2013	Month ended November 30, 2012	Year-to-date November 30, 2013	Year-to-date November 30, 2012
OPERATING REVENUES				
Instant-scratch ticket sales	\$15,218,348	\$16,050,047	\$75,232,166	\$75,777,561
Pick 3 sales	581,738	547,537	2,851,811	2,789,656
Powerball sales	4,092,603	15,272,394	30,307,319	37,965,135
Mega Millions sales	1,918,177	1,070,365	6,376,933	5,789,104
Hot Lotto sales	750,497	975,595	4,222,632	4,516,028
Raffle sales	242,960	0	242,960	0
Pick 4 sales	275,330	251,446	1,317,921	1,230,129
\$100,000 Cash Game sales	364,353	378,558	1,857,615	1,869,427
Pull-tab sales	1,193,791	1,334,735	6,582,643	6,993,682
Application fees	325	950	1,450	2,875
Other revenue	455	2,313	5,581	8,727
Total operating revenues	24,638,577	35,883,940	128,999,031	136,942,324
OPERATING EXPENSES				
Scratch ticket prize expense	9,374,351	10,014,961	48,057,012	47,313,803
Pick 3 prize expense	345,093	325,833	1,678,909	1,651,554
Powerball prize expense	1,820,530	7,569,013	14,640,579	18,642,164
Mega Millions prize expense	966,007	542,536	3,185,770	2,929,520
Hot Lotto prize expense	360,792	475,703	2,031,979	2,151,723
Raffle prize expense	101,536	0	101,536	0
Pick 4 prize expense	163,698	142,748	772,902	718,687
\$100,000 Cash Game prize expense	194,999	202,481	993,666	999,929
Pull-tab prize expense	749,428	832,849	4,132,117	4,376,122
VIP Club prize expense	0	160,274	245,000	817,398
Promotional prize expense	10,952	34,152	117,915	75,528
Advertising/publicity	560,453	480,626	2,971,317	2,501,943
Retailer compensation expense	1,550,632	2,286,783	8,202,957	8,722,106
Ticket expense	272,922	334,466	1,365,386	1,290,542
Vendor compensation expense	476,223	761,375	2,606,242	2,786,642
Salary and benefits	695,885	728,500	3,930,087	3,884,778
Travel	32,978	30,885	176,412	172,252
Supplies	6,512	4,156	53,124	45,543
Printing	4,158	183	10,150	1,262
Postage	322	1,307	1,501	2,641
Communications	13,630	13,515	80,612	60,333
Rentals	25,775	24,705	127,150	124,486
Utilities	11,411	8,065	40,662	35,329
Professional fees	6,698	3,039	34,115	31,956
Vending machine maintenance	46,957	44,661	235,101	223,492
Outside services and repairs	50,886	17,889	184,873	119,996
Data processing	7,041	4,574	37,999	22,827
Equipment	10,446	80,519	89,488	159,615
Reimbursement to other				
state agencies	29,068	34,235	184,562	171,616
Depreciation	23,965	20,283	121,093	101,414
Other	3,770	19,058	40,199	40,162
MUSL administrative expense	4,434	3,088	22,168	15,438
Total operating expenses	17,921,552	25,202,462	96,472,583	100,190,801
Operating income	6,717,025	10,681,478	32,526,448	36,751,523

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE MONTH AND YEAR ENDED NOVEMBER 30, 2013

	<u>Month ended</u> <u>November 30, 2013</u>	<u>Month ended</u> <u>November 30, 2012</u>	<u>Year-to-date</u> <u>November 30, 2013</u>	<u>Year-to-date</u> <u>November 30, 2012</u>
Non-operating revenues (expenses)				
Proceeds deposited to:				
State General Fund	(6,563,816)	(10,310,506)	(31,785,668)	(35,469,758)
Veterans Trust Fund	(61,355)	(69,101)	(778,163)	(959,006)
Interest income	3,984	8,443	18,333	61,240
Interest expense	0	(3,010)	0	(15,052)
Net non-operating revenues (expenses)	<u>(6,621,187)</u>	<u>(10,374,174)</u>	<u>(32,545,498)</u>	<u>(36,382,576)</u>
Change in net position	95,838	307,304	(19,050)	368,947
Net position, beginning of period	<u>6,169,291</u>	<u>5,257,603</u>	<u>6,284,179</u>	<u>5,195,960</u>
Net position, end of period	<u><u>\$6,265,129</u></u>	<u><u>\$5,564,907</u></u>	<u><u>\$6,265,129</u></u>	<u><u>\$5,564,907</u></u>