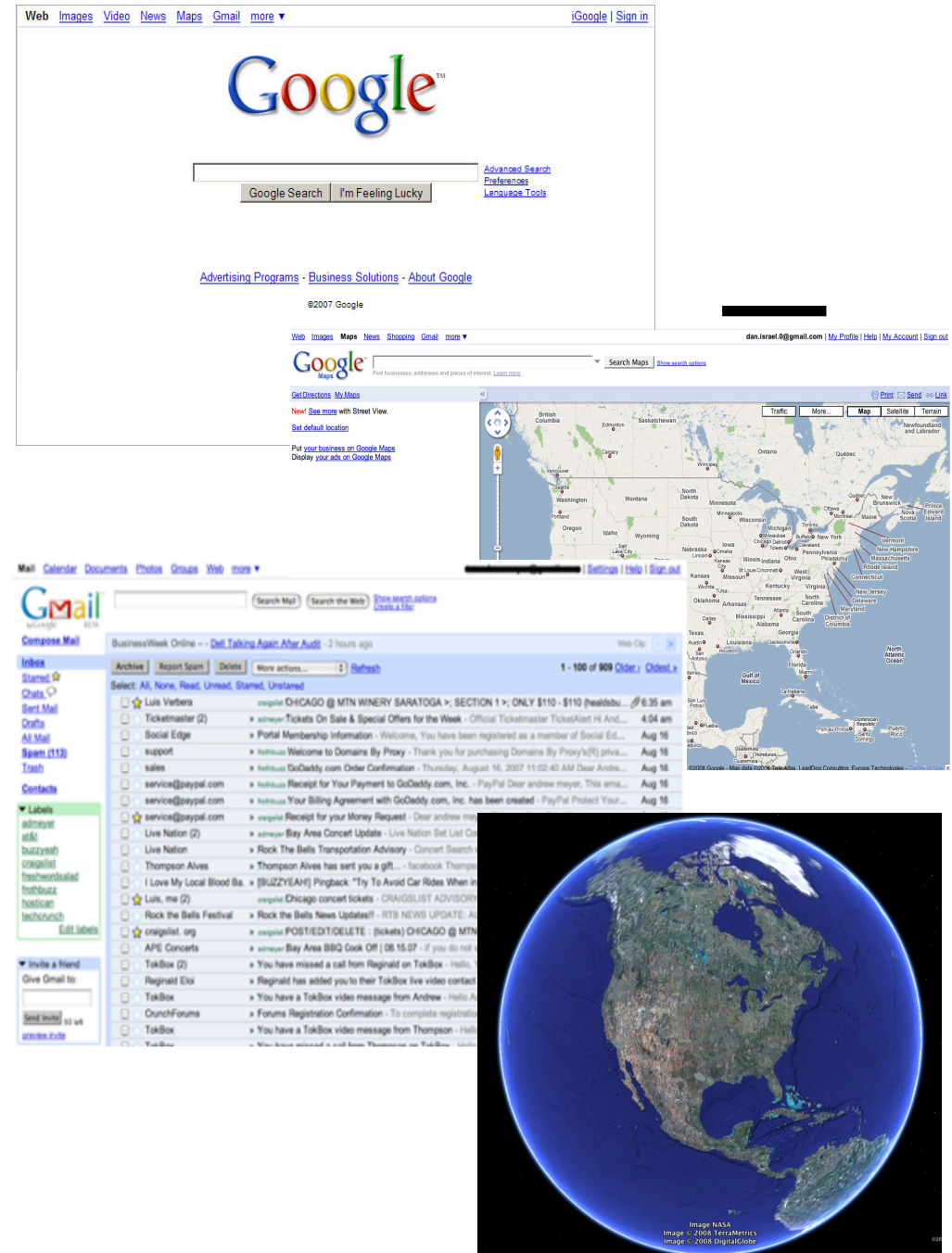


Future of e-Government

Google Products

- Hundreds of millions of searches each day
 - The world's largest search index
 - Every 4 hours we index and add or refresh as much data as is in the entire US Library of Congress.
- 13 hours of video uploaded to YouTube each minute
- #1 mapping site in the world
- Tens of millions of users rely on Google for email service, spam filtering, and anti-virus
- Over 400 million downloads of Google Earth



Google: The Company

- More than 20,000 employees
- Billions of dollars invested in R&D annually
- The world's 4th largest manufacturer of servers
- Dozens of datacenters



Google Enterprise



Develop **innovative user-centric** technology for businesses

Backed by Google's core **research and development**

One of Google's core businesses

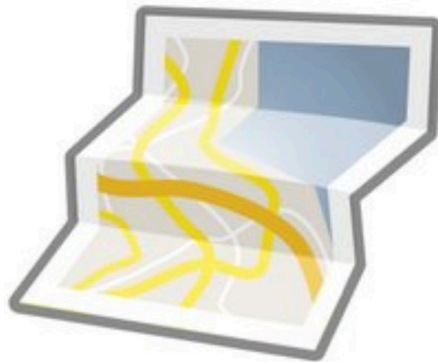
20,000+ active search customers

3,000+ **business** sign up for Google Apps daily

Search



Maps & Earth



Postini



Apps



*Current Issues Facing Government IT



Demand for Increased Transparency



Open Up Government to its Citizens:
Use cutting-edge technologies to create a new level of transparency, accountability, and participation for America's citizens.

- Change.gov

"What will you do to establish transparency and safeguards against waste with the rest of the Wall Street bailout money?"

[Diane](#), New Jersey



"Will you lift the ban on Stem Cell research in your first 100 days in office?"

[James M.](#), Nashville, TN



"What will you do to promote science and mathematics education to Elementary and Middle School students?"

[JasonWyatt](#), Raleigh, NC



NEWSROOM: BLOG



Inside the Transition: Health Care

Thursday, December 4, 2008 02:36pm EST / Posted by [Dave Rochelson](#)

Since we opened up our discussion on health care a week ago, thousands of people have shared their stories, experiences, and ideas -- best of all, people have responded to one another, taking the conversation in new and interesting directions.

It's exactly the kind of participation we were hoping for, and that we're counting on. It's what the Transition is all about.

The interest in the subject is clearly intense, so we sat in on a meeting of the Transition's Health Policy Team to introduce you to some of the team's members and give you a feel for how they make decisions.

Senator Tom Daschle, the leader of the Health Policy Team, sat down to tell us how he plans to tackle health care and his future plans for opening up the process further.

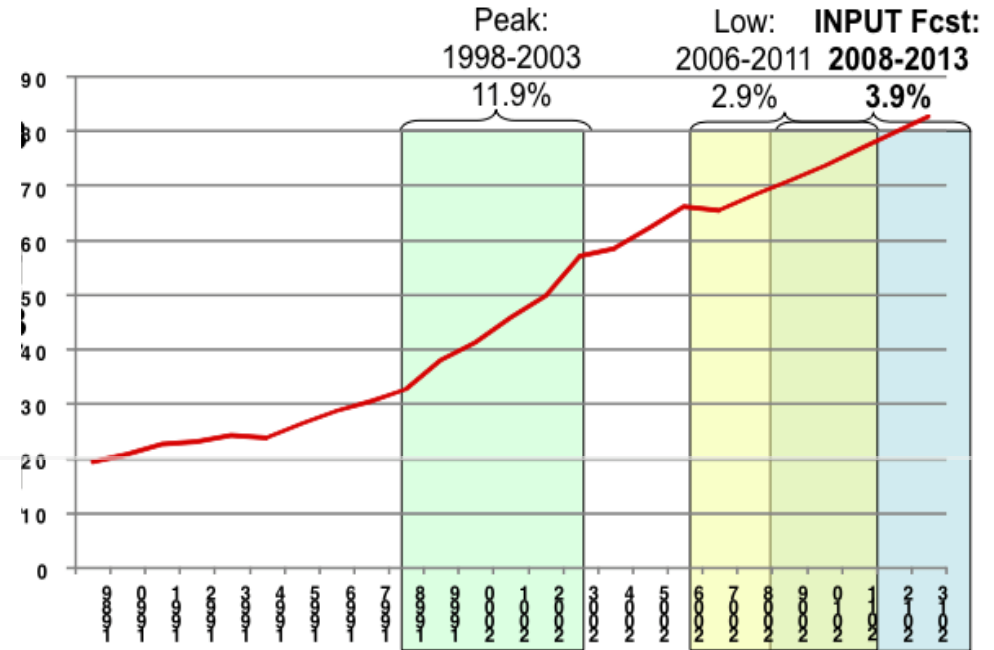
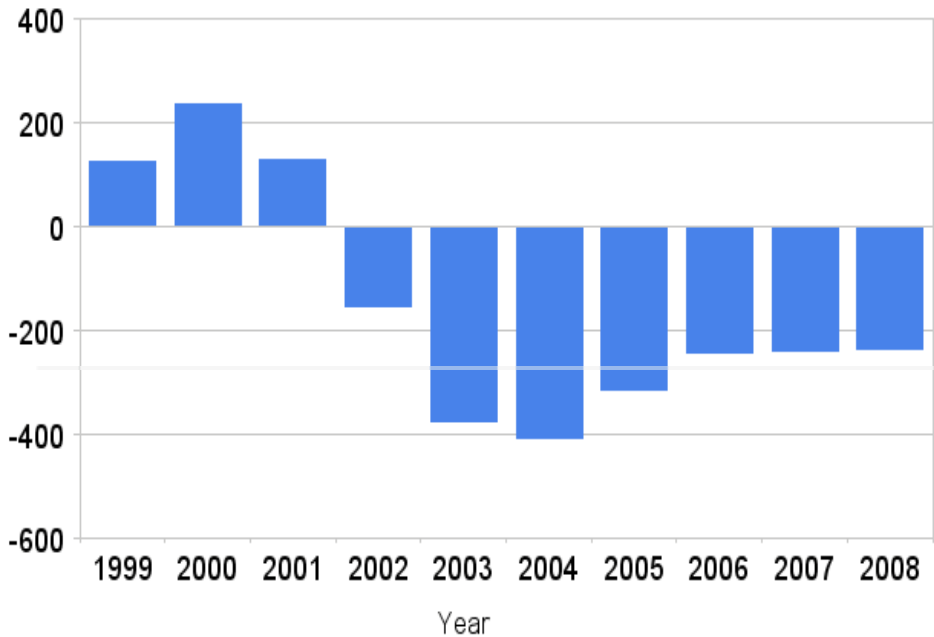
Watch the video below.



Budget Deficits; IT Spending Slowing



Federal Budget 1999 - 2008



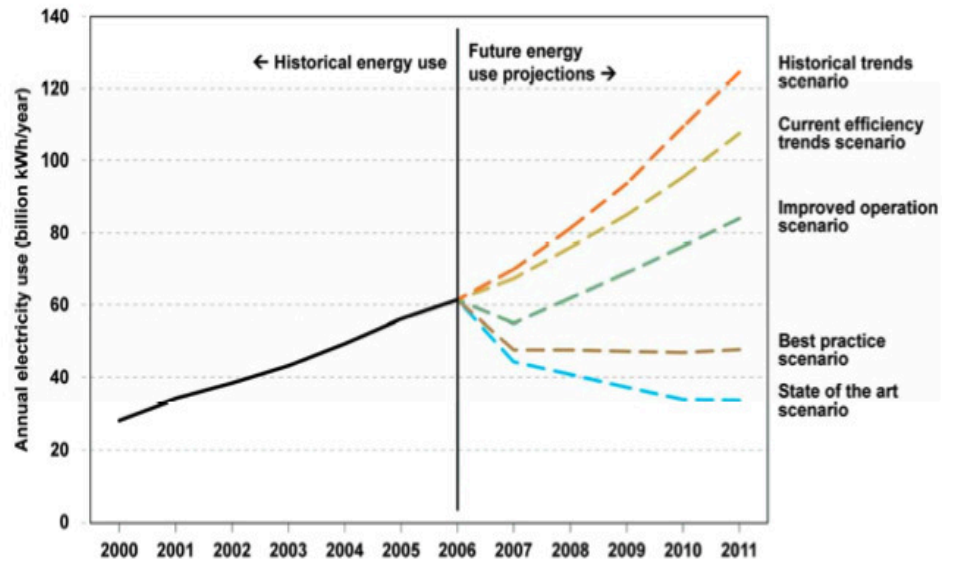
"Agencies have spent billions of dollars on developing systems and processes that are not cost effective, fail to deliver expected results, and do not provide the best solutions to agencies' needs."

- GAO, [2009 Transition website](#)

Reduce Energy Consumption



- Presidential Executive Order, Jan. 2007: "The head of each agency shall: (a) improve energy efficiency and reduce greenhouse gas emissions of the agency, through reduction of energy intensity by (i) 3 percent annually through the end of fiscal year 2015."
- HR 5646, Dec. 2006 - "it is in the United States' best interest for purchasers of computer servers to give high priority to energy efficiency."

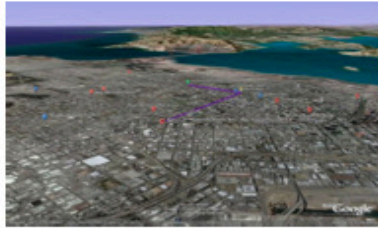


Energy Usage by Data Centers
(Source: EPA)

"Federal servers and data centers alone account for...a total electricity cost of about \$450M annually."

- EPA report to Congress, Aug. 2007

Employees Have Powerful Technology at Home



WIKIPEDIA
The Free Encyclopedia



The Future End User

Today's "Cyber Teenager" – Tomorrow's City Employee/Constituent

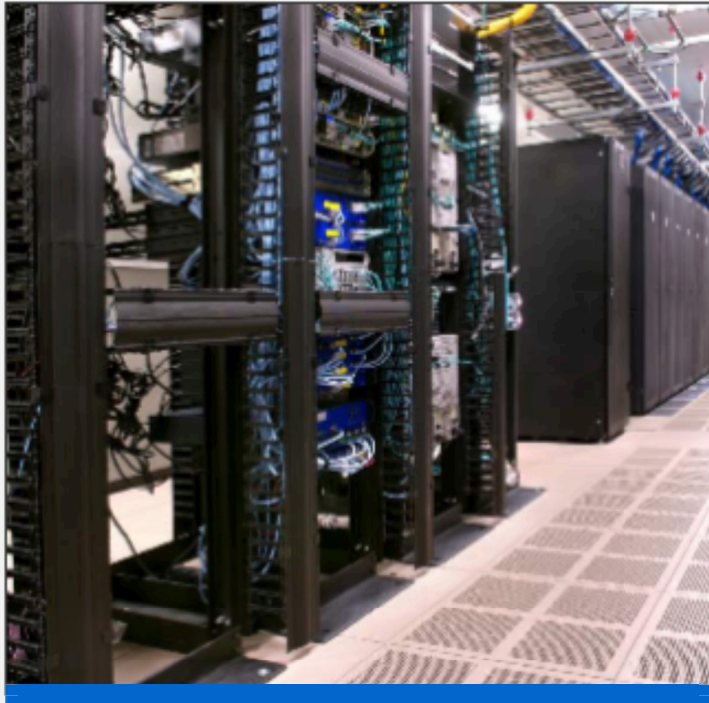


The Big Switch



- “Today, a similar revolution is under way. Hooked up to the Internet’s global computing grid, massive information-processing plants have begun pumping data and software code into our homes and businesses. This time, it’s computing that’s turning into a utility.
- Cheap utility supplied computing will ultimately change society as profoundly as cheap electricity did.”

Where's the Best Place For My Data?



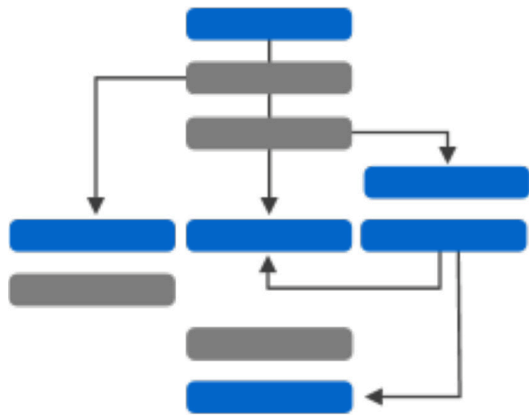
Company Servers



In the Cloud

Why is Security So Tough?

Data Problem: Users want to access their data anytime, from anywhere



60%

of corporate data
resides unprotected on PC
desktops and laptops



1-out-of-10

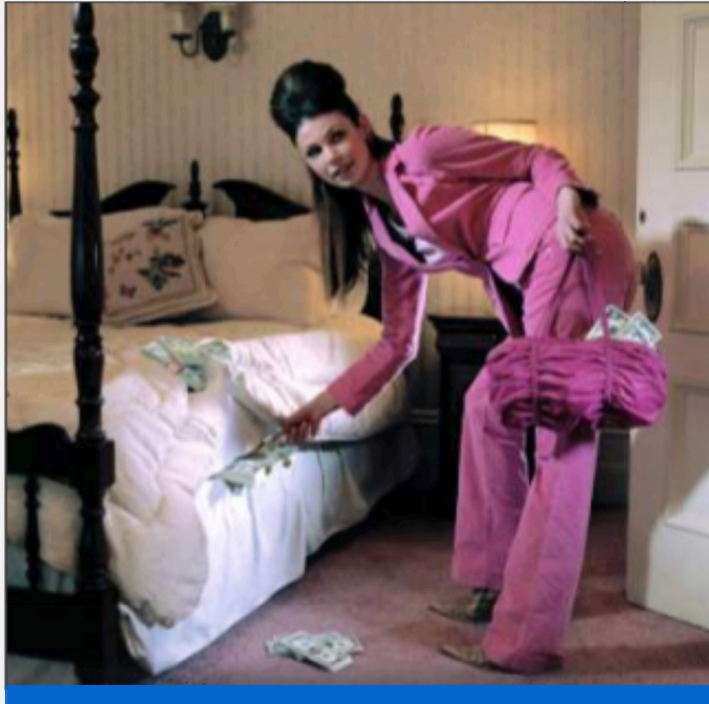
laptop computers will
be stolen within 12 months
of purchase



66%

of USB thumb drive owners
report losing them, over
60% with private corporate
data on them

Starting the Revolution



Then



Now

Cost Advantages of SaaS only Increase



Stanford 1999



Council Bluffs 2009

Storage
Capacity

2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012

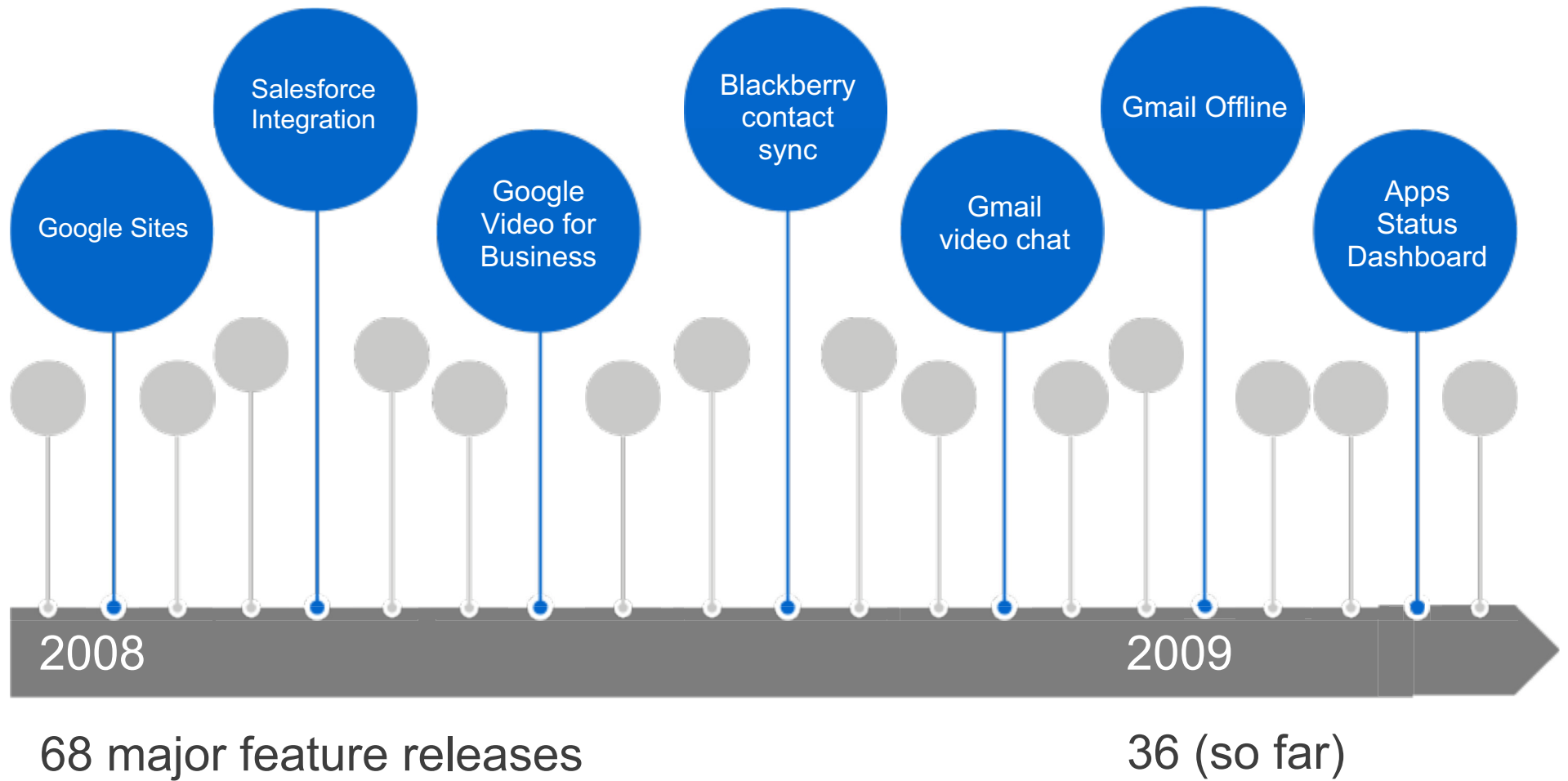
Messaging and collaboration are better in the cloud

1. Less than 1/3 the cost of on-premise messaging systems
2. No hardware or software to maintain
3. More reliable and secure
4. Better user experience



By 2012, **20% of enterprise e-mail seats** will use a software as a service (SaaS) or "cloud" model for e-mail services (Gartner, May 2009)

Continuous Innovation in the Cloud



Why run horizontal applications like email yourself?



We'll take care of email so you can focus on projects that add value to your business

Selected State Customers



DC Government and the Cloud



"Why should I spend millions on enterprise apps when I can do it at one-tenth cost and ten times the speed? It's a win-win for me."

Vivek Kundra – Chief Technology Officer,
District of Columbia

How DC uses the Cloud

- A new approach to [sharing information on large procurements](#)
- [Filling Job Vacancies](#) the Web 2.0 way
- [CapStat](#): Mapping the City's Data and making it easy for citizens to access and understand
- [New Intranet page](#) with enhanced search capabilities across multiple government data repositories

Google For Government

Challenge

S

Information Sharing

Infrastructure Consolidation

Security

80% of IT Dollars are “Dead Money”

Google Enterprise


Search Management Framework



Mapping/Geo



Messaging & Collaboration


Security and Compliance Communications

Benefits

**More Informed/
Engaged Citizens**

**Increased
Employee
Productivity**

**Reduced Cost and
IT Complexity**

**Reduced Security
and Compliance
Risk**

Google Apps



Give employees powerful messaging and collaboration tools without the usual IT hassle and cost