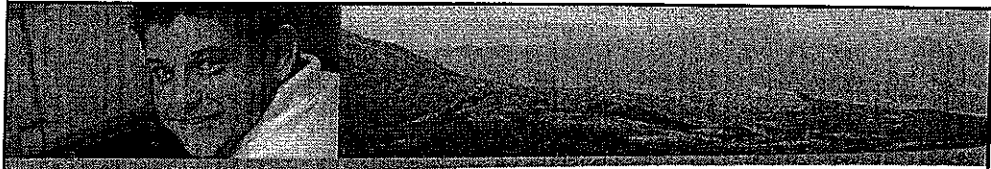


# State of Iowa Interim Legislative Committee Presentation

December 3, 2008

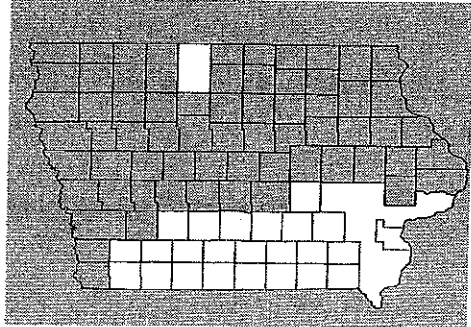
Matthew Daunis – Director, Energy Efficiency

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## Black Hills Energy: Who We Are In Iowa

- Customers Served – 144,737
- Number of Communities Served – 132
- Average Customers Per Community – 1,100
- Largest Communities – Dubuque, Council Bluffs
- Number of Employees – 194



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**Black Hills Energy  
is committed to energy efficiency**

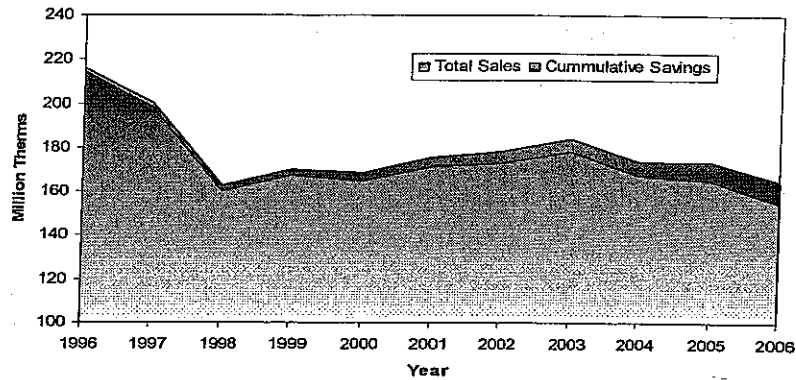
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## **2009 – 2013 Energy Efficiency Plan**

- **Comprehensive**
- **Innovative**
- **Additional savings opportunities**

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# Historical Data



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## Energy Efficiency and the Regulatory Challenges Facing Gas Utilities

- *There is general agreement that the current energy efficiency programs result in lower natural gas usage per customer.*
- *Reductions in natural gas usage have a significant financial impact on utilities (especially on gas-only utilities).*
- *As a matter of policy, Black Hills Energy would recommend that any consideration of increases in energy efficiency program spending should mitigate the related reduction in utility revenues.*
- *Black Hills Energy favors revenue stabilization through an innovative rate design, using concepts such as gas revenue decoupling.*

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## Other Considerations

- Performance incentives
- Appliance standards
- Building code enforcement
- Tax credits

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# QUESTIONS?

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