

• ALL IOWA SCHOOLS •
January – December 2006

PROFILE OF SAVINGS

Iowa schools saved over \$7 million last year by purchasing school products and services through the Iowa Educators Consortium (IEC), a non-profit organization established by Iowa Area Education Agencies in 2002.

That's the goal of the IEC—to save schools money by combining the purchasing power of schools across the state. This goal is accomplished through aggressive pricing on materials, items, and services that schools use, need, and want.

In addition to great prices, the IEC saves school staff time by researching and providing the best products at the best prices. Advisory committees work with vendors and manufacturers to determine the best product/cost value for our members. The IEC is funded by small administrative fees and there is no cost for schools to belong to the IEC! Since overhead is low, only five staff members maintain the IEC daily operations and the savings are passed on to Iowa schools.

This report includes all public and private K-12 schools.

Statewide Savings

Program	Amount Purchased	Approximate Savings*
Athletics & PE	\$9,561.03	\$1,082.82
AV & Computers	\$5,273,862.95	\$3,976,027.22
Building & Grounds	\$338,646.67	\$42,341.68
Classroom Supplies	\$676,513.30	\$203,400.88
Food	\$22,702,296.94	\$3,997,774.67
Furniture	\$22,799.58	\$6,545.61
Health & First Aid	\$104,209.02	\$22,823.69
Janitorial Supplies	\$546,614.82	\$182,204.96
Media & Tech	\$2,397,595.60	\$831,110.20
Office Supplies	\$2,207,611.98	\$1,369,405.83
Paper & Copiers	\$1,640,381.89	\$476,494.14
Totals	\$35,920,093.78	\$11,109,211.70

*Approximate savings in the cooperative purchasing programs in which schools participated, calculated by comparing retail pricing to IEC discounted pricing.

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Iowa Educators Consortium is about more than money

An obvious benefit of the IEC is **saving** money, but many other benefits exist of equal or greater **value**.

- IEC **serves** Iowa schools by saving them valuable staff **time** and **effort**.
- IEC **researches** products, forms vendor/producer **partnerships** and then **facilitates** and **coordinates** the statewide purchases.
- Through **collaboration** and **cooperation** between the AEAs, school districts, vendors and producers, IEC develops a **synergy** that cannot be attained through individual efforts.
- IEC helps both large and small school districts acquire **quality** products and training at an **equitable** price.
- All IEC co-ops have been **legally bid**.

 **iecaeducatorsconsortium**

An initiative of Iowa Area Education Agencies

