## **Savings Summary - ABD 48 Hour Delivery Schedule**

| Weekly   |
|--|
| Hours   Wages   Miles   Hr Hours   Wages   Miles   Route 1   56.0   \$48,090   1,162   Tom   Route 1   42.4   \$32,784   991   Route 2   60.0   \$52,598   1,794   Craig   Route 2   43.3   \$33,753   961   Route 3   45.0   \$35,692   1,123   Dan   Route 3   42.1   \$32,400   1,077   Route 4   62.0   \$54,852   1,406   Larry   Route 4   41.9   \$32,164   871   Route 5   52.0   \$43,581   950   Kent   Route 5   41.5   \$31,724   951   Route 6   45.0   \$35,692   882   Ray   Route 6   42.3   \$32,626   1,092   Route 7   56.0   \$48,090   1,257   Art   Route 7   42.6   \$32,930   1,130   Route 8   52.5   \$44,145   739   Allen   Route 8   40.4   \$30,529   1,077   Route 9   47.0   \$37,946   1,443   Frankie   Route 9   40.0   \$30,056   820   Route 10   48.0   \$39,073   1,246   Steve   Route 10   44.6   \$35,218   708   Route 11   56.0   \$48,090   771   Mike   Route 11 *   34.5   \$25,891   695   579.5   \$487,846   12,773   Annual   Hours   Wages   Miles   |
| Route 1         56.0         \$48,090         1,162         Tom         Route 1         42.4         \$32,784         991           Route 2         60.0         \$52,598         1,794         Craig         Route 2         43.3         \$33,753         961           Route 3         45.0         \$35,692         1,123         Dan         Route 3         42.1         \$32,400         1,077           Route 4         62.0         \$54,852         1,406         Larry         Route 4         41.9         \$32,164         871           Route 5         52.0         \$43,581         950         Kent         Route 5         41.5         \$31,724         951           Route 6         45.0         \$35,692         882         Ray         Route 6         42.3         \$32,626         1,092           Route 7         56.0         \$48,090         1,257         Art         Route 7         42.6         \$32,930         1,130           Route 8         52.5         \$44,145         739         Allen         Route 8         40.4         \$30,529         1,077           Route 9         47.0         \$37,946         1,443         Frankie         Route 9         40.0         \$35,218 <t< td=""></t<> |
| Route 2         60.0         \$52,598         1,794         Craig         Route 2         43.3         \$33,753         961           Route 3         45.0         \$35,692         1,123         Dan         Route 3         42.1         \$32,400         1,077           Route 4         62.0         \$54,852         1,406         Larry         Route 4         41.9         \$32,164         871           Route 5         52.0         \$43,581         950         Kent         Route 5         41.5         \$31,724         951           Route 6         45.0         \$35,692         882         Ray         Route 6         42.3         \$32,626         1,092           Route 7         56.0         \$48,090         1,257         Art         Route 7         42.6         \$32,930         1,130           Route 8         52.5         \$44,145         739         Allen         Route 8         40.4         \$30,529         1,077           Route 9         47.0         \$37,946         1,443         Frankie         Route 9         40.0         \$30,056         820           Route 10         48.0         \$39,073         1,246         Steve         Route 10         44.6         \$35,218             |
| Route 3         45.0         \$35,692         1,123         Dan         Route 3         42.1         \$32,400         1,077           Route 4         62.0         \$54,852         1,406         Larry         Route 4         41.9         \$32,164         871           Route 5         52.0         \$43,581         950         Kent         Route 5         41.5         \$31,724         951           Route 6         45.0         \$35,692         882         Ray         Route 6         42.3         \$32,626         1,092           Route 7         56.0         \$48,090         1,257         Art         Route 7         42.6         \$32,930         1,130           Route 8         52.5         \$44,145         739         Allen         Route 8         40.4         \$30,529         1,077           Route 9         47.0         \$37,946         1,443         Frankie         Route 9         40.0         \$30,056         820           Route 10         48.0         \$39,073         1,246         Steve         Route 10         44.6         \$35,218         708           Route 11         56.0         \$487,846         12,773         Annual Savings         \$25,891         695                  |
| Route 4         62.0         \$54,852         1,406         Larry         Route 4         41.9         \$32,164         871           Route 5         52.0         \$43,581         950         Kent         Route 5         41.5         \$31,724         951           Route 6         45.0         \$35,692         882         Ray         Route 6         42.3         \$32,626         1,092           Route 7         56.0         \$48,090         1,257         Art         Route 7         42.6         \$32,930         1,130           Route 8         52.5         \$44,145         739         Allen         Route 8         40.4         \$30,529         1,077           Route 9         47.0         \$37,946         1,443         Frankie         Route 9         40.0         \$30,056         820           Route 10         48.0         \$39,073         1,246         Steve         Route 10         44.6         \$35,218         708           Route 11         56.0         \$48,090         771         Mike         Route 11*         34.5         \$25,891         695           579.5         \$487,846         12,773         Annual Savings         Driving         Annual Hours         Miles            |
| Route 5         52.0         \$43,581         950         Kent         Route 5         41.5         \$31,724         951           Route 6         45.0         \$35,692         882         Ray         Route 6         42.3         \$32,626         1,092           Route 7         56.0         \$48,090         1,257         Art         Route 7         42.6         \$32,930         1,130           Route 8         52.5         \$44,145         739         Allen         Route 8         40.4         \$30,529         1,077           Route 9         47.0         \$37,946         1,443         Frankie         Route 9         40.0         \$30,056         820           Route 10         48.0         \$39,073         1,246         Steve         Route 10         44.6         \$35,218         708           Route 11         56.0         \$48,090         771         Mike         Route 11*         34.5         \$25,891         695           579.5         \$487,846         12,773         Annual Savings         Driving         Annual Hours         Miles  |
| Route 6         45.0         \$35,692         882         Ray         Route 6         42.3         \$32,626         1,092           Route 7         56.0         \$48,090         1,257         Art         Route 7         42.6         \$32,930         1,130           Route 8         52.5         \$44,145         739         Allen         Route 8         40.4         \$30,529         1,077           Route 9         47.0         \$37,946         1,443         Frankie         Route 9         40.0         \$30,056         820           Route 10         48.0         \$39,073         1,246         Steve         Route 10         44.6         \$35,218         708           Route 11         56.0         \$48,090         771         Mike         Route 11*         34.5         \$25,891         695           579.5         \$487,846         12,773         455.4         \$350,075         10,373           Weekly Savings         Driving Annual Hours         Miles  |
| Route 7       56.0       \$48,090       1,257       Art       Route 7       42.6       \$32,930       1,130         Route 8       52.5       \$44,145       739       Allen       Route 8       40.4       \$30,529       1,077         Route 9       47.0       \$37,946       1,443       Frankie       Route 9       40.0       \$30,056       820         Route 10       48.0       \$39,073       1,246       Steve       Route 10       44.6       \$35,218       708         Route 11       56.0       \$48,090       771       Mike       Route 11*       34.5       \$25,891       695         579.5       \$487,846       12,773       455.4       \$350,075       10,373     Weekly Savings Driving Weekly Hours Wages Miles  |
| Route 8         52.5         \$44,145         739         Allen         Route 8         40.4         \$30,529         1,077           Route 9         47.0         \$37,946         1,443         Frankie         Route 9         40.0         \$30,056         820           Route 10         48.0         \$39,073         1,246         Steve         Route 10         44.6         \$35,218         708           Route 11         56.0         \$48,090         771         Mike         Route 11*         34.5         \$25,891         695           579.5         \$487,846         12,773         455.4         \$350,075         10,373           Weekly Savings           Driving Hours         Weekly Miles         Miles         Miles  |
| Route 9         47.0         \$37,946         1,443         Frankie         Route 9         40.0         \$30,056         820           Route 10         48.0         \$39,073         1,246         Steve         Route 10         44.6         \$35,218         708           Route 11         56.0         \$48,090         771         Mike         Route 11*         34.5         \$25,891         695           579.5         \$487,846         12,773         455.4         \$350,075         10,373           Weekly Savings           Driving Hours         Weekly Miles         Driving Hours         Annual Hours         Miles   |
| Route 10       48.0       \$39,073       1,246       Route 10       44.6       \$35,218       708         Route 11       56.0       \$48,090       771       Mike       Route 11*       34.5       \$25,891       695         579.5       \$487,846       12,773       455.4       \$350,075       10,373         Weekly Savings <ul> <li>Driving Hours</li> <li>Wages</li> <li>Miles</li> </ul> Annual Savings <ul> <li>Driving Hours</li> <li>Miles</li> </ul> Annual Hours     Miles  |
| Route 11 56.0 \$48,090 771 Mike Route 11 * 34.5 \$25,891 695 579.5 \$487,846 12,773 455.4 \$350,075 10,373  Weekly Savings Driving Weekly Hours Wages Miles  Mike Route 11 * 34.5 \$25,891 695  Annual Savings Driving Annual Hours Wages Miles  |
| Weekly Savings Driving Weekly Hours Wages Miles  455.4 \$350,075 10,373  Annual Savings Driving Annual Hours Wages Miles   |
| Weekly Savings  Driving Weekly Hours Wages Miles  Annual Savings Driving Annual Hours Wages Miles  Moure Wages Miles   |
| Driving Weekly Driving Annual Hours Wages Miles Hours Wages Miles  |
| Driving Weekly Driving Annual Hours Wages Miles Hours Wages Miles  |
| Driving Weekly Driving Annual Hours Wages Miles Hours Wages Miles  |
| Hours Wages Miles Hours Wages Miles  |
|  |
|  |
| Route 2 16.7 \$362 833 <b>Craig</b> Route 2 869 \$18,845 43,316  |
| Route 3 2.9 \$63 46 <b>Dan</b> Route 3 152 \$3,291 2,392   |
| Route 4 20.1 \$436 535 <b>Larry</b> Route 4 1,047 \$22,689 27,820  |
| Route 5 10.5 \$228 (1) <b>Kent</b> Route 5 547 \$11,857 (52)   |
| Route 6 2.7 \$59 (210) Ray Route 6 141 \$3,066 (10,920)  |
| Route 7 13.5 \$292 <b>127</b> Art Route 7 699 \$15,159 <b>6,604</b>  |
| Route 8 12.1 \$262 (338) Allen Route 8 628 \$13,615 (17,576)   |
| Route 9 7.0 \$152 623 <b>Frankie</b> Route 9 364 \$7,890 32,396  |
| Route 10 3.4 \$74 538 <b>Steve</b> Route 10 178 \$3,855 27,976   |
| Route 11 21.5 \$427 76 <b>Mike</b> Route 11 1,120 \$22,199 3,952   |
| 124.1 \$2,649 2,400 6,452 <b>\$137,772 124,800</b>   |
| per driver 538 \$11,481 10,400   |
|  |
| \$137,772 Salary   |
| \$124,800 Reduced Mileage  |
|  |
| \$16,000 Eliminate 2 Pups/Walkies  |
| (\$9,600) 2 Additional Trailers  |
| (\$14,000) Straight Truck Lease  |
| (\$7,800) Hotel Expense  |
| \$9,194 Decreased DOC charges  |

<sup>\*</sup> Only includes driving wages, does not reflect whse wages.

\$256,366 TOTAL ANNUAL SAVINGS