

Economic Development
Resource
Guide

**Compiled by the Iowa Department of
Economic Development**



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IDED Customer Service

Business Development

1. 800.245.IOWA (4692) - General Iowa Department of Economic Development Information.
2. 800.532.1216 - for Entrepreneurial Services Program.
3. 800.351.4668 - for air quality issues.
4. 800.532.1215 - for business financial assistance.

Community Development

1. 800.308.5987 - National Commission of Volunteer Service and Iowa Community Betterment.
2. 888.472.6035 - Tourism Events hotline.
3. 800.345.IOWA (4692) - Fulfillment of travel guides and brochures.

Financial Resources

For Business State

Accelerated Career Education

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4878, FAX 515.242.4776
Email: businessfinance@ided.state.ia.us

To provide financial assistance to business-driven training programs in Iowa Community Colleges.

Advanced Research & Commercialization Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4819; FAX 515.242.4795
Email: businessfinance@ided.state.ia.us

Makes strategic investments in advanced research and commercialization projects which create new products providing high-wage opportunities involving value-added agriculture, advanced technology or biotechnology.

Community Economic Betterment Account

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4819; FAX 515.242.4795
Email: businessfinance@ided.state.ia.us

Financial assistance program to communities for companies creating new jobs in Iowa. Includes a Venture Component.

Economic Development Set-Aside

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4819; FAX 515.242.4795
Email: setaside@ided.state.ia.us

Financial assistance program for businesses creating new jobs for low- to- moderate income individuals in cities under 50,000.

Enterprise Zones

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4819, FAX 515.242.4795
Email: businessfinance@ided.state.ia.us

Businesses locating new facilities or expanding existing facilities and creating new jobs in economically distressed areas of Iowa, which have been designated as Enterprise Zones, may be eligible to receive the local and state tax benefits.

Export Trade Assistance Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4892; FAX 515.242.4918
Email: etap@ided.state.ia.us

Funding for participation in international trade shows and trade missions.

New Jobs and Income Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4819; FAX 515.242.4749
Email: businessfinance@ided.state.ia.us

A program of tax exemptions and credits for companies making major capital investment and adding at least 50 jobs.

Physical Infrastructure Assistance

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4819; FAX 515.242.4795
Email: businessfinance@ided.state.ia.us

Financial assistance to communities for infrastructure associated with business development projects, including increasing environmentally sustainable business practices.

Rail Economic Development Program

Iowa Department of Transportation
800 Lincoln Way • Ames, IA 50010
515.239.1140
www.dot.state.ia.us

Financial assistance for Iowa communities maintaining or providing rail service to companies that create or retain jobs.

Revitalize Iowa's Sound Economy

Iowa Department of Transportation
800 Lincoln Way • Ames, IA 50010
515.239.1369
www.dot.state.ia.us

Provides financial assistance to Iowa's communities for the construction or improvement of a public roadway which leads to permanent job creation or retention that is value-adding.

Value Added Agricultural Products and Processes Financial Assistance Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4801; FAX 515.242.4776
Email: businessfinance@ided.state.ia.us

Financial assistance program to encourage the value-added processing of Iowa agricultural commodities and other life sciences businesses.

Financial Resources

For Communities State

Community Development Block Grant

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4711, FAX 515.242.4859
Email: cdbg@ided.state.ia.us

To develop viable communities by providing decent housing, suitable living environments, and expanding economic opportunities, including public facilities, community facilities and services, and imminent threat funding.

Community Development Fund

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
Contact your [IDED Consultant](#)
Email: consultants@ided.state.ia.us

Financial and technical assistance to Iowa communities to develop creative and innovative projects that increase business and industry and relate to the Iowa 2010 Plan.

Housing Fund

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4825, FAX 515.242.4859
Email: housing@ided.state.ia.us

The State of Iowa combines Community Development Block Grant (CDBG) and HOME funding from the U.S. Department of Housing and Urban Development (HUD) for a single approach to funding housing activities, including: rehabilitation, new constructions, assistance to homebuyers, assistance to tenants, administrative costs, and lead-safe housing.

Local Housing Assistance Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4855, FAX 515.242.4859
Email: lhap@ided.state.ia.us

To address housing development needs to position the communities for economic development, to meet housing needs arising as a result of other economic development in the area and to meet other unmet housing needs.

Revitalization Assistance for Community Improvement

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515-242-4791, FAX 515-242-4859
Email: raci@ided.state.ia.us

Funding from Prairie Meadows Racetrack and Casino targets cities with a population under 30,000 and strives to support economic development initiatives, which will enhance the communities' opportunities and viability for the future.

Vision Iowa

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4882, FAX 515.242.
Email: visioniowa@ided.state.ia.us

Includes Vision Iowa and Community Attraction and Tourism funds for developing destination attractions.

Federal

Intermediary Relending Program

USDA-Rural Development
873 Federal Building • 210 Walnut Street
Des Moines, IA 50309
515.284.4714; FAX 515.284.4859

Provides 1 percent, 30-year loans to eligible intermediaries to establish a revolving loan fund. The intermediary then re-lends the funds for business and community development projects in rural areas with populations under 25,000. Competition will require an equity contribution by the intermediary.

Small Business Resources

State

Entrepreneurs with Disabilities and Business Assistance Services

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
888.472.6055; FAX 515.242.4776
Email: ewd@ietnetinc.net

Technical assistance and/or financial assistance for qualified Iowans with disabilities.

Entrepreneurial Ventures Assistance Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4839; FAX 515.242.4776
Email: businessfinance@ided.state.ia.us

Financial and technical assistance to early-stage enterprises.

Self-Employment Loan Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4819; FAX 515.242.4795
Email: businessfinance@ided.state.ia.us

Low-interest loans for low-income or disabled entrepreneurs.

Targeted Small Business Financial Assistance Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4819; FAX 515.242.4795
Email: businessfinance@ided.state.ia.us

Designed to assist in the creation and expansion of Iowa small businesses that are at least 51 percent owned, operated and managed by minorities, women, or persons with disabilities.

Venture Network of Iowa

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4839; FAX 515.242.4776
Email: businessfinance@ided.state.ia.us

A statewide forum via the Iowa Communications Network where Iowa entrepreneurs, investors, and business advisors interact, network and find financial and intellectual capital.

Venture Project component of the Community Economic Betterment Account

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4819; FAX 515.242.4795
Email: businessfinance@ided.state.ia.us

This component of the CEBA program is specially designed for early-stage, start-up companies, or existing businesses developing new products or technologies, and allows for longer project performance periods, funds are awarded as "equity-like" investments.

Federal

Access Capital Electronic Network

U.S. Small Business Administration • Office of Advocacy
409 3rd St. SW, Suite 20416 • Washington, D.C. 20416
www.ace-net.sr.unh.edu

Nationwide internet-based listing service providing information to angel investors on small, dynamic, growing businesses seeking \$250,000 to \$5 million in equity financing.

Business and Industrial Loan Guarantee Program

USDA-Rural Development
873 Federal Building • 210 Walnut Street
Des Moines, IA 50309
515.284.4714; FAX 515.284.4859

Provides guarantees on loans of up to \$10 million or more made by private lenders for start-up or expansion purposes to for-profit or non-profit businesses or investors of any size located in rural areas with populations under 50,000.

Cooperative Services

USDA-Rural Development
Federal Building, Room 873
210 Walnut St. • Des Moines, IA 50309
515.284.4714; FAX 515.284.4859

Provides free technical assistance to help rural residents form new cooperative ventures and improve operations of existing cooperatives.

Iowa Business Growth Company (SBA Fund 504)

7043 Vista Dr. • West Des Moines, IA 50266
515.223.4511; FAX 515.223.5017
E-mail: iabusgrowth@iname.com

Provides fixed asset loans for land, buildings, remodeling, new construction and machinery or equipment. SBA 504 loans are available for qualified small businesses throughout Iowa and provide up to 90 percent financing for most projects. A low, fixed interest rate and 10 or 20 year maturity is standard. IBGC is the statewide 504 provider. For more information on local organizations providing 504 funds, contact SBA at 515.284.4422.

Iowa Small Business Development Centers

137 Lynn Ave. • Ames, IA 50019
515.292.6351; FAX 515.292.0020
www.iabusnet.org

16 centers providing one to one counseling and training for small to mid size businesses.

SBA Technology Assistance

U.S. Small Business Administration
Federal Building • 210 Walnut St., Room 749
Des Moines, IA 50309
515.284.4422; FAX 515.284.4572
www.sba.gov

Offers technical assistance to small businesses through several programs including TECH-Net, SBIR and STTR.

Service Corps of Retired Executives

Federal Building, Room 749
210 Walnut • Des Moines, IA 50309
515.284.4760; FAX 515.284.4572
www.SCORE.org

Features a group of retired business people who volunteer their time to counsel and assist those starting a business or encountering business challenges.

Small Business Administration Loan Programs

U.S. Small Business Administration
Federal Building • 210 Walnut St., Room 749
Des Moines, IA 50309
515.284.4422; FAX 515.284.4572
215 4th Ave. SE, Suite 200 (Cedar Rapids)
319.362.6405; FAX 319.362.7861
www.sba.gov

Offers a number of guaranteed loan programs designed to meet the needs of small business. The SBA reduces risk to lenders by guaranteeing major portions of loans made to small businesses that demonstrate the ability to repay the loan, and enables lenders to provide financing to small businesses when funding is otherwise unavailable on reasonable terms.

Small Business Innovation Research Grants

U.S. Small Business Administration
Federal Building • 210 Walnut Street, Room 749
Des Moines, IA 50309
515.284.4422; FAX 515.284.4572

Provides small, high technology firms a greater share of federal research development funds. SBIR ensures that federal agencies with substantial research and development budgets direct a certain percentage of research and development contracts to small firms.

Small Business Investment Companies

U.S. Small Business Administration • Investment Division
409 3rd St. SW • Washington, D.C. 20416

or

Moramercia Capital Corp. (licensed by SBA in Iowa)

101 2nd St. SE, Suite 800 • Cedar Rapids, IA 52401

319.363.8249; FAX 319.363.9683

E-mail: david@investam.com

SBIC's were established to fill the gap between the availability of venture capital and the needs of small availability of venture capital and the needs of small businesses in startup and growth situations. SBIC's, licensed and regulated by the SBA, are privately owned and managed investment firms that use private capital, plus funds borrowed at favorable rates with an SBA guarantee.

The Small Business Ombudsman

Iowa Citizens' Aide Ombudsman

215 East 7th St. • Capital Complex

Des Moines, IA 50319

515.281.3592 or 888.IA.OMBUD

FAX 515.242.6007, E-Mail: ombud@legis.state.ia.us

Established to increase government's responsiveness and sensitivity to the needs of small businesses.

Technical Assistance

For Business

State

A Taste of Iowa™

Iowa Department of Economic Development

200 East Grand Ave. • Des Moines, IA 50309

515.242.4731; FAX 515.242.4918

Email: atasteofiowa@ided.state.ia.us

A marketing program designed to help growers, producers and manufacturers sell their products to local, statewide, national or international markets.

Business License Information Center

Iowa Department of Economic Development

200 East Grand Ave. • Des Moines, IA 50309

515.242.4755, 800.532.1216; FAX 515.242.4776

Email: blic@ided.state.ia.us

www.state.ia.us/sbro

BLIC is a Web-based one-stop-shop system containing permitting and licensing information on over 1,200 business types that are mapped to environmental permits, professional licenses, and a variety of other state licenses beneficial to small businesses.

Business Registration and Reporting Center

Secretary of State-Business Services Division

Lucas Building, 1st Floor • Des Moines, IA 50319

515.281.5204; FAX 515.242.5953

Assisting business entities with registration and reporting requirements. Also, visit the Online Business Center at www.sos.state.ia.us/business/services.html.

Consumer Protection Division

Iowa Attorney General's Office
1305 E. Walnut • Des Moines, IA 50319
515.281.5926
www.iowaattorneygeneral.org

Serves the public by educating consumers and businesses and by taking complaints and filing lawsuits to recover losses for consumer fraud victims, including businesses victimized by fraud in the purchase of products or services for the business.

Export Development

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4743; FAX 515.242.4918
Email: international@ided.state.ia.us

Helps companies to develop or expand their international markets.

Foreign Investment and Trade Development

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4743; FAX 515.242.4918
Email: international@ided.state.ia.us

Help foreign companies find sites, buildings and capital in Iowa.

Iowa Department of Revenue and Finance

Taxpayer Services
Hoover Building • Des Moines, IA 50319
515.281.3114; FAX 515.242.6487
www.state.ia.us/tax

Administers, collects and educates the public on personal and business taxes in Iowa.

Marketing and Promotion Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4707; FAX 515.242.4749
Email: coopmarketing@ided.state.ia.us

Develops and executes long-term marketing plans to brand and position Iowa as a smart state for business and smart place to live, work, and play. Also provides cooperative marketing assistance to local economic development organizations.

Other

Iowa Area Development Group

2700 Westown Pkwy., Suite 425 • West Des Moines, IA 50266
800.888.4743; FAX 515.223.5719
Email: iadg@iadg.com

Marketing and Economic agency for member-owned electric cooperatives and municipal electric utilities in Iowa.

Iowa Utility Association

321 East Walnut St. • Des Moines, IA 50309
515.282.2115; FAX 515.282.7709
Email: iuastaff@iowautility.org

Statewide trade association for investor-owned utilities with operations in Iowa. The Association conducts education forums and provides government relations support for its member companies.

Technical Assistance

For Communities State

City Development Board

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4719, FAX 515.242.4859
Email: cdb@ided.state.ia.us

The Board is authorized to act on petitions for municipal boundary changes including annexation (addition of territory to a city), severance (deletion of territory from a city), consolidation (combining of two or more cities into one city), discontinuance (termination of a city), and incorporation (establishment of a new city). The Board's function is to act as an impartial third party that is responsible for placing an objective influence on the boundary change process.

Community Assistance

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4711

Prepare Iowa's communities for future growth and development by promoting resources for assessment and capacity building activities.

IDED Consultants

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309

Provide technical assistance and training to communities and businesses on a variety of development topics.

Email: consultants@ided.state.ia.us

Western Iowa 515.242.4802; FAX 712.548.4802

Email: western@ided.state.ia.us

Northeast Iowa 515.242.4723; FAX 319.462.6943

Email: northeastern@ided.state.ia.us

Southern Iowa 515.242.4734; FAX 641.622.2238

Email: southern@ided.state.ia.us

Community Volunteerism and Leadership

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4799, FAX 515.242.4859

Email: icvs@ided.state.ia.us (ICVS) or icb@ided.state.ia.us (ICB)

The Iowa Commission on Volunteer Service and the Iowa Community Betterment program provide a variety of resources and recognition for volunteers.

Downtown Resource Center

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4733, FAX 515.242.4722

Email: downtown@ided.state.ia.us

To provide downtown development assistance to all Iowa communities.

Film Industry Assistance

Iowa Film Office
Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4726; FAX 515.242.4859
Email: filmiowa@ided.state.ia.us

The Iowa Film Office is designed to serve the needs of the film industry. Whether the project is a feature film or a local commercial, a statewide network of liaisons allows us to provide assistance in any area.

For more information, please see www.state.ia.us/ided/film

Iowa Rural Development Council

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4875, FAX 515.242.4832
Email: irdc@ided.state.ia.us

The Iowa Rural Development Council (IRDC) is a collaborative partnership of individuals and organizations that have a common interest in securing a high quality of life for all Iowans, with a special focus on those who reside in rural Iowa communities. The council's work targets a wide range of issues, including affordable housing, agriculture, business development, child care, cultural and recreational opportunities, educational and social programs, healthcare, technology, telecommunications, and workforce development

Main Street Iowa - Downtown Revitalization

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4756, FAX 515.242.4722
Email: mainstreet@ided.state.ia.us

Comprehensive downtown revitalization programs, which promote economic development in selected Iowa communities using historic preservation as a tool. The programs require public/private partnership be developed to coordinate the local revitalization efforts. Technical assistance and training provided by contracts with the National Main Street Center in Washington, D.C., and private consultation by state staff.

Tourism Promotions

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4737, FAX 515.242.4718
Email: tourism@ided.state.ia.us

Offers members of the Iowa tourism industry discounted advertising opportunities in regional publications

Tourism Regional Office Consultants

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
Eastern Iowa: 319.875.7269
Western Iowa: 712.623.4232
Central Iowa: 515.832.4808
Email: tourism@ided.state.ia.us

Other

Iowa Chamber of Commerce Executives

Clemens Bldg, 5th Floor, 200 10th St. • Des Moines, IA 50309
515.243.2000; FAX 515.243.5941
icce@sppg.com

Professional statewide organization for Chamber management people in Iowa. The purpose of ICCE is to enhance the professional development and managerial skills of its members. ICCE keeps its membership apprised of statewide and national events and trends that affect their individual communities. ICCE also maintains through several of its committees a liaison with other state agencies and business organizations.

Professional Developers of Iowa

Clemens Bldg, 5th Floor, 200 10th St. • Des Moines, IA 50309
515.243.2000; Fax 515.243.5941
515.243.2000; FAX 515.243.5941
pdi@sppg.com

Professional Developers of Iowa is a voluntary group of professional economic development personnel affiliated for the purpose of furthering the development of the economic base of the State of Iowa.

Iowa Councils of Government

Serves local governments and citizens in the regions across the State of Iowa. Councils address issues facing local governments on a cooperative basis and provide coordination of services delivery, planning, advocacy, technical assistance, and project development.

Region 1 - UERPC

Upper Explorerland Regional Planning Commission
134 W. Greene St., P. O. Box 219 • Postville, IA 52162
563.864.7551; FAX 563.864.7535
Email: uerpc@means.net
www.iarcog.com/uerpc.htm

Region 2 - NIACOG

North Iowa Area Council of Governments
121 Third St. NW • Mason City, IA 50401
515.423.0491; FAX 515.423.1637
Email: niacog@netins.net
www.iarcog.com/niacog.htm

Region 3 - NWIP&DC

Northwest Iowa Planning and Development Commission
217 W. 5th St., P.O. Box 1493 • Spencer, IA 51301
712.262.7225; FAX 712.262.7665
Email: dave.horan@iwd.state.ia.us
www.mhcs.net/nwipdc

Region 4 - SIMPCO

Siouxland Interstate Metropolitan Planning Council
507 – 7th St., 401 Insurance Centre, P.O. Box 447 • Sioux City, IA 51102
712.279.6286; FAX 712.279.6920
Email: simpco@simpco.org
pionet.net/~simpco

Region 5 - MIDAS

Mid-Iowa Development Association Council of Governments
602 – 1st Ave. S. • Fort Dodge, IA 50501
515.576.7183; FAX 515.576.7184
Email: shoesel-midas@dodgenet.com
www.dodgenet.com/~midas

Region 6 - Region 6

Region 6 Planning Commission
24½ N. Center St. • Marshalltown, IA 50158
515.752.0717; FAX 515.754.5717
Email: mwmore@region6.marshallnet.com
www.iarcog.com/region5.htm

Region 7 - INRCOG

Iowa Northland Regional Council of Governments
501 Sycamore, Ste. 333 • Waterloo, IA 50703
319.235.0311; FAX 319.235.2891
Email: sjuon@inrcog.org
www.iarcog.com/inrcog.htm

Region 8 - ECIA

East Central Intergovernmental Association
Suite 330, Nesler Centre, P.O. Box 1140 • Dubuque, IA 52004-1140
563.556.4166; FAX 563.556.0348
Email: kdeutmeyer@ecia.org
www.iarcog.com/ecia.htm

Region 9 - Bi-State

Bi-State Regional Commission
1504 Third Ave., P.O. Box 3368 • Rock Island, IL 61204.3368
309.793.6300; Fax 309.793.6305
Email: dbulat@bi-state-ia-il.org
www.bi-state-ia-il.org

Region 10 - ECICOG
East Central Iowa Council of Governments
108 Third Street, SE, Suite 300 • Cedar Rapids, IA 52401
319.365.9941; FAX 319.365.9981
Email: ecicog@ia.net
www.ia.net/~ecicog.htm

Region 12 - Region XII
Region XII Council of Governments
1009 E. Anthony St., P.O. Box 768 • Carroll, IA 51401
712.792.9914; FAX 712.792.1751
Email: rhunsaker@region12cog.org
www.region12cog.org

Region 13 - SWIPCO
Southwest Iowa Planning Council
1501 SW 7th St., P.O. Box 348, • Atlantic, IA 50022
712.243.4196; FAX 712.243.3458
Email: swipco@netins.net

Region 14 - SICOG
Southern Iowa Council of Governments
101 E. Montgomery St., P.O. Box 102 • Creston, IA 50801
641.782.8491; FAX 641.782.8492
Email: sicog@sicog.com
www.sicog.com

Region 15 - Area XV
Area XV Regional Planning Commission
651 Indian Hills Dr. Bldg 17, P.O. Box 1110 • Ottumwa, IA 52501
515.684.6551; FAX 515.684.6551
Email: area15rpc@ihcc.cc.ia.us
www.area15rpc.com

Area 16 - SEIRPC
Southeast Iowa Regional Planning Commission
The Peterson Building
214 N. 4th St, Suite 3A, P.O. Box 397 • Burlington, IA 52601
319.753.5107; FAX 319.754.4763
Email: btapp@seirpc.com
www.iarcog.com/seirpc.htm

MAPA
Metropolitan Area Planning Agency
2222 Cumming St. • Omaha, NE 68102
402.444.6866; FAX 402.342.0949
Email: mapa@mapacog.org
www.mapacog.org

Regulation and Licensing

State

Banking Division

Iowa Department of Commerce
200 East Grand Ave, Suite 300 • Des Moines, IA 50309
515.281.4014; FAX 515.281.4862
www.idob.state.ia.us
Regulates Iowa's financial institutions

Business Assistance Team

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4755; FAX 515.242.4776
800.532.1216
www.iowasmartidea.com

Provides resources and assistance to Iowa businesses and communities on regulatory compliance, business immigration, business licensing, recycling market development and brownfield redevelopment:

- Business and occupational licensing
Email: blic@ided.state.ia.us
- Regulatory assistance, compliance, and communication
Email: regulatoryassistance@ided.state.ia.us
- Brownfield redevelopment
Email: brownfield@ided.state.ia.us
- Small business air quality compliance
Email: airqualityliaison@ided.state.ia.us
- Business immigration assistance
Email: immigration@ided.state.ia.us
- Recycling market development
Email: recycleiowa@ided.state.ia.us

County Recorders Office

(see local telephone directory for address and phone number)

Provides information on sole proprietorships, simple partnerships, and Certificates of Assumed Name (required when doing business under a name other than your own).

Iowa Department of Inspections and Appeals

Lucas Building
321 East 12th St. • Des Moines, IA 50319
515.281.3642
www.state.ia.us/government/dia

Regulates, inspects, licenses and/or certifies health care providers and suppliers, restaurants and grocery stores, social and charitable gambling operations, hotels and motels, and barber and beauty shops. This agency also certifies Targeted Small Businesses.

Iowa Department of Natural Resources

Wallace Building • Des Moines, IA 50309
515.281.5918; FAX 515.281.8895
www.state.ia.us/dnr

Oversees water and air quality regulations, waste management, energy and recycling.

Iowa Department of Revenue and Finance

Taxpayer Services
Hoover Building • Des Moines, IA 50319
515.281.3114; FAX 515.242.6487
www.state.ia.us/tax

Administers, collects and educates the public on personal and business taxes in Iowa

Iowa Department of Transportation

800 Lincoln Way • Ames, IA 50010
www.dot.state.ia.us

Oversees transportation regulations, motor carrier services and licensing information.

Iowa Insurance Division

330 Maple St. • Des Moines, IA 50319
515.281.5705; FAX 515.281.3059
Toll Free: 877.955.1212
www.iid.state.ia.us

Licenses and regulates companies that sell insurance products in Iowa and provides consumers with the tools necessary to make educated insurance choices

Iowa Workforce Development

1000 East Grand Ave. • Des Moines, IA 50319
515.281.5387 or 800.562.4692
www.iowaworkforce.org

Provides OSHA consultation and compliance, unemployment insurance, labor laws, workers' compensation, wage and labor market studies and data collection.

Utilities Division

Iowa Department of Commerce
350 Maple St. • Des Moines, IA 50319
515.281.5979 or 515.281.5329
www.state.ia.us/government/com/util/util.htm

Provides electric, gas and phone utility company information and rates.

Workforce Recruiting and Training

Programs

Business Network Training

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4878; FAX 515.242.4722

Training services for 5 or more companies in 2 or more community college districts that have common training needs for their existing workforce.

Career Link

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4783; FAX 515.242.4832
Email: workforce@ided.state.ia.us

Training funds that assist the underemployed and unemployed to develop sustainable wages and serve Iowa businesses workforce needs.

Dislocated Workers Program

Iowa Workforce Development
150 Des Moines St • Des Moines, IA 50309
515.281.9322

Provides job skill training to displaced workers, including people who have been laid off or terminated, the long term unemployed, displaced farmers and displaced homemakers.

High Technology Apprenticeship Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4775; FAX 515.242.4795
Email: workforce@ided.state.ia.us

Dollars available to support apprenticeship programs to improve the transition from school to work.

Human Resource Recruitment Consortium

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
800.245.IOWA or 515.242.4707; FAX 515.242.4749
Email: smartcareermove@ided.state.ia.us

Marketing efforts that recruit and retain professional and technical workers in Iowa.

Innovative Skills Development

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515-242.4781, FAX 515.242.4722
Email: workforce@ided.state.ia.us

To develop and provide creative training programs that will enhance the skill development of Iowa employees and/or address a workforce development issue. Projects should concentrate on developing skills in new or emerging businesses and/or industries, or address technological skills needed for workers to become or remain competitive in the current labor market.

Iowa Certified School to Career

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4878; FAX 515.242.4722
Email: schooltocareer@ided.state.ia.us

Helps Iowa businesses develop, train and employ quality workers.

Industrial New Jobs Training Program (260E)

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4878; FAX 515.242.4722
workforce@ided.state.ia.us

Provides training funds for companies creating new jobs

Institute of Social and Economic Development (ISED)

1901 Broadway, Suite 313 • Iowa City, IA 50021
319.338.2331; FAX 319.338.5824
Email: jfriedman@ised.org

A nonprofit organization to assist disenfranchised individuals to enter the economic mainstream offices in Cedar Rapids, Davenport, Des Moines, Sioux City and Waterloo.

Iowa Jobs Training Program (260F)

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4878; FAX 515.242.4722
Email: workforce@ided.state.ia.us

Helps businesses fund customized training for current employees.

Promise Jobs

Iowa Workforce Development
150 Des Moines St. • Des Moines, IA 50309
515.281.9097

This program provides employment and training opportunities for recipients of the Family Investment Program to assist them in becoming self-sufficient. Clients may receive job seeking skill training, job search activities, basic education, institutional skill training, work experience, and entrepreneurial training.

Targeted Industry Training Program

Iowa Department of Economic Development
200 East Grand Ave. • Des Moines, IA 50309
515.242.4878; FAX 515.242.4722
workforce@ided.state.ia.us

Financial assistance for training program associated with industries which have been identified as essential to the diversification and growth of Iowa's economy.

Workforce Investment Act

Iowa Workforce Development
1000 East Grand Ave • Des Moines, IA 50319
319.627.2628

A federal job-training program designed to help eligible adults and youth access tools needed to manage their careers through information and services and to help U.S. companies find skilled workers.

Community Colleges

Iowa's 15 community colleges all offer customized training programs

Eastern Iowa Community College
306 W. River Drive • Davenport, IA 52801-1211
319.322.5015; FAX 319.336.3350
www.eiccd.cc.ia.us

Des Moines Area Community College
2006 S. Ankeny Blvd. • Ankeny, IA 50021
515.964.6397; FAX 515.964.6206
www.dmacc.cc.ia.us

Hawkeye Community College
1501 East Orange
P.O. Box 8015 • Waterloo, IA 50704-8015
319.296.4005; FAX 319.234.5748
www.hawkeye.cc.ia.us

Indian Hills Community College
625 Indian Hills Dr. Bldg. 12 • Ottumwa, IA 52501
641.683.5212 or 800.726.2585
FAX 641.683.5263
www.lhcc.cc.ia.us

Iowa Central Community College
330 Avenue M • Fort Dodge, IA 50501
515.576.7201 Ext. 2338; FAX 515.576.0826
www.iccc.cc.ia.us

Iowa Lakes Community College
19 South Seventh St. • Estherville, IA 51334-2295
712.362.0431; FAX 712.362.0480
www.ilcc.cc.ia.us/BusInd53.htm

Iowa Valley Community College
3702 South Center St. • Marshalltown, IA 50158
515.752.4643; FAX 515.752.5909
www.iavalley.cc.ia.us

Iowa Western Community College
2700 College Rd., Box 4-C • Council Bluffs, IA 51502
712.325.5517; FAX 712.325.3424
www.ed2go.com/iwcc

Kirkwood Community College
6301 Kirkwood Blvd. SW. • Cedar Rapids, IA 52406
319.398.5411; FAX 319.398.5502
www.kirkwood.cc.ia.us

North Iowa Area Community College
500 College Dr. • Mason City, IA 50401
515.422.4000; FAX 515.423.1711
www.niacc.cc.ia.us

Northeast Iowa Community College
Box 400 • Calmar, IA 52132
319.562.3263; FAX 319.562.3719
www.nicc.cc.ia.us

Northwest Iowa Community College
603 West Park St. • Sheldon, IA 51201
712.324.5061; FAX 712.728.3442
www.nwicc.cc.ia.us

Southeastern Community College
1015 South Gear Ave. • West Burlington, IA 52655-0180
319.752.2731; FAX 319.752.4957
www.secc.cc.ia.us

Southwestern Community College
1501 West Townline • Creston, IA 50801
641.782.7081; FAX 641.782.3312
www.swcc.cc.ia.us

Western Iowa Tech Community College
4647 Stone Ave. • Sioux City, IA 51106
712.274.6400; FAX 712.274.6412
www.witcc.cc.ia.us

College & University Resources

Drake University

John Pappajohn Entrepreneurial Center

2507 University Avenue • Des Moines, IA 50311
515.271.2864; FAX 515.271.4540

www.pappajohn.com/business/dcenter.html

Assists entrepreneurs in launching new firms, offers seed grants, provides consulting services, and provides a variety of education program opportunities.

Iowa State University

Business and Community Services

Iowa State University

http://grants-svr.admin.iastate.edu/vpr/contact/business_assistance.html

Provides an integrated approach of meeting the needs of businesses, entrepreneurs and communities.

Center for Advanced Technology Development (CATD)

151 ASC II • Ames, IA 50011
515.294.4644; FAX 515.294.9519
www.catd.iastate.edu/public/Default.htm

This center helps companies commercialize new technologies and assists with product development engineering and process improvement challenges. Through its Iowa Industrial Incentive Program, CATD provides funding assistance to help Iowa companies use research and technical expertise at ISU at reduced costs. It also assists companies with SBIR (Small Business Innovation Research) and STTR (Small Business Technology Transfer) programs.

Center for Industrial Research and Service (CIRAS)

2272 How Hall, Ste 2620 • Ames, IA 50011-2272
515.294.3420; FAX 515.294.4925

www.ciras.iastate.edu

Assists companies with management, production, marketing, engineering, finance, and technology problems or concerns throughout Iowa with customized technical assistance and training.

Institute for Physical Research and Technology (IPRT)

111 TASF • Ames, IA 50011

www.iprt.iastate.edu

Coordinates research in a number of areas in the physical and engineering sciences.

Iowa Companies Assistance Program (ICAP)

111 Metals Development • Ames, IA 50011
515.296.0756, 800.884.8548; FAX 515.294.8727
Email: icap@iastate.edu
www.iprt.iastate.edu/icap.html

Offers short-term, no-cost technical assistance to Iowa manufacturers. Two on-site metallurgists are available to specifically address materials-related problems. If your company's problem is not materials specific, ICAP can also draw on expertise across the University to address a wide variety of manufacturing issues.

Iowa Demonstration Laboratory for NDE Applications (IDL)

175 ASC-II, 1915 Scholl Rd. • Ames, IA 50011
515.294.8158; FAX 515.294.7711
Email: cnde.iastate.edu
www.cnde.iastate.edu/idl/idl.html

Promotes use of nondestructive evaluation technologies in solving problems in industry. IDL provides up to 40 hours of free assistance.

Iowa Manufacturing Extension Partnership (IMEP)

2006 South Ankeny Blvd. • Ankeny, IA 50021
800.MEP-4MFG, 515.965.7125; FAX 515.965.7050
www.imep.org

This partnership is a statewide network that provides technical and business assistance to Iowa's small- to mid-size manufacturers. Account managers throughout the state meet with clients to answer questions, identify areas for improvement and provide links to resources that companies can use to increase their productivity and competitiveness.

Iowa State University Research Park (ISURP)

2501 North Loop Dr., Ste. 1600 • Ames, IA 50010
www.isupark.org

Provides a home to companies that wish to be located near Iowa State University. Through its incubator, it helps new companies develop business plans, identify capital resources and find trained staff to get the company up and running.

Pappajohn Center for Entrepreneurship

2501 North Loop Drive, Ste. 1615 • Ames, IA 50010
515.296.6532; FAX 515.296.6714
www.isupicenter.org/business.cfm

Assists entrepreneurs in launching new firms, offers seed grants, provides consulting services, and provides a variety of education program opportunities.

North Iowa Area Community College

John Pappajohn Business and Entrepreneurial Center

500 College Drive • Mason City, IA 50401
641.422.4111 or 1.888.Go NIACC, ext. 4111
Email: Pappajohn Center
www.niacc.cc.ia.us/pappajohn/

Assists entrepreneurs in launching new firms, offers seed grants, provides consulting services, and provides a variety of education program opportunities.

University of Iowa

Business Incubator

Technology Innovation Center
319.335.4063
www.vpr.uiowa.edu/techtransfer/tic_main.htm

Center for Advanced Drug Development

University of Iowa (Oakdale)
18 Physiology Research Lab • Iowa City, IA 52242-5500
319.335.4093
www.uiowa.edu/~cadd/frame1.html

Center for Biocatalysis and Bioprocessing

2501 Crosspark Rd., Suite C100 • Iowa City, IA 52242-5500
319.335.4900
www.uiowa.edu/~biocat/overview.html

Division of Pharmaceutical Services

319.335.8674
www.uiowa.edu/~pharmserv/

Entrepreneurial Education

319.335.1022
www.biz.uiowa.edu/entrep/

Intellectual Property, Patents and Licensing

Oakdale Research Park
Technology Innovation Center
500 Oakdale Campus #109 TIC • Iowa City, IA 52242-5500
319.335.4489; FAX 319.335.4489
www.uiowa.edu/~vpr/techtran.htm
Incubator for Start-up Companies

John Pappajohn Entrepreneurial Center

108 PBB, Ste. S160 • Iowa City, IA 52242
319.335.1022
Email: iowajpec@uiowa.edu
www.biz.uiowa.edu/entrep

Assists entrepreneurs in launching new firms, offers seed grants, provides consulting services, and provides a variety of education program opportunities.

Oakdale Research Park

319.335.4063
www.uiowa.edu/~vpr/techtran/techtra.htm

Office of Corporate Partnerships

419 Gilmore Hall • Iowa City, IA 52242
FAX 319.353.2028
www.vpr.uiowa.edu/corporate-partnerships

Small Business Counseling

Small Business Development Center
319.335.3742
www.uiowa.edu/~vpr/research/organize/smallbus.htm

Student Internships/Recruitment

Career Center
319.335.1023; FAX 319.335.1029
www.careers.uiowa.edu/

UI Research Programs, Resources and Faculty Expertise

Office of Corporate Partnerships
419 Gilmore Hall • Iowa City, IA 52242
319.335.3631; FAX 319.353.2028
www.vpr.uiowa.edu/corporate-partnerships

University of Northern Iowa

Ag-Based Industrial Lubricants

319.352.5218; FAX 319.352.1137

www.bcs.uni.edu

Research Program is a university-state-industry collaborative program designed to expand the use of agricultural-based oils for use in industrial applications.

Institute for Decision Making

319.273.6941; FAX 319.273.6830

www.bcs.uni.edu

Assists Iowa communities through results-oriented economic and community development.

Iowa Training Opportunities Program

319.277.0889; FAX 319.277.0876

www.uni.edu/itop

Provides free training to employed workers to upgrade their skills through short-term and highly focused (4-6-day) training sessions.

Iowa Waste Reduction Center

800.422.3109; FAX 319.268.3733

www.bcs.uni.edu

Provides free, confidential on-site assistance to small businesses in Iowa. IWRC staff can visit and help your business meet environmental regulations and possibly save money in the process.

John Pappajohn Entrepreneurial Center

319.273.7350; FAX 319.273.7512

www.jpec.org

Assists entrepreneurs in launching new firms, offers seed grants, provides consulting services, and provides a variety of educational program opportunities.

Management and Professional Development Center

319.273.5851; FAX 319.273.6830

www.bcs.uni.edu

Provides education and training (at UNI or the work site) tailored to the individual needs of public and private sector organizations.

Market Development Program

College of Business Administration

The Curris Business Bldg. Ste 5 • Cedar Falls, IA 50614

319.273.2886; FAX 319.273.6830

www.bcs.uni.edu

Provides customized market research, analysis, and strategic planning services to existing Iowa businesses.

Strategic Marketing Services

319.273.2886; FAX 319.273.6830

www.bcs.uni.edu

Helps businesses grow by identifying marketing strategies to penetrate new markets.

Small Business Development Center

319.236.8123; FAX 319.236.8240

www.esd.uni.edu/sbdc

Located in the UNI Regional Business Center. The SBDC hosts a mixed-use incubator in downtown Waterloo, provides technical assistance to new or existing business, and entrepreneurial training classes and workshops on a variety of business topics.

UNI Regional Business Center

212 East 4th St. • Waterloo, IA 50703

319.236.8123; 888.237.8124; FAX 319.236.8240

www.unirbc.org

Related Websites

Iowa Department of Economic Development

IDED

www.iowasmartidea.com

Vision Iowa

www.visioniowa.org

Business Development Division

- A Taste of Iowa
- DaVinci Conference
- Human Resource Recruitment
- Info2Go*
- Iowa Community Online Network
- Iowa International Office
- Invest Iowa (America's Profit Center)
- Recycle Iowa

www.iowasmart.com
www.atasteofiowa.org
www.iowadavinci.com
www.smartcareermove.com
www.info2go-online.com
www.icon.iowasmart.com
www.iowaexports.com
www.investiowa.com
www.recycleiowa.org

Community Development Division

- Iowa Commission of Volunteer Service
- Iowa Film Office
- Iowa Tourism Office
- Iowa Wine and Beer
- Main Street Iowa

www.community.state.ia.us
www.volunteeriowa.org
www.state.ia.us/film
www.traveliowa.com
www.iowawineandbeer.com
www.mainstreetiowa.org

Governors' Biotechnology Partnership

www.governorbiotech.org

*Communities use this site to enter their data

Other

Circle.com

www.circle.com

Allows clients to create, retain and expand customer relationships

Entreworld

www.entreworld.com

Online information resource for entrepreneurs and supporters. Provides a solution to information overload on the Web.

Ernst & Young Entrepreneur Services

www.ey.com/global.gcr.nsf/International/Welcome - Entrepreneurial services

Offers an array of services for entrepreneurial companies and their investors.

IDEA Café: The Small Business Channel

www.ideacafe.com

Provides entrepreneurs with information needed to start and run a business.

International Franchise Association

www.franchise.org

A membership organization of franchisers, franchises and suppliers.

Iowa Attorney Referral Service

www.iowabar.org

Helps put you in touch with a lawyer in or out of your area.

Iowa Bankers Association

www.iabankers.com

Provides resources for planning and applying for a commercial loan.

Iowa Business Network

www.iabusnet.org

Solve business problems, plan strategies for the Information Age and study technology.

Iowa Economic Trends

www.state.ia.us/trends

Features current Iowa economic news useful to business, governments and financial policy makers.

Iowa Plastics Industry Consortium

www.iowa-plastics.org

Advances the growth, development and profitability of the Iowa plastics industry.

Iowa Software Association

www.sitiowa.com

Promotes the growth, prosperity and recognition of a world-class software and information technology industry.

Marsh Advantage America

www.seabury.com

Brings the world of insurance resources to Iowa.

Merit Resources

www.meritresources.com

Merit Resources offers a turn-key human resources administration and employee benefit program.

National Small Business United

www.nsbu.org

Keeps small business owners in touch with legislative and regulatory issues.

Pappajohn Online

www.papajohn.com

Provides entrepreneurs and their supporting organizations with current course information, the status of applied research projects, international opportunities and helpful online information.

Pro-net

www.pro-net.sba.gov

Sponsored by SBA, an electronic gateway to information for small businesses.

SBA On-Line

www.sba.gov

Features information about SBA programs, plus many helpful publications.

Small Business Development Centers

www.netins.net/showcase

Offers you the opportunity to showcase your Iowa products and services.

Small Business and Effective Web Marketing

www.wilsonweb.com/webmarket

Dedicated to instructing in the art of constructing a presence of the Internet.

Small & Home-Based Links

www.bizoffice.com

Provides links to home-based business, entrepreneurial and government sites.

State of Iowa

www.state.ia.us

The Iowa Access Network, your electronic gateway to the state of Iowa, provides you with access to information and services.

The Small Business Advisor

www.isgaure.com

Lists books, special reports, consulting, resources and seminars for entrepreneurs.

U.S. House of Representatives, Committee on Small Business

www.senate.gov/-sbc

Includes news releases, hearing schedules for issues that affect small business.