

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE QUARTER ENDED JUNE 30, 2013
FINAL

	Quarter ended June 30, 2013	Year-to-date June 30, 2013
OPERATING REVENUES		
Instant-scratch ticket sales	\$51,823,674	\$202,299,747
Pick 3 sales	1,719,384	6,804,870
Powerball sales	21,275,719	81,385,271
Mega Millions sales	3,843,962	13,317,888
Hot Lotto sales	3,441,740	11,664,946
Pick 4 sales	799,299	3,085,784
\$100,000 Cash Game sales	1,137,344	4,483,605
Pull-tab sales	4,009,891	16,209,309
Application fees	925	5,125
Other revenue	1,252	11,706
Total operating revenues	88,053,190	339,268,251
OPERATING EXPENSES		
Scratch ticket prize expense	31,994,449	128,096,203
Pick 3 prize expense	1,000,371	4,009,581
Powerball prize expense	10,433,012	39,682,727
Mega Millions prize expense	1,804,189	6,538,181
Hot Lotto prize expense	1,689,217	5,652,815
Pick 4 prize expense	468,559	1,812,515
\$100,000 Cash Game prize expense	815,711	2,740,099
Pull-tab prize expense	2,504,043	10,140,042
VIP Club expense	486,165	1,950,002
Promotional prize expense	91,340	179,603
Advertising/publicity	1,763,308	6,603,905
Retailer compensation expense	5,721,512	22,116,797
Ticket expense	1,046,780	3,945,970
Vendor compensation expense	1,796,874	6,885,203
Online game expense	65,575	295,663
Salary and benefits	2,420,017	9,375,334
Travel	115,661	425,300
Supplies	23,993	100,620
Printing	1,534	13,459
Postage	902	6,337
Communications	46,143	155,755
Rentals	78,824	304,452
Utilities	20,119	103,386
Professional fees	49,064	125,004
Vending machine maintenance	139,794	577,841
Outside services and repairs	114,019	326,659
Data processing	15,396	57,072
Equipment	126,103	380,142
Reimbursement to other state agencies	112,544	415,056
Depreciation	64,159	245,805
Other	4,624	67,345
MUSL administrative expense	9,262	37,050
Total operating expenses	65,023,263	253,365,923
Operating income (loss)	23,029,927	85,902,328

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE QUARTER ENDED JUNE 30, 2013
FINAL

	Quarter ended June 30, 2013	Year-to-date June 30, 2013
Non-operating revenues (expenses)		
Proceeds deposited to:		
State General Fund	(21,710,440)	(82,764,005)
Veterans Trust Fund	(283,008)	(2,126,724)
Interest income	21,803	110,073
Interest expense	(6,382)	(33,453)
	<u>(21,978,027)</u>	<u>(84,814,109)</u>
Net non-operating revenues (expenses)	(21,978,027)	(84,814,109)
Change in net position	1,051,900	1,088,219
Net position, beginning of period	<u>5,232,279</u>	<u>5,195,960</u>
Net position, end of period	<u><u>\$6,284,179</u></u>	<u><u>\$6,284,179</u></u>