Department of Insurance and Financial Services

Department is governed by Iowa Code Chapter 546 -Iowa Administrative Rules Section 181.

Administers and coordinates all regulatory, service, and licensing functions of the state relating to:

BankingCredit UnionsInsurance

DIFS Mission

- Serve lowans by effectively and efficiently providing a fair, flexible, and positive regulatory environment.
- Develop leaders that promote empowerment, communication, trust, and cooperation. Develop employee's knowledge and skills to effectively regulate and meet customer needs. Increase consumer and customer awareness through public education.
 Increase efficiency and responsiveness by sharing departmental resources. Increase efficient transfer of information through advanced technology.





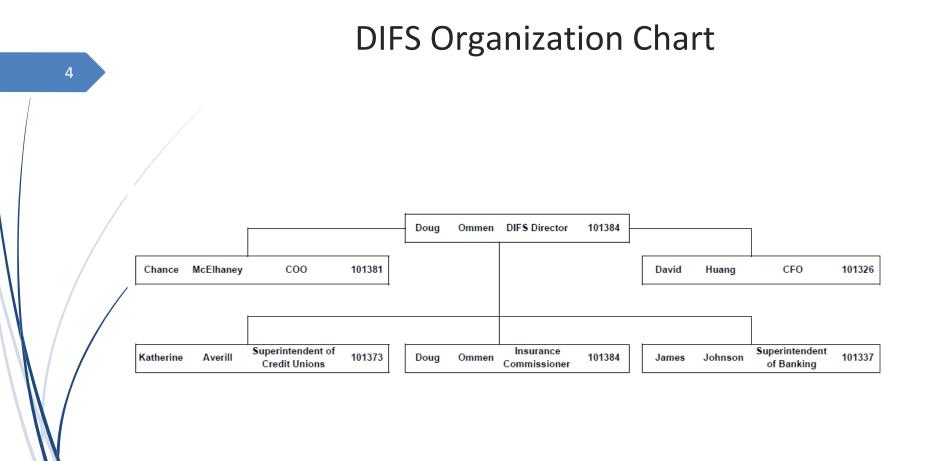






Superintendent of Banking James Johnson DIFS Director and Insurance Commissioner Doug Ommen Superintendent of Credit Unions Katie Averill

Department of Insurance and Financial Services





Division Appropriation Requests

 Status quo appropriation of \$14,004,469 for Iowa Division of Banking (IDOB) to provide regulatory functions and services to Iowa chartered banks and licensed financial services providers.
 Status quo appropriation of \$2,624,690 for Iowa Credit Union Division (IDCU) to provide regulatory functions and services to Iowa chartered credit unions.

Status quo appropriation \$7,398,148 for Iowa Insurance Division (IID) to provide regulatory functions and services to insurance companies, security companies, market regulation, fraud enforcement, consumer advocate, and others.



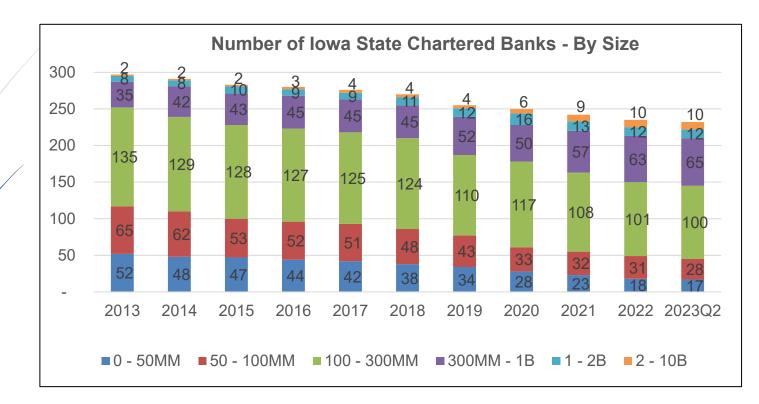
Banking Division

Iowa communities are more successful when they have strong, well-run banks. The Iowa Division of Banking is committed to ensuring that Iowa's citizens receive professional, competent, and safe financial services.

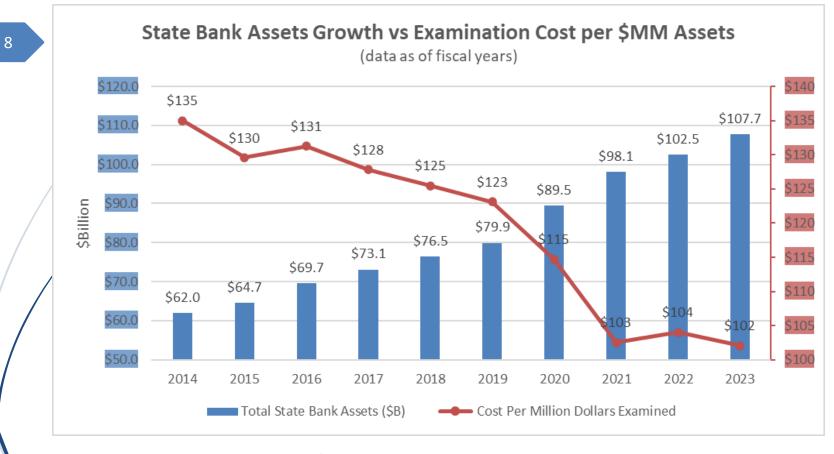
Two bureaus - bank bureau and finance bureau.
 Funded entirely by the financial service providers and professionals that we supervise and license, with most of the funding provided by state-chartered banks. We strive to provide cost-effective supervision.



Banking Industry Overview



Department of Insurance and Financial Services



Department of Insurance and Financial Services

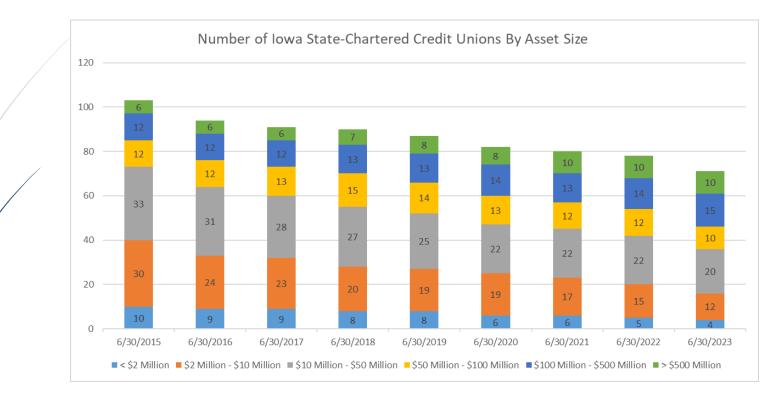
Credit Union Division

Iowa state-chartered credit unions are non-profit, memberowned cooperative financial institutions, overseen by elected boards of directors and the Division of Credit Unions. Credit unions provide credit at fair and reasonable rates of interest, encourage habits of thrift among their members, and provide opportunities for their members to use and control their own money on a democratic basis in order to improve their economic and social condition.

The Division of Credit Unions is entirely funded by annual regulatory fees paid by state-chartered credit unions.

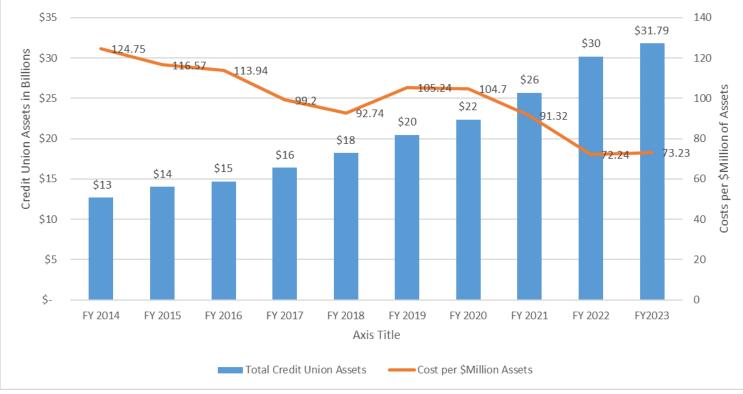


Credit Union Industry Overview



Department of Insurance and Financial Services

Credit Union Asset Growth vs Division Cost per \$Milion Assets



Department of Insurance and Financial Services

11

Iowa Insurance Industry

10.7% of state GDP.

□ Iowa has the highest share of its private workforce employed in the insurance industry 2.9% vs 1.74% in the nation.

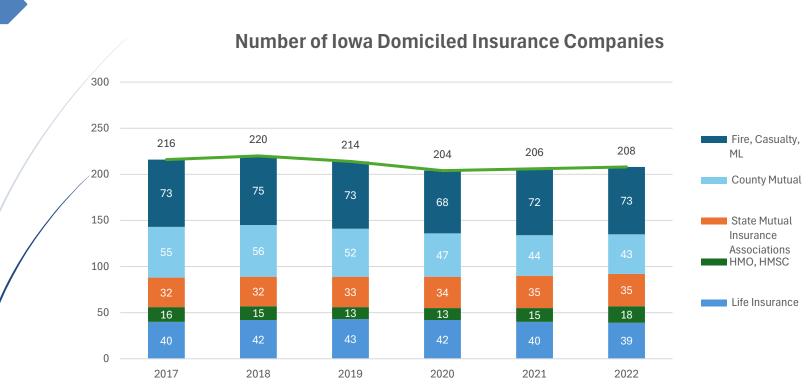
■ The Iowa insurance industry generated \$1.0 billion in state and local tax collections which was 5.4% of total tax.

The Iowa Insurance industry helps stimulate the economy

- Offer financial protection for consumers.
- Help businesses mitigate risk and protect their employees.
- Help keep our farms operating.
- Help finance economic development projects.



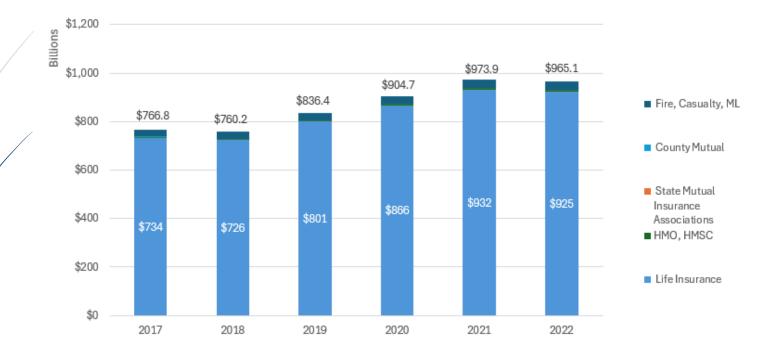
Iowa Insurance Industry Overview



Department of Insurance and Financial Services

Iowa Insurance Industry Overview

Iowa Domiciled Insurance Companies Assets



Department of Insurance and Financial Services

Insurance Division

Core operations

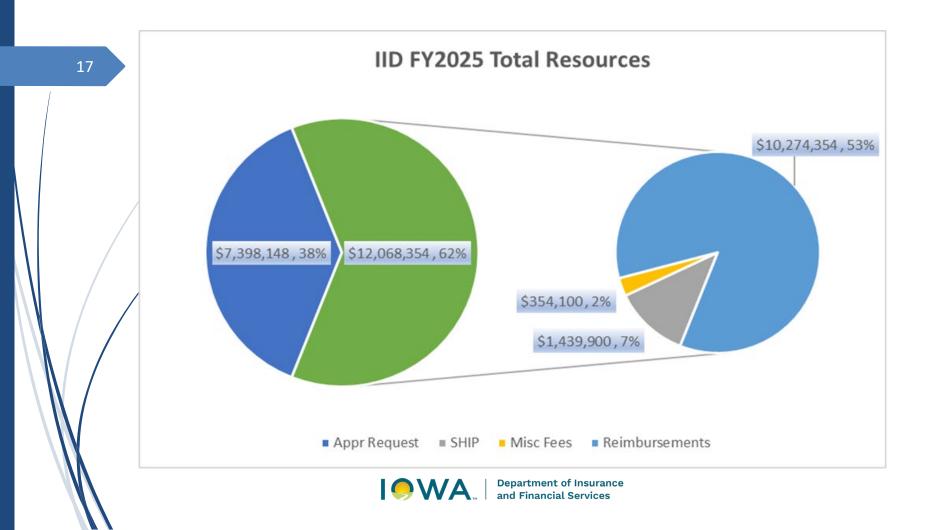
- Production Regulation securities, product and producer, regulated industries, and others.
- Market Regulation market regulation, fraud enforcement, consumer advocate, and others.
- Company Regulation Licensing, actuarial, investment, accounting policy, examination and analysis, and others.
- The Insurance Division is funded entirely by regulatory fees paid by insurance and securities industries.



Insurance Division – SHIIP and SMP

- \$1.4MM of federal grant funds for Senior Health Insurance Information Program (SHIIP) and Senior Medicare Patrol (SMP) fraud prevention program
- IID Team and volunteers provide counseling, assistance and education to Medicare beneficiaries, their families, and caregivers and help people navigate the complexities of Medicare and related insurances and prevent fraud.
 - Counseling and support for Medicare and related health insurances.
- Information and assistance provided to prevent Medicare fraud.
- Over 47,000 lowans received service during fiscal year.
- Trained over 700 volunteer counselors across Iowa.





Fraud and Senior Financial Exploitation

- Insurance, Banking and Credit Unions have been confronting fraud and senior exploitation.
- Department priority leverage resources to better educate and train professionals in each sector, business community and targeted lowans, to stop fraud and financial exploitation.
- Recently met with industry leaders to better coordinate efforts in these areas.
- Red Flag Warnings
- Cooling off delays work for securities professionals assisting lowans
- federal requirements on immediate execution of transactions do limit some financial institutions.



Collaborative Efforts in Financial Literacy

Programs for Students

EVER PI®









Contraction of the second seco

Programs for

Adults and Businesses







Questions?