

Iowa Agriculture: Our State's Leading Industry

Overview

- Total cash sales from the farm has more than doubled from \$12.2 billion in 2002 to **\$24.7 billion** in 2008
- Production agriculture and ag-related industries directly and indirectly **employ one of every six Iowans, or 17 percent of the state's workforce**
- Agriculture also adds \$72.1 billion to the state's economy, or **27 percent of Iowa's total**

National Leader

- Iowa farmers lead the nation in producing **corn, soybeans, hogs, eggs and ethanol**
- First in per capita in wind production and second in per capita farmers markets
- Second in red meat production
- First in soybean and feed grain exports
- **Second in overall agricultural export value: \$8 billion**
- Top ten in turkey, dairy, beef, goat and lamb production

World Demand Continues to Grow

- Exported more than **\$1 billion worth of pork products** in the first 11 months of 2010
 - This record level of exports were accomplished in the first 11 months of the year, December's numbers still to be added
- Iowa exported over **\$9 billion in manufactured and value-added agricultural goods** in 2009
- In 2009, the top five importers of Iowa agricultural, value added and manufactured goods were Canada, Mexico, Japan, Germany, and China
- Iowa exported pork products to 32 countries and beef products to more than 23 countries in 2009

**Iowa Department of Agriculture
and Land Stewardship
FTE History
1987 to Present**

FY	FTE
FY 1987	436.98
FY 1988	436.27
FY 1989	440.98
FY 1990	282.71 *legislative fiscal services site reporting error
FY 1991	472.83
FY 1992	453.10
FY 1993	427.44
FY 1994	404.13
FY 1995	403.57
FY 1996	414.17
FY 1997	402.49
FY 1998	402.63
FY 1999	425.26
FY 2000	425.56
FY 2001	425.07
FY 2002	387.03
FY 2003	373.40
FY 2004	387.12
FY 2005	384.43
FY 2006	388.94
FY 2007	386.21
FY 2008	390.74
FY 2009	395.48
FY 2010	362.46
FY 2011	332.50 **Actual # of FTEs as of 1-20-11

Twenty Year History		
1991 to 2011	-140.33 FTEs	-30%

	FY 2001 Actual	FY2011 Current	FY2012 Estimated	<u>Net Change SFY01 vs. SFY12</u>	
				\$\$ Change	% Change
FTEs	425.07	332.50	312.50	-112.57	-26.48%
Average FTE Cost	\$ 47,025.08	\$ 73,995.00	\$ 73,995.00	\$ 26,969.92	57.35%

**State Budget Compared to Iowa Department of Agriculture & Land Stewardship Budget
General Fund Comparison**

	Actual FY 2001	Governor's Recommended FY 2012	Net Change		Annualized
			\$\$ Change	% Change	% Change
State General Fund	\$ 4,757,072,572	\$ 6,161,630,801	1,404,558,229	29.53%	2.68%
IDALS General Fund	\$ 19,326,615	\$ 16,872,308	\$ -2,454,307	-12.70%	-1.15%
Average FTE Cost	\$ 47,025.08	\$ 73,995.00	\$ 26,970	57.35%	5.21%

**Iowa Department of Agriculture and Land Stewardship
Summary of Budget Cuts To Date**

Personnel (including 5 layoffs)	\$ 2,274,491
Reduction in Operating Costs (travel, phones, other agency costs, etc.)	\$ 615,000
Increase in Outside Revenue	\$ 1,751,000
Metrology Lab move	\$ 102,292
Program Cuts	\$ 412,800
	<u>\$ 5,155,583</u>

**FY2011 Compared to FY2012
Potential Budget Impact Summary**

<u>New Budget Request Details:</u>	FY12 Requests
4.5 Merit Salary Increases	153,386
Cost of Living Increases (2% on 7/1/11 and 1% on 1/1/12)	479,105
Increased IPERS costs on Merit & Cost of Living Increases (8.07%)	51,042
Increased IPERS Employer Share (from 6.95% to 8.07% as of 7/1/11)	189,632
Increased FICA costs on Merit & Cost of Living Increases (7.65%)	48,386
Estimated Dental Insurance Increase	6,110
Estimated Health Insurance Increase	571,640
	<u>1,499,301</u>

Estimated Unfunded Increases:	\$ 1,499,301
Average IDALS Salary Cost:	\$ 52,347
Average IDALS Benefit Cost:	\$ 21,648
Potential FTE Impact:	20

