Iowa Racing & Gaming Commission

1300 DES MOINES ST., STE. 100 DES MOINES, IA 50309

Introduction

The Iowa Racing & Gaming Commission was Created by the Pari-Mutuel Wagering Act in May of 1983.

Mission Statement: The Iowa Racing & Gaming Commission will administer the laws and rules on pari-mutuel wagering at racetracks; gambling at excursion gambling boats, gambling structures and racetrack enclosures; sports wagering; and fantasy sports contests to ensure the integrity of licensed participants and operations for the state and the wagering public.

Commissioners

Julie Andres – Chair

- Republican
- Current Term Ends: 04/30/2025

Daryl Olsen – Vice Chair

- Republican
- Current Term Ends: 04/30/2023

Amy Burkhart

- Independent
- CurrentTerm Ends:04/30/2024

Mark Campbell

- Democrat
- Current Term Ends: 04/30/2024

Lance Horbach

- Republican
- Current Term Ends: 04/30/2023

State Licensed Racetracks & Casinos

Ameristar - Council Bluffs

Casino Queen - Marquette

Catfish Bend - Burlington

Diamond Jo Dubuque - Dubuque Riverside - Riverside

Diamond Jo Worth - Northwood

Grand Falls - Larchwood

Hard Rock - Sioux City

Harrah's - Council Bluffs

Horseshoe - Council Bluffs

Isle Bettendorf - Bettendorf

Isle Waterloo - Waterloo

Lakeside - Osceola

Prairie Meadows - Altoona

Q Casino - Dubuque

Rhythm City - Davenport

Wild Rose Emmetsburg -

Emmetsburg

Wild Rose Jefferson - Jefferson

Wild Rose Clinton - Clinton



Online Sports Wagering



Live Racing in Iowa

Thoroughbreds **Quarter Horse** Standardbred (Harness)

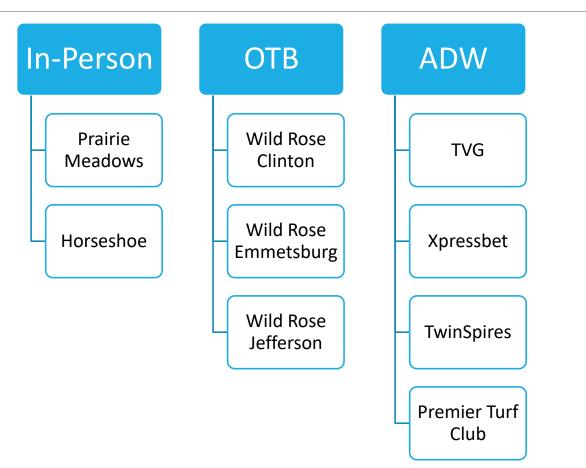
- Prairie Meadows
- May 12 September 30
- Prairie Meadows
- June 18 September 30
- Various county fairs (mid spring early fall)
- Pari-mutuel wagering no longer offered in lowa for Standardbred (2011 legislation).

Simulcast Racing In Iowa

Simulcast Racing allows a person to place a wager for a race that takes place at a different location.

There are three simulcast options in lowa:

- In-Person: Placing a wager at one of Iowa's licensed racetracks.
- Off-Track Betting (OTB): Placing a wager at one of Iowa's licensed casinos.
- Advance Deposit Wagering (ADW): Placing a wager online.

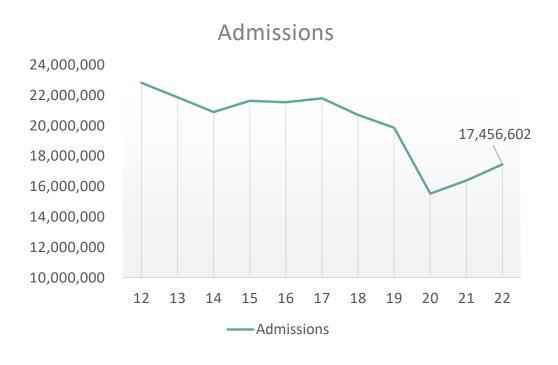


Ten Year Comparison – Fiscal Year

ADJUSTED GROSS REVENUE (AGR)

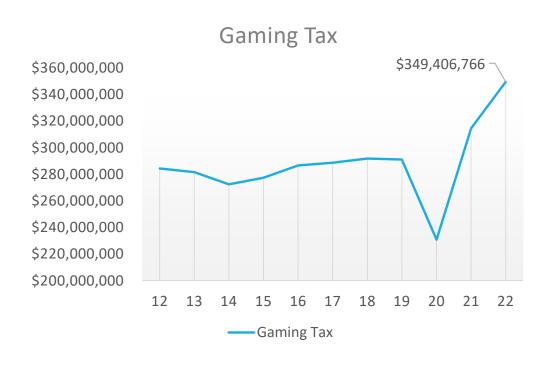
AGR \$1,900,000,000 \$1,766,238,893 \$1,800,000,000 \$1,700,000,000 \$1,600,000,000 \$1,500,000,000 \$1,400,000,000 \$1,300,000,000 \$1,200,000,000 \$1,100,000,000 \$1,000,000,000 13 15 17 18 19 20 14 16 ----AGR

ADMISSIONS



Ten Year Comparison – Fiscal Year

GAMING TAX

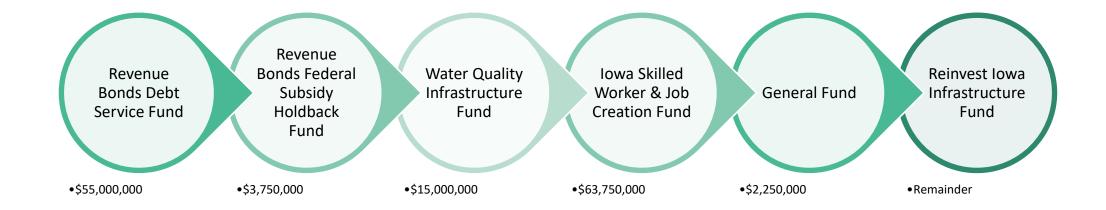


SPORTS WAGERING TAX

Sports wagering was authorized in August of 2019.

The tax for FY22 was \$9,585,341.

Tax Distribution



Potential Market Factors

Nebraska Gaming

Economic Influence

Sports Wagering in Other Markets

Increased Investment

Promotional Play Receipt Credit

Socio-Economic Market Studies (Conducted 2021): Statewide Gaming Revenue

INNOVATION GROUP PROJECTION (BASED ON CY)

ACTUAL GAMING REVENUE (BASED ON CY)

2021

• \$1,688,810,000

• \$1,664,413,000

2023

2022

• \$1,575,699,000

2024

• \$1,375,286,000

2021

• \$1,747,448,592

2022

• \$1,765,235,396

Socio-Economic Market Studies (Conducted 2021): Statewide Gaming Revenue

SPECTRUM GAMING PROJECTION (BASED ON FY)

ACTUAL GAMING REVENUE (BASED ON FY)

2022

• \$1,587,050,860

2022

• \$1,766,238,893

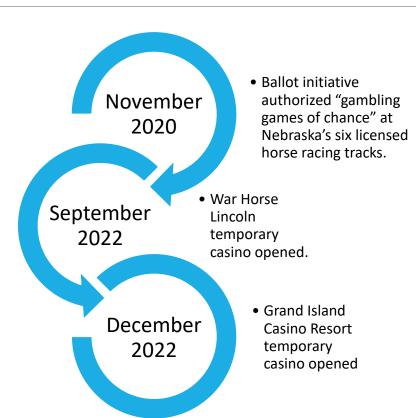
2023

• \$1,537,420,000

2024

• \$1,516,540,000

Nebraska – Overview



VOTING ON "RACINOS"

Initiatives 429, 430 and 431 would allow licensed horse race tracks to open casinos. These tracks are currently licensed.

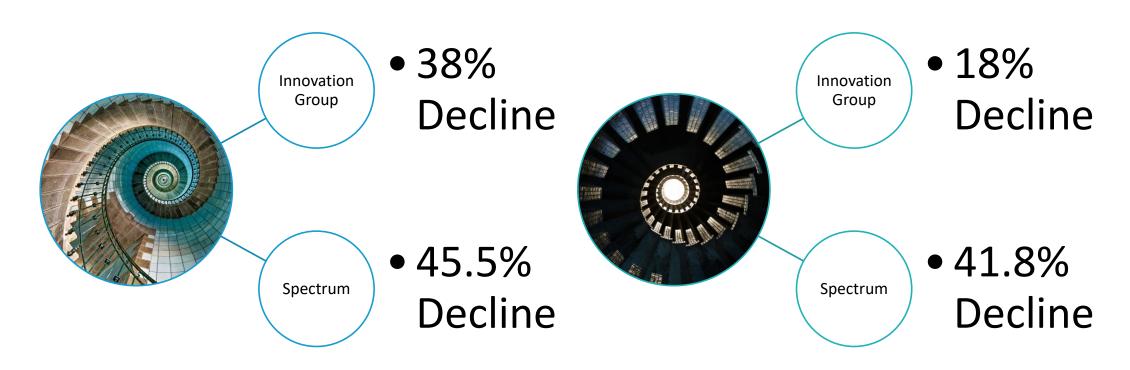


MATT HANEY/THE WORLD-HERALD

Socio-Economic Market Studies (Conducted 2021): Nebraska Projected Impact

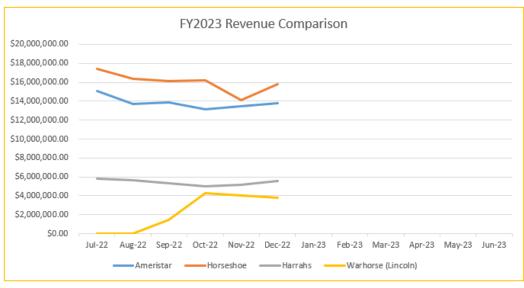
COUNCIL BLUFFS

SIOUX CITY



Council Bluffs Market: Close-up

EV2022	Ameristar	% CB	% All	Horseshoe	0/ CD2	0/ AU2	Harrahs	% CB3	9/ AU2	Warhorse (Lincoln)	0/ A II A
Jul-22	\$15,092,653.51	39.41%	39.41%	\$17,400,598.04	45.44%	45.44%	\$5,799,130.51	15.14%	15.14%	\$0.00	0.00%
Aug-22	\$13,684,975.10	38.33%	38.33%	\$16,377,428.09	45.87%	45.87%	\$5,637,944.88	15.79%	15.79%	\$0.00	0.00%
Sep-22	\$13,851,580.75	39.22%	37.69%	\$16,119,184.31	45.64%	43.86%	\$5,346,398.31	15.14%	14.55%	\$1,433,507.60	3.90%
Oct-22	\$13,124,851.22	38.29%	34.05%	\$16,172,418.97	47.18%	41.96%	\$4,978,875.05	14.53%	12.92%	\$4,270,387.20	11.08%
Nov-22	\$13,480,620.68	41.18%	36.65%	\$14,099,069.17	43.07%	38.33%	\$5,154,844.22	15.75%	14.01%	\$4,048,139.00	11.01%
Dec-22	\$13,791,530.41	39.26%	35.43%	\$15,809,893.69	45.01%	40.62%	\$5,527,586.20	15.74%	14.20%	\$3,794,966.60	9.75%
Jan-23											
Feb-23											
Mar-23											
Apr-23											
May-23											
Jun-23											
	\$83,026,211.67	39.27%	36.90%	\$95,978,592.27	45.39%	42.66%	\$32,444,779.17	15.34%	14.42%	\$13,547,000.40	6.02%
CB Total	\$211,449,584.75								Market Total	\$224,996,585.45	

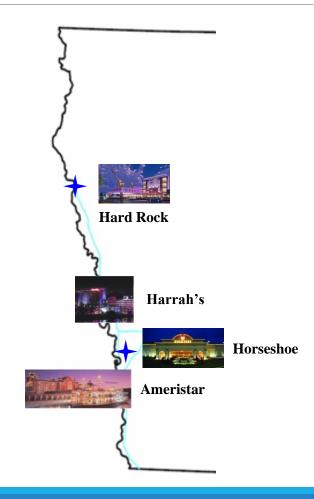


Iowa Operator Projections

There are four operators in Iowa that originally reported a significant amount of their patrons come from areas of Nebraska that will now be able to have their own market.

Originally, the operators in Council Bluffs indicated their businesses could see a decline in revenue of 25%-30%, while the operator in Sioux City indicated a potential decline of about 20%.

Those operators have reported the impact has been minimal so far, but have noticed a dip in their mid-week numbers.



Impact Calculations

	Gaming										
	Positions	FY2	22 AGR	FY2	2 Tax	-10%		-20%		-30%	-40%
Ameristar	1,545	\$	187,003,086	\$	36,371,425	\$ 3,637,143	\$	7,274,285	\$	10,911,428	\$ 14,548,570
Harrah's	660	\$	73,974,593	\$	14,208,893	\$ 1,420,889	\$	2,841,779	\$	4,262,668	\$ 5,683,557
Horseshoe	1,844	\$	212,195,500	\$	45,683,604	\$ 4,568,360	\$	9,136,721	\$	13,705,081	\$ 18,273,442
						\$ 9,626,392	\$	19,252,784	\$	28,879,177	\$ 38,505,569
Hard Rock	803	\$	97,940,548	\$	19,003,111	\$ 1,900,311	\$	3,800,622	\$	5,700,933	\$ 7,601,244
State Total		\$	1,766,238,893	\$	349,406,766						
		FY21 AGR		FY21 Tax		-10%	-20%		-30%		-40%
Ameristar	1,622	\$	165,813,532	\$	32,708,800	\$ 3,270,880	\$	6,541,760	\$	9,812,640	\$ 13,083,520
Harrah's	632	\$	58,119,156	\$	11,203,243	\$ 1,120,324	\$	2,240,649	\$	3,360,973	\$ 4,481,297
Horseshoe	1,980	\$	180,348,582	\$	39,170,534	\$ 3,917,053	\$	7,834,107	\$	11,751,160	\$ 15,668,214
						\$ 8,308,258	\$	16,616,515	\$	24,924,773	\$ 33,233,031
Hard Rock	806	\$	87,071,790	\$	16,991,666	\$ 1,699,167	\$	3,398,333	\$	5,097,500	\$ 6,796,666

^{*}The table above was created by the IRGC



Thank you

Iowa Racing & Gaming Commission IRGC@Iowa.gov 515-281-7352