

#### Incremental Budgeting Current system Motivating Forces: Evaluate proposed new initiatives on their own merit by examining budgets, plans and goals. Reasons for Dissatisfaction: Difficulty in examining initiatives funded in the base budget.

### Zero-based Budgeting The essence of an agency, program, division, or department is examined to determine its worth and value. Motivating Forces: Rebellion against incrementalism Reasons for Dissatisfaction: Complexity and extensive staff time necessary to formulate decision units and justify cost elements.

Program Budgeting
Expenditures are based primarily upon programs. It is a transitional type of budget between the traditional character/object budget and the performance budget.
<ul> <li>Motivating Forces: Promotes examination of program goals and objectives, and an awareness of the economic costs of different programs</li> </ul>
<ul> <li>Reasons for Dissatisfaction: Poorly suited to determine program performance, difficulty of coping with overhead costs.</li> </ul>

### Performance Budgeting Measurable performance objectives are used to make budget related decisions. Motivating Forces: Focus on outcomes and outputs Reasons for Dissatisfaction: Difficulty in relating performance measures to costs and analytical burdens related to cost/benefit analysis.

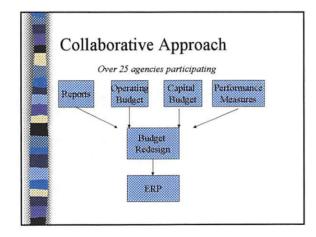
## Biennial vs. Annual 20 states - Biennial Budgeting 30 states - Annual Budgeting

### Biennial Budgeting supports Performance Budgeting 1 st year: Nuts and bolts of budgeting 2nd year: Program review and analysis of outputs and results. Ability to scrutinize program accomplishments and problems more closely.

### Budgeting Practices of Other States 72% of states use a combination of budgeting techniques. 18% use only program budgeting 8% use only incremental budgeting 2% use only zero-based budgeting

## Of the Budgeting Practices Used 39% are program 33% are incremental 16% are performance based 12% are zero or modified base

# Progress to Date on Budget Redesign Participation in ERP efforts including: Deloitte and Touche Assessment Vendor Education Sessions Preparation of RFP



## Recent Collaborative Successes Joint LFB/DOM Salary Model Resulted in better budgeting by: Improved accuracy in salary projections (1/10 of 1% error) Increased efficiency Enhanced consistency and understandability Results due, in large part, to utilizing new technology.

