SENATE FILE 2394 BY KOELKER

A BILL FOR

- 1 An Act relating to economic development by establishing the
- 2 Iowa major events and tourism program and fund, modifying
- 3 the sports tourism and marketing infrastructure program, and
- 4 making appropriations.
- 5 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

1 DIVISION I 2 IOWA MAJOR EVENTS AND TOURISM PROGRAM AND FUND NEW SECTION. 15F.410 Definitions. 3 Section 1. 4 As used in this subchapter, unless the context otherwise 5 requires: 1. "Entity" means an Iowa nonprofit organization established 6 7 to promote economic development and tourism in an area. 2. "Event" means a tourism-oriented athletic contest, 8 9 convention, music festival, or art festival. 10 "Financial assistance" means assistance provided only 3. 11 from the funds, rights, and assets legally available to the 12 authority and includes but is not limited to assistance in the 13 form of grants. "Fund" means the Iowa major events and tourism fund 14 4. 15 established in section 15F.413. 5. "Program" means the Iowa major events and tourism program 16 17 established in section 15F.411. Sec. 2. NEW SECTION. 18 15F.411 Iowa major events and tourism 19 program — eligibility. 20 The authority shall establish, and, at the discretion 1. 21 of the board, administer the Iowa major events and tourism 22 program to provide financial assistance to eligible entities 23 that support events in this state, or support events involving 24 a geographic region that includes this state, and the event 25 generates large attendance, significant publicity, and has a 26 measurable economic impact on this state. 27 2. a. The authority shall establish eligibility criteria 28 for the program by rule. The eligibility criteria must include 29 all of the following: (1) The entity must currently be involved in the bidding and 30 31 selection process for the event for which the entity submits 32 an application. 33 (2) The entity must submit an economic analysis of the event 34 with the entity's application that includes but is not limited 35 to all of the following:

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(a) Projected hotel and motel room occupancies during the
 2 event.

3 (b) Projected number of event attendees from this state,4 other states, and other countries.

5 b. Notwithstanding paragraph "a", an entity shall be deemed 6 eligible for the program if any of the following apply:

7 (1) After a highly competitive bidding and selection
8 process involving potential sites not located in this state, a
9 location in Iowa has been selected for the entity's event.

10 (2) This state serves as the sole site for the entity's 11 event.

12 (3) The sole site for the entity's event is a geographical 13 region that includes this state and one or more contiguous 14 states.

15 3. The program shall be administered for the purpose of 16 awarding financial assistance to an eligible entity for any of 17 the following purposes:

18 a. To pay for or reimburse the costs incurred by the entity
19 to apply or bid for selection as the site for the event.
20 b. To pay for or reimburse the costs incurred by the
21 entity to plan or to conduct the event, including any of the
22 following:

(1) Fees charged by a site selection organization as a 24 prerequisite to hosting the event, including but not limited 25 to hosting fees, sanctioning fees, participation fees, or bid 26 fees.

27 (2) Costs for performance bonds or insurance required of the28 host for hosting the event.

29 (3) Public safety and security expenses.

30 (4) Advertising expenses.

31 (5) Costs to prepare the economic analysis required under 32 subsection 2, paragraph a''.

33 (6) Costs incurred for transportation and parking services
34 that exceed the revenue generated from providing such services
35 during the event.

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1 (7) Other costs incurred by the entity that are required to 2 host the event. Sec. 3. NEW SECTION. 15F.412 Program - application, 3 4 review, and funding. 1. An application for financial assistance under the 5 6 program shall be submitted to the authority. For each 7 application that meets the eligibility criteria under section 8 15F.411, subsection 2, the authority shall conduct a staff 9 evaluation of the application and forward the application and 10 staff evaluation to the board. 2. When evaluating an application, the authority shall 11 12 consider, at a minimum, all of the following: 13 The potential impact of the event on the local, regional, a. 14 and state economies. The event's potential to attract visitors from this 15 b. 16 state, other states, and other countries. 17 C. The amount of positive advertising or media coverage the 18 event may generate. 19 đ. The quality, size, and scope of the event. 20 The ratio of public-to-private investment required for e. 21 the event. Upon review of the staff evaluation, the board 22 3. *a.* (1) 23 shall make the final funding decision on each application 24 and may approve, deny, defer, or modify each application, in 25 the board's discretion, to fund as many events as possible 26 with the moneys available. The board and the authority may 27 negotiate with an eligible applicant regarding the details of 28 the applicant's proposed event and the amount and terms of 29 any financial assistance. In making final funding decisions 30 pursuant to this subsection, the board and the authority shall 31 be exempt from chapter 17A. (2) An application and staff evaluation forwarded to 32 33 the board under subsection 1 shall remain eligible for 34 consideration by the board under subparagraph (1) for up to two

35 years from the date of receipt of the application by the board.

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1 b. In order to be awarded financial assistance under the 2 program, an applicant must demonstrate the ability to provide 3 matching funds for the event that equal at least fifty percent 4 of the award of financial assistance.

5 Sec. 4. <u>NEW SECTION</u>. 15F.413 Iowa major events and tourism 6 fund.

7 1. a. The authority shall establish an Iowa major events 8 and tourism fund pursuant to section 15.106A, subsection 1, 9 paragraph "o", for purposes of providing financial assistance 10 as described in this subchapter. The fund may be administered 11 as a revolving fund and shall consist of any moneys transferred 12 to the fund and any moneys appropriated by the general assembly 13 for purposes of this subchapter.

b. (1) Notwithstanding section 8.33, moneys appropriated
in this section that remain unencumbered or unobligated at the
close of the fiscal year shall not revert but shall remain
available for expenditure for the purposes designated until the
close of the fiscal year following the succeeding fiscal year.
(2) Moneys encumbered or obligated pursuant to financial
assistance awarded under section 15F.412, subsection 3, shall
be disbursed by the authority within five calendar years from
the date of encumbrance or obligation, or the moneys shall
revert to the state treasury and shall be credited to the funds
from which the appropriations were made as provided in section
8.33.

c. Notwithstanding section 12C.7, subsection 2, interest or arnings on moneys deposited in the fund shall be credited to 28 the fund.

29 2. a. Moneys in the fund are appropriated to the authority 30 for purposes of providing financial assistance under the 31 program. The authority may not use more than five percent of 32 the moneys in the fund at the beginning of each fiscal year for 33 purposes of administrative costs, technical assistance, and 34 other program support.

35 b. An entity that is awarded financial assistance pursuant

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1 to this subchapter is not eligible to receive financial 2 assistance under the sports tourism infrastructure program 3 pursuant to subchapter IV. 4 Sec. 5. CODE EDITOR DIRECTIVE. The Code editor shall 5 designate sections 15F.410 through 15F.413, as enacted in this 6 division of this Act, as subchapter V entitled, "Iowa Major 7 Events and Tourism Program". DIVISION II 8 APPROPRIATIONS FROM SPORTS WAGERING RECEIPTS FUND 9 10 APPROPRIATIONS - SPORTS WAGERING RECEIPTS Sec. 6. There is appropriated from the sports wagering receipts 11 FUND. 12 fund created in section 8.57 to the authority for the fiscal 13 year beginning July 1, 2024, and ending June 30, 2025, the 14 following amount, or so much thereof as is necessary, to be 15 used for the purposes designated: 16 For deposit into the Iowa major events and tourism fund 17 established in section 15F.413, as enacted in division I of 18 this Act: 19 \$ 15,000,000 20 DIVISION III 21 SPORTS TOURISM MARKETING PROGRAM AND FUND - REPEAL 22 Sec. 7. Section 15F.401, subsection 1, paragraph a, Code 23 2024, is amended to read as follows: 24 The authority shall establish, and, at the direction a. 25 of the board, shall administer a sports tourism marketing and 26 infrastructure program to provide financial assistance for 27 projects that promote sporting events or for infrastructure 28 projects supporting sporting events for organizations of 29 accredited colleges and universities, professional sporting 30 events, and other sporting events in the state. 31 Section 15F.401, subsection 1, paragraph b, Code Sec. 8. 32 2024, is amended by adding the following new subparagraph: NEW SUBPARAGRAPH. (03) "Fund" means the sports tourism 33 34 infrastructure program fund established in section 15F.404. 35 Sec. 9. Section 15F.401, subsection 2, paragraph a,

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1 subparagraph (1), Code 2024, is amended by striking the 2 subparagraph.

Sec. 10. Section 15F.401, subsection 2, paragraph a, 3 4 subparagraph (2), Code 2024, is amended to read as follows: 5 (2) A city or county in the state or a public entity that 6 is a convention and visitors bureau or a district may apply to 7 the authority for financial assistance from the sports tourism 8 infrastructure program fund created in section 15F.404 fund for 9 an infrastructure project that actively and directly supports 10 sporting events for accredited colleges and universities, ll professional sporting events, and other sporting events in the 12 area served by the city, county, or public entity. However, 13 financial assistance shall not be provided to an applicant 14 from the sports tourism infrastructure program fund created in 15 section 15F.404 fund for infrastructure projects located in a 16 reinvestment district as defined and approved by the authority 17 pursuant to section 15J.4 or to applicants that have received a 18 rebate of sales tax imposed and collected by retailers pursuant 19 to section 423.4, subsection 5.

20 Sec. 11. Section 15F.401, subsection 4, paragraph b, Code 21 2024, is amended to read as follows:

22 b. An applicant under the program shall not receive 23 financial assistance from the sports tourism marketing 24 program fund created in section 15F.403 or the sports tourism 25 infrastructure program fund created in section 15F.404 <u>fund</u> 26 in an amount exceeding fifty percent of the total cost of the 27 project.

28 Sec. 12. Section 15F.401, subsection 5, Code 2024, is 29 amended to read as follows:

5. The board shall make final funding decisions on al each application and may approve, deny, defer, or modify applications for financial assistance under the sports tourism marketing and infrastructure program, in its discretion, in a order to fund as many projects with the moneys available as possible. The board and the authority may negotiate with

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1 applicants regarding the details of projects and the amount and 2 terms of any award. The total amount of financial assistance 3 provided to an applicant from the sports tourism marketing 4 program fund created in section 15F.403 in any one fiscal year 5 shall not exceed five hundred thousand dollars. In making 6 final funding decisions pursuant to this subsection, the board 7 and the authority are exempt from chapter 17A.

8 Sec. 13. Section 15F.401, subsection 6, Code 2024, is 9 amended by striking the subsection and inserting in lieu 10 thereof the following:

11 6. A city, county, or public entity shall not use financial 12 assistance received under the program from the fund as 13 reimbursement for completed projects.

14 Sec. 14. Section 15F.402, subsections 1 and 2, Code 2024, 15 are amended to read as follows:

Applications for assistance under the sports tourism
 marketing and infrastructure program established in section
 15F.401 shall be submitted to the authority. For those
 applications that meet the eligibility criteria, the authority
 shall forward the applications to the board and provide a staff
 review analysis and evaluation to the sports tourism program
 review committee referred to in subsection 2 and to the board.
 A review committee composed of five members of the
 board shall review sports tourism marketing and infrastructure

25 program applications forwarded to the board and make 26 recommendations regarding the applications to the authority. 27 The review committee shall consist of members of the board, 28 with one member from each congressional district under section 29 15F.102, subsection 2, paragraph "a", and one member from the 30 state at large under section 15F.102, subsection 2, paragraph 31 "b".

32 Sec. 15. Section 15F.404, subsection 2, paragraph a, Code 33 2024, is amended to read as follows:

34 *a.* Moneys in the fund are appropriated to the authority for 35 purposes of providing financial assistance to cities, counties,

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1 and eligible public entities under the sports tourism marketing
2 and infrastructure program established and administered
3 pursuant to this subchapter.

4 Sec. 16. REPEAL. Section 15F.403, Code 2024, is repealed. 5 Sec. 17. TRANSFER OF MONEYS. On the effective date of 6 this division of this Act, any moneys remaining in the sports 7 tourism marketing program fund in section 15F.403, Code 2024, 8 shall be transferred to the Iowa major events tourism fund 9 established in section 15F.413, as enacted in division I of 10 this Act.

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EXPLANATION

12 13 The inclusion of this explanation does not constitute agreement with the explanation's substance by the members of the general assembly.

14 This bill relates to economic development by establishing 15 the Iowa major events and tourism program and fund modifying 16 the sports tourism and marketing infrastructure program, and 17 making appropriations.

18 DIVISION I — IOWA MAJOR EVENTS AND TOURISM PROGRAM AND 19 FUND. The bill requires the economic development authority 20 (authority) to establish an Iowa major events and tourism 21 program (program) and an Iowa major events and tourism fund 22 (fund), and at the discretion of the enhance Iowa board (board) 23 the authority shall administer the program.

The purpose of the program is to provide financial assistance including but not limited to grants to an entity supporting an event in this state, or an event involving a geographic region that includes this state, and the event generates large attendance, significant publicity, and measurable economic impact on this state.

30 The bill defines "entity" to mean an Iowa nonprofit 31 organization established to promote economic development 32 and tourism in an area. The bill defines "event" to mean a 33 tourism-oriented athletic contest, convention, music festival, 34 or art festival.

35 The bill requires the authority to establish eligibility

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1 criteria for the program by rule. The eligibility criteria 2 must include the requirement that the entity be currently 3 involved in the bidding and selection process for the event the 4 application is based upon; and that the entity must submit an 5 economic analysis of the event with the entity's application 6 that includes but is not limited to projected hotel and motel 7 room occupancies, and the projected number of visitors to the 8 event.

9 An application is deemed to meet all eligibility criteria 10 if the state is selected as the event site after a highly 11 competitive bidding and selection process involving sites 12 in other states, if this state serves as the sole site for 13 the event, or if the sole site for the event involves a 14 geographical region that includes this state and contiguous 15 states.

16 The authority shall administer the program for the purpose 17 of awarding financial assistance to an eligible entity 18 to pay for or reimburse costs associated with the event 19 including costs to apply or bid for the site of the event, 20 planning costs, fees, insurance, public safety and security, 21 advertising, preparation of the economic analysis, and 22 transportation and parking services during the event.

If an entity's application meets the eligibility criteria established in the bill, the staff of the authority must perform an evaluation of the application and forward the application and evaluation to the board. In evaluating an application, the bill requires the authority to consider the impact on the economy, the potential to attract visitors, advertising and media coverage, public-to-private investment artios, and the quality, size, and scope of the event.

31 Upon review of the staff evaluation, the bill specifies the 32 board may approve, deny, defer, or modify the application. The 33 bill allows the board and the authority to negotiate with the 34 entity regarding the details of the event and the amount and 35 terms of the financial assistance.

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1 An application submitted to the authority under the bill 2 remains eligible for consideration by the board for up to two 3 years from the date of receipt of the application by the board. 4 The bill requires applicants to demonstrate the ability to 5 provide matching funds equal to at least 50 percent of the 6 financial assistance awarded to the applicant.

7 The bill requires the authority to establish a fund for 8 the purposes of providing financial assistance under the 9 program. The bill specifies that the authority may administer 10 the fund as a revolving fund. Moneys in the fund that remain 11 unencumbered or unobligated at the close of the fiscal year do 12 not revert and remain available until the close of the fiscal 13 year following the succeeding fiscal year. Moneys in the 14 fund that are encumbered or obligated pursuant to financial 15 assistance awarded under the program shall be disbursed by 16 the authority within five years of the date of encumbrance or 17 obligation, or the moneys shall revert to the state treasury. 18 Moneys in the fund are appropriated to the authority to provide 19 financial assistance to an entity under the program.

20 An entity that is awarded financial assistance pursuant to 21 the bill is not eligible to receive financial assistance under 22 the sports tourism infrastructure program.

23 DIVISION II - APPROPRIATIONS FROM SPORTS WAGERING RECEIPTS 24 FUND. In FY 2024-2025, the bill appropriates \$15 million from 25 the sports receipts wagering fund to the Iowa major tourism 26 events and tourism fund for the purpose of providing financial 27 assistance to an eligible applicant as described in the bill. 28 DIVISION III - SPORTS TOURISM MARKETING PROGRAM AND FUND 29 — REPEAL. The bill modifies the sports tourism marketing 30 and infrastructure program by repealing the sports tourism 31 marketing program and fund. The bill retains the sports 32 tourism infrastructure program and fund. Upon the effective 33 date of the division, the bill transfers the remaining moneys 34 in the sports tourism marketing program fund to the Iowa major 35 events and tourism program fund established in the bill for the

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l uses described in the bill.