SENATE FILE \_\_\_\_\_ BY McKINLEY

 Passed Senate, Date
 Passed House, Date

 Vote:
 Ayes
 Nays

 Approved
 Vote:
 Ayes

A BILL FOR

1 An Act providing for the transfer of the administration of the 2 loan and credit guarantee program and including an effective 3 date. 4 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA: 5 TLSB 2265XS 83

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1 DIVISION I 1 TRANSFER OF THE LOAN AND CREDIT GUARANTEE PROGRAM 1 2 Section 1. <u>NEW SECTION</u>. 16.141 SHORT TITLE. 1 3 4 This division shall be known and may be cited as the "Iowa 1 1 5 Loan and Credit Guarantee Fund Act". Sec. 2. <u>NEW SECTION</u>. 16.142 LEGISLATIVE FINDINGS == 1 6 7 PURPOSES. 1 1. The general assembly finds all of the following: a. That the expansion of business activity in all 1 8 1 9 1 10 industries is important to the economic health and vitality of 1 11 Iowa and particularly to increased economic growth and job 1 12 creation, but that such expansion and growth is hampered 1 13 because many small and medium=sized businesses in many 1 14 industries are not able to qualify for conventional financing. 1 15 b. That the limited availability of credit for export 1 16 transactions limits the ability of small and medium=sized 1 17 businesses in this state to compete in international markets. 1 18 c. That, to enhance competitiveness and foster economic 1 19 development, this state must focus on growth in all industry 1 20 sectors. 1 21 d. That the challenge for the public economic sector is to 1 22 create an atmosphere conducive to economic growth, in 1 23 conjunction with financial institutions in the private sector, 1 24 which fill the gaps in credit availability and export finance, 1 25 and that allow the private sector to identify the lending 1 26 opportunities and foster decision making at the local level. 1 27 2. The general assembly declares the purposes of this 1 28 division to be all of the following: 1 29 a. To create incentives and assistance to increase the 1 30 flow of private capital to businesses in need of additional 1 31 financing. 1 32 b. To promote industrial modernization and technology 1 33 adoption. c. To encourage the retention and creation of jobs. 1 34 1 35 d. To encourage the export of goods and services sold by 2 1 Iowa businesses in national and international markets. Sec. 3. <u>NEW SECTION</u>. 16.143 DEFINITIONS. 2 2 2 3 As used in this division, unless the context otherwise 2 4 requires: 2 5 1. "Financial institution" means an institution listed in 2 6 section 422.61, or such other financial institution as defined 7 by the authority for purposes of this division. 8 2. "Program" means the loan and credit guarantee program 2 2 8 9 established in this division. 2 2 10 3. "Qualified business" means an existing or proposed 2 11 business entity with an annual average number of employees not 2 12 exceeding two hundred employees. "Qualified business" does 2 13 not include businesses engaged primarily in retail sales, real 2 14 estate, or the provision of health care or other professional 2 15 services. 2 16 Sec. 4. NEW SECTION. 16.144 LOAN AND CREDIT GUARANTEE 2 17 PROGRAM.

2 18 1. The authority shall establish and administer a loan and 2 19 credit guarantee program. The authority, pursuant to 2 20 agreements with financial institutions, shall provide loan and 2 21 credit guarantees, or other forms of credit guarantees for 2 22 qualified businesses for eligible project costs. The 2 23 authority may invest up to ten percent of the assets of the 2 24 loan and credit guarantee fund, or five hundred thousand 25 dollars, whichever is greater, to provide loan and credit 2 2 26 guarantees or other forms of credit guarantees for eligible 2 27 project costs to microenterprises located in a municipality 28 with a population under fifty thousand that is not contiguous 29 to a municipality with a population of fifty thousand or more. 2 2 2 30 For purposes of this division, "microenterprise" means a 2 31 business providing services with five or fewer full=time 2 32 equivalent employee positions. A loan or credit guarantee 33 provided under the program may stand alone or may be used in 2 2 34 conjunction with or to enhance other loans or credit 2 35 guarantees offered by private, state, or federal entities. 1 The authority may purchase insurance to cover defaulted loans 3 2 meeting the requirements of the program. However, the 3 3 authority shall not in any manner directly or indirectly 4 pledge the credit of the state. Eligible project costs 3 3 3 5 include expenditures for productive equipment and machinery, 3 6 working capital for operations and export transactions, 3 7 research and development, marketing, and such other costs as 8 the authority may so designate. 3 3 9 2. A loan or credit guarantee or other form of credit 3 10 guarantee provided under the program to a participating 3 11 financial institution for a single qualified business shall 3 12 not exceed one million dollars in value. Loan or credit 3 13 guarantees or other forms of credit guarantees provided under 3 14 the program to more than one participating financial 3 15 institution for a single qualified business shall not exceed 3 16 ten million dollars in value. 3 17 In administering the program, the authority shall 3. 3 18 consult and cooperate with financial institutions in this 3 19 state. Administrative procedures and application procedures, 3 20 as practicable, shall be responsive to the needs of qualified 3 21 businesses and financial institutions, and shall be consistent 3 22 with prudent investment and lending practices and criteria. 3 23 4. Each participating financial institution shall identify 3 24 and underwrite potential lending opportunities with qualified 3 25 businesses. Upon a determination by a participating financial 3 26 institution that a qualified business meets the underwriting 3 27 standards of the financial institution, subject to the 3 28 approval of a loan or credit guarantee, the financial 3 29 institution shall submit the underwriting information and a 3 30 loan or credit guarantee application to the authority. 3 31 The authority shall adopt a loan or credit guarantee 5 3 32 application procedure for a financial institution on behalf of 33 a qualified business or microenterprise.34 6. Upon approval of a loan or credit guarantee, the 3 3 3 35 authority shall enter into a loan or credit guarantee 4 1 agreement with the participating financial institution. The 4 2 agreement shall specify all of the following: a. The fee to be charged to the financial institution. 4 3 4 4 b. The evidence of debt assurance of, and security for, 4 5 the loan or credit guarantee. 4 6 c. A loan or credit guarantee that does not exceed fifteen 4 7 years. 4 8 Any other terms and conditions considered necessary or d. 4 9 desirable by the authority. 7. The authority may adopt loan and credit guarantee 4 10 4 11 application procedures that allow a qualified business or 4 12 microenterprise to apply directly to the authority for a 4 13 preliminary guarantee commitment. A preliminary guarantee 4 14 commitment may be issued by the authority subject to the 4 15 qualified business or microenterprise securing a commitment 4 16 for financing from a financial institution. The application 4 17 procedures shall specify the process by which a financial 4 18 institution may obtain a final loan and credit guarantee. Sec. 5. <u>NEW SECTION</u>. 16.145 TERMS == FEES. 1. When entering into a loan or credit guarantee 4 19 4 20 4 21 agreement, the authority shall establish fees and other terms 4 22 for participation in the program by qualified businesses. 4 23 2. The authority, with due regard for the possibility of 4 24 losses and administrative costs, shall set fees and other 4 25 terms at levels sufficient to assure that the program is 4 26 self=financing. 4 2.7 3. For a preliminary guarantee commitment, the authority 4 28 may charge a qualified business or microenterprise a

4 29 preliminary guarantee commitment fee. The application fee 4 30 shall be in addition to any other fees charged by the 4 31 authority under this section and shall not exceed one thousand 32 dollars for an application. 4 4 33 Sec. 6. <u>NEW SECTION</u>. 16.146 LOAN AND CREDIT GUARANTEE 4 34 FUND. 4 35 A loan and credit guarantee fund is created and 1. 5 established as a separate and distinct fund in the state 1 2 treasury. Moneys in the fund shall only be used for purposes 3 provided in this section. The moneys in the fund are 5 5 5 4 appropriated to the authority to be used for all of the 5 5 following purposes: 5 6 a. Payment of claims pursuant to loan and credit guarantee agreements entered into under this division. b. Payment of administrative costs of the authority for 5 7 5 8 5 actual and necessary administrative expenses incurred by the 9 5 10 authority in administering the program. 5 11 c. Purchase or buyout of superior or prior liens, 5 12 mortgages, or security interests. 5 13 d. Purchase of insurance to cover the default of loans 5 14 made pursuant to the requirements of the loan and credit 5 15 guarantee program. 5 16 2. Moneys in the loan and credit guarantee fund shall 5 17 consist of all of the following: 5 18 a. Moneys appropriated by the general assembly for that 5 19 purpose and any other moneys available to and obtained or 5 20 accepted by the authority for placement in the fund. 5 21 b. Proceeds from collateral assigned to the authority, 5 22 fees for guarantees, gifts, and moneys from any grant made to 5 23 the fund by any federal agency. 5 24 3. Moneys in the fund are not subject to section 8.33. 5 25 Notwithstanding section 12C.7, interest or earnings on the 5 26 moneys in the fund shall be credited to the fund. The authority shall only pledge moneys in the loan 5 27 4. a. 5 28 and credit guarantee fund and not any other moneys of the In a fiscal year, the authority may pledge an 5 29 authority. 5 30 amount not to exceed the total amount appropriated to the fund 5 31 for the same fiscal year to assure the repayment of loan and 5 32 credit guarantees or other extensions of credit made to or on 5 33 behalf of qualified businesses for eligible project costs. 34 b. The authority shall not pledge the credit or taxing 35 power of this state or any political subdivision of this state 5 5 1 or make debts payable out of any moneys except for those in 6 б 2 the loan and credit guarantee fund. 6 3 Sec. 7. Sections 15E.221, 15E.222, 15E.223, 15E.224,  $15 \text{E.} 225\,,$  and  $15 \text{E.} 227\,,$  Code 2009, are repealed. б 4 б 5 Sec. 8. FUND BALANCE TRANSFERS. 1. Notwithstanding any other provision of law to the contrary, on July 1, 2009, the unencumbered and unobligated 6 6 6 7 6 8 balance of moneys in the loan and credit guarantee fund 6 9 established pursuant to section 15E.227 shall be transferred 6 10 to the loan and credit guarantee fund established pursuant to 6 11 section 16.146 as enacted in this Act. 12 2. If any moneys in the loan and credit guarantee fund 13 established pursuant to section 15E.227 are obligated or 6 12 б 6 14 encumbered at the close of the fiscal year ending June 30, 6 15 2009, but subsequently become unencumbered or otherwise cease 6 16 to be obligated, such moneys shall be transferred to the loan 6 17 and credit guarantee fund established pursuant to section 6 18 16.146 as enacted in this Act as soon as practicable. Sec. 9. LOAN AND CREDIT GUARANTEE PROGRAM ADMINISTRATION. 6 19 6 20 The department of economic development and the Iowa finance 6 21 authority shall coordinate efforts to transfer administration 6 22 of the loan and credit guarantee program from the department 6 23 to the authority as soon as practicable. 6 24 DIVISION II CONFORMING AMENDMENTS 6 25 26 Sec. 10. Section 15.103, subsection 6, Code 2009, is 27 amended to read as follows: 6 б 6. As part of the organizational structure of the 6 28 6 29 department, the board shall establish a due diligence 6 30 committee and a <u>temporary</u> loan and credit guarantee committee 6 31 composed of members of the board. The <u>committees</u> <u>due</u> diligence committee shall serve in an advisory capacity to the 6 6 33 board and shall carry out any duties assigned by the board in 6 34 relation to programs administered by the department. The loan 6 35 and credit guarantee committee shall advise the board and the Iowa finance authority on the transfer of the administration of the loan and credit guarantee program from the department 3 to the authority. Sec. 11. Section 15G.111, subsection 1, paragraph a,

7 5 subparagraphs (1) and (2), Code 2009, are amended to read as 7 6 follows: (1) For each fiscal year of the fiscal period beginning July 1, 2007, and ending June 30, 2009, to the department of 7 7 7 8 9 economic development thirty million dollars for the following 7 7 10 programs administered by the department: 7 11 (a) The targeted small business financial assistance 7 12 program established pursuant to section 15.247. (b) The community economic betterment program established 7 13 7 14 pursuant to section 15.317. 7 15 The entrepreneurial ventures assistance program (C) established pursuant to section 15.339. 7 16 7 17 (d) The value=added agricultural products and processes 7 financial assistance program established pursuant to section 18 7 19 15E.111. 7 20 (e) The physical infrastructure financial assistance 7 21 program established pursuant to section 15E.175. 7 22 (f) The loan and credit guarantee program established pursuant to section 15E.224. 7 23 7 24 (2) For each fiscal year of the fiscal period beginning 7 25 July 1, 2009, and ending June 30, 2015, to the department of 7 26 economic development thirty=two million dollars for the 7 27 following programs administered by the department: 7 (a) The targeted small business financial assistance 28 7 29 program established pursuant to section 15.247. 7 30 (b) The community economic betterment program established 7 31 pursuant to section 15.317. 7 32 The entrepreneurial ventures assistance program (C) 7 33 established pursuant to section 15.339. 7 34 (d) The value=added agricultural products and processes 35 financial assistance program established pursuant to section 7 8 1 15E.111. 8 2 (e) The physical infrastructure financial assistance 8 3 program established pursuant to section 15E.175. 8 4 (f) The loan and credit quarantee program established 5 pursuant to section 15E.224. 8 8 6 Sec. 12. EFFECTIVE DATE. The section of this division of 7 this Act amending section 15.103, subsection 6, being deemed 8 of immediate importance, takes effect upon enactment. 8 8 8 9 EXPLANATION 8 10 This bill provides for the transfer of the administration 11 of the loan and credit guarantee program from the department 8 8 12 of economic development to the Iowa finance authority. 8 13 The bill repeals the existing sections of the Code 8 14 establishing the program, including its related fund, and 8 15 recreates the program within the Iowa finance authority. A]] 8 16 duties currently performed by the department in relation to the program are to be performed by the authority. All moneys 8 17 8 18 in the existing loan and credit guarantee fund are transferred 8 19 to a new loan and credit guarantee fund under the control of 8 20 the authority. 8 21 The eligibility, operation, and administration of the 8 22 program remain unchanged with the following exceptions: (1)8 23 all references to "targeted industry businesses" have been 8 24 removed from the program and the legislative findings language 8 25 is changed to reflect a focus on all qualified businesses 8 26 instead of a particular focus on certain targeted industries; 8 27 and (2) the program is no longer funded from the grow Iowa 28 values fund. 8 8 29 The bill directs the economic development board to 30 establish a temporary loan and credit guarantee committee 31 comprising members of the board to advise the department and 8 8 8 32 the authority on the transfer of the administration of the 33 program, and makes conforming amendments. The temporary 8 8 34 committee provision takes effect upon enactment. 8 35 LSB 2265XS 83

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