## House File 2236 - Introduced

				HOUSE FILE BY WISE			
	Ayes	Date Nays approved			Senate, Ayes		

A BILL FOR

1 An Act relating to long=term care insurance, including creation of a consumer advocate bureau and providing for penalties, an applicability date, repeals, and an appropriation. 4 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

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Section 1. Section 505.8, Code Supplement 2007, is amended 2 by adding the following new subsections:

NEW SUBSECTION. 5A. a. The commissioner shall establish 4 a bureau, to be known as the consumer advocate bureau, which 5 shall be responsible for ensuring fair treatment of consumers 6 by persons in the business of insurance and for preventing 7 unfair or deceptive trade practices in the insurance 8 marketplace.

b. The consumer advocate bureau shall receive and 10 investigate consumer complaints and inquiries from the public, 11 and shall conduct investigations to determine whether any 1 12 person has violated any provision of the insurance code. 1 13 necessary or appropriate to protect the public interest or 1 14 consumers, the commissioner may conduct administrative 1 15 hearings as provided in section 505.29. 1 16

c. The consumer advocate bureau shall perform other 1 17 functions as may be assigned to it by the commissioner.

- d. The commissioner shall prepare and deliver a report to 1 19 the general assembly by January 15 of each year that contains 20 findings and recommendations regarding the activities of the 21 consumer advocate bureau including but not limited to all of 1 22 the following:
  - (1) An overview of the functions of the bureau.
- (2) The structure of the bureau including the number and 1 25 type of staff positions.
- 1 26 (3) Statistics showing the number of complaints handled by 27 the bureau and their disposition, and the disposition of 28 similar issues in other states.
  - (4) Recommendations from the commissioner about additional 30 consumer protection functions that would be appropriate and 31 useful for the bureau to fulfill.

32 <u>NEW SUBSECTION</u>. 15. The commissioner shall utilize the 33 senior health insurance information program to assist in the 1 32 34 dissemination of objective and noncommercial educational 35 material and to raise awareness of prudent consumer choices 1 about purchasing various insurance products designed for the 2 health care needs of older Iowans.

Sec. 2. <u>NEW SECTION</u>. 514G.101 TITLE AND PURPOSE.

This chapter may be known and cited as the "Long=term Care 5 Insurance Act". The purpose of this chapter is to promote the 6 public interest, to promote the availability of long=term care 7 insurance, to protect applicants for long=term care insurance 8 from unfair or deceptive sales or enrollment practices, to 9 establish standards for long=term care insurance, to 10 facilitate public understanding and comparison of long=term 11 care insurance policies, and to facilitate flexibility and 12 innovation in the development of long=term care insurance 13 coverage.

Sec. 3. NEW SECTION. 514G.102 SCOPE.

The requirements of this chapter apply to policies 15 16 delivered or issued for delivery in this state on or after 2 17 July 1, 2008. This chapter is not intended to supersede the 2 18 obligations of entities subject to this chapter to comply with 2 19 the substance of other applicable insurance laws not in

2 20 conflict with this chapter, except that laws and regulations 2 21 designed and intended to apply to Medicare supplement 2 22 insurance policies shall not be applied to long=term care 2 23 insurance.

NEW SECTION. 514G.103 DEFINITIONS. Sec. 4.

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As used in this chapter, unless the context requires 26 otherwise:

1. "Activities of daily living" means at least bathing, 2 28 continence, dressing, eating, toileting, and transferring.

"Applicant" means either of the following:

- In the case of an individual long=term care insurance 31 policy, the person who seeks to contract for benefits.
  - b. In the case of a group long=term care insurance policy,
- 33 the proposed certificate holder.
  34 3. "Benefit trigger" means a contractual provision in a 35 policy of long=term care insurance that conditions the payment 1 of benefits on a determination of the insured's ability to perform activities of daily living and on cognitive impairment, or on other conditions of the insured as specified 4 in the policy. For purposes of a qualified long=term care insurance contract, "benefit trigger" means a determination by 6 a licensed health care practitioner that an insured is a chronically ill individual. For purposes of this definition, 8 "licensed health care practitioner" means the same as defined 9 in section 7702B(c)(4) of the Internal Revenue Code.
- "Certificate" means any certificate issued under a 3 11 group long=term care insurance policy, which policy has been 3 12 delivered or issued for delivery in this state.
- "Chronically ill individual" means the same as defined 3 14 in section 7702B(c)(2) of the Internal Revenue Code.
- 6. "Claim" means a request for payment of benefits under 3 16 an in=force long=term care insurance policy, regardless of 3 17 whether the benefit claimed is covered under the policy or any
- 3 18 terms or conditions of the policy have been met.
  3 19 7. "Cognitive impairment" means a deficiency in a person's 3 20 short=term or long=term memory; orientation as to person, 3 21 place, and time; deductive or abstract reasoning; or judgment 22 as it relates to safety awareness.
  - "Commissioner" means the commissioner of insurance.
  - 9. "Group long=term care insurance" means a long=term care 25 insurance policy that is delivered or issued for delivery in 26 this state to any of the following:
- a. One or more employers or labor organizations, or to a 28 trust or to the trustee or trustees of a fund established, 29 created, or maintained by one or more employers or labor 3 30 organizations or a combination thereof, for the benefit of 3 31 employees or former employees or a combination thereof, or for 32 members or former members or a combination thereof, of the 33 employers or labor organizations.
  - b. Any professional, trade, or occupational association 35 for its members or former or retired members, or a combination thereof, if the association meets both of the following requirements:
    - (1) Is composed of individuals all of whom are or were 4 actively engaged in the same profession, trade, or occupation. 5 (2) Has been maintained in good faith for purposes other
      - than obtaining insurance.
- c. An association or associations, or to a trust or to the trustee or trustees of a fund established, created, or 8 9 maintained for the benefit of members of one or more 4 10 associations, which files evidence with the commissioner prior 11 to advertising, marketing, or offering a policy within this 4 12 state by the association or associations, or their insurer, 4 13 that the following organizational requirements have been met:
- $4\ 14$  (1) At the outset, there are a minimum of one hundred  $4\ 15$  members of the association or associations.
- (2) The association or associations have been organized 4 17 and maintained in good faith for purposes other than that of 4 18 obtaining insurance.
- (3) The association or associations have been in active 4 20 existence for at least one year at the time of filing.
- (4) The association or associations have a constitution 4 22 and bylaws that require all of the following:
- 4 23 (a) The association or associations have regular meetings, 24 not less than annually, to further the purposes of the 4 25 members.
- (b) Except for credit unions, the association or associations collect dues or solicit contributions from 4 27 4 28 members.
- (c) The members have voting privileges and representation 4 30 on a governing board and committees.

Thirty days after the required evidentiary filings have 4 32 been made, the association or associations shall be deemed to 4 33 satisfy the organizational requirements, unless the 4 34 commissioner makes a finding that the association or 4 35 associations do not satisfy those requirements.

d. A group other than those described in paragraphs "a" 2 through "c", subject to a finding by the commissioner that all of the following are true:

(1)The issuance of the group policy is not contrary to 5 the best interests of the public.

(2) The issuance of the group policy would result in economies of acquisition or administration.

(3) The benefits are reasonable in relation to the premiums charged.

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"Independent review entity" means a review entity 10. 11 certified by the commissioner pursuant to section 514G.110, 5 12 subsection 5.

"Insurer" means an entity qualified and licensed by 11. 5 14 the insurance division to transact the business of insurance in this state by a certificate issued pursuant to chapter 508, 16 512B, 514, or 514B.

"Licensed health care professional" means a qualified 12. 5 18 professional in an appropriate field for determining an 19 insured's functional or cognitive impairment as it relates to 20 the insured's specific diagnosis. Licensed health care 21 professionals include but are not limited to physical 22 therapists, occupational therapists, neurologists, physical 23 medicine specialists, and rehabilitation medicine specialists.

13. "Long=term care insurance" means any insurance policy 25 or rider advertised, marketed, offered, or designed to provide 26 coverage for not less than twelve consecutive months for each 27 covered person on an expense=incurred, indemnity, prepaid, or 28 other basis, for one or more necessary or medically necessary 29 diagnostic, preventive, therapeutic, rehabilitative, 30 maintenance, or personal care services that are provided in a

31 setting other than an acute care unit of a hospital. 32 "Long=term care insurance" includes group and individual 33 annulties and life insurance policies or riders that directly 34 provide or supplement long=term care insurance. The term also 35 includes a policy or rider that provides for payment of 1 benefits based upon cognitive impairment or the loss of 2 functional capacity. The term also includes a qualified 3 long=term care insurance contract. Long=term care insurance "Long=term care insurance" does 4 may be issued by an insurer. 5 not include any insurance policy that is offered primarily to 6 provide basic Medicare supplement coverage, basic hospital 7 expense coverage, basic medical=surgical expense coverage, 8 hospital confinement indemnity coverage, major medical expense 9 coverage, disability income or related asset=protection 6 10 coverage, accident=only coverage, specified disease or 6 11 specified accident coverage, or limited benefit health

6 12 coverage. With regard to life insurance, "long=term care 6 13 insurance does not include life insurance policies that 6 14 accelerate the death benefit specifically for one or more of 15 the qualifying events of terminal illness, medical conditions

6 16 requiring extraordinary medical intervention or permanent 6 17 institutional confinement, and that provide the option of a 6 18 lump=sum payment for those benefits, where neither the 6 19 benefits nor the eligibility for the benefits is conditioned 6 20 upon the receipt of long=term care. Notwithstanding any other

6 21 provision of this chapter, any product advertised, marketed, 22 or offered as long=term care insurance shall be subject to the 6 23 provisions of this chapter.

14. 6 24 "Policy" means any policy, contract, subscriber 6 25 agreement, rider, or endorsement delivered or issued for 6 26 delivery in this state by an insurer; fraternal benefit 6 27 society; nonprofit health, hospital, or medical service

6 28 corporation; prepaid health plan; or health maintenance 29 organization or any similar organization.

"Preexisting condition" means a condition for which 31 medical advice or treatment was recommended by, or received 32 from, a provider of health care services within six months 6 33 preceding the effective date of coverage of an individual.

16. "Qualified long=term care insurance contract" or "federally tax=qualified long=term care insurance contract" 1 means any of the following:

a. An individual or group insurance contract that meets the requirements of section 7702B(b) of the Internal Revenue Code, as follows:

(1) The only insurance protection provided under the 6 contract is coverage of qualified long=term care services.

7 contract does not fail to satisfy the requirements of this 8 subparagraph because payments are made on a per diem or other 9 periodic basis without regard to the expenses incurred during 7 10 the period to which the payments relate.

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- (2) The contract does not pay or reimburse expenses 7 12 incurred for services or items to the extent that the expenses 7 13 are reimbursable under Title XVIII of the federal Social 7 14 Security Act, as amended, or would be reimbursable but for the 7 15 application or a deductible or coinsurance amount. 16 requirements of this subparagraph do not apply to expenses 7 17 that are reimbursable under Title XVIII of the federal Social 7 18 Security Act only as a secondary payor. A contract does not 7 19 fail to satisfy the requirements of this subparagraph because 20 payments are made on a per diem or other periodic basis 7 21 without regard to the expenses incurred during the period to 7 22 which the payments relate.
- (3) The contract is guaranteed renewable within the 24 meaning of section 7702B(b)(1)(C) of the Internal Revenue 7 25 Code.
- (4)The contract does not provide for a cash surrender 7 27 value or for other money that can be paid, assigned or pledged 7 28 as collateral for a loan, or borrowed except as provided in 7 29 subparagraph (5).
  - All refunds of premiums and all policyholder dividends (5) 31 or similar accounts under the contract are to be applied as a 32 reduction in future premiums or to increase future benefits, 33 except that a refund in the event of the death of the insured 34 or a complete surrender or cancellation of the contract shall 35 not exceed the aggregate premiums paid under the contract.
    - (6) The contract meets the consumer protection provisions set forth in section 7702B(g) of the Internal Revenue Code.b. The portion of a life insurance contract that provides
    - 4 long=term care insurance coverage by rider or as part of the contract and that satisfies the requirements of section 7702B(b) and (e) of the Internal Revenue Code.
      - Sec. 5. <u>NEW SECTION</u>. 514G.104 EXTRATERRITORIAL JURISDICTION == GROUP LONG=TERM CARE INSURANCE
- 8 9 Group long=term care insurance coverage shall not be 8 10 offered to a resident of this state under a group policy 8 11 issued in another state unless either this state or another 8 12 state with statutory and regulatory requirements for long=term
  8 13 care insurance that are substantially similar to those adopted 8 14 in this state has made a determination that the group to which 8 15 the policy is issued meets the requirements of section 8 16 514G.103, subsection 9.
- Sec. 6. <u>NEW SECTION</u>. 514G.105 DISCLOSURE AND PERFORMANCE 8 18 STANDARDS FOR LONG=TERM CARE INSURANCE.
- 1. PROHIBITED POLICY PRACTICES. A long=term care 8 20 insurance policy shall not:
- a. Be canceled, nonrenewed, or otherwise terminated on the 8 22 grounds of the age or deterioration of the mental or physical 8 23 health of the insured individual or certificate holder.
- b. Contain a provision establishing a new waiting period 8 25 in the event that existing coverage is converted to or 26 replaced by a new or other policy form within the same 8 27 company, except with respect to an increase in benefits
- 8 28 voluntarily selected by the insured individual, the 8 29 certificate holder, or the group policyholder. 8 30 c. Provide coverage for skilled nursing care only, or
- 8 31 provide significantly more coverage for skilled care in a 8 32 facility than coverage for lower levels of care.
  - PREEXISTING CONDITIONS.
  - a. A long=term care insurance policy or certificate, other 35 than a policy or certificate issued to a group as described in 1 section 514G.103, subsection 9, shall not use a definition of "preexisting condition" that is more restrictive than the 3 definition contained in section 514G.103, subsection 15.
- b. A long=term care insurance policy or certificate, 5 than a policy or certificate issued to a group as described in 6 section 514G.103, subsection 9, shall not exclude coverage for 7 a loss or confinement that is the result of a preexisting 8 condition unless the loss or confinement begins within six 9 months following the effective date of coverage of an insured 9 10 individual.
- 11 c. The commissioner may extend the limitation periods set 12 forth in paragraphs "a" and "b" as to specific age group 9 13 categories in specific policy forms upon finding that such an
- 9 14 extension is in the best interest of the public. 9 15 d. The requirements of paragraph "a" do not prohibit an 9 16 insurer from using an application form designed to elicit the 9 17 complete health history of an applicant, and on the basis of

9 18 the answers on that application, underwriting in accordance 9 19 with that insurer's established underwriting standards. 9 20 Unless otherwise provided in the policy or certificate, a 9 21 preexisting condition, regardless of whether it is disclosed 9 22 on the application, is not required to be covered until the 23 waiting period described in paragraph "b" expires. 24 long=term care insurance policy or certificate shall not 25 exclude, or use waivers or riders of any kind to exclude, 26 limit, or reduce coverage or benefits for specifically named 9 27 or described preexisting diseases or physical conditions 9 28 beyond the waiting period described in paragraph "b".

3. PRIOR HOSPITALIZATION OR INSTITUTIONALIZATION.

a. A long=term care insurance policy shall not be 9 31 delivered or issued for delivery in this state if the policy 9 32 does any of the following:

(1)Conditions eligibility for any benefits on a prior

34 hospitalization requirement.

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- Conditions eligibility for any benefits provided in an (2) institutional care setting on the receipt of a higher level of institutional care.
- Conditions eligibility for any benefits other than (3) waiver of premium, post=confinement, post=acute care, or recuperative benefits on a prior institutionalization requirement.
- b. A long=term care insurance policy that contains 8 post=confinement, post=acute care, or recuperative benefits shall contain, in a clearly visible, separate paragraph or the 10 10 policy or certificate entitled "limitations or conditions on 10 11 eligibility for benefits", a description of such limitations 10 12 or conditions, including any required number of days of 10 13 confinement.
- c. A long=term care insurance policy or rider that 10 15 conditions eligibility for noninstitutional benefits on the 10 16 prior receipt of institutional care shall not require a prior institutional stay of more than thirty days.
- d. A long=term care insurance policy or rider that 10 19 provides benefits only following institutionalization shall 10 20 not condition such benefits upon admission to a facility for the same or related conditions within a period of less than thirty days after discharge from the institution.
  - 4. RIGHT TO RETURN == FREE LOOK == REFUND.
- A long=term care insurance applicant shall have the 10 25 right to return the long=term care insurance policy or 10 26 certificate within thirty days of its delivery and to have the 10 27 premium refunded if, after examination of the policy or 10 28 certificate, the applicant is not satisfied for any reason.
- b. A long=term care insurance policy or certificate 10 30 delivered or issued for delivery in this state shall have a 10 31 notice prominently displayed on the first page of the policy 10 32 or certificate, or attached thereto, which states in substance 10 33 that the applicant has the right to return the policy or 10 34 certificate within thirty days of its delivery and to have the 10 35 premium refunded if, after examination of the policy or certificate, other than a certificate issued pursuant to a policy issued to a group as described in section 514G.103, subsection 9, paragraph "a", the applicant is not satisfied for any reason.
  - c. Any premium refund shall be made to the applicant within thirty days of the return.
  - 5. DENIALS == REFUND. If an application is denied by an insurer, any premium refund shall be made to the applicant within thirty days of the denial.
    - 6. OUTLINE OF COVERAGE.
- a. A written outline of coverage shall be delivered to a 11 12 prospective applicant for long=term care insurance at the time 11 13 of the initial solicitation for coverage which prominently 11 14 directs the attention of the applicant to the document and its 11 15 purpose.
- b. The commissioner shall prescribe, by rule, a standard 11 17 format, including style, arrangement, and overall appearance, 11 18 and content of the outline of coverage.
- 11 19 c. In the case of producer solicitations, a producer shall 11 20 deliver the outline of coverage to a prospective applicant 11 21 prior to the presentation of an application or enrollment 11 22 form.
- In the case of direct response solicitations, the 11 23 11 24 outline of coverage shall be presented in conjunction with any 11 25 application or enrollment form.
- 11 26 In the case of a policy issued to a group as described in section 514G.103, subsection 9, paragraph "a", an outline 11 27 11 28 of coverage is not required to be delivered to the applicant,

11 29 provided that the information described in subsection 7 of 11 30 this section, paragraphs "a" through "f", is contained in 11 31 other enrollment materials provided. Upon request, such other 11 32 enrollment materials shall be made available to the 11 33 commissioner.

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- 7. CONTENTS OF OUTLINE OF COVERAGE. An outline of 11 35 coverage of long=term care insurance shall include all of the following:
  - a. A description of the principal benefits and coverage provided in the policy.
  - b. A statement of the principal exclusions, reductions, and limitations contained in the policy.
- c. A statement of the terms under which the policy or certificate, or both, may be continued in force or discontinued, including any reservation in the policy of a right to change the premium. Continuation or conversion 12 10 provisions of group coverage shall be specifically described.
- d. A statement that the outline of coverage is a summary 12 12 of coverage only, not a contract of insurance, and that the 12 13 policy or group master policy contains governing contractual 12 14 provisions.
- e. A description of the terms under which the policy or 12 16 certificate may be returned and the premium refunded.
- f. A brief description of the relationship of cost of care  $12\ 18$  and benefits.
- q. A statement that discloses to the policyholder or 12 20 certificate holder whether the policy is intended to be a 12 21 federally tax=qualified long=term care insurance contract 12 22 under section 7702B(b) of the Internal Revenue Code.
- 8. CONTENTS OF GROUP CERTIFICATE. A certificate issued 12 23 12 24 pursuant to a group long=term care insurance policy which 12 25 policy is delivered or issued for delivery in this state shall 12 26 include all of the following:
- a. A description of the principal benefits and coverage 12 28 provided in the policy.
- b. A statement of the principal exclusions, reductions, 12 30 and limitations contained in the policy.
- c. A statement that the group master policy determines 12 32 governing contractual provisions.
- 9. TIME FOR DELIVERY. If an application for a long=term 12 34 care insurance policy or certificate is approved, the issuer 12 35 shall deliver the policy or certificate of insurance to the applicant no later than thirty days after the date of 2 approval.
  - 10. INDIVIDUAL LIFE INSURANCE == POLICY SUMMARY.
  - a. A written policy summary shall accompany the delivery 5 of an individual life insurance policy that provides long=term 6 care benefits within the policy or by rider. In the case of direct response solicitations, the insurer shall deliver a 8 policy summary upon the applicant's request or at the time of 9
- policy delivery, whichever occurs first.

  b. A policy summary shall include all of the following:

  (1) An explanation of how the long=term care benefit 13 12 interacts with other components of the policy, including 13 13 deductions from death benefits.
- (2) An illustration of the amount of benefits, the length 13 15 of benefits, and the guaranteed lifetime benefits if any, for 13 16 each covered person.
- (3) Any exclusions, reductions, or limitations on 13 18 long=term care benefits.
- 13 19 (4) A statement that a long=term care inflation protection 13 20 option required by 191 IAC 39.10 is not available under this 13 21 policy.
  - (5) If applicable to the policy type, the summary shall
- 13 23 also include all of the following: 13 24 (a) A disclosure of the effect of exercising other rights 13 25 under the policy.
- 13 26 (b) A disclosure of quarantees related to long=term care 13 27 costs of insurance charges.
  - (C) Current and projected maximum lifetime benefits.
- c. The requirements of a policy summary set forth in 13 29 13 30 paragraph "b" may be incorporated into the basic illustration 13 31 required to be delivered in accordance with 191 IAC 14, or 13 32 into the life insurance policy summary required to be 13 33 delivered in accordance with 191 IAC 15.4.
- 13 34 MONTHLY REPORT. If a long=term care benefit, funded 11. 13 35 through a life insurance vehicle by the acceleration of the 1 death benefit, is in benefit payment status, a monthly report 2 shall be provided to the policyholder. The report shall 3 include all of the following:
  - a. Any long=term care benefits paid out during the month.

An explanation of any changes in the policy, including 6 but not limited to changes in death benefits or cash values due to long=term care benefits being paid out.

С. The amount of long=term care benefits existing or

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- 12. CLAIM DENIAL. If a claim made under a long=term care insurance policy is denied, the issuer, within sixty days of 14 11 the date of receipt of a written request by the policyholder 14 13 certificate holder, or a representative thereof, shall provide 14 14 a written explanation of the reasons for the denial, and shall 14 15 make all information directly related to the denial available 14 16 to the requestor.
- 13. COMPLIANCE. Any policy or rider advertised, marketed, 14 18 or offered as long=term care insurance or nursing home insurance shall comply with the provisions of this chapter. Sec. 7. <u>NEW SECTION</u>. 514G.106 INCONTESTABILITY PERIOD.
- 14 21 1. An insurer may rescind a long=term care insurance 14 22 policy or certificate or deny an otherwise valid long=term 14 23 care insurance claim if the policy or certificate has been in 14 24 force for less than six months upon a showing of 14 25 misrepresentation that is material to the insurer's acceptance 14 26 for coverage.
- 2. An insurer may rescind a long=term care insurance 14 28 policy or certificate or deny an otherwise valid long=term 14 29 care insurance claim if the policy or certificate has been in 14 30 force for at least six months but less than two years, upon a 14 31 showing of misrepresentation that is both material to the 14 32 acceptance for coverage and pertains to the condition for 14 33 which benefits are sought.
- 3. An insurer shall not contest a long=term care insurance 14 35 policy or certificate that has been in force for two or more years solely upon the grounds of misrepresentation. Such a 2 policy or certificate may be contested only upon a showing that the insured knowingly and intentionally misrepresented 4 relevant facts relating to the insured's health.
- 4. A long=term care insurance policy or certificate may be 6 field=issued if the compensation paid to the field issuer is not based on the number of policies or certificates issued. 8 For the purposes of this subsection, a "field=issued" policy 9 means a policy or certificate issued by a producer or 15 10 third=party administrator pursuant to the underwriting 15 11 authority granted to the producer or third=party administrator 15 12 by an insurer and using the insurer's underwriting guidelines.
- 5. An insurer that has paid benefits under a long=term 15 14 care insurance policy or certificate shall not recover such 15 15 benefit payments if the policy or certificate is rescinded.
- 6. The provisions of this section are applicable to life 15 17 insurance policies or certificates that accelerate benefits 15 18 for long=term care. However, if an insured dies, the 15 19 remaining death benefits of a life insurance policy that 15 20 accelerates benefits for long=term care are not governed by 15 21 this section but by the provisions of section 508.28. In all 15 22 other situations, this section shall apply to life insurance 15 23 policies that accelerate benefits for long=term care. 15 24 Sec. 8. <u>NEW SECTION</u>. 514G.107 NONFORFEITURE BEN
  - Sec. 8. <u>NEW SECTION</u>. 514G.107 NONFORFEITURE BENEFITS.
- 1. Except as otherwise provided in subsection 2, a 15 26 long=term care insurance policy or certificate shall not be 15 27 delivered or issued for delivery in this state unless the 15 28 policyholder or certificate holder has been offered the option 15 29 of purchasing a policy or certificate that includes a 15 30 nonforfeiture benefit. A nonforfeiture benefit may be offered 15 31 in the form of a rider that is attached to the policy or 15 32 certificate. If the policyholder or certificate holder 15 33 declines the nonforfeiture benefit, the insurer shall provide 34 a contingent benefit upon lapse that is available for a 15 35 specified period of time following a substantial increase in 1 premium rates.
- 2 2. When a group long=term care insurance policy or 3 certificate is delivered or issued for delivery in this state, 4 an offer of benefits shall be made to the group policyholder 5 that meets the requirements of subsection 1. However, if the 6 policy is delivered or issued for delivery to a group as 7 described in section 514G.103, subsection 9, paragraph "d", 8 that is not a continuing care retirement community or other 16 9 similar entity, the offer of benefits shall be made to each 16 10 proposed certificate holder.
- 16 11 3. The commissioner shall, by rule, specify the type or 16 12 types of nonforfeiture benefits to be offered as part of 16 13 long=term care insurance policies and certificates, the 16 14 standards for such nonforfeiture benefits, and the standards 16 15 for contingent benefit upon lapse including a specified period

16 16 of time during which a contingent benefit upon lapse will be 16 17 available and what constitutes a substantial premium rate 16 18 increase that will trigger a contingent benefit upon lapse as 16 19 provided in subsection 1.
16 20 Sec. 9. <u>NEW SECTION</u>. 514G.108 PROMPT PAYMENT OF CLAIMS

16 21 == REQUIREMENTS.

- 1. An insurer providing long=term care insurance under 16 22 16 23 this chapter and subject to state insurance regulation shall 16 24 either accept and pay or deny a clean claim. For the purposes 16 25 of this section, "clean claim" means a properly completed 16 26 paper or electronic billing instrument that contains all 16 27 necessary information to determine whether benefits are 16 28 payable under the policy, does not involve coordination of 16 29 benefits for third=party liability or subrogation, and does 16 30 not involve the existence of particular circumstances 16 31 requiring special treatment that prevents a prompt payment 16 32 from being made. 16 33 2. The commi
- 2. The commissioner shall adopt rules establishing 16 34 processes for timely adjudication and payment of claims for 16 35 long=term care benefits by insurers.
  - 3. Payment of a clean claim shall include interest at the 2 rate of ten percent per annum when an insurer or other entity 3 that administers or processes claims on behalf of the insurer fails to timely pay a clean claim. Sec. 10. <u>NEW SECTION</u>. 514G.109
    - BENEFIT TRIGGER DETERMINATIONS == NOTICE == APPEALS.
- 1. NOTICE. When a long-term care insurer determines that the benefit trigger in an insured's long=term care insurance policy has not been met, the insurer shall provide a clear, 17 10 written notice to the insured of all of the following:
- a. The reason that the insurer determined that the 17 12 insured's benefit trigger has not been met.
- b. The insurer's internal appeal process provided under 17 14 the insured's long=term care insurance policy.
- 17 15 c. The insured's right, after exhaustion of the insurer's 17 16 internal appeal process, to have the benefit trigger 17 17 determination reviewed under the independent review process 17 18 set forth in section 514G.110.
  - 2. INTERNAL APPEAL.

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- 17 20 a. An insured may request an internal appeal of a benefit 17 21 trigger determination by sending a written request to the 17 22 insurer, along with any additional supporting information, 17 23 within sixty days after the insured receives the notice 17 24 described in subsection 1. The internal appeal shall be 17 25 considered by an individual or group of individuals designated 17 26 by the insurer, provided that the individual or individuals 17 27 making the internal appeal decision shall not be the same 17 28 individual or individuals who made the initial benefit trigger 17 29 determination. All internal appeals shall be completed and 17 30 written notice of the internal appeal decision sent to the 17 31 insured within sixty days of the insurer's receipt of all 17 32 necessary information upon which a final determination can be 17 33 made.
- 34 b. If the determination that the benefit trigger was not 17 35 met is upheld upon internal appeal, the notice of the appeal 18 1 decision shall describe additional internal appeal rights that 2 are offered by the insurer, if any. Nothing in this paragraph 3 shall require an insurer to offer any internal appeal rights 4 other than those described in paragraph "a".
- If the determination that the benefit trigger was not 6 met is upheld after the internal appeal process has been exhausted and there is no new information not previously 8 provided to the insurer for consideration, the insurer shall 9 provide the insured with a written description of the 18 10 insured's right to request an independent review of the 18 11 benefit trigger determination.
- 18 12 3. RECEIPT OF NOTICE. Notices required by this section 18 13 shall be deemed received within five days after the date of 18 14 mailing.
- NEW SECTION. Sec. 11. 514G.110 INDEPENDENT REVIEW OF 18 16 BENEFIT TRIGGER DETERMINATIONS.
- 18 17 1. REQUEST. An insured may file a written request for 18 18 independent review of a benefit trigger determination with the 18 19 commissioner after the internal appeal process has been 18 20 exhausted. The request shall be filed within sixty days after 18 21 the insured receives written notice of the insurer's internal 18 22 appeal decision.
- 18 23 2. FEE. A request for independent review shall be 18 24 accompanied by a twenty=five dollar filing fee. 18 25 commissioner may waive the filing fee for good cause. 18 26 filing fee shall be refunded if the insured prevails in the

18 27 independent review process.

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3. ELIGIBILITY FOR REVIEW. The commissioner shall certify 18 29 that the request is eligible for independent review if all of 18 30 the following criteria are satisfied:

The insured was covered by a long=term care insurance 18 32 policy issued by the insurer at the time the benefit trigger 18 33 determination was made.

b. The sole reason for requesting an independent review is 18 35 to review the insurer's determination that the benefit trigger was not met.

c. The insured has exhausted all internal appeal procedures provided under the insured's long=term care insurance policy.

d. The written request for independent review was filed by the insured within sixty days from the date of receipt of the insurer's internal appeal decision.

4. NOTICE OF ELIGIBILITY. The commissioner shall provide written notice regarding eligibility of a request for 19 10 independent review to the insured and the insurer within two 19 11 business days from the date of receipt of the request.

If the commissioner decides that the request is not a. eligible for independent review, the written notice shall 19 14 indicate the reasons for that decision.

If the commissioner certifies that the request is b. 19 16 eligible for independent review, the insurer may appeal that 19 17 certification by filing a written notice of appeal with the 19 18 commissioner within three business days from the date of 19 19 receipt of the notice of certification. If upon further 19 20 review, the commissioner upholds the certification, the 19 21 commissioner shall promptly notify the insured and the insurer 19 22 in writing of the reasons for that decision.

QUALIFICATIONS OF INDEPENDENT REVIEW ENTITIES. 19 24 commissioner shall maintain a list of qualified independent 19 25 review entities that are certified by the commissioner. 19 26 Independent review entities shall be recertified by the 19 27 commissioner every two years in order to remain on the list. 19 28 In order to be certified, an independent review entity shall 19 29 meet all of the following criteria:

a. Have on staff, or contract with, a qualified, licensed 19 31 health care professional in an appropriate field for 19 32 determining an insured's functional or cognitive impairment 19 33 who can conduct an independent review.

(1) In order to be qualified, a licensed health care 35 professional who is a physician shall hold a current certification by a recognized American medical specialty board in a specialty appropriate for determining an insured's 3 functional or cognitive impairment.

4 (2) In order to be qualified, a licensed health care 5 professional who is not a physician shall hold a current 6 certification in the specialty in which that person is licensed, by a recognized American specialty board in a 8 specialty appropriate for determining an insured's functional 9 or cognitive impairment. 20 10

b. Ensure that any licensed health care professional who 20 11 conducts an independent review has no history of disciplinary 20 12 actions or sanctions, including but not limited to the loss of 20 13 staff privileges or any participation restrictions taken or 20 14 pending by any hospital or state or federal government 20 15 regulatory agency.

20 16 c. Ensure that the independent review entity or any of its 20 17 employees, agents, or licensed health care professionals 20 18 utilized does not receive compensation of any type that is 20 19 dependent on the outcome of a review.

20 20 d. Ensure that the independent review entity or any of its 20 21 employees, agents, or licensed health care professionals 20 22 utilized are not in any manner related to, employed by, or 20 23 affiliated with the insured or with a person who previously 20 24 provided medical care to the insured.

e. Ensure that an independent review entity or any of its 20 26 employees, agents, or licensed health care professionals 20 27 utilized is not a subsidiary of, or owned or controlled by, an 20 28 insurer or by a trade association of insurers of which the 20 29 insurer is a member.

f. Have a quality assurance program on file with the 20 30 31 commissioner that ensures the timeliness and quality of 20 32 reviews performed, the qualifications and independence of the 20 33 licensed health care professionals who perform the reviews, 20 34 and the confidentiality of the review process.

Have on staff or contract with a licensed health care 20 35 1 professional who is qualified to certify that an individual is 2 chronically ill for purposes of a qualified long=term care

3 insurance contract.

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6. INDEPENDENT REVIEW PROCESS. The independent review 5 process shall be conducted as follows:

a. Within three business days of receiving a notice from the commissioner of the certification of a request for 8 independent review or receipt of a denial of an insurer's appeal from such a certification, the insurer shall do all of 21 10 the following:

(1) Select an independent review entity from the list 21 12 certified by the commissioner and notify the insured in 21 13 writing of the name, address, and telephone number of the 21 14 independent review entity selected. The independent review 21 15 entity selected shall utilize a licensed health care 21 16 professional with qualifications appropriate to the benefit 21 17 trigger determination that is under review.

21 18 Notify the independent review entity that it has been (2) 21 19 selected to conduct an independent review of a benefit trigger 21 20 determination and provide sufficient descriptive information 21 21 to enable the independent review entity to provide licensed 21 22 health care professionals who will be qualified to conduct the 21 23 review.

(3) Provide the commissioner with a copy of the notices 21 25 sent to the insured and to the independent review entity 21 26 selected.

b. Within three business days of receiving a notice from 21 28 an insurer that it has been selected to conduct an independent 21 29 review, the independent review entity shall do one of the 21 30 following:

(1) Accept its selection as the independent review entity, 21 32 designate a qualified licensed health care professional to 33 perform the independent review, and provide notice of that 34 designation to the insured and the insurer, including a brief 21 35 description of the health care professional's qualifications 1 and the reasons that person is qualified to determine whether the insured's benefit trigger has been met. A copy of this 3 notice shall be sent to the commissioner via facsimile. 4 independent review entity is not required to disclose the name 5 of the health care professional selected.

Decline its selection as the independent review entity 7 or, if the independent review entity does not have a licensed 8 health care professional who is qualified to conduct the 9 independent review available, request additional time from the 22 10 commissioner to have a qualified licensed health care 22 11 professional certified, and provide notice to the insured, the 22 12 insurer, and the commissioner. The commissioner shall notify 22 13 the review entity, the insured, and the insurer of how to 22 14 proceed within three business days of receipt of such notice 22 15 from the independent review entity.

c. An insured may object to the independent review entity 22 17 selected by the insurer or to the licensed health care 22 18 professional designated by the independent review entity to 22 19 conduct the review by filing a notice of objection along with 22 20 reasons for the objection, with the commissioner within ten 22 21 days of receipt of a notice sent by the independent review 22 22 entity pursuant to paragraph "b". The commissioner shall 22 23 consider the insured's objection and shall notify the insured, 22 24 the insurer, and the independent review entity of its decision 22 25 to sustain or deny the objection within two business days of 22 26 receipt of the objection.

d. Within five business days of receiving a notice from 22 28 the independent review entity accepting its selection or 22 29 within five business days of receiving a denial of an 22 30 objection to the review entity selected, whichever is later, 22 31 the insured may submit any information or documentation in 22 32 support of the insured's claim to both the independent review 22 33 entity and the insurer.

e. Within fifteen days of receiving a notice from the 22 35 independent review entity accepting its selection or within three business days of receipt of a denial of an objection to the independent review entity selected, whichever is later, an 3 insurer shall do all of the following:

Provide the independent review entity with any information submitted to the insurer by the insured in support of the insured's internal appeal of the insurer's benefit trigger determination.

(2) Provide the independent review entity with any other relevant documents used by the insurer in making its benefit 23 10 trigger determination.

23 11 (3) Provide the insured and the commissioner with 23 12 confirmation that the information required under subparagraphs 23 13 (1) and (2) has been provided to the independent review

23 14 entity, including the date the information was provided.
23 15 f. The independent review entity shall not commence its 23 16 review until fifteen days after the selection of the 23 17 independent review entity is final including the resolution of 23 18 any objection made pursuant to paragraph "c". During this 23 19 time period, the insurer may consider any information provided 23 20 by the insured pursuant to paragraph "d" and overturn or 23 21 affirm the insurer's benefit trigger determination base on 23 22 such information. If the insurer overturns its benefit 23 23 trigger determination, the independent review process shall

23 25 g. In conducting a review, the independent review entity 23 26 shall consider only the information and documentation provided 23 27 to the independent review entity pursuant to paragraphs "d"

23 28 and "e".

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23 24 immediately cease.

- h. The independent review entity shall submit its decision 23 30 as soon as possible, but not later than thirty days from the 23 31 date the independent review entity receives the information 23 32 required under paragraphs "d" and "e", whichever is received 23 33 later. The decision shall include a description of the basis 34 for the decision and the date of the benefit trigger 23 35 determination to which the decision relates. The independent 1 review entity, for good cause, may request an extension of 2 time from the commissioner to file its decision. A copy of the decision shall be mailed to the insured, the insurer, and 4 the commissioner.
- i. All medical records submitted for use by the independent review entity shall be maintained as confidential records as required by applicable state and federal laws. The commissioner shall keep all information obtained during the independent review process confidential pursuant to section 24 10 505.8, subsection 6, except that the commissioner may share 24 11 some information obtained as provided under section 505.8, 24 12 subsection 6, and as required by this chapter and rules 24 13 adopted pursuant to this chapter.

j. If an insured dies before completion of the independent 24 15 review, the review shall continue to completion if there is 24 16 potential liability of an insurer to the estate of the insured 24 17 or to a provider for rendering qualified long=term care

24 18 services to the insured. 24 19

7. COSTS. All reasonable fees and costs of the independent review entity incurred in conducting an independent review under this section shall be paid by the 24 22 insurer.

8. IMMUNITY. An independent review entity that conducts a 24 24 review under this section is not liable for damages arising 24 25 from determinations made during the review. Immunity does not 24 26 apply to any act or omission made by an independent review 24 27 entity in bad faith or that involves gross negligence.

- 24 28 9. EFFECT OF INDEPENDENT REVIEW DECISION.
  24 29 a. The decision of the independent review entity shall be
  24 30 considered final and binding on the insurer and the insured, 24 31 provided that an insurer shall fully and fairly consider any 24 32 new claims related to other benefit trigger determinations of the insurer that are submitted by an insured after the 24 34 independent review decision.
  - b. The independent review process set forth in this section shall not be considered a contested case under chapter 17A.
  - For purposes of this subsection, "final and binding" 4 means that an insured that elects to utilize the independent 5 review process is not entitled to bring an action in district 6 court challenging either the independent review entity's decision or the insurer's internal appeal decision concerning the insurer's benefit trigger determination that was the 9 subject of the independent review.

d. An insurer shall not be subject to any penalties, 25 11 sanctions, or damages for complying in good faith with a 25 12 review decision rendered by an independent review entity

25 13 pursuant to this section. 25 14

e. Nothing contained in this section or in section 514G.109 shall be construed to limit the right of an insurer 25 15 25 16 to assert any rights an insurer may have under a long=term 25 17 care insurance policy related to:

(1)An insured's misrepresentation.

Changes in the insured's benefit eligibility. (2)

(3) Terms, conditions, and exclusions contained in the

25 21 policy, other than failure to meet the benefit trigger.
25 22 f. The requirements of this section and section 514G.109 25 23 are not applicable to a group long=term care insurance policy 25 24 that is governed by the federal Employee Retirement Income

25 25 Security Act of 1974, as codified at 29 U.S.C. \ 100 et seq. g. The provisions of this section and section 514G.109 are 25 26 25 27 in lieu of and supersede any other third=party review 25 28 requirement contained in chapter 514J or in any other 25 29 provision of law.

10. RECEIPT OF NOTICE. Notice required by this section 25 30 25 31 shall be deemed received within five days after the date of 25 32 mailing.

Sec. 12. NEW SECTION. 514G.111 AUTHORITY TO PROMULGATE 25 34 RULES.

The commissioner may adopt rules pursuant to chapter 17A 1 related to long=term care insurance and to the administration and enforcement of this chapter, including but not limited to the following:

1. Promoting adequate premiums and protecting policyholders in the event of substantial rate increases.

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5 2. Establishing minimum standards for producer education, compensation, and testing; marketing practices; reporting practices; and penalties related to the sale of long=term care 9 insurance in this state.

3. Establishing loss ratio standards for long=term care insurance policies with specific reference to such policies.

- 4. Providing standards for full and fair disclosure by 26 13 setting forth the manner and content of disclosures required for the sale of long=term care insurance policies including 26 15 terms of renewability; initial and subsequent conditions of 26 16 eligibility; nonduplication of coverage provisions; coverage 26 17 of dependents; effect of preexisting conditions; termination, 26 18 continuation, or conversion of policies; probationary periods; 26 19 limitations, exceptions, and reductions; elimination periods; 26 20 requirements for replacement; recurrent conditions; and 26 21 definitions of terms.
- 5. Requiring certain remedial actions necessitated by 26 23 changes in the long=term care insurance market to provide fair 26 24 and reasonable protections for long-term care insurance 26 25 purchasers and beneficiaries.
- 26 26 6. Ensuring the prompt payment of clean claims.
  26 27 7. Administering the independent review process of
  26 28 insurers' benefit trigger determinations.

Sec. 13. <u>NEW SECTION</u>. 514G.112 SEVERABILITY.

If any provision of this chapter or the application of this 26 31 chapter to any person or circumstance is for any reason held 26 32 to be invalid, the remainder of the chapter and the 26 33 application of the provision to other persons or circumstances 26 34 shall not be affected.

Sec. 14. <u>NEW SECTION</u>. 514G.113 PENALTIES.

In addition to any other penalties provided by the laws of 2 this state, any insurer or any producer found to have violated 3 a provision of this chapter or any other requirement of this 4 state relating to the regulation of long=term care insurance 5 or the marketing of such insurance shall be subject to a fine 6 of up to three times the amount of any commission paid for 7 each policy involved in the violation, up to ten thousand 8 dollars, whichever is greater.
9 Sec. 15. Section 514H.1, subsection 3, Code 2007, is

27 10 amended to read as follows:

3. "Long=term care insurance" means long=term care 27 12 insurance as defined in section 514G.4 514G.103 and regulated 27 13 in section 514G.7 514G.105

Sec. 16. Sections  $\overline{514G}$ .1 through 514G.8 and section 27 15 514G.10, Code 2007, are repealed. 27 16 Sec. 17. SENIOR HEALTH INSURANCE INFORMATION PROGRAM ==

27 17 APPROPRIATION. There is appropriated from the general fund of 27 18 the state to the division of insurance of the department of 27 19 commerce for the fiscal year beginning July 1, 2008, and 27 20 ending June 30, 2009, the following amount, or so much thereof 27 21 as is necessary, for the use of the senior health insurance 27 22 information program: 27 23

27 24 ..... FTEs

## EXPLANATION

This bill repeals existing provisions regulating long=term 27 27 care insurance and creates new ones, provides for penalties, 27 28 repeals, and an appropriation. The new provisions apply to 27 29 policies delivered or issued for delivery in this state on or 27 30 after July 1, 2008.

27 31 CONSUMER ADVOCATE BUREAU. The bill requires the 27 32 commissioner of insurance to establish a consumer advocate 27 33 bureau in the division of insurance of the department of 27 34 commerce that is responsible for ensuring fair treatment of 27 35 consumers by persons in the business of insurance and for

1 preventing unfair or deceptive trade practices in the 2 insurance marketplace. The commissioner is also required to 3 prepare and deliver a report to the general assembly by 4 January 15 of each year regarding the activities of the 5 consumer advocate bureau.

DEFINITIONS == STANDARDS. The bill includes new and additional definitions and expanded disclosure and performance 8 standards for long=term care insurance. These standards set 9 forth prohibited policy practices and permissible treatment of 28 10 preexisting conditions, prior hospitalizations, and 28 11 institutionalizations. The standards also allow applicants 28 12 for such insurance the right to return a policy and to receive 28 13 a refund. The standards require an outline of coverage and 28 14 specify contents of that outline and any group certificate 28 15 that is issued. Policies must be delivered within 30 days 28 16 after an application is approved. Individual life insurance 28 17 policies which provide for long=term care benefits within the 28 18 policy or by rider are required to provide a written policy 28 19 summary. If a long-term care benefit funded through life 28 20 insurance is in benefit payment status, the policyholder is 28 21 entitled to a monthly report. Within 60 days of denying a 28 22 claim under a long=term care insurance contract, an insurer 28 23 must provide a written explanation of the denial.

28 24 INCONTESTABILITY PERIOD. The bill sets forth conditions 28 25 under which an insurer is allowed to rescind a long-term care 28 26 insurance policy or certificate or deny a claim thereunder.

NONFORFEITURE BENEFITS. The bill requires insurers to 28 28 offer long=term care insurance policyholders and certificate 28 29 holders the option to purchase a nonforfeiture benefit.

PROMPT PAYMENT OF CLAIMS. The bill contains requirements 28 31 for prompt payment of claims when there are no circumstances 28 32 which prevent prompt payment from being made.

BENEFIT TRIGGER DETERMINATIONS. The bill requires insurers 34 to notify an insured making a claim under a long=term care 28 35 insurance policy when the insurer denies the payment of 1 benefits because the insured's benefit trigger has not been The bill requires the insurer to provide an internal 2 met. 3 review process to the insured to appeal the insurer's initial 4 benefit trigger determination. If the internal appeal 5 decision upholds the denial of benefits, the insurer must 6 notify the insured of additional internal appeal rights, if any, and that the insured has the right to request an independent review of the benefit trigger determination.

INDEPENDENT REVIEW. The bill sets forth the process for an 29 10 independent review of an insurer's benefit determination. 29 11 commissioner is required to certify a list of qualified 29 12 independent review entities that meet the specified criteria 29 13 required to be a reviewer of an insurer's benefit trigger 29 14 determination.

29 15 RULES. The commissioner is authorized to adopt rules 29 16 pursuant to Code chapter 17A related to long=term care 29 17 insurance and to the administration and enforcement of Code 29 18 chapter 514G. 29 19

SEVERABILITY. If any of the provisions of the bill are 29 20 found to be invalid, the remainder are not affected. 29 21

PENALTIES. If an insurer or insurance producer violates 29 22 any requirements relating to long=term care insurance or the 29 23 marketing of such insurance, that person is subject to a fine 29 24 of up to three times the amount of any commission paid for 29 25 each policy involved in the violation, up to \$10,000, 29 26 whichever is greater. This penalty is in addition to any 29 27 other penalties provided for by state law.

REPEALS. Code sections 514G.1 through 514G.8 and section 29 29 514G.10, which currently regulate long=term care insurance, 29 30 are repealed on July 1, 2008.

SENIOR HEALTH INSURANCE INFORMATION PROGRAM == 29 32 APPROPRIATION. There is an appropriation of \$60,000 from the 29 33 state's general fund to fund one full=time position for the 29 34 senior health insurance information program in the division of 29 35 insurance. The bill provides that this program shall be 1 utilized to assist in the dissemination of objective and 2 noncommercial educational material and to raise public 3 awareness of prudent consumer choices in considering the 4 purchase of various insurance products designed for the health 5 care needs of older Iowans.

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