	BUSINESS & LABOR FILED MAR 11'03 SENATE FILE <u>345</u>
i	BY HOSCH (COMPANION TO LSB 2542HH BY MANTERNACH)
Passed Senate, Date Vote: Ayes Nays	Passed House, Date Vote: Ayes Nays
Approved	

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A BILL FOR

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s.f. 345 H.F.

Section 1. Section 456A.20, Code 2003, is amended by 2 adding the following new subsection:

3 <u>NEW SUBSECTION</u>. 3. a. The department shall, by rule 4 pursuant to chapter 17A, annually establish nursery stock 5 prices for the sale of nursery stock at private sale that 6 reflect both the actual costs to the state, as required by 7 generally accepted accounting principles, of producing and 8 selling the nursery stock and the additional estimated private 9 enterprise costs, as required by generally accepted accounting 10 principles, that would be incurred if the state was a private 11 enterprise producing and selling similar nursery stock. 12 Private enterprise costs include but are not limited to the 13 following:

14 (1) The cost or value of the land on which the nursery 15 stock is produced.

16 (2) The cost or value of the buildings and equipment used.
17 (3) Repair and rehabilitation costs of the buildings and
18 equipment used.

19 (4) Personal property and corporate income taxes.

20 (5) Loan and interest costs.

21 (6) Salary and benefit costs of personnel.

22 (7) Insurance costs.

b. The department shall prepare an annual report at the
end of the fiscal year that contains all of the following:
(1) A projection of the demand for nursery stock of each
variety and size available for private sale, for the next
year.

(2) A projection of the demand for nursery stock of each
variety and size available for private sale, for the next five
years, updated annually.

31 (3) Sales information concerning the moneys received by 32 the department from the sale that year of nursery stock, 33 including the variety and size and amount of each kind of 34 nursery stock sold.

35 (4) A projection of the number of each variety and size of

-1-

1 nursery stock from any source, that will be produced for sale 2 and will be sold to be planted in the next year on federal, 3 state, and county lands and on other lands pursuant to state 4 and federal cost-sharing programs.

S.F. 345 H.F

5 (5) Sales information concerning the actual number of each 6 variety and size of nursery stock from any source that was 7 produced for sale and was planted that year on federal, state, 8 and county lands and on other lands pursuant to state and 9 federal cost-sharing programs.

10 c. The department may sell nursery stock from state 11 nurseries at private sale as otherwise allowed by statute, but 12 the department shall not sell nursery stock at private sale in 13 an amount that exceeds twenty-eight percent of the total 14 demand projected for that year by the department for the uses 15 set forth under paragraph "b", subparagraph (4).

16 d. If the department sells nursery stock at private sale 17 during any year that exceeds twenty-eight percent of the 18 nursery stock that was actually sold that year for the uses 19 set forth under paragraph "b", subparagraph (4), the 20 department shall reduce the amount of nursery stock available 21 for sale for the following year by the same amount that 22 private sales exceeded the allowable amount for the previous 23 year. If the department sells nursery stock at private sale 24 during the previous year that is twenty-eight percent or less 25 of the nursery stock that was actually sold that year for the 26 uses set forth under paragraph "b", subparagraph (4), the 27 department shall continue to meet the requirements of 28 paragraph "c" for the following year without any adjustments. 29 EXPLANATION

30 This bill relates to the private sale of nursery stock by 31 state nurseries. The bill provides that the department of 32 natural resources, by rule adopted pursuant to Code chapter 33 17A, shall annually establish nursery stock prices for the 34 sale of nursery stock at private sale that reflect both the 35 actual costs to the state of producing and selling the nursery

-2-

s.f. 345 H.f.

1 stock and the additional estimated private enterprise costs of 2 producing and selling similar nursery stock that would be 3 incurred if the state was a private enterprise.

4 "Private enterprise costs" are defined to include but are 5 not limited to the cost or value of land on which the nursery 6 stock is produced, the cost or value of buildings and 7 equipment used, repair and rehabilitation costs of buildings 8 and equipment used, personal property and corporate income 9 taxes, loan and interest costs, salary and benefit costs of 10 personnel, and insurance costs.

11 The bill also requires the department to prepare an annual 12 report at the end of each fiscal year that contains a 13 projection of the demand for nursery stock available for 14 private sale for the following year; a projection of the 15 demand for nursery stock available for private sale for the 16 next five years, updated annually; sales information 17 concerning the moneys received by the department from the sale 18 of nursery stock; a projection of the number of each variety 19 and size of nursery stock available from any source that will 20 be produced for sale and will be sold in the next year to be 21 planted on federal, state, and county lands and on other lands 22 pursuant to state and federal cost-sharing programs; and 23 information concerning the actual number of each variety and 24 size of nursery stock available from any source that was 25 produced for sale and was sold that year to be planted on 26 federal, state, and county lands and on other lands pursuant 27 to state and federal cost-sharing programs.

The bill provides that the department may sell nursery stock from state nurseries as otherwise allowed by statute, obut the department shall not sell nursery stock at private sale in an amount that exceeds 28 percent of the total demand projected for that year by the department to be planted on federal, state, and county lands and on other lands pursuant to state and federal cost-sharing programs.

35 The bill also provides that if the department sells nursery

-3-

1 stock at private sale in an amount that exceeds the allowable 2 percentage of the nursery stock that was actually sold that 3 year to be planted on federal, state, and county lands and on 4 other lands pursuant to state and federal cost-sharing 5 programs, the department shall reduce the amount of nursery 6 stock available for sale for the following year by the same 7 amount that private sales exceeded the allowable amount for 8 the previous year. If the department sells less nursery stock 9 at private sale during the previous year than the allowable 10 percentage of actual amounts sold, the department is still 11 limited by the allowable percentage requirements without any 12 adjustment. 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35

S.F. 345 H.F.