SENATE FILE 2257

BY COMMITTEE ON COMMERCE

(SUCCESSOR TO SF 2171)

Passed	Senate,	Date	Passed	House,	Date	
Vote:	Ayes	Nays	Vote:	Ayes _	Nays	
	Ap	proved			_	

A BILL FOR 1 An Act relating to the use of credit information for underwriting or rating risks for personal lines of property and casualty insurance and providing an applicability date. 4 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA: 

TLSB 5774SV 80 av/sh/8

# S.F. 2261 H.F.

- 1 Section 1. NEW SECTION. 515.109A USE OF CREDIT
- 2 INFORMATION -- PERSONAL LINES OF PROPERTY AND CASUALTY
- 3 INSURANCE.
- 4 l. DEFINITIONS. As used in this section unless the
- 5 context otherwise requires:
- 6 a. "Adverse action" means a denial or cancellation of, an
- 7 increase in any charge for, a reduction or other unfavorable
- 8 change in the underwriting of, or a reduction or other
- 9 unfavorable change in the terms or amount of coverage of
- 10 insurance that is in force or applied for.
- 11 b. "Affiliated insurer" means an insurance company that
- 12 controls, is controlled by, or is under common control with
- 13 another insurance company.
- 14 c. "Applicant" means a person who has applied for
- 15 insurance.
- 16 d. "Casualty insurance" means insurance providing coverage
- 17 against legal liability, including that for death, injury, or
- 18 disability, or damage to real or personal property.
- 19 e. "Consumer reporting agency" means a person that for
- 20 monetary fees, dues, or on a cooperative nonprofit basis
- 21 regularly engages in whole or in part in the practice of
- 22 assembling or evaluating credit information or other
- 23 information on persons for the purpose of furnishing credit
- 24 reports to third parties and that uses any means or facility
- 25 of interstate commerce for the purpose of preparing or
- 26 furnishing credit reports.
- f. "Credit information" means any information related to a
- 28 person's credit that is contained in or derived from a credit
- 29 report or an application for insurance. Information that is
- 30 not related to a person's credit shall not be considered
- 31 "credit information" even if the information is contained in
- 32 or derived from a credit report or an application for
- 33 insurance or is used to calculate a credit score.
- 34 g. "Credit report" means any written, oral, or other
- 35 communication of any information by a consumer reporting

- 1 agency that does all of the following:
- 2 (1) Bears on a person's creditworthiness, credit standing,
- 3 or credit capacity.
- 4 (2) Is used or collected or expected to be used or
- 5 collected in whole or in part to serve as a factor in
- 6 establishing a person's eligibility for or pricing of
- 7 insurance.
- 8 h. "Insurance" means a personal line of property or
- 9 casualty insurance sold to an individual or family, including
- 10 but not limited to a landowner who is eligible for the family
- 11 farm tax credit under chapter 425A, primarily for
- 12 noncommercial purposes.
- i. "Insurance score" means a number or rating that is
- 14 derived in whole or in part by utilizing a person's credit
- 15 information in an algorithm, computer application, model, or
- 16 other process that reduces the data to a number or rating for
- 17 the purpose of predicting the future insurance loss exposure
- 18 of an applicant or insured.
- 19 j. "Insured" means a person who is covered by insurance.
- 20 k. "Insurer" means a property or casualty insurer engaged
- 21 in the business of insurance who is regulated under this
- 22 chapter and who uses credit reports or insurance scores for
- 23 underwriting purposes, including but not limited to
- 24 acceptance, declinations, cancellations, and nonrenewal of
- 25 insurance, and tier placement.
- 26 l. "Property insurance" means insurance providing coverage
- 27 for direct or consequential loss or damage to property of any
- 28 kind.
- 29 m. "Tier" means a category into which insureds with
- 30 similar risk characteristics are placed for purposes of
- 31 determining a premium rate, including the application of
- 32 surcharges and discounts within a single insurer or for
- 33 placement of an insured from one insurer to another insurer
- 34 within an affiliated group of insurers.
- 35DISCLOSURE.

- 1 a. If an insurer uses credit information for the purpose
- 2 of underwriting or rating risks, the insurer or the insurer's
- 3 agent shall disclose in writing, either on the application for
- 4 insurance or otherwise, at the time that the application is
- 5 taken, that the insurer may obtain and use credit information
- 6 in connection with such application. An insurer that uses
- 7 credit information for the purpose of underwriting or rating
- 8 risks for a renewal of insurance is not required to provide
- 9 the written disclosure statement required under this
- 10 subsection if the insured has previously been provided with
- ll such a disclosure statement in connection with the insurance
- 12 policy.
- b. An insurer that uses the following statement of
- 14 disclosure shall be deemed to be in compliance with this
- 15 subsection:
- "In connection with this application for insurance, we may
- 17 review your credit report or obtain or use a credit-based
- 18 insurance score that is based on the information contained in
- 19 that credit report. We may use a third party in connection
- 20 with the development of your insurance score."
- 21 3. PROHIBITED CONDUCT. An insurer that uses credit
- 22 information for the purpose of underwriting or rating risks
- 23 shall not do any of the following:
- 24 a. Use an insurance score that is calculated based wholly
- 25 or in part on income, gender, address, zip code, race, ethnic
- 26 origin, religion, marital status, or nationality of an
- 27 applicant or an insured.
- 28 b. Cancel or refuse to renew a policy, or reject an
- 29 application for insurance based on credit information, without
- 30 consideration of any other applicable underwriting factors
- 31 independent of credit information that are not otherwise
- 32 prohibited under this subsection. An insurer that cancels or
- 33 refuses to renew a policy, rejects an application, or takes
- 34 other adverse action against an insured or an applicant based
- 35 in part on credit information shall disclose that fact to the

- 1 insured or applicant and shall explain why credit information
- 2 was a factor and what other underwriting factors were also
- 3 considered by the insurer as provided in subsection 5.
- 4 c. Base an applicant's or an insured's new or renewal rate
- 5 for insurance upon credit information, without consideration
- 6 of any other applicable underwriting factors independent of
- 7 credit information that are not otherwise prohibited under
- 8 this subsection. An insurer that increases the rate or takes
- 9 other adverse action with respect to an applicant's or an
- 10 insured's new or renewal rate for insurance, based in part on
- 11 credit information, shall disclose that fact to the applicant
- 12 or insured and shall explain why credit information was a
- 13 factor, and what other underwriting factors were also
- 14 considered as provided in subsection 5.
- d. Take adverse action against an applicant or an insured
- 16 because the applicant or insured does not have a credit card
- 17 account or credit history or the insurer is unable to
- 18 calculate an insurance score, without consideration of any
- 19 other applicable underwriting factors independent of the lack
- 20 of a credit card account or credit history or the inability of
- 21 the insurer to calculate an insurance score that are not
- 22 otherwise prohibited under this subsection. In addition, an
- 23 insurer shall not give any consideration to an applicant's or
- 24 insured's lack of a credit card account or credit history or
- 25 the inability of the insurer to calculate an insurance score
- 26 for an applicant or insured as a factor unless the insurer
- 27 considers an applicant's or insured's lack of a credit card
- 28 account or credit history, or the inability of the insurer to
- 29 calculate an insurance score as neutral credit information, as
- 30 defined by the insurer.
- 31 e. Take adverse action against an applicant or an insured
- 32 based on credit information that is contained in or derived
- 33 from a credit report issued or an insurance score calculated
- 34 more than ninety days before the adverse action is taken.
- 35 f. Consider credit information as an underwriting or

- 1 rating factor, unless the insurer obtains current credit
- 2 information from the insured at least once every thirty-six
- 3 months and either recalculates the insured's insurance score
- 4 or obtains a current credit report. In addition, an insurer
- 5 shall not consider credit information as an underwriting or
- 6 rating factor unless the insurer does all of the following:
- 7 (1) Upon the request of the insured or the insured's agent
- 8 at the annual renewal, the insurer underwrites and rates the
- 9 insurance policy again based upon a current credit report or
- 10 insurance score. An insurer shall not be required to obtain a
- 11 current credit report or recalculate an insurance score of an
- 12 insured more than once in a twelve-month period. An insurer
- 13 is not required to obtain a current credit report or credit
- 14 information or recalculate an insurance score of an insured on
- 15 an annual basis, if any of the following apply:
- 16 (a) The commissioner of insurance provides by rule that
- 17 the insurer is not required to do so.
- 18 (b) The insured is in the most favorably priced tier of
- 19 the insurer, within a group of affiliated insurers.
- 20 (c) Credit information was not used as an underwriting or
- 21 rating factor when the insurance policy was initially written.
- 22 (d) The insurer underwrites and rates the insured at least
- 23 once every thirty-six months after issuance of the insurance
- 24 policy and does not use credit information.
- 25 (2) Obtains current credit information, recalculates the
- 26 insurance score, or obtains a current credit report more
- 27 frequently if that is consistent with the underwriting
- 28 guidelines of the insurer. An insurer shall not obtain credit
- 29 information or a credit report or calculate an insurance score
- 30 for any arbitrary, capricious, or unfairly discriminatory
- 31 reason.
- 32 g. Use a methodology to calculate an insurance score that
- 33 considers any of the following a negative factor when
- 34 contained in a credit report or in credit information of an
- 35 applicant or an insured:

- 1 (1) Credit inquiries not initiated by the applicant or the 2 insured or credit inquiries initiated by the applicant or the 3 insured for the applicant's or insured's own personal use.
- 4 (2) Inquiries by other insurers relating to the 5 applicant's or insured's insurance coverage or application for 6 insurance coverage that are coded as such by a consumer 7 reporting agency.
- 8 (3) Debt collection accounts for medical services that are 9 coded as such by a consumer reporting agency.
- 10 (4) Multiple inquiries by lenders relating to an 11 applicant's or insured's home mortgage loan or application for 12 such a loan, if made within a thirty-day period of time and 13 coded as such by a consumer reporting agency. An insurer may 14 give such multiple inquiries the same weight in calculating a 15 credit score as the insurer would give one such inquiry.
- 16 (5) Multiple inquiries by lenders relating to an
  17 applicant's or insured's automobile loan or application for
  18 such a loan, if made within a thirty-day period of time and
  19 coded as such by a consumer reporting agency. An insurer may
  20 give such multiple inquiries the same weight in calculating a
  21 credit score as the insurer would give one such inquiry.
- 21 credit score as the insurer would give one such inquiry.
  22 4. OVERPAYMENTS OF PREMIUM. If it is determined through
  23 the dispute resolution process set forth under the federal
  24 Fair Credit Reporting Act, 15 U.S.C. § 168li(a)(5), that the
  25 credit information of an insured was incorrect or incomplete
  26 at the time of the issuance or renewal of the insurance policy
  27 and the insurer receives notice of such determination from
  28 either a consumer reporting agency or from the insured, the
  29 insurer shall underwrite and rate the insured again utilizing
  30 the correct and complete credit information within thirty days
  31 after receiving such notification. After underwriting and
  32 rating the insured again, the insurer shall make any
  33 adjustments that are necessary, consistent with the insurer's
  34 underwriting and rating guidelines. If an insurer determines
  35 that the insured has overpaid a premium as a result of

- l incorrect or incomplete credit information supplied to the
- 2 insurer, the insurer shall refund to the insured the amount of
- 3 the overpayment for either the last twelve months of coverage
- 4 or the actual policy period, whichever is less.
- 5 5. NOTICE OF ADVERSE ACTION. An insurer that takes
- 6 adverse action against an applicant or an insured that is
- 7 based in any way on the applicant's or insured's credit
- 8 information shall notify the applicant or insured, in writing,
- 9 in accordance with the requirements of the federal Fair Credit
- 10 Reporting Act, 15 U.S.C. § 1681m(a), that adverse action has
- 11 been taken by the insurer with respect to an application for
- 12 insurance or an insurance policy. Such notice shall give
- 13 reasons for the adverse action taken in language that is
- 14 sufficiently clear and specific that a layman can identify and
- 15 understand the basis for the insurer's decision to take
- 16 adverse action. Such notification shall describe at least
- 17 four factors that formed the primary basis for the insurer's
- 18 decision. The use of generalized terms such as "poor credit
- 19 history", "poor credit rating", or "poor insurance score" does
- 20 not constitute compliance with the requirements of this
- 21 subsection. Standardized credit explanations that are
- 22 provided by consumer reporting agencies or other third-party
- 23 vendors of credit information are deemed to satisfy the
- 24 requirements of this subsection. An insurer shall also
- 25 include a clear and specific explanation of any other
- 26 underwriting factors that were used by the insurer as a basis
- 27 for the insurer's decision to take adverse action with respect
- 28 to the applicant or insured.
- 29 6. INFORMATION FILED WITH THE COMMISSIONER OF INSURANCE.
- 30 a. An insurer that uses credit information for the purpose
- 31 of underwriting or rating risks shall file with the
- 32 commissioner of insurance specific, written criteria on how
- 33 credit information is utilized by the insurer in underwriting
- 34 and rating risks including but not limited to all of the
- 35 following:

- 1 (1) The characteristics or factors from a credit report 2 that are used as credit criteria or used in determining an 3 insurance score.
- 4 (2) In the case of insurance scoring, the algorithm,
  5 computer program, model, or other process that is used in
  6 determining an insurance score, along with the underlying
  7 support, including statistical validation, for the development
  8 of the algorithm, computer program, model, or other process
- 9 that is used in determining an insurance score.
- 10 (3) Any underwriting guidelines relating to the use of the 11 credit criteria or insurance scores, along with all
- 12 appropriate supporting material for the use of the guidelines.
- b. At the request of the commissioner, an interested party
- 14 such as a scoring modeler shall file or discuss with the
- 15 commissioner, under confidentiality protection, the algorithm,
- 16 computer program, model, or other process that is used in
- 17 determining an insurance score, along with the underlying
- 18 support including statistical validation, for the development
- 19 of the algorithm, computer program, model, or other process
- 20 that is used in determining an insurance score.
- 21 c. Information filed with the commissioner pursuant to
- 22 this subsection shall be considered a confidential record and
- 23 be recognized and protected as a trade secret pursuant to
- 24 section 22.7, subsection 3.
- 25 7. INDEMNIFICATION. An insurer shall indemnify, defend,
- 26 and hold harmless an agent or producer of the insurer from and
- 27 against all liability, fees, and costs, arising out of or
- 28 relating to the action, error, or omission of the agent or
- 29 producer of the insurer who obtains or uses credit information
- 30 or insurance scores on behalf of the insurer within the scope
- 31 of the employment of the agent or producer and in compliance
- 32 with the instructions or procedures established by the insurer
- 33 for obtaining or using such information and in compliance with
- 34 any applicable law or regulation. Nothing in this section
- 35 shall be construed to create a cause of action for an insured

- 1 or a third party that does not otherwise exist in the absence 2 of this section.
- 3 8. CONSUMER REPORTING AGENCY -- SALE OF CREDIT
- 4 INFORMATION.
- 5 a. A consumer reporting agency shall not provide or sell
- 6 any information, in any format, that was submitted or obtained
- 7 in whole or in part in conjunction with an insurance inquiry
- 8 about the credit information, credit report, or insurance
- 9 score of an applicant or an insured. Such information
- 10 includes, but is not limited to, the expiration date of an
- ll insurance policy of an insured or any other information that
- 12 can be used to identify the expiration date of an insured's
- 13 insurance policy or the terms and conditions of the insured's
- 14 insurance coverage.
- b. This subsection does not apply to the provision of
- 16 information, including data or lists, by a consumer reporting
- 17 agency to the agent or producer of the insurer from whom the
- 18 information was received, the insurer on whose behalf the
- 19 agent or producer acted, or to an affiliated insurer.
- 20 c. This section shall not be construed to restrict an
- 21 insurer from obtaining a claims history report or a motor
- 22 vehicle report of an applicant or an insured.
- 9. SEVERABILITY. If any section, paragraph, sentence,
- 24 clause, phrase, or any other provision of this section or its
- 25 applicability to any person or circumstance is held invalid,
- 26 including due to an interpretation of or a future change in
- 27 the federal Fair Credit Reporting Act, the invalidity does not
- 28 affect other provisions or any application of this section
- 29 which can be given effect without the invalid provision or
- 30 application, and to this end the provisions of this section
- 31 are severable.
- 32 10. APPLICABILITY DATE. This section applies to insurance
- 33 contracts or policies delivered, issued for delivery,
- 34 continued, or renewed in this state on or after October 1,
- 35 2004.

EXPLANATION

This bill relates to the use of credit information by property or casualty insurers regulated under Code chapter 515

4 for the purpose of underwriting or rating risks for personal

5 lines of property and casualty insurance. The bill applies to

6 insurance that is sold to individuals and families, including

7 but not limited to landowners who are eligible for the family

8 farm tax credit under Code chapter 452A, primarily for

9 noncommercial purposes.

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10 The bill defines "credit information", "credit report",

11 "insurance score", and related terms for purposes of the bill.

12 The bill provides that if an insurer uses credit

13 information for the purpose of underwriting or rating risk,

14 the insurer or the insurer's agent shall disclose that fact in

15 writing, either on the application for insurance or at the

16 time that the application is taken or at the time of a renewal

17 of insurance, if such notice has not been previously given.

18 The bill prohibits an insurer that uses credit information

19 from using an insurance score that is based wholly or in part

20 on income, gender, address, zip code, race, ethnic origin,

21 religion, marital status, or nationality of an applicant or

22 insured. The bill also prohibits an insurer from canceling,

23 refusing to renew, or rejecting an application for insurance,

24 basing a new or renewal rate for insurance, or taking any

25 other adverse action against an insured or an applicant on the

26 basis of credit information.

27 The bill also prohibits an insurer from taking adverse

28 action against an applicant or insured because that person

29 does not have a credit card account or credit history or the

30 insurer is unable to calculate an insurance score. In

31 addition, an insurer shall not give any consideration to a

32 person's lack of such credit information unless the insurer

33 considers the lack of credit information as neutral credit

34 information, as defined by the insurer.

35 The bill also prohibits an insurer from taking adverse

- l action against an applicant or insured based on credit
- 2 information from a credit report or an insurance score that is
- 3 not current or has not been updated as required by the bill.
- 4 The bill prohibits an insurer from using a methodology to
- 5 calculate an insurance score that considers certain
- 6 information a negative factor, such as credit inquiries
- 7 initiated for the personal use of the applicant or insured,
- 8 inquiries by other insurers relating to insurance applications
- 9 or coverage, debt collection accounts for medical services,
- 10 and multiple inquiries by lenders relating to a home mortgage
- 11 or automobile loan or application that are made within 30
- 12 days.
- 13 The bill provides that if an insurer is notified by a
- 14 consumer reporting agency or the insured that it has been
- 15 determined through the dispute resolution process of the
- 16 federal Fair Credit Reporting Act that the credit information
- 17 of an insured was incorrect or incomplete, the insurer shall
- 18 underwrite and rate the insured again within 30 days of
- 19 receiving such notice by utilizing correct and complete credit
- 20 information. If the insurer determines that the insured has
- 21 overpaid a premium as a result of the mistake, the insurer is
- 22 required to refund the amount of the overpayment to the
- 23 insured for either the last 12 months of coverage or the
- 24 actual policy period, whichever is less.
- 25 The bill specifies how an insurer that takes adverse action
- 26 against an applicant or insured shall give notification of
- 27 such adverse action in accordance with the requirements of the
- 28 federal Fair Credit Reporting Act by giving reasons in clear
- 29 and specific layman's language that include a description of
- 30 at least four factors that formed the primary basis for the
- 31 insurer's decision.
- 32 The bill requires an insurer that uses credit information
- 33 to file certain information with the insurance commissioner,
- 34 such as the factors used as credit criteria, the methodology
- 35 for determining an insurance score, and underwriting

1 guidelines used. The bill also requires an interested party, 2 such as a scoring modeler, to file or discuss methodologies 3 used in determining an insurance score. The bill provides 4 that such information discussed or filed shall be considered 5 confidential and protected as a trade secret under Code 6 section 22.7, subsection 3. The bill requires insurers to indemnify, defend, and hold 8 harmless all agents and producers of the insurer for any 9 liability that arises out of the use of credit information or 10 insurance scores on behalf of the insurer, so long as such use ll is done within the scope of the employment of the agent or 12 producer and in compliance with the instructions or procedures 13 established by the insurer and with any applicable law or 14 regulation. 15 The bill prohibits a consumer reporting agency from 16 providing or selling information which was obtained or 17 submitted in conjunction with an insurance inquiry about the 18 credit information, credit report, or insurance score of an 19 applicant or insured. 20 The bill provides that if any part of the bill or its 21 applicability to any person is held invalid, including because 22 of an interpretation of or a future change in the federal Fair 23 Credit Reporting Act, the invalidity does not affect other 24 provisions or any applicability that can be given effect 25 without the invalid provision or application. The bill takes effect on July 1, 2004, and applies to 27 insurance contracts or policies delivered, issued for 28 delivery, continued, or renewed in this state on or after 29 October 1, 2004.

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# SENATE FILE 2257

# S-5104

- 1 Amend Senate File 2257 as follows:
- 2 1. By striking everything after the enacting 3 clause and inserting the following:
- 4 "Section 1. <u>NEW SECTION</u>. 515.109A USE OF CREDIT 5 INFORMATION -- PERSONAL INSURANCE.
- 6 1. DEFINITIONS. As used in this section unless 7 the context otherwise requires:
- 8 a. "Adverse action" means a denial of issuance,
  9 cancellation, or refusal to renew, an increase in any
  10 charge for, or a reduction or other unfavorable change
  11 in the terms of coverage or amount of any personal
  12 insurance existing or applied for, or in connection
  13 with the underwriting of personal insurance.
- 14 b. "Affiliate" means any company that controls, is 15 controlled by, or is under common control with another 16 company.
- 17 c. "Applicant" means an individual who has applied 18 to be covered by a personal insurance policy with an 19 insurer.
- d. "Consumer" means an insured whose credit information is used or whose insurance score is calculated in the underwriting or rating of a personal insurance policy or an applicant for such a personal insurance policy.
- e. "Consumer reporting agency" means any person that, for monetary fees, dues, or on a cooperative nonprofit basis, regularly engages in whole or in part in the practice of assembling or evaluating consumer credit information or other information concerning consumers for the purpose of furnishing consumer credit reports to third parties.
- f. "Credit information" means any information
  related to credit that is contained in or derived from
  credit report, or provided in an application for
  personal insurance. Information that is not related
  to credit shall not be considered "credit information"
  regardless of whether the information is contained in
  or derived from a credit report or an application for
  credit or is used to calculate an insurance score.
- g. "Credit report" means any written, oral, or 41 other communication of information by a consumer 42 reporting agency that relates to a consumer's 43 creditworthiness, credit standing, or credit capacity 44 and that is used or expected to be used or is 45 collected, in whole or in part, for the purpose of 46 serving as a factor in determining personal insurance 47 premiums, eligibility for personal insurance coverage, 48 or tier placement.
- 49 h. "Insurance score" means a number or rating that 50 is derived from an algorithm, computer application, S-5104

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- 1 model, or other process that is based in whole or in 2 part on credit information for the purposes of 3 predicting the future insurance loss exposure of a 4 consumer.
- 5 i. "Insured" means an individual who is covered by 6 a personal insurance policy.
- j. "Personal insurance" means personal insurance
  and not commercial insurance and is limited to private
  passenger automobile, homeowners, farm owners,
  personal farm liability, motorcycle, mobile home
  owners, noncommercial dwelling fire insurance, boat,
  personal watercraft, snowmobile, and recreational
  wehicle policies, that are individually underwritten
  for personal, family, farm, or household use. No
  other type of insurance is included as personal
  insurance for the purposes of this section.
- 2. USE OF CREDIT INFORMATION. An insurer
  18 authorized to do business in Iowa that uses credit
  19 information to underwrite or rate risks for a policy
  20 of personal insurance shall not do any of the
  21 following:
- 22 a. Use an insurance score that is calculated using 23 income, gender, address, zip code, ethnic group, 24 religion, marital status, or nationality of a consumer 25 as a factor.
- 26 b. Deny issuance, cancel, or refuse to renew a 27 policy of personal insurance solely on the basis of 28 credit information, without consideration of any other 29 applicable underwriting factors independent of credit 30 information that are not otherwise prohibited under 31 paragraph "a".
- 32 c. Base a consumer's renewal rates for personal 33 insurance solely on the basis of credit information, 34 without consideration of any other applicable 35 underwriting factors independent of credit information 36 that are not otherwise prohibited under paragraph "a".
- 37 d. Take adverse action against a consumer solely 38 because the consumer does not have a credit card 39 account, without consideration of any other applicable 40 underwriting factors independent of credit information 41 that are not otherwise prohibited under paragraph "a".
- e. Consider an absence of credit information or an 43 inability to calculate an insurance score in 44 underwriting or rating personal insurance unless the 45 insurer does one of the following:
- 46 (1) Treats the consumer as if the consumer has 47 neutral credit information, as defined by the insurer.
- 48 (2) Excludes the use of credit information as an 49 underwriting factor and only uses other underwriting 50 criteria.

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- f. Take adverse action against a consumer based on 2 credit information, unless the insurer obtains and 3 uses a credit report issued or an insurance score 4 calculated within ninety days before the date a 5 personal insurance policy is first written or a 6 renewal is issued.
- 7 g. Use credit information unless not later than 8 every thirty-six months following the last time that 9 the insurer obtained current credit information for 10 the consumer, the insurer recalculates the insurance 11 score or obtains an updated credit report for the 12 consumer. Regardless of the requirements of this 13 paragraph, an insurer shall do all of the following:
- 14 (1) At annual renewal, upon the request of the
  15 consumer or the consumer's agent, the insurer shall
  16 re-underwrite and re-rate the personal insurance
  17 policy based upon a current credit report or insurance
  18 score. An insurer is not required to recalculate an
  19 insurance score or obtain a current credit report more
  20 than once in a twelve-month period.
- 21 (2) The insurer shall have the discretion to 22 obtain current credit information for a consumer more 23 frequently than every thirty-six months, if consistent 24 with the insurer's underwriting guidelines.
- 25 (3) Notwithstanding subparagraph (1), an insurer 26 is not required to obtain current credit information 27 for a consumer if any of the following applies:
- 28 (a) The insurer is treating the consumer as 29 otherwise approved by the commissioner of insurance.
- 30 (b) The consumer is in the most favorably priced 31 tier of the insurer, within a group of affiliated 32 insurers. However, the insurer shall have the 33 discretion to obtain current credit information, if 34 consistent with the insurer's underwriting guidelines.
- 35 (c) Credit information was not used for 36 underwriting or rating the insured when the personal 37 insurance policy was initially written. However, the 38 insurer shall have the discretion to obtain current 39 credit information, if consistent with the insurer's 40 underwriting guidelines.
- 41 (d) The insurer reevaluates the insured beginning 42 no later than thirty-six months after the personal 43 insurance policy was initially written and thereafter, 44 based on other underwriting or rating factors, 45 excluding credit information.
- 46 h. Use any of the following as a negative factor 47 in any insurance scoring methodology or in reviewing 48 credit information for the purpose of underwriting or 49 rating a personal insurance policy:
- 50 (1) Credit inquiries not initiated by the consumer **S-5104** -3-

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1 or inquiries requested by the consumer for the 2 consumer's own credit information.

- 3 (2) Inquiries relating to insurance coverage, if 4 so identified on a consumer's credit report.
- 5 (3) Collection accounts with a medical industry 6 code, if so identified on a consumer's credit report.
- 7 (4) Multiple lender inquiries, if coded by a 8 consumer reporting agency on the consumer's credit 9 report as being from the home mortgage industry and 10 made within thirty days of one another, unless only. 11 one inquiry is considered.
- 12 (5) Multiple lender inquiries, if coded by a
  13 consumer reporting agency on the consumer's credit
  14 report as being from the automobile lending industry
  15 and made within thirty days of one another, unless
  16 only one inquiry is considered:
- 17 3. DISPUTE RESOLUTION AND ERROR CORRECTION. 18 is determined through the dispute resolution process 19 set forth under the federal Fair Credit Reporting Act, 20 15 U.S.C. § 1681i(a)(5), that the credit information 21 of a current insured is incorrect or incomplete and 22 the insurer receives notice of such determination from 23 either the consumer reporting agency or from the 24 insured, the insurer shall re-underwrite and re-rate 25 the insured within thirty days of receiving the 26 notice. After re-underwriting or re-rating the 27 insured, the insurer shall make any adjustments 28 necessary, consistent with the insurer's underwriting 29 and rating guidelines. If an insurer determines that 30 an insured has overpaid premium on a personal 31 insurance policy, the insurer shall refund the amount 32 of the overpayment to the insured, calculated for 33 either the last twelve months of coverage or the 34 actual policy period, whichever is shorter.
  - 4. INITIAL NOTIFICATION.
- 36 If an insurer writing personal insurance uses 37 credit information in underwriting or rating a 38 consumer, the insurer or the insurer's agent shall 39 disclose, either on the insurance application or at 40 the time that the insurance application is taken that 41 the insurer may obtain credit information of the 42 consumer in connection with the application. 43 disclosure to a consumer shall either be written or 44 provided in the same medium as the application for 45 insurance. An insurer is not required to provide the 46 disclosure statement required under this subsection to 47 a consumer in connection with the renewal of a 48 personal insurance policy if the consumer has 49 previously been provided with such a disclosure 50 statement.

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1 b. An insurer that uses the following statement of 2 disclosure shall be deemed to be in compliance with 3 this subsection:

"In connection with this application for insurance, we may review your credit report or use a credit-based insurance score based on the information contained in that credit report. We may use a third party in connection with the development of your insurance score."

- 10 5. NOTIFICATION OF ADVERSE ACTION. If an insurer 11 takes adverse action against a consumer based on 12 credit information, the insurer shall do all of the 13 following:
- a. Provide notification to the consumer that 15 adverse action has been taken, in accordance with the 16 requirements of the federal Fair Credit Reporting Act, 17 15 U.S.C. § 1681m(a).
- Provide notification to the consumer explaining 18 19 the reasons for the adverse action taken. Such notice 20 shall give reasons for the adverse action taken in 21 language that is sufficiently clear and specific so 22 that a person can identify the basis for the insurer's 23 decision to take adverse action. Such notification 24 shall include a description of up to four factors that 25 were the primary influences for the adverse action 26 taken. The use of generalized terms such as "poor 27 credit history", "poor credit rating", or "poor 28 insurance score" does not meet the explanation 29 requirements of this paragraph. Standardized credit 30 explanations that are provided by consumer reporting 31 agencies or other third-party vendors are deemed to 32 comply with this paragraph.
- 33 6. INFORMATION FILED WITH THE COMMISSIONER OF 34 INSURANCE.
- a. An insurer that uses insurance scores to underwrite and rate risks for personal insurance shall file the insurer's scoring models or other scoring processes with the commissioner of insurance. A third party may file scoring models on behalf of an insurer. Information filed with the commissioner that includes insurance scoring models may include information including loss experience that justifies the insurer's use of credit information.
- b. Information filed with the commissioner of insurance pursuant to this subsection shall be considered a confidential record and be recognized and protected as a trade secret pursuant to section 22.7, 48 subsection 3.
- 7. INDEMNIFICATION. An insurer shall indemnify, 50 defend, and hold harmless agents or producers of the 5-5104

Page 6

- 1 insurer from and against all liability, fees, and 2 costs, arising out of or relating to the actions, 3 errors, or omissions of an agent or producer who 4 obtains or uses credit information or insurance scores 5 on behalf of an insurer, provided that the agent or 6 producer follows the instructions or procedures 7 established by the insurer and complies with any 8 applicable law or regulation. This subsection shall 9 not be construed to provide a consumer or other 10 insured with a cause of action that does not exist in 11 the absence of this subsection.
- 12 8. CONSUMER REPORTING AGENCY -- SALE OF CREDIT 13 INFORMATION.
- a. A consumer reporting agency shall not provide
  15 or sell data or lists that include any information
  16 that was submitted, in whole or in part, in
  17 conjunction with an insurance inquiry about a
  18 consumer's credit information or a request for a
  19 credit report or insurance score. Such information
  20 includes, but is not limited to, the expiration dates
  21 of an insurance policy or any other information that
  22 can be used to identify the expiration date of a
  23 consumer's insurance policy or the terms and
  24 conditions of the consumer's insurance coverage.
- 25 b. This subsection does not apply to the provision 26 of information, including data or lists, by a consumer 27 reporting agency to the agent or producer from whom 28 the information was received, to the insurer on whose 29 behalf the agent or producer acted, or to the 30 insurer's affiliates or holding companies.
- 31 c. This subsection shall not be construed to 32 restrict an insurer from obtaining a claims history 33 report or a motor vehicle report of a consumer.
- 9. SEVERABILITY. If any subsection, paragraph, sentence, clause, phrase, or any other part of this section is declared invalid due to an interpretation of or a future change in the federal Fair Credit Reporting Act, the remaining subsections, paragraphs, sentences, clauses, phrases, or parts thereof shall be in no manner affected thereby but shall remain in full force and effect.
- 42 10. APPLICABILITY DATE. This section applies to 43 personal insurance contracts or policies delivered, 44 issued for delivery, continued, or renewed in this 45 state on or after April 1, 2005."
- 46 2. Title page, line 2, by striking the words 47 "lines of property and casualty".

By STEVE KETTERING JOE BOLKCOM

# SENATE FILE 2257

#### S-5107

- 1 Amend the amendment, S-5104, to Senate File 2257 as 2 follows:
- 1. Page 3, line 10, by striking the word
- 4 "consumer" and inserting the following: "insured".
  - 2. Page 3, line 12, by striking the word
- 6 "consumer" and inserting the following: "insured".
- 7 3. Page 3, line 13, by striking the words ", an
- 8 insurer shall do all of the following".
- 9 4. Page 3, line 38, by striking the word "obtain"
- 10 and inserting the following: "use".
- 11 5. Page 3, line 39, by inserting after the word
- 12 "information" the following: "for underwriting or
- 13 rating the insured upon renewal of the policy".
- 14 6. Page 5, line 5, by inserting after the word
- 15 "report" the following: "or obtain".

By STEVE KETTERING

S-5107 FILED MARCH 16, 2004

# SENATE FILE 2257

# S-5110

- 1 Amend the amendment, S-5104, to Senate File 2257,
- 2 as follows:
- 3 1. Page 2, by inserting after line 45 the
- 4 following:
- 5 "(1) Receives prior approval from the commissioner
- 6 that the absence of credit information or the
- 7 inability to calculate an insurance score relates to
- 8 the risk for the insurer."
- 9 2. By renumbering as necessary.

By STEVE KETTERING

S-5110 FILED MARCH 16, 2004

# SENATE FILE 2257

# S-5113

- Amend the amendment, S-5104, to Senate File 2257 as
- 2 follows:
- 3 1. Page 2, line 24, by inserting after the word
- 4 "status," the following: "race,".

By STEVEN H. WARNSTADT STEVE KETTERING

S-5113 FILED MARCH 17, 2004 ADOPTED

# SENATE FILE **2257**BY COMMITTEE ON COMMERCE

(SUCCESSOR TO SF 2171)

(AS AMENDED AND PASSED BY THE SENATE MARCH 17, 2004)

ALL New Language by the Senate

Passed	Senate,	Date	Passed	House,	Date	<u> </u>	
Vote:	Ayes	Nays	Vote:	Ayes		Nays _	
	Aı	pproved			_		

# A BILL FOR

1	An	Act	: re	lati	ng t	o th	ne use o	f credit	inf	orma	tion fo	or u	ınderwr	iting
2		or	rat	ing	risk	s fo	or perso	nal insu	ıranc	e and	d prov	idir	ng an	
3		app	olic	abil	ity	date	·							44
4	BE	IT	EŅA	CTED	ВУ	THE	GENERAL	ASSEMBI	Y OF	THE	STATE	OF	IOWA:	
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SF 2257 av/cc/26

- 1 Section 1. NEW SECTION. 515.109A USE OF CREDIT
- 2 INFORMATION -- PERSONAL INSURANCE.
- 3 1. DEFINITIONS. As used in this section unless the
- 4 context otherwise requires:
- 5 a. "Adverse action" means a denial of issuance,
- 6 cancellation, or refusal to renew, an increase in any charge
- 7 for, or a reduction or other unfavorable change in the terms
- 8 of coverage or amount of any personal insurance existing or
- 9 applied for, or in connection with the underwriting of
- 10 personal insurance.
- 11 b. "Affiliate" means any company that controls, is
- 12 controlled by, or is under common control with another
- 13 company.
- 14 c. "Applicant" means an individual who has applied to be
- 15 covered by a personal insurance policy with an insurer.
- 16 d. "Consumer" means an insured whose credit information is
- 17 used or whose insurance score is calculated in the
- 18 underwriting or rating of a personal insurance policy or an
- 19 applicant for such a personal insurance policy.
- e. "Consumer reporting agency" means any person that, for
- 21 monetary fees, dues, or on a cooperative nonprofit basis,
- 22 regularly engages in whole or in part in the practice of
- 23 assembling or evaluating consumer credit information or other
- 24 information concerning consumers for the purpose of furnishing
- 25 consumer credit reports to third parties.
- 26 f. "Credit information" means any information related to
- 27 credit that is contained in or derived from a credit report,
- 28 or provided in an application for personal insurance.
- 29 Information that is not related to credit shall not be
- 30 considered "credit information" regardless of whether the
- 31 information is contained in or derived from a credit report or
- 32 an application for credit or is used to calculate an insurance
- 33 score.
- 34 g. "Credit report" means any written, oral, or other
- 35 communication of information by a consumer reporting agency

- 1 that relates to a consumer's creditworthiness, credit
- 2 standing, or credit capacity and that is used or expected to
- 3 be used or is collected, in whole or in part, for the purpose
- 4 of serving as a factor in determining personal insurance
- 5 premiums, eligibility for personal insurance coverage, or tier
- 6 placement.
- 7 h. "Insurance score" means a number or rating that is
- 8 derived from an algorithm, computer application, model, or
- 9 other process that is based in whole or in part on credit
- 10 information for the purposes of predicting the future
- 11 insurance loss exposure of a consumer.
- 12 i. "Insured" means an individual who is covered by a
- 13 personal insurance policy.
- 14 j. "Personal insurance" means personal insurance and not
- 15 commercial insurance and is limited to private passenger
- 16 automobile, homeowners, farm owners, personal farm liability,
- 17 motorcycle, mobile home owners, noncommercial dwelling fire
- 18 insurance, boat, personal watercraft, snowmobile, and
- 19 recreational vehicle policies, that are individually
- 20 underwritten for personal, family, farm, or household use. No
- 21 other type of insurance is included as personal insurance for
- 22 the purposes of this section.
- 23 2. USE OF CREDIT INFORMATION. An insurer authorized to do
- 24 business in Iowa that uses credit information to underwrite or
- 25 rate risks for a policy of personal insurance shall not do any
- 26 of the following:
- 27 a. Use an insurance score that is calculated using income,
- 28 gender, address, zip code, ethnic group, religion, marital
- 29 status, race, or nationality of a consumer as a factor.
- 30 b. Deny issuance, cancel, or refuse to renew a policy of
- 31 personal insurance solely on the basis of credit information,
- 32 without consideration of any other applicable underwriting
- 33 factors independent of credit information that are not
- 34 otherwise prohibited under paragraph "a".
- 35 c. Base a consumer's renewal rates for personal insurance

- 1 solely on the basis of credit information, without
- 2 consideration of any other applicable underwriting factors
- 3 independent of credit information that are not otherwise
- 4 prohibited under paragraph "a".
- 5 d. Take adverse action against a consumer solely because
- 6 the consumer does not have a credit card account, without
- 7 consideration of any other applicable underwriting factors
- 8 independent of credit information that are not otherwise
- 9 prohibited under paragraph "a".
- 10 e. Consider an absence of credit information or an
- 11 inability to calculate an insurance score in underwriting or
- 12 rating personal insurance unless the insurer does one of the
- 13 following:
- 14 (1) Treats the consumer as if the consumer has neutral
- 15 credit information, as defined by the insurer.
- 16 (2) Excludes the use of credit information as an
- 17 underwriting factor and only uses other underwriting criteria.
- 18 f. Take adverse action against a consumer based on credit
- 19 information, unless the insurer obtains and uses a credit
- 20 report issued or an insurance score calculated within ninety
- 21 days before the date a personal insurance policy is first
- 22 written or a renewal is issued.
- 23 g. Use credit information unless not later than every
- 24 thirty-six months following the last time that the insurer
- 25 obtained current credit information for the insured, the
- 26 insurer recalculates the insurance score or obtains an updated
- 27 credit report for the insured. Regardless of the requirements
- 28 of this paragraph:
- 29 (1) At annual renewal, upon the request of the consumer or
- 30 the consumer's agent, the insurer shall re-underwrite and re-
- 31 rate the personal insurance policy based upon a current credit
- 32 report or insurance score. An insurer is not required to
- 33 recalculate an insurance score or obtain a current credit
- 34 report more than once in a twelve-month period.
- 35 (2) The insurer shall have the discretion to obtain

- 1 current credit information for a consumer more frequently than
- 2 every thirty-six months, if consistent with the insurer's
- 3 underwriting guidelines.
- 4 (3) Notwithstanding subparagraph (1), an insurer is not
- 5 required to obtain current credit information for a consumer
- 6 if any of the following applies:
- 7 (a) The insurer is treating the consumer as otherwise
- 8 approved by the commissioner of insurance.
- 9 (b) The consumer is in the most favorably priced tier of
- 10 the insurer, within a group of affiliated insurers. However,
- 11 the insurer shall have the discretion to obtain current credit
- 12 information, if consistent with the insurer's underwriting
- 13 guidelines.
- 14 (c) Credit information was not used for underwriting or
- 15 rating the insured when the personal insurance policy was
- 16 initially written. However, the insurer shall have the
- 17 discretion to use current credit information for underwriting
- 18 or rating the insured upon renewal of the policy, if
- 19 consistent with the insurer's underwriting guidelines.
- 20 (d) The insurer reevaluates the insured beginning no later
- 21 than thirty-six months after the personal insurance policy was
- 22 initially written and thereafter, based on other underwriting
- 23 or rating factors, excluding credit information.
- 24 h. Use any of the following as a negative factor in any
- 25 insurance scoring methodology or in reviewing credit
- 26 information for the purpose of underwriting or rating a
- 27 personal insurance policy:
- 28 (1) Credit inquiries not initiated by the consumer or
- 29 inquiries requested by the consumer for the consumer's own
- 30 credit information.
- 31 (2) Inquiries relating to insurance coverage, if so
- 32 identified on a consumer's credit report.
- 33 (3) Collection accounts with a medical industry code, if
- 34 so identified on a consumer's credit report.
- 35 (4) Multiple lender inquiries, if coded by a consumer

1 reporting agency on the consumer's credit report as being from

2 the home mortgage industry and made within thirty days of one

- 3 another, unless only one inquiry is considered.
- 4 (5) Multiple lender inquiries, if coded by a consumer
- 5 reporting agency on the consumer's credit report as being from
- 6 the automobile lending industry and made within thirty days of
- 7 one another, unless only one inquiry is considered.
- 8 3. DISPUTE RESOLUTION AND ERROR CORRECTION. If it is
- 9 determined through the dispute resolution process set forth
- 10 under the federal Fair Credit Reporting Act, 15 U.S.C. §
- 11 1681i(a)(5), that the credit information of a current insured
- 12 is incorrect or incomplete and the insurer receives notice of
- 13 such determination from either the consumer reporting agency
- 14 or from the insured, the insurer shall re-underwrite and re-
- 15 rate the insured within thirty days of receiving the notice.
- 16 After re-underwriting or re-rating the insured, the insurer
- 17 shall make any adjustments necessary, consistent with the
- 18 insurer's underwriting and rating guidelines. If an insurer
- 19 determines that an insured has overpaid premium on a personal
- 20 insurance policy, the insurer shall refund the amount of the
- 21 overpayment to the insured, calculated for either the last
- 22 twelve months of coverage or the actual policy period,
- 23 whichever is shorter.
- 24 4. INITIAL NOTIFICATION.
- 25 a. If an insurer writing personal insurance uses credit
- 26 information in underwriting or rating a consumer, the insurer
- 27 or the insurer's agent shall disclose, either on the insurance
- 28 application or at the time that the insurance application is
- 29 taken that the insurer may obtain credit information of the
- 30 consumer in connection with the application. Such disclosure
- 31 to a consumer shall either be written or provided in the same
- 32 medium as the application for insurance. An insurer is not
- 33 required to provide the disclosure statement required under
- 34 this subsection to a consumer in connection with the renewal
- 35 of a personal insurance policy if the consumer has previously

- 1 been provided with such a disclosure statement.
- 2 b. An insurer that uses the following statement of
- 3 disclosure shall be deemed to be in compliance with this
- 4 subsection:
- 5 "In connection with this application for insurance, we may
- 6 review your credit report or obtain or use a credit-based
- 7 insurance score based on the information contained in that
- 8 credit report. We may use a third party in connection with
- 9 the development of your insurance score."
- 10 5. NOTIFICATION OF ADVERSE ACTION. If an insurer takes
- 11 adverse action against a consumer based on credit information,
- 12 the insurer shall do all of the following:
- 13 a. Provide notification to the consumer that adverse
- 14 action has been taken, in accordance with the requirements of
- 15 the federal Fair Credit Reporting Act, 15 U.S.C. § 1681m(a).
- 16 b. Provide notification to the consumer explaining the
- 17 reasons for the adverse action taken. Such notice shall give
- 18 reasons for the adverse action taken in language that is
- 19 sufficiently clear and specific so that a person can identify
- 20 the basis for the insurer's decision to take adverse action.
- 21 Such notification shall include a description of up to four
- 22 factors that were the primary influences for the adverse
- 23 action taken. The use of generalized terms such as "poor
- 24 credit history", "poor credit rating", or "poor insurance
- 25 score" does not meet the explanation requirements of this
- 26 paragraph. Standardized credit explanations that are provided
- 27 by consumer reporting agencies or other third-party vendors
- 28 are deemed to comply with this paragraph.
- 29 6. INFORMATION FILED WITH THE COMMISSIONER OF INSURANCE.
- 30 a. An insurer that uses insurance scores to underwrite and
- 31 rate risks for personal insurance shall file the insurer's
- 32 scoring models or other scoring processes with the
- 33 commissioner of insurance. A third party may file scoring
- 34 models on behalf of an insurer. Information filed with the
- 35 commissioner that includes insurance scoring models may

- l include information including loss experience that justifies
- 2 the insurer's use of credit information.
- 3 b. Information filed with the commissioner of insurance
- 4 pursuant to this subsection shall be considered a confidential
- 5 record and be recognized and protected as a trade secret
- 6 pursuant to section 22.7, subsection 3.
- 7. INDEMNIFICATION. An insurer shall indemnify, defend,
- 8 and hold harmless agents or producers of the insurer from and
- 9 against all liability, fees, and costs, arising out of or
- 10 relating to the actions, errors, or omissions of an agent or
- 11 producer who obtains or uses credit information or insurance
- 12 scores on behalf of an insurer, provided that the agent or
- 13 producer follows the instructions or procedures established by
- 14 the insurer and complies with any applicable law or
- 15 regulation. This subsection shall not be construed to provide
- 16 a consumer or other insured with a cause of action that does
- 17 not exist in the absence of this subsection.
- 18 8. CONSUMER REPORTING AGENCY -- SALE OF CREDIT
- 19 INFORMATION.
- 20 a. A consumer reporting agency shall not provide or sell
- 21 data or lists that include any information that was submitted,
- 22 in whole or in part, in conjunction with an insurance inquiry
- 23 about a consumer's credit information or a request for a
- 24 credit report or insurance score. Such information includes,
- 25 but is not limited to, the expiration dates of an insurance
- 26 policy or any other information that can be used to identify
- 27 the expiration date of a consumer's insurance policy or the
- 28 terms and conditions of the consumer's insurance coverage.
- 29 b. This subsection does not apply to the provision of
- 30 information, including data or lists, by a consumer reporting
- 31 agency to the agent or producer from whom the information was
- 32 received, to the insurer on whose behalf the agent or producer
- 33 acted, or to the insurer's affiliates or holding companies.
- 34 c. This subsection shall not be construed to restrict an
- 35 insurer from obtaining a claims history report or a motor

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1 vehicle report of a consumer.
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- 9. SEVERABILITY. If any subsection, paragraph, sentence,
- 3 clause, phrase, or any other part of this section is declared
- 4 invalid due to an interpretation of or a future change in the
- 5 federal Fair Credit Reporting Act, the remaining subsections,
- 6 paragraphs, sentences, clauses, phrases, or parts thereof
- 7 shall be in no manner affected thereby but shall remain in
- 8 full force and effect.
- 9 10. APPLICABILITY DATE. This section applies to personal
- 10 insurance contracts or policies delivered, issued for
- 11 delivery, continued, or renewed in this state on or after
- 12 April 1, 2005.

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SENATE FILE 2257

#### AN ACT

RELATING TO THE USE OF CREDIT INFORMATION FOR UNDERWRITING
OR RATING RISKS FOR PERSONAL INSURANCE AND PROVIDING AN
APPLICABILITY DATE.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

Section 1. <u>NEW SECTION</u>. 515.109A USE OF CREDIT INFORMATION -- PERSONAL INSURANCE.

- DEFINITIONS. As used in this section unless the context otherwise requires:
- a. "Adverse action" means a denial of issuance, cancellation, or refusal to renew, an increase in any charge for, or a reduction or other unfavorable change in the terms of coverage or amount of any personal insurance existing or applied for, or in connection with the underwriting of personal insurance.
- b. "Affiliate" means any company that controls, is controlled by, or is under common control with another company.
- c. "Applicant" means an individual who has applied to be covered by a personal insurance policy with an insurer.
- d. "Consumer" means an insured whose credit information is used or whose insurance score is calculated in the underwriting or rating of a personal insurance policy or an applicant for such a personal insurance policy.
- e. "Consumer reporting agency" means any person that, for monetary fees, dues, or on a cooperative nonprofit basis, regularly engages in whole or in part in the practice of assembling or evaluating consumer credit information or other information concerning consumers for the purpose of furnishing consumer credit reports to third parties.

- f. "Credit information" means any information related to credit that is contained in or derived from a credit report, or provided in an application for personal insurance. Information that is not related to credit shall not be considered "credit information" regardless of whether the information is contained in or derived from a credit report or an application for credit or is used to calculate an insurance score.
- g. "Credit report" means any written, oral, or other communication of information by a consumer reporting agency that relates to a consumer's creditworthiness, credit standing, or credit capacity and that is used or expected to be used or is collected, in whole or in part, for the purpose of serving as a factor in determining personal insurance premiums, eligibility for personal insurance coverage, or tier placement.
- h. "Insurance score" means a number or rating that is derived from an algorithm, computer application, model, or other process that is based in whole or in part on credit information for the purposes of predicting the future insurance loss exposure of a consumer.
- i. "Insured" means an individual who is covered by a personal insurance policy.
- j. "Personal insurance" means personal insurance and not commercial insurance and is limited to private passenger automobile, homeowners, farm owners, personal farm liability, motorcycle, mobile home owners, noncommercial dwelling fire insurance, boat, personal watercraft, snowmobile, and recreational vehicle policies, that are individually underwritten for personal, family, farm, or household use. No other type of insurance is included as personal insurance for the purposes of this section.
- 2. USE OF CREDIT INFORMATION. An insurer authorized to do business in Iowa that uses credit information to underwrite or rate risks for a policy of personal insurance shall not do any of the following:

- a. Use an insurance score that is calculated using income, gender, address, zip code, ethnic group, religion, marital status, race, or nationality of a consumer as a factor.
- b. Deny issuance, cancel, or refuse to renew a policy of personal insurance solely on the basis of credit information, without consideration of any other applicable underwriting factors independent of credit information that are not otherwise prohibited under paragraph "a".
- c. Base a consumer's renewal rates for personal insurance solely on the basis of credit information, without consideration of any other applicable underwriting factors independent of credit information that are not otherwise prohibited under paragraph "a".
- d. Take adverse action against a consumer solely because the consumer does not have a credit card account, without consideration of any other applicable underwriting factors independent of credit information that are not otherwise prohibited under paragraph "a".
- e. Consider an absence of credit information or an inability to calculate an insurance score in underwriting or rating personal insurance unless the insurer does one of the following:
- (1) Treats the consumer as if the consumer has neutral credit information, as defined by the insurer.
- (2) Excludes the use of credit information as an underwriting factor and only uses other underwriting criteria.
- f. Take adverse action against a consumer based on credit information, unless the insurer obtains and uses a credit report issued or an insurance score calculated within ninety days before the date a personal insurance policy is first written or a renewal is issued.
- g. Use credit information unless not later than every thirty-six months following the last time that the insurer obtained current credit information for the insured, the insurer recalculates the insurance score or obtains an updated credit report for the insured. Regardless of the requirements of this paragraph:

- (1) At annual renewal, upon the request of the consumer or the consumer's agent, the insurer shall re-underwrite and rerate the personal insurance policy based upon a current credit report or insurance score. An insurer is not required to recalculate an insurance score or obtain a current credit report more than once in a twelve-month period.
- (2) The insurer shall have the discretion to obtain current credit information for a consumer more frequently than every thirty-six months, if consistent with the insurer's underwriting guidelines.
- (3) Notwithstanding subparagraph (1), an insurer is not required to obtain current credit information for a consumer if any of the following applies:
- (a) The insurer is treating the consumer as otherwise approved by the commissioner of insurance.
- (b) The consumer is in the most favorably priced tier of the insurer, within a group of affiliated insurers. However, the insurer shall have the discretion to obtain current credit information, if consistent with the insurer's underwriting quidelines.
- (c) Credit information was not used for underwriting or rating the insured when the personal insurance policy was initially written. However, the insurer shall have the discretion to use current credit information for underwriting or rating the insured upon renewal of the policy, if consistent with the insurer's underwriting guidelines.
- (d) The insurer reevaluates the insured beginning no later than thirty-six months after the personal insurance policy was initially written and thereafter, based on other underwriting or rating factors, excluding credit information.
- h. Use any of the following as a negative factor in any insurance scoring methodology or in reviewing credit information for the purpose of underwriting or rating a personal insurance policy:
- (1) Credit inquiries not initiated by the consumer or inquiries requested by the consumer for the consumer's own credit information.

- (2) Inquiries relating to insurance coverage, if so identified on a consumer's credit report.
- (3) Collection accounts with a medical industry code, if so identified on a consumer's credit report.
- (4) Multiple lender inquiries, if coded by a consumer reporting agency on the consumer's credit report as being from the home mortgage industry and made within thirty days of one another, unless only one inquiry is considered.
- (5) Multiple lender inquiries, if coded by a consumer reporting agency on the consumer's credit report as being from the automobile lending industry and made within thirty days of one another, unless only one inquiry is considered.
- 3. DISPUTE RESOLUTION AND ERROR CORRECTION. If it is determined through the dispute resolution process set forth under the federal Fair Credit Reporting Act, 15 U.S.C. § 168li(a)(5), that the credit information of a current insured is incorrect or incomplete and the insurer receives notice of such determination from either the consumer reporting agency or from the insured, the insurer shall re-underwrite and rerate the insured within thirty days of receiving the notice. After re-underwriting or re-rating the insured, the insurer shall make any adjustments necessary, consistent with the insurer's underwriting and rating guidelines. If an insurer determines that an insured has overpaid premium on a personal insurance policy, the insurer shall refund the amount of the overpayment to the insured, calculated for either the last twelve months of coverage or the actual policy period, whichever is shorter.
  - 4. INITIAL NOTIFICATION.
- a. If an insurer writing personal insurance uses credit information in underwriting or rating a consumer, the insurer or the insurer's agent shall disclose, either on the insurance application or at the time that the insurance application is taken that the insurer may obtain credit information of the consumer in connection with the application. Such disclosure to a consumer shall either be written or provided in the same medium as the application for insurance. An insurer is not

required to provide the disclosure statement required under this subsection to a consumer in connection with the renewal of a personal insurance policy if the consumer has previously been provided with such a disclosure statement.

b. An insurer that uses the following statement of disclosure shall be deemed to be in compliance with this subsection:

"In connection with this application for insurance, we may review your credit report or obtain or use a credit-based insurance score based on the information contained in that credit report. We may use a third party in connection with the development of your insurance score."

- 5. NOTIFICATION OF ADVERSE ACTION. If an insurer takes adverse action against a consumer based on credit information, the insurer shall do all of the following:
- a. Provide notification to the consumer that adverse action has been taken, in accordance with the requirements of the federal Fair Credit Reporting Act, 15 U.S.C. § 1681m(a).
- b. Provide notification to the consumer explaining the reasons for the adverse action taken. Such notice shall give reasons for the adverse action taken in language that is sufficiently clear and specific so that a person can identify the basis for the insurer's decision to take adverse action. Such notification shall include a description of up to four factors that were the primary influences for the adverse action taken. The use of generalized terms such as "poor credit history", "poor credit rating", or "poor insurance score" does not meet the explanation requirements of this paragraph. Standardized credit explanations that are provided by consumer reporting agencies or other third-party vendors are deemed to comply with this paragraph.
  - 6. INFORMATION FILED WITH THE COMMISSIONER OF INSURANCE.
- a. An insurer that uses insurance scores to underwrite and rate risks for personal insurance shall file the insurer's scoring models or other scoring processes with the commissioner of insurance. A third party may file scoring models on behalf of an insurer. Information filed with the

commissioner that includes insurance scoring models may include information including loss experience that justifies the insurer's use of credit information.

- b. Information filed with the commissioner of insurance pursuant to this subsection shall be considered a confidential record and be recognized and protected as a trade secret pursuant to section 22.7, subsection 3.
- 7. INDEMNIFICATION. An insurer shall indemnify, defend, and hold harmless agents or producers of the insurer from and against all liability, fees, and costs, arising out of or relating to the actions, errors, or omissions of an agent or producer who obtains or uses credit information or insurance scores on behalf of an insurer, provided that the agent or producer follows the instructions or procedures established by the insurer and complies with any applicable law or regulation. This subsection shall not be construed to provide a consumer or other insured with a cause of action that does not exist in the absence of this subsection.
- 8. CONSUMER REPORTING AGENCY -- SALE OF CREDIT INFORMATION.
- a. A consumer reporting agency shall not provide or sell data or lists that include any information that was submitted, in whole or in part, in conjunction with an insurance inquiry about a consumer's credit information or a request for a credit report or insurance score. Such information includes, but is not limited to, the expiration dates of an insurance policy or any other information that can be used to identify the expiration date of a consumer's insurance policy or the terms and conditions of the consumer's insurance coverage.
- b. This subsection does not apply to the provision of information, including data or lists, by a consumer reporting agency to the agent or producer from whom the information was received, to the insurer on whose behalf the agent or producer acted, or to the insurer's affiliates or holding companies.
- c. This subsection shall not be construed to restrict an insurer from obtaining a claims history report or a motor vehicle report of a consumer.

- 9. SEVERABILITY. If any subsection, paragraph, sentence, clause, phrase, or any other part of this section is declared invalid due to an interpretation of or a future change in the federal Fair Credit Reporting Act, the remaining subsections, paragraphs, sentences, clauses, phrases, or parts thereof shall be in no manner affected thereby but shall remain in full force and effect.
- 10. APPLICABILITY DATE. This section applies to personal insurance contracts or policies delivered, issued for delivery, continued, or renewed in this state on or after April 1, 2005.

JEFFREY M. LAMBERTI
President of the Senate

CHRISTOPHER C. RANTS Speaker of the House

I hereby certify that this bill originated in the Senate and is known as Senate File 2257, Eightieth General Assembly.

	MICHAEL E. MARSHALL Secretary of the Senate
Approved	
THOMAS J. VILSACK	