FEB 1 2 2002 ECONOMIC DEVELOPMENT

HOUSE FILE 225

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Passed	House,	Date	Passed	Senate,	Date	
Vote:	Ayes _	Nays	Vote:	Ayes	Nays	
	ž	Approved				

A BILL FOR

1 An Act providing for the formation of a business alliance network
2 by the institute for decision making at the university of
3 northern Iowa.
4 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:
5

- Section 1. NEW SECTION. 268.6 BUSINESS ALLIANCE NETWORK.
- The institute for decision making at the university of
- 3 northern Iowa shall establish a business alliance network.
- 4 The purpose of the business alliance network shall be to
- 5 enhance the ability of small businesses to collaborate with
- 6 other business or nonbusiness entities, either directly or
- 7 through access to the university's Iowa communications network
- 8 connection, in the areas of product development and research,
- 9 commercialization, and marketing.
- 10 2. The institute shall appoint a five-person board of
- 11 directors to oversee and administer the business alliance
- 12 network and develop rules and procedures for its operation.
- 13 Board members shall represent the public, private, and
- 14 academic sectors from across the state and possess experience
- 15 with the successful formation and operation of business
- 16 entities.
- 3. A business may apply for membership in the business
- 18 alliance network if the business is affiliated with a
- 19 community college as defined in section 260C.2, an institution
- 20 of higher learning under the control of the board of regents,
- 21 or an accredited private institution as defined in section
- 22 261.9. As used in this subsection, "affiliated" means the
- 23 business has some connection or involvement with an
- 24 institution which may include, but is not limited to,
- 25 participation in research projects, consultation with a school
- 26 of business, or enrollment of employees in a course of study.
- 27 A business applying for membership in the network shall submit
- 28 a copy of a business product and marketing plan for evaluation
- 29 by an independent private firm certified by the business
- 30 alliance network board as having expertise in performing such
- 31 evaluations. A favorable evaluation shall be a prerequisite
- 32 for business alliance network membership.
- 33 EXPLANATION
- 34 This bill provides for the formation of a business alliance
- 35 network by the institute for decision making at the university

1 of northern Iowa.

The bill provides that the objective of the business 3 alliance network shall be to enhance the ability of small 4 businesses to collaborate with other business or nonbusiness 5 entities, either directly or via the Iowa communications 6 network, in the areas of product development and research, 7 commercialization, and marketing. The bill provides that the 8 institute shall appoint a five-person board of directors to

9 oversee and administer the business alliance network,

10 representing the public, private, and academic sectors from 11 across the state and possessing experience with the successful

12 formation and operation of business entities.

13 provides that member businesses shall be affiliated with a

14 community college, an institution of higher learning under the

15 control of the board of regents, or an accredited private

16 institution, and shall have submitted a copy of a business

17 product and marketing plan which receives a favorable

18 evaluation by an independent private firm certified by the

19 business alliance network board as having expertise in

20 performing such evaluations.

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