3.17.97 amind / Du Ques W/ 5.3138 4-7-97 Referred Back State How. FILED FEB 251997

SENATE FILE **2**/1 BY LUNDBY and GRONSTAL

| Passed | Senate, Dat | .e | Passed | House, | Date |
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| Vote: | Ayes | Nays | Vote: | Ayes | Nays |
| | Appro | oved | | | |

A BILL FOR

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| 1 | An | Act relating to licensing and certification of certain | | | | | |
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| 2 | | occupations relating to real estate, by providing for | | | | | |
| 3 | | appraiser certification, discipline of brokers and | | | | | |
| 4 | | salespersons, and related matters, and making a penalty | | | | | |
| 5 | | applicable. | | | | | |
| 6 | BE | IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA: | | | | | |
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| | | 1 TLSB 2181SS 77 | | | | | |

S.P. 21 H.P.

Section 1. Section 5438.29, unnumbered paragraph 1, Code
 2 1997, is amended to read as follows:

3 A license to practice the profession of real estate broker 4 and salesperson may be revoked or suspended, or a licensee may 5 be otherwise disciplined by the commission, when the licensee 6 is guilty of the following acts or offenses:

7 Sec. 2. Section 543B.29, Code 1997, is amended by adding 8 the following new subsection:

9 <u>NEW SUBSECTION</u>. 12. Noncompliance with the appraisal 10 requirements in chapter 543D when providing an appraisal. 11 Sec. 3. Section 543B.29, unnumbered paragraph 3, Code 12 1997, is amended to read as follows:

13 A ceal estate broker or salesperson who is all owner or
14 lassor of property of an employee of an owner of lessor may
15 have the broker's or salesperson's license revoked or
16 suspended, or may be otherwise disciplined by the commission,
17 for violations of this section or section 543B.34, except
18 subsections 4, 5, 6, and 9, with respect to that property.
19 Sec. 4. Section 543B.34, Code 1997, is amended by adding
20 the following new subsection:

21 <u>NEW SUBSECTION</u>. 10A. Not complying with the appraisal 22 requirements in chapter 543D when providing an appraisal. 23 Sec. 5. Section 543D.1, Code 1997, is amended to read as 24 follows:

25 543D.1 SHORT TITLE.

This chapter shall be known and may be cited as the "Iowa 7 Votuntary Appraisal Standards and Appraiser Certification 28 Law".

29 Sec. 6. Section 543D.3, Code 1997, is amended to read as 30 follows:

31 543D.3 PURPOSES -- VOEUNTARY CERTIFICATION.

32 The purpose of this chapter is to establish standards for 33 real estate appraisals and a procedure for the voluntary 34 certification of real estate appraisers.

35 A Except as otherwise provided in this chapter, only a

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S.F. <u>2//</u> H.F.

I person who is not a certified real estate appraiser under this 2 chapter may shall appraise real estate for compensation if 3 certification-is-not-required-by-this-chapter-or-by-federal-or 4 state-iaw;-rule;-or-policy.

5 Sec. 7. Section 543D.4, subsections 3 and 4, Code 1997, 6 are amended to read as follows:

3. Each <u>A</u> real estate appraiser member of the board
appointed-after-January-17-19927 must be a certified real
9 estate appraiser. The governor shall attempt to represent
10 each class of certified appraisers in making the appointments.
11 4. The term of each member is three years7-except-that7-of
12 the members first-appointed7-two-shall-be-appointed-for-two
13 years-and-two-shall-be-appointed-for-one-year.

14 Sec. 8. Section 543D.16, subsection 2, Code 1997, is 15 amended to read as follows:

The basic continuing education requirement for renewal
 of certification shall be the completion, during-the
 immediately-preceding-term before June 30 of the year in which
 the appraiser's certificate expires, of the number of
 classroom hours of instruction required by the board in
 courses or seminars which have received the approval
 preapproval of the appraiser qualification board of the
 appraisal foundation. Instructional hours by correspondence
 and home study courses claimed by an appraiser shall not
 exceed fifty percent of the required hours of instruction
 necessary for renewal.

27 Sec. 9. <u>NEW SECTION</u>. 543D.20 EXCLUSIONS FROM 28 APPLICABILITY OF CHAPTER.

This chapter does not apply to the following: An individual licensed under chapter 543B who does not provide an appraisal, but who in the ordinary course of business provides an opinion of value, valuation, analysis, or

33 a recommendation of price or pricing of real estate in the 34 pursuit of a listing, when the opinion is provided to assist a 35 potential purchaser in developing a purchase offer or to

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S.F. 21 U.F.

1 provide a broker's price opinion, whether or not the opinion 2 is provided for a fee. Providing an opinion pursuant to this 3 subsection is not subject to the uniform standard of 4 professional appraisal practices adopted by the appraisal 5 foundation.

2. A broker associate, or a designated broker, as defined 7 in section 543B.5, who renders an appraisal or opinion of 8 value which does not conform to the uniform standards of 9 professional appraisal practices adopted by the appraisal 10 roundation, and for purposes of federally related transactions 11 as defined in Title XI of the federal Pinancial institutions 12 Reform. Recovery, and Enforcement Act of 1985, or as defined 13 in the United States office of management and budget diroular 14 A-129, as amended, or the rules or regulations adopted 15 pursuant to that circular.

3. a. A salaried employee of any of the following:17 (1) The federal government.

18 (2) The state, or any agency, department, or policical 19 subdivision of the state.

(3) A financial institution as defined in section 535A.1.
(4) An insurance company authorized to transact the
22 business of insurance in this state.

b. Notwithstanding paragraph "a", an employee of an entity identified in paragraph "a" who also practices as an independent real estate appraiser is subject to this chapter and shall comply with the requirements of this chapter prior to engaging in such other real estate appraising.

4. A person, or an employee of such person, who renders an estimate or opinion of value of real estate or any interest in real estate when such estimate or opinion is for the purpose of real estate taxation. An opinion or appraisal of market value rendered under this subsection must contain the following language in bold print in a prominent location: 4 "This opinion of value was not prepared by a certified sappraiser."

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EXPLANATION

2 This bill amends provisions relating to the regulation of 3 real estate brokers and salespersons, and to the certification 4 of real estate appraisers.

5 The bill provides that a real estate broker or salesperson 6 may be disciplined as otherwise provided by the real estate 7 commission for committing certain acts identified under Code 8 chapter 543B. Currently, the commission may only revoke or 9 suspend the broker's or salesperson's license. The bill 10 provides that a broker or salesperson may be disciplined for 11 the failure of the broker or salesperson to comply with the 12 appraisal requirements under chapter 543D when providing an 13 appraisal. A broker or salesperson violating this provision 14 would also be guilty of a simple misdemeanor pursuant to Code 15 section 543B.43.

16 The bill amends Code chapter 543D and requires appraisers 17 to be certified under that chapter. Currently, appraiser 18 certification is voluntary. Code section 543D.16 is amended 19 to provide that continuing education requirements for renewal 20 of the appraiser's certification must be completed by June 30 21 of the year in which the certificate expires. The section is 22 also amended to provide that instructional hours by 23 correspondence or home study courses shall not exceed 50 24 percent of the required number of instructional hours. 25 New Code section 5430.20 is created and excludes certain 26 individuals from the provisions of Code chapter 543D including 27 a licensed real estate broker or salesperson who does not 28 provide an appraisal, but who in the ordinary course of 29 business provides an opinion of value, valuation, analysis, or 30 a recommendation of price or pricing which is provided in the 31 pursuit of a listing, to assist a potential purchaser in 32 developing a purchase offer, or to provide a broker's price 33 opinion, whether or not such opinion is provided for a fee; a 34 broker associate who renders an appraisal for purposes other 35 than federally related transactions; and a saturied employee



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| , | of the federal government, state government, or any agency, |
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| | department, or political subdivision of the state, a financial |
| | institution, or an insurance company. |
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SENATE FILE 211

S-3146

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Amend Senate File 211 as follows:

2 1. Page 3, line 16, by striking the words

3 "salaried employee of" and inserting the following: 4 "person employed by".

By RICHARD F. DRAKE DERRYL MCLAREN

S-3146 FILED MARCH 18, 1997

SENATE FILE 211

S-3138

Amend Senate File 211 as follows: 1

1. Page 3, by striking lines 6 through 15. 2

2. Page 3, by inserting after line 35 the 3

4 following:

"Sec. 5 NEW SECTION. 543D.21 APPLICABILITY TO 6 BROKER ASSOCIATE AND DESIGNATED BROKER.

In addition to other individuals as provided, this 7 8 chapter applies to a broker associate, or a designated 9 broker, as defined in section 543B.5, who renders an 10 appraisal or opinion of value, which must conform to 11 the uniform standards of professional appraisal 12 practices adopted by the appraisal foundation, and for 13 purposes other than federally related transactions as 14 defined in Title XI of the federal Financial 15 Institutions Reform, Recovery, and Enforcement Act of 16 1989, or as defined in the United States office of 17 management and budget circular A-129, as amended, or 18 the rules or regulations adopted pursuant to that 19 circular."

20 3. By renumbering as necessary.

By COMMITTEE ON STATE GOVERNMENT JIM LIND, Chairperson

S-3138 FILED MARCH 17, 1997





SEVENTY-SEVENTH GENERAL ASSEMBLY 1997 REGULAR SESSION DAILY SENATE CLIP SHEET

APRIL 2, 1997

SENATE FILE 211

S-3305 1 Amend Senate File 211 as follows: By striking everything after the enacting 2 1. 3 clause and inserting the following: "Section 1. Section 543B.29, unnumbered paragraph 4 5 1, Code 1997, is amended to read as follows: б A license to practice the profession of real estate 7 broker and salesperson may be revoked or suspended, or 8 a licensee may be otherwise disciplined by the 9 commission, when the licensee is guilty of the 10 following acts or offenses: Sec. 2. Section 543B.29, Code 1997, is amended by 11 12 adding the following new subsection: 13 NEW SUBSECTION. 12. Noncompliance with the 14 appraisal requirements in chapter 543D when providing 15 an appraisal. 16 Sec. 3. Section 543B.29, unnumbered paragraph 3, 17 Code 1997, is amended to read as follows: A real estate broker or salesperson who is an owner 18 19 or lessor of property or an employee of an owner or 20 lessor may have the broker's or salesperson's license 21 revoked or suspended, or may be otherwise disciplined 22 by the commission, for violations of this section or 23 section 543B.34, except subsections 4, 5, 6, and 9, 24 with respect to that property. 25 Sec. 4. Section 543D.1, Code 1997, is amended to 26 read as follows: 543D.1 SHORT TITLE. 27 28 This chapter shall be known and may be cited as the 29 "Iowa Voluntary Appraisal Standards and Appraiser 30 Certification Law". Sec. 5. Section 543D.3, Code 1997, is amended to 31 32 read as follows: 33 543D.3 PURPOSES -- VOLUNTARY CERTIFICATION. 34 The purpose of this chapter is to establish 35 standards for real estate appraisals and a procedure 36 for the voluntary certification of real estate 37 appraisers. 38 A-person-who-is-not-a-certified-real-estate 39 appraiser-under-this-chapter-may-appraise-real-estate 40 for-compensation-if-certification-is-not-required-by 41 this-chapter-or-by-federal-or-state-law7-rule7-or 42 policy Except as otherwise provided in this chapter, 43 only a certified appraiser, designated broker, or 44 broker associate as defined in section 543B.5 may 45 charge a fee for conducting an appraisal. Section 543D.4, subsections 3 and 4, Code 46 Sec. 6. 47 1997, are amended to read as follows: Each A real estate appraiser member of the 48 3. 49 board appointed-after-January-17-19927 must be a 50 certified real estate appraiser. The governor shall S-3305 -1-





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2 appraisers in making the appointments. 4. The term of each member is three years; -except 3 4 that7-of-the-members-first-appointed7-two-shall-be 5 appointed-for-two-years-and-two-shall-be-appointed-for 6 one-year. Section 543D.16, subsection 2, Code 1997, Sec. 7. 7 8 is amended to read as follows: 2. The basic continuing education requirement for 9 10 renewal of certification shall be the completion, 11 during-the-immediately-preceding-term before June 30 12 of the year in which the appraiser's certificate 13 expires, of the number of classroom hours of 14 instruction required by the board in courses or 15 seminars which have received the approval preapproval 16 of the board. Instructional hours by correspondence 17 and home study courses claimed by an appraiser shall 18 not exceed fifty percent of the required hours of 19 instruction necessary for renewal. 20 Sec. 8. NEW SECTION. 543D.20 EXCLUSIONS FROM 21 APPLICABILITY OF CHAPTER. This chapter does not apply to the following: 22 1. An individual licensed under chapter 543B who 23 24 does not provide an appraisal, but who in the ordinary 25 course of business provides an opinion of value, 26 valuation, analysis, or a recommendation of price or 27 pricing of real estate in the pursuit of a listing, 28 when the opinion is provided to assist a potential 29 purchaser in developing a purchase offer or to provide 30 a broker's price opinion, whether or not the opinion 31 is provided for a fee. Providing an opinion pursuant 32 to this subsection is not subject to the uniform 33 standard of performance appraisal procedures. 2. A broker associate, or a designated broker, as 34 35 defined in section 5438.5, who renders an appraisal of 36 value for purposes other than federally related 37 transactions as defined in Title XI of the federal 38 Financial Institutions Reform, Recovery, and 39 Enforcement Act of 1989, or as defined in the United 40 States office of management and budget circular A-129, 41 as amended, or the rules or regulations adopted 42 pursuant to that circular. 3. a. An employee of any of the following: 43 The federal government.
 The state, or any agency, department, or 44 45 46 political subdivision of the state. (3) A financial institution as defined in section 47 48 535A.1, if the appraisal is associated with a loan of 49 less than fifty thousand dollars. b. Notwithstanding paragraph "a", an employee of 50

l attempt to represent each class of certified

S-3305

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Page 3

1 an entity identified in paragraph "a" who also 2 practices as an independent real estate appraiser is 3 subject to this chapter and shall comply with the 4 requirements of this chapter prior to engaging in such 5 other real estate appraising. 6 Sec. 9. EFFECTIVE DATE. Sections 1 through 6 and

7 8 of this Act are effective July 1, 1998."

By MICHAEL E. GRONSTAL

S-3305 FILED APRIL 1, 1997