Ja (Emme 1/2 1 2 1 7755) V E. Ban

MAR 20 1991

HOUSE FILE 566
BY COMMITTEE ON COMMERCE

Place On Calendar

(SUCCESSOR TO HF 405)

Passed House, Date 3/28/91 (p. 920) Passed Senate, Date 4/16/91 (p. 1230)

Vote: Ayes 9% Nays 0 Vote: Ayes 40 Nays

Approved May 9, 1991 (p. 2201)

Approved 4/22/91 (p. 1421)

A BILL FOR

1 An Act relating to defective motor vehicles and providing

- 2 statutory procedures under which a consumer may receive a
- 3 replacement motor vehicle, or a full refund, for a motor
- 4 vehicle which cannot be brought into conformity with the
- 5 warranty, providing certain remedies, providing an
- 6 administrative fine, making a penalty applicable, and
- 7 providing an effective date.
- 8 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

HOUSE FILE 566

H-3379

1 Amend House File 566 as follows:

2 1. Page 3, lines 9 and 10, by striking the words

3 "living tacilities such as".

By MOLVECK of Polk

5-3379 FILED MARCH 27, 1991 adapted 3/28 (g. 923)

16

17

18

19

20

21

22

23

TLSB 1257HV 74 mj/cf/24

- 1 Section 1. NEW SECTION. 322G.1 LEGISLATIVE INTENT.
- 2 The general assembly recognizes that a motor vehicle is a
- 3 major consumer acquisition and that a defective motor vehicle
- 4 undoubtedly creates a hardship for the consumer. The general
- 5 assembly further recognizes that a duly franchised motor
- 6 vehicle dealer is an authorized service agent of the
- 7 manufacturer. It is the intent of the general assembly that a
- 8 good faith motor vehicle warranty complaint by a consumer be
- 9 resolved by the manufacturer within a specified period of
- 10 time. It is further the intent of the general assembly to
- 11 provide the statutory procedures whereby a consumer may
- 12 receive a replacement motor vehicle, or a full refund, for a
- 13 motor vehicle which cannot be brought into conformity with the
- 14 warranty provided for in this chapter. However, this chapter
- 15 does not limit the rights or remedies which are otherwise
- 16 available to a consumer under any other law.
- 17 Sec. 2. NEW SECTION. 322G.2 DEFINITIONS.
- As used in this chapter, unless the context otherwise
- 19 requires:
- 20 1. "Collateral charges" means those additional charges to
- 21 a consumer wholly incurred as a result of the acquisition of
- 22 the motor vehicle. For the purposes of this chapter,
- 23 collateral charges include, but are not limited to, charges
- 24 for manufacturer-installed or agent-installed items, earned
- 25 finance charges, use taxes, and title charges.
- 26 2. "Condition" means a general problem that may be
- 27 attributable to a defect in more than one part.
- 28 3. "Consumer" means the purchaser or lessee, other than
- 29 for purposes of lease or resale, of a new or previously
- 30 untitled motor vehicle, or any other person entitled by the
- 31 terms of the warranty to enforce the obligations of the
- 32 warranty during the duration of the lemon law rights period.
- 33 4. "Days" means calendar days.
- 34 5. "Department" means the attorney general.
- 35 6. "Incidental charges" means those reasonable costs

- 1 incurred by the consumer, including, but not limited to,
- 2 towing charges and the costs of obtaining alternative
- 3 transportation, which are the direct result of the
- 4 nonconformity or nonconformities which are the subject of the
- 5 claim. Incidental charges do not include loss of use, loss of
- 6 income, or personal injury claims.
- 7 7. "Lease price" means the aggregate of the following:
- 8 a. Lessor's actual purchase costs.
- 9 b. Collateral charges, if applicable.
- 10 c. Any fee paid to another to obtain the lease.
- 11 d. Any insurance or other costs expended by the lessor for
- 12 the benefit of the lessee.
- e. An amount equal to state and local use taxes, not
- 14 otherwise included as collateral charges, paid by the lessor
- 15 when the vehicle was initially purchased.
- 16 f. An amount equal to five percent of the lessor's actual
- 17 purchase cost.
- 18 8. "Lemon law rights period" means the term of the
- 19 manufacturer's written warranty, the period ending two years
- 20 after the date of the original delivery of a motor vehicle to
- 21 a consumer, or the first twenty-four thousand miles of
- 22 operation attributable to a consumer whichever expires first.
- 23 9. "Lessee" means any consumer who leases a motor vehicle
- 24 for one year or more pursuant to a written lease agreement
- 25 which provides that the lessee is responsible for repairs to
- 26 the motor vehicle.
- 27 10. "Lessee cost" means the aggregate of the deposit and
- 28 rental payments previously paid to the lessor for the leased
- 29 vehicle.
- 30 ll. "Lessor" means a person who holds the title to a motor
- 31 vehicle leased to a lessee under a written lease agreement or
- 32 who holds the lessor's rights under the agreement.
- 33 12. "Manufacturer" means a person engaged in the business
- 34 of constructing or assembling new motor vehicles or installing
- 35 on previously assembled vehicle chassis special bodies or

- 1 equipment which, when installed, form an integral part of the
- 2 new motor vehicle, or a person engaged in the business of
- 3 importing new motor vehicles into the United States for the
- 4 purpose of selling or distributing the new motor vehicles to
- 5 new motor vehicle dealers.
- 33796 13. "Motor vehicle" means a self-propelled vehicle
 - 7 purchased or leased in this state and primarily designed for
 - 8 the transportation of persons or property over public streets
 - 9 and highways, but does not include mopeds, motorcycles, living
 - 10 facilities such as motor homes, or vehicles over ten thousand
 - ll pounds gross vehicle weight rating.
 - 12 14. "Nonconformity" means a defect, malfunction, or
 - 13 condition in a motor vehicle such that the vehicle fails to
 - 14 conform to the warranty, but does not include a defect,
 - 15 malfunction, or condition that results from an accident,
 - 16 abuse, neglect, modification, or alteration of the motor
 - 17 vehicle by persons other than the manufacturer or its
 - 18 authorized service agent.
 - 19 15. "Person" means person as defined in section 714.16.
 - 20 16. "Program" means an informal dispute settlement
 - 21 procedure established by a manufacturer which mediates and
 - 22 arbitrates motor vehicle warranty disputes arising in this
 - 23 state.
 - 24 17. "Purchase price" means the cash price paid for the
 - 25 motor vehicle appearing in the sales agreement or contract,
 - 26 including any net allowance given for a trade-in vehicle.
 - 27 18. "Reasonable offset for use" means the number of miles
 - 28 attributable to a consumer up to the date of the third attempt
 - 29 to repair the same nonconformity which is the subject of the
 - 30 claim, or the first attempt to repair a nonconformity that is
 - 31 likely to cause death or serious bodily injury, or the
 - 32 twentieth cumulative day when the vehicle is out of service by
 - 33 reason of repair of one or more nonconformities, whichever
 - 34 occurs first, multiplied by the purchase price of the vehicle,
 - 35 or in the event of a leased vehicle, the lessor's accual lease

- l price plus an amount equal to two percent of the purchase
- 2 price, and divided by one hundred twenty thousand.
- 3 19. "Replacement motor vehicle" means a motor vehicle
- 4 which is identical or reasonably equivalent to the motor
- 5 vehicle to be replaced, and as the motor vehicle to be
- 6 replaced would have existed without the nonconformity at the
- 7 time of original acquisition.
- 8 20. "Substantially impair" means to render the motor
- 9 vehicle unfit, unreliable, or unsafe for warranted or ordinary
- 10 use, or to significantly diminish the value of the motor
- 11 vehicle.
- 12 21. "Warranty" means any written warranty issued by the
- 13 manufacturer; or any affirmation of fact or promise made by
- 14 the manufacturer, excluding statements made by the dealer, in
- 15 connection with the sale or lease of a motor vehicle to a
- 16 consumer, which relates to the nature of the material or
- 17 workmanship and affirms or promises that the material or
- 18 workmanship is free of defects or will meet a specified level
- 19 of performance.
- 20 Sec. 3. NEW SECTION. 322G.3 DUTIES OF MANUFACTURER.
- 21 1. At the time of the consumer's purchase or lease of the
- 22 vehicle, the manufacturer shall provide to the consumer a
- 23 written statement that explains the consumer's rights and
- 24 obligations under this chapter. The written statement shall
- 25 be prepared by the attorney general and shall contain a
- 26 telephone number that the consumer can use to obtain
- 27 information from the attorney general regarding the rights and
- 28 obligations provided under this chapter.
- 29 2. At the time of the consumer's purchase or lease of the
- 30 vehicle, the manufacturer shall provide to the consumer the
- 31 address and phone number for the zone, district, or regional
- 32 office of the manufacturer for this state where a claim may be
- 33 filed by the consumer. This information shall be provided to
- 34 the consumer in a clear and conspicuous manner. Within thirty
- 35 days of the introduction of a new model year for each make and

] model of motor vehicle sold in this state, the manufacturer

2 shall notify the attorney general of such introduction. The

3 manufacturer shall also inform the attorney general that a

4 copy of the owner's manual and applicable written warranties

5 shall be provided upon request and provide information as to

6 where the request should be made. The manufacturer shall

7 inform the attorney general where such a request should be

8 directed and shall provide the copy of the owner's manual and

9 applicable written warranties within five business days of a

10 request by the attorney general.

- 11 3. A manufacturer or the authorized service agent of the 12 manufacturer shall make repairs as necessary to conform the 13 vehicle to the warranty if a motor vehicle does not conform to 14 the warranty and the consumer reports the nonconformity to the 15 manufacturer or authorized service agent during the lemon law 16 rights period. Such repairs shall be made irrespective of 17 whether they can be made prior to the expiration of the lemon
- 16 rights period. Such repairs shall be made irrespective of 17 whether they can be made prior to the expiration of the lemon 18 law rights period.

 19 4. A manufacturer or the authorized service agent of the
- 4. A manufacturer or the authorized service agent of the manufacturer, shall provide to the consumer, each time the 21 motor vehicle is returned after being examined or repaired 22 under the warranty, a fully itemized, legible statement or 23 repair order indicating any diagnosis made, and all work 24 performed on the motor vehicle including, but not limited to, 25 a general description of the problem reported by the consumer 26 or an identification of the defect or condition, parts and 27 labor, the date and the odometer reading when the motor
- 28 vehicle was submitted for examination or repair, and the date 29 when the repair or examination was completed.
- 30 5. Upon request from the consumer, the manufacturer, or 31 the authorized service agent of the manufacturer, shall 32 provide a copy of either or both of the following:
- 33 a. Any report or printout of any diagnostic computer 34 operation compiled by the manufacturer or authorized service 35 agent regarding an inspection or diagnosis of the motor

1 vehicle.

- b. A copy of any technical service bulletin issued by the manufacturer regarding the year and model of the motor vehicle as it pertains to any material, feature, component, or the
- 5 performance of the motor vehicle.
- 6 Sec. 4. <u>NEW SECTION</u>. 322G.4 NONCONFORMITY OF MOTOR 7 VEHICLES.
- 8 1. After three attempts have been made to repair the same
- 9 nonconformity that substantially impairs the motor vehicle, or
- 10 after one attempt to repair a nonconformity that is likely to
- ll cause death or serious bodily injury, the consumer may give
- 12 written notification, which shall be by certified or
- 13 registered mail or by overnight service, to the manufacturer
- 14 of the need to repair the nonconformity in order to allow the
- 15 manufacturer a final attempt to cure the nonconformity. The
- 16 manufacturer shall, within ten days after receipt of such
- 37 notification, notify and provide the consumer with the
- 18 opportunity to have the vehicle repaired at a reasonably
- 19 accessible repair facility and after delivery of the vehicle
- 20 to the designated repair facility by the consumer, the
- 21 manufacturer shall, within ten days, conform the motor vehicle
- 22 to the warranty. If the manufacturer fails to notify and
- 23 provide the consumer with the opportunity to have the vehicle
- 24 repaired at a reasonably accessible repair facility or perform
- 25 the repairs within the time periods prescribed in this
- 26 subsection, the requirement that the manufacturer be given a
- 27 final attempt to cure the nonconformity does not apply.
- 28 After twenty or more cumulative days when the motor vehicle
- 29 has been out of service by reason of repair of one or more
- 30 nonconformities, the consumer may give written notification to
- 31 the manufacturer which shall be by certified or registered
- 32 mail or by overnight service. Commencing upon the date such
- 33 notification is received, the manufacturer has ten cumulative
- 34 days when the vehicle has been out of service by reason of
- 35 repair of one or more nonconformities to conform the motor

1 vehicle to the warranty.

2. If the manufacturer, or its authorized service agent, 3 has not conformed the motor vehicle to the warranty by 4 repairing or correcting one or more nonconformities that 5 substantially impair the motor vehicle after a reasonable 6 number of attempts, the manufacturer shall, within forty days 7 of receipt of payment by the manufacturer of a reasonable 8 offset for use by the consumer, replace the motor vehicle with 9 a replacement motor vehicle acceptable to the consumer, or 10 repurchase the motor vehicle from the consumer or lessor and ll refund to the consumer or lessor the full purchase or lease 12 price, less a reasonable offset for use. The replacement or 13 refund shall include payment of all collateral and reasonably 14 incurred incidental charges. The consumer has an 15 unconditional right to choose a refund rather than a 16 replacement. If the consumer elects to receive a refund, and 17 the refund exceeds the amount of the payment for a reasonable 18 offset for use, the requirement that the consumer pay the 19 reasonable offset for use in advance does not apply, and the 20 manufacturer shall deduct that amount from the refund due to 21 the consumer. If the consumer elects a replacement motor 22 vehicle, the manufacturer shall provide the consumer a 23 substitute motor vehicle to use until such time as the 24 replacement vehicle is delivered to the consumer. At the time 25 of the refund or replacement, the consumer, lienholder, or 26 lessor shall furnish to the manufacturer clear title to and 27 possession of the original motor vehicle. Refunds shall be made to the consumer and lienholder of 28 29 record, if any, as their interests appear. If applicable, 30 refunds shall be made to the lessor and lessee as follows: 31 the lessee shall receive the lessee's cost less a reasonable 32 offset for use, and the lessor shall receive the lease price 33 less the aggregate deposit and rental payments previously paid 34 to the lessor for the leased vehicle. If it is determined 35 that the lessee is entitled to a refund bulsuant to this

- 1 chapter, the consumer's lease agreement with the lessor is 2 terminated upon payment of the refund and no penalty for early 3 termination shall be assessed. The department of revenue and
- 4 finance shall refund to the manufacturer any use tax which the
- 5 manufacturer refunded to the consumer, lessee, or lessor under
- 6 this section, if the manufacturer provides to the department
- 7 of revenue and finance a written request for a refund and
- 8 evidence that the use tax was paid when the vehicle was
- 9 purchased and that the manufacturer refunded the use tax to
- 10 the consumer, lessee, or lessor.
- 3. It is presumed that a reasonable number of attempts
- 12 have been undertaken to conform a motor vehicle to the
- 13 warranty if, during the lemon law rights period, any of the
- 14 following occur:
- 15 a. The same nonconformity that substantially impairs the
- 16 motor vehicle has been subject to examination or repair as
- 17 least three times by the manufacturer or its authorized
- 18 service agent, plus a final attempt by the manufacturer to
- 19 repair the motor vehicle if undertaken as provided for in
- 20 subsection 1, and such nonconformity continues to exist.
- 21 b. A nonconformity that is likely to cause death or
- 22 serious bodily injury has been subject to examination or
- 23 repair at least one time by the manufacturer or its authorized
- 24 service agent, plus a final attempt by the manufacturer to
- 25 repair the motor vehicle if undertaken as provided for in
- 26 section 322G.4, subsection 1, and such nonconformity continues
- 27 to exist.
- 28 c. The motor vehicle has been out of service by reason of
- 29 repair by the manufacturer, or its authorized service agent,
- 30 of one or more nonconformities that substantially impair the
- 31 motor vehicle for a cumulative total of thirty or more days,
- 32 exclusive of down time for routine maintenance prescribed by
- 33 the owner's manual. The thirty-day period may be extended by
- 34 any period of time during which repair services are not
- 35 available to the consumer because of war, invasion, strike,

- 1 fire, flood, or natural disaster.
- 2 The terms of this subsection shall be extended for a period
- 3 of up to two years after the date of the original delivery of
- 4 a motor vehicle to a consumer, or the first twenty-four
- 5 thousand miles of operation attributable to a consumer,
- 6 whichever occurs first, if a nonconformity has been reported
- 7 but has not been cured by the manufacturer, or its authorized
- 8 service agent, before the expiration of the lemon law rights
- 9 period.
- 10 4. A manufacturer, or its authorized service agent shall
- 11 not refuse to examine or repair any nonconformity for the
- 12 purpose of avoiding liability under this chapter.
- 13 Sec. 5. NEW SECTION. 322G.5 AFFIRMATIVE DEFENSES.
- 14 Any of the following is an affirmative defense to a claim
- 15 under this chapter:
- 16 1. The alleged nonconformity or nonconformities do not
- 17 substantially impair the motor vehicle.
- 18 2. A nonconformity is the result of an accident, abuse,
- 19 neglect, or unauthorized modification or alteration of the
- 20 motor vehicle by a person other than the manufacturer or its
- 21 authorized service agent.
- 22 3. The claim by the consumer was not filed in good faith.
- 23 4. Any other defense allowed by law which may be raised
- 24 against the claim.
- 25 Sec. 6. NEW SECTION. 322G.6 INFORMAL DISPUTE SETTLEMENT
- 26 PROCEDURES -- OPERATIONS AND CERTIFICATION.
- 27 1. At the time of the consumer's purchase or lease of the
- 28 vehicle, a manufacturer who has established a program
- 29 certified pursuant to this section shall, at a minimum,
- 30 clearly and conspicuously disclose to the consumer in written
- 31 materials accompanying the vehicle how and where to file a
- 32 claim with the program.
- 33 2. A certified program shall be funded and competently.
- 34 staffed at a level sufficient to ensure fair and expeditious
- 35 resolution of all disputes, and shall not charge consumers any

- I fee for use of the program. The manufacturer shall take all
- 2 steps necessary to ensure that a certified program and its
- 3 staff and decision makers are sufficiently insulated from thi
- 4 manufacturer so that the performance of the staff and the
- 5 decisions of the decision makers are not influenced by the
- 6 manufacturer. Such steps, at a minimum, shall ensure that the
- 7 manufacturer does not make decisions on whether a consumer's
- 8 dispute proceeds to the decision maker. Staff and decision
- 9 makers of a certified program shall be trained in the
- 10 provisions of this chapter and rules adopted under this
- 11 chapter.
- 12 3. A certified program shall allow an oral presentation by
- 13 a party, or by a party's employee, agent, or representative.
- 14 Within five days following the consumer's notification to
- 15 the certified program of the dispute; the program shall inform
- 16 each party of their right to make an oral presentation.
- 17 Meetings of a certified program to hear and decide disputes
- 18 shall be open to observers, including either party to the
- 19 dispute, on reasonable and nondiscriminatory terms.
- 20 4. A certified program shall render a decision no later
- 21 than sixty days from the day of the consumer's notification of
- 22 the dispute, provided that a significant number of decisions
- 23 are rendered within forty days. For the purposes of this
- 24 section, notification is deemed to have occurred when a
- 25 certified program has received the consumer's name and
- 26 address; the current date and the date of the original
- 27 delivery of the motor vehicle to a consumer; the year, make,
- 28 model, and identification number of the motor vehicle; and a
- 29 description of the nonconformity. If the consumer has not
- 30 previously notified the manufacturer of the nonconformity, the
- 31 sixty-day period is extended for an additional seven days.
- 32 5. A certified program shall, in rendering decisions, take
- 33 into account the provisions of this chapter and all legal and
- 34 equitable factors germane to a fair and just decision. The
- 35 decision shall disclose to the consumer and the manufacturer

- 1 the reasons for the decision, and the manufacturer's required
- 2 actions, if applicable. If the decision is in favor of the
- 3 consumer, the consumer shall have up to twenty-five days from
- 4 the date of receipt of the certified program's decision to
- 5 indicate acceptance of the decision. The decision shall
- 6 prescribe a reasonable period of time, not to exceed thirty
- 7 days from the date the consumer notifies the manufacturer of
- 8 acceptance of the decision, within which the manufacturer must
- 9 fulfill the terms of the decision. If the manufacturer has
- 10 had a reasonable number of attempts to conform a motor vehicle
- 11 to the warranty as set forth in section 322G.4, subsection 3,
- 12 including a final attempt by the manufacturer to repair the
- 13 motor vehicle, if undertaken as provided for in section
- 14 322G.4, subsection 1, and the consumer is entitled to a
- 15 replacement vehicle or a refund under section 322G.4,
- 16 subsection 2, the decision shall be limited to relief as
- 17 allowed under section 322G.4, subsection 2. In an action
- 18 brought by a consumer under this chapter, the decision of a
- 19 certified program is admissible in evidence.
- 20 6. A certified program shall establish written procedures
- 21 which explain operation of the certified program. Copies of
- 22 the written procedures shall be made available to any person
- 23 upon request and shall be sent to the consumer upon
- 24 notification of the dispute.
- 25 7. A certified program shall retain all records for each
- 25 dispute for at least four years after the final disposition of
- 27 the dispute. A certified program shall have an independent
- 28 audit conducted annually to determine whether the manufacturer
- 29 and its performance and the program and its implementation are
- 30 in compliance with this chapter. All records for each dispute
- 31 shall be available for the audit. Such audit, upon
- 32 completion, shall be forwarded to the attorney general.
- 33 8. Any manufacturer licensed to sell motor vehicles in
- 34 this state may apply to the attorney general for certification
- 35 of its program. A manufacturer seeking certification of its

l program in this state shall submit to the attorney general an

2 application for certification on a form prescribed by the

- 3 attorney general.
- 4 9. A program certified in this state or a program
- 5 established by a manufacturer applying for certification in
- 6 this state shall submit to the attorney general a copy of each
- 7 settlement approved by the program or decision made by the
- 8 decision maker within thirty days after the settlement is
- 9 reached or the decision is rendered. The decision or
- 10 settlement shall contain information prescribed by the
- ll attorney general.
- 12 10. The attorney general shall review the operations of
- 13 any certified program at least once annually. The attorney
- 14 general shall prepare annual and periodic reports evaluating
- 15 the operation of certified programs serving consumers in this
- 16 state or programs established by motor vehicle manufacturers
- 17 applying for certification in this state. The reports shall
- 18 indicate whether certification should be granted, renewed,
- 19 denied, or revoked.
- 20 11. If a manufacturer has established a program which the
- 21 attorney general has certified as substantially complying with
- 22 the provisions of and the rules adopted under this chapter,
- 23 and has informed the consumer how and where to file a claim
- 24 with the program pursuant to subsection 1, the provisions of
- 25 section 322G.4, subsection 2, do not apply to any consumer who
- 26 has not first resorted to the program.
- 27 Sec. 7. NEW SECTION. 322G.7 INFORMAL DISPUTE SETTLEMENT
- 28 PROCEDURE -- CERTIFICATION UNIFORMITY.
- 29 To facilitate uniform application, interpretation, and
- 30 enforcement of this section and section 322G.6, and in
- 31 implementing rules adopted pursuant to section 322G.14, the
- 32 attorney general may cooperate with agencies that perform
- 33 similar functions in any other states that enact these or
- 34 similar sections. The cooperation authorized by this
- 35 subsection may include any of the following:

- 1. Establishing a central depository for copies of all
- 2 applications and accompanying materials submitted by
- 3 manufacturers for certification, and all reports prepared,
- 4 notices issued, and determinations made by the attorney
- 5 general under section 322G.6.
- 6 2. Sharing and exchanging information, documents, and
- 7 records pertaining to program operations.
- Sharing personnel to perform joint reviews, surveys,
- 9 and investigations of program operations.
- 10 4. Preparing joint reports evaluating program operations.
- 11 5. Granting joint certifications and certification
- 12 renewals.
- 13 6. Issuing joint denials or revocations of certification.
- 14 7. Holding a joint administrative hearing.
- 15 8. Formulating, in accordance with chapter 17A, the
- 16 administrative procedures Act, rules or proposed rules on
- 17 matters such as guidelines, forms, statements of policy.
- 18 interpretative opinions, and any other information necessary
- 19 to implement section 322G.6.
- 20 Sec. 8. NEW SECTION. 322G.8 CONSUMER REMEDIES.
- 21 1. If a consumer resorts to a manufacturer's certified
- 22 program and a decision is not rendered within the time periods
- 23 allowed in this chapter, or a manufacturer has no certified
- 24 program and the consumer has notified the manufacturer
- 25 pursuant to section 322G.4, subsection 1, the consumer may
- 26 file an action in district court under this chapter within one
- 27 year from the expiration of the lemon law rights period or an
- 28 extension of the period pursuant to section 322G.4, subsection
- 29 3.
- 30 2. If a consumer resorts to a manufacturer's certified
- 31 program and is not satisfied with the performance of the
- 32 manufacturer as ordered in the decision, or the manufacturer
- 33 does not perform as directed by the decision within the time
- 34 period specified in the decision, the consumer may file an
- 35 action in district court under this chapter within six months

l after the date prescribed in the decision by which the 2 manufacturer must fulfill the terms of the decision. If the 3 consumer declines to accept the decision of the manufactures! 4 certified program, the consumer may appeal the decision 5 pursuant to subsection 4. For purposes of this subsection, 6 "not satisfied with the performance of the decision" means, 7 following the consumer's acceptance of the decision, the 8 consumer indicates that the manufacturer failed to comply with 9 the terms of the decision within the time specified in the 10 decision or failed to cure the nonconformity within the time Il specified in the decision if further repairs were ordered. 12 In an action under either subsection 1 or 2, the court 13 shall award a consumer who prevails the amount of any 14 pecuniary loss, including relief the consumer is entitled to 15 under section 322G.4, subsection 2, reasonable attorney's 16 fees, and costs. In addition, if the court affirms the 17 decision of the certified program, the court may award any 18 additional amounts allowed under section 322G.8, subsection 7. 4. A certified program's decision is final unless appealed 20 by either party. A petition to the district court to appeal a 21 decision must be made within fifty days after receipt of the 22 decision or within twenty-five days from the date the consumer 23 indicates acceptance of the decision to the manufacturer, 24 whichever occurs first. Within seven days after the petition 25 has been filed, the appealing party must send, by certified, 26 registered, or express mail, a copy of the petition to the 27 attorney general. If the attorney general receives no notice 28 of the petition within sixty days after the manufacturer's 29 receipt of a decision in favor of the consumer, and the 30 consumer has indicated acceptance of the decision within the 31 twenty-five days of receipt of the decision, but the 32 manufacturer has neither complied with, nor petitioned to 33 appeal the decision, the attorney general may apply to the 34 court to impose a fine up to one thousand dollars per day 35 against the manufacturer until the amount stands at twice the

l purchase price of the motor vehicle, unless the manufacturer

- 2 provides clear and convincing evidence that the delay or
- 3 failure was beyond its control or was acceptable to the
- 4 consumer as evidenced by a written statement signed by the
- 5 consumer. If the manufacturer fails to provide such evidence
- 6 or fails to pay the fine, the attorney general shall initiate
- 7 proceedings against the manufacturer for failure to pay the
- 8 fine. The proceeds from the fine imposed shall be placed in
- 9 the attorney general's motor vehicle fraud and odometer law
- 10 enforcement fund for implementation and enforcement of this
- ll chapter.
- 12 5. If the manufacturer fails to comply with a decision
- 13 which has been timely accepted by the consumer or fails to
- 14 file a timely petition for appeal, the court shall affirm the
- 15 board's decision upon application by the consumer.
- 16 6. An appeal of a decision by a certified program to the
- 17 court by a consumer or a manufacturer shall be tried de novo,
- 18 and may be based upon stipulated facts. In a written petition
- 19 to appeal a decision by the board, the appealing party must
- 20 state the action requested and the grounds relied upon for
- 21 appeal.
- 22 7. If a decision of the certified program in favor of the
- 23 consumer is affirmed or upheld by the court, recovery by the
- 24 consumer shall include the pecuniary value of the award,
- 25 including relief the consumer is entitled to under section
- 26 322G.4, subsection 2, attorney's fees incurred in obtaining
- 27 confirmation of the award, and all costs and continuing
- 28 damages in an amount of twenty-five dollars per day for all
- 29 days beyond the twenty-five-day period following the
- 30 manufacturer's receipt of the consumer's acceptance of the
- 31 certified program's decision. If a court determines that a
- 32 manufacturer filed a petition for appeal to be tried de novo
- 33 in bad faith or brought such an appeal solely for the purpose
- 34 of harassment, the court shall double, and may triple, the
- 35 amount of the total award, after consideration of all

l circumstances.

- 2 8. Appellate review of a court decision in favor of the
- 3 consumer may be conditioned upon payment by the manufacturer
- 4 of the consumer's attorney's fees and giving security for
- 5 costs and expenses resulting from the review period.
- 6 9. This chapter does not prohibit a consumer from pursuing
- 7 other rights or remedies under any other law.
- 8 Sec. 9. NEW SECTION. 322G.9 COMPLIANCE AND DISCIPLINARY
- 9 ACTION.
- 10 The attorney general may enforce and ensure compliance with
- 11 the provisions of this chapter and rules adopted pursuant to
- 12 section 322G.14, may issue subpoenas requiring the attendance
- 13 of witnesses and the production of evidence, and may petition
- 14 any court having jurisdiction to compel compliance with the
- 15 subpoenas. The attorney general may levy and collect an
- 16 administrative fine in an amount not to exceed one thousand
- 17 dollars for each violation against any manufacturer found to
- 18 be in violation of this chapter or rules adopted pursuant to
- 19 section 322G.14. A manufacturer may request a hearing
- 20 pursuant to chapter 17A, the administrative procedures Act, if
- 21 the manufacturer contests the fine levied against it. The
- 22 proceeds from any fine levied and collected pursuant to this
- 23 section shall be placed in the attorney general's motor
- 24 vehicle fraud and odometer law enforcement fund for
- 25 implementation and enforcement of this chapter.
- 26 Sec. 10. NEW SECTION. 322G.10 UNFAIR OR DECEPTIVE TRADE
- 27 PRACTICE.
- 28 A violation by a manufacturer of this chapter is an unfair
- 29 or deceptive trade practice in violation of section 714.16,
- 30 subsection 2, paragraph "a".
- 31 Sec. 11. NEW SECTION. 322G.11 DEALER DIABILITY.
- 32 This chapter does not impose any liability on a franchised
- 33 motor vehicle dealer or create a cause of action by a consumer
- 34 against a dealer. A dealer shall not be made a party
- 35 defendant in any action involving or relating to this chapter,

1 except as provided in this section. The manufacturer shall
2 not charge back or require reimbursement by the dealer for any
3 costs, including but not limited to any refunds or vehicle
4 replacements, incurred by the manufacturer pursuant to this
5 chapter, in the absence of a finding by a court that the
6 related repairs had been carried out by the dealer in a manner
7 substantially inconsistent with the manufacturer's published
8 instructions. A manufacturer who is found by a court to have
9 improperly charged back a dealer because of a violation of

10 this section is liable to the injured dealer for full

11 reimbursement plus reasonable costs and any attorney's fees.

12 Sec. 12. NEW SECTION. 322G.12 RESALE OF RETURNED

13 VEHICLES.

A manufacturer who accepts the return of a motor vehicle 3424 14 15 pursuant to a settlement, determination, or decision under 16 this chapter shall notify the state department of 17 transportation and report the vehicle identification number of 18 that motor vehicle within ten days after the acceptance. The 19 state department of transportation shall note the fact that 20 the motor vehicle was returned pursuant to this chapter on the 21 title for the motor vehicle. A person shall not knowingly 22 lease; or sell, either at wholesale or retail; or transfer a 23 title to a motor vehicle returned by reason of a settlement, 24 determination, or decision pursuant to this chapter or a 25 similar statute of any other state unless the nature of the 26 nonconformity is clearly and conspicuously disclosed to the 27 prospective transferee, lessee, or buyer. The attorney 28 general shall prescribe by rule the form, content, and 29 procedure pertaining to such a disclosure statement, 30 recognizing the need of manufacturers to implement a uniform 31 disclosure form. The manufacturer shall make a reasonable 32 effort to ensure that such disclosure is made to the first 33 subsequent retail buyer or lessee. For purposes of this 34 subsection, "settlement" includes an agreement entered into 35 between the manufacturer and the consumer that occurs after

- I the dispute has been submitted to a manufacturer-established
- 2 program, but does not include agreements reached in informal
- 3 proceedings prior to the first written or oral presentation to
- 4 the certified program by either party.
- 5 Sec. 13. NEW SECTION. 322G.13 CERTAIN AGREEMENTS VOID.
- 6 Any agreement entered into by a consumer that waives,
- 7 limits, or disclaims the rights set forth in this chapter is
- 8 void as contrary to public policy.
- 9 Sec. 14. NEW SECTION. 322G.14 RULEMAKING AUTHORITY.
- 10 l. The attorney general shall adopt rules as necessary to
- ll implement this chapter.
- 12 2. In prescribing rules and forms under this chapter, the
- 13 attorney general may cooperate with agencies that perform
- 14 similar functions in other states with a view to effectuating
- 15 the policy of this chapter to achieve maximum uniformity in
- 16 the form and content of certification, regulation, and
- 17 procedural evaluation of manufacturer-established programs,
- 18 required recordkeeping, required reporting wherever
- 19 practicable, and required notices to consumers.
- 20 Sec. 15. NEW SECTION. 322G.15 FUNDING.
- 21 The attorney general may use any funds deposited in the
- 22 motor vehicle fraud and odometer law enforcement fund to
- 23 implement the provisions of this chapter.
- 24 Sec. 16. NEW SECTION. 322G.16 EFFECTIVE DATES.
- 25 This Act applies to motor vehicles originally purchased or
- 26 leased in this state by consumers on or after July 1, 1991.
- 27 Section 14, which concerns rulemaking, shall take effect upon
- 28 enactment.
- 29 Sec. 17. Chapter 322E, Code 1991, is repealed.
- 30 EXPLANATION
- 31 This bill establishes a new chapter 322G which provides
- 32 remedies for a consumer who purchases a motor vehicle which
- 33 the manufacturer or the manufacturer's authorized agent is
- 34 unable to repair so that it meets the express warranties of
- 35 the manufacturer.

- Section 1 states the legislative intent of the chapter.
- 2 Section 2 defines terms used in the chapter.
- 3 Section 3 enumerates certain duties of the manufacturer or
- 4 the manufacturer's authorized agent related to the repair of a
- 5 new motor vehicle to conform it to any warranty. The section
- 6 also requires the manufacturer or authorized agent to provide
- 7 certain information to the consumer including a statement of
- 8 rights and obligations contained in this chapter to be
- 9 provided at the time of purchase of the motor vehicle, a
- 10 repair statement each time the vehicle is examined or repaired
- 11 while under warranty, and any technical bulletins requested
- 12 concerning the specific vehicle model.
- 13 Section 4 provides that after notice by the consumer to the
- 14 manufacturer after three attempts to repair the motor vehicle,
- 15 or one attempt if the nonconformity is likely to cause death
- 16 or serious injury, the consumer must allow the manufacturer
- 17 one final attempt to repair the vehicle so that it conforms to
- 18 the applicable warranty. The manufacturer has ten days after
- 19 delivery of the vehicle to repair the nonconformity.
- 20 Section 5 establishes affirmative defenses for the
- 21 manufacturer relating to a claim brought by a consumer
- 22 pursuant to this chapter. These defenses include that the
- 23 alleged nonconformity or nonconformities do not substantially
- 24 impair the motor vehicle, and that a nonconformity is the
- 25 result of an accident, abuse, neglect, or unauthorized
- 26 modifications or alterations of the motor vehicle by persons
- 27 other than the manufacturer or its authorized service agent.
- 28 Section 6 provides that a manufacturer may establish a
- 29 program to be certified by the attorney general for dispute
- 30 resolution. If the manufacturer establishes such a program,
- 31 the bill requires that it must be insulated from the
- 32 manufacturer so that any decisions are not influenced by the
- 33 manufacturer.
- 34 Section 7 authorizes the attorney general to cooperate with
- 35 other agencies in other states which perform similar functions

- 1 to facilitate the uniform application of this and similar 2 statutes.
- 3 Section 8 establishes consumer remedies and reserves a
- 4 right of appeal regarding a decision of a certified program to
- 5 either party.
- 6 Section 9 authorizes the attorney general to enforce
- 7 compliance with the statutory requirements of the new chapter.
- 8 The attorney general is authorized to levy an administrative
- 9 fine of up to \$1,000 for each violation.
- 10 Section 10 provides that a violation of the provisions of
- Il this chapter is an unfair or deceptive trade practice.
- 12 Section 11 provides that no liability is imposed on a
- 13 franchised motor vehicle dealer under this chapter.
- 14 Section 12 provides that a manufacturer must disclose to a
- 15 prospective transferee, lessee, or buyer the nature of any
- 16 nonconformity of the vehicle before it may transfer title of a
- 17 vehicle returned to the manufacturer by reason of a
- 18 settlement, determination, or decision pursuant to this new
- 19 chapter or a similar statute of another state.
- 20 Section 13 provides that an agreement to waive or limit the
- 21 rights set forth in this chapter is void.
- 22 Section 14 authorizes the attorney general to adopt rules
- 23 to implement this chapter.
- 24 Section 15 provides that the attorney general may use funds
- 25 deposited in the motor vehicle fraud and odometer law
- 26 enforcement fund to implement this chapter.
- 27 Section 16 provides that this new chapter applies to motor
- 28 vehicles originally purchased or leased by consumers in this
- 29 state on or after July 1, 1991.
- 30 Section 17 repeals chapter 322E relating to new motor
- 31 vehicle repair or replacement.

32

33

34

35

HOUSE FILE 566

Amend House File 566, as amended, passed, and S-3369

ì

2 reprinted by the House, as follows: 1. Page 18, by striking lines 20 through 24 and

4 inserting the following:

322G.15 EFFECTIVE "Sec. NEW SECTION.

6 DATES."

2. Renumber as necessary.

By COMMITTEE ON COMMERCE PATRICK DELUHERY, Chairperson

S-3369 FILED APRIL 9, 1991 Wested 4(16/91 (4.1279)

HOUSE FILE 566

5-3424

Amend House File 566, as amended and passed by the

2 House, as follows:

3 1. Page 17, line 14, by striking the word "A" and

4 inserting the following: "Subsequent to December 31,

5 1991, a".

By RICHARD VARN

S-3424 FILED APRIL 15, 1991 adepted 4/10/91 (4.1280)



SENATE AMENDMENT TO HOUSE FILE 566

B-3705

8

Amend House File 566, as amended and passed by the

2 House, as follows:

1. Page 17, line 14, by striking the word "A" and

4 inserting the following: "Subsequent to December 31,

5 1991, a".

2. Page 18, by striking lines 20 through 24 and

7 inserting the following:

"Sec. NEW SECTION. 322G.15 EFFECTIVE

9 DATES."

3. By renumbering, relettering, or redesignating

ll and correcting internal references as necessary.

RECEIVED FROM THE SENATE

H-3705 FILED APRIL 18, 1991 House consumed 4/32/91 (p.14/21)



House File 566, p. 2

HOUSE FILE 566

AN ACT

RELATING TO DEFECTIVE MOTOR VEHICLES AND PROVIDING STATUTORY PROCEDURES UNDER WHICH A CONSUMER MAY RECEIVE A REPLACE-MENT MOTOR VEHICLE, OR A FULL REFUND, FOR A MOTOR VEHICLE WHICH CANNOT BE BROUGHT INTO CONFORMITY WITH THE WARRANTY, PROVIDING CERTAIN REMEDIES, PROVIDING AN ADMINISTRATIVE FINE, MAKING A PENALTY APPLICABLE, AND PROVIDING AN EFFECTIVE DATE.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IONA:

Section 1. NEW SECTION. 322G.1 LEGISLATIVE INTENT. The general assembly recognizes that a motor vehicle is a major consumer acquisition and that a defective motor vehicle undoubtedly creates a hardship for the consumer. The general assembly further recognizes that a duly franchised motor vehicle dealer is an authorized service agent of the manufacturer. It is the intent of the general assembly that a good faith motor vehicle warranty complaint by a consumer be resolved by the manufacturer within a specified period of time. It is further the intent of the general assembly to provide the statutory procedures whereby a consumer may receive a replacement motor vehicle, or a full refund, for a motor vehicle which cannot be brought into conformity with the warranty provided for in this chapter. However, this chapter does not limit the rights or remedies which are otherwise available to a consumer under any other law.

Sec. 2. NEW SECTION. 322G.2 DEFINITIONS.

As used in this chapter, unless the context otherwise requires:

1. "Collateral charges" means those additional charges to a consumer whoily incurred as a result of the acquisition of the motor vehicle. For the purposes of this chapter,

collateral charges include, but are not limited to, charges for manufacturer-installed or agent-installed items, earned finance charges, use taxes, and title charges.

- 2. "Condition" means a general problem that may be attributable to a defect in more than one part.
- 3. "Consumer" means the purchaser or lessee, other than for purposes of lease or resale, of a new or previously untitled motor vehicle, or any other person entitled by the terms of the warranty to enforce the obligations of the warranty during the duration of the lemon law rights period.
 - 4. "Days" means calendar days.
 - 5. "Department" means the attorney general.
- 6. "Incidental charges" means those reasonable costs incurred by the consumer, including, but not limited to, towing charges and the costs of obtaining alternative transportation, which are the direct result of the nonconformity or nonconformities which are the subject of the claim. Incidental charges do not include loss of use, loss of income, or personal injury claims.
 - 7. "Lease price" means the aggregate of the following:
 - a. Lessor's actual purchase costs.
 - b. Collateral charges, if applicable.
 - c. Any fee paid to another to obtain the lease.
- d. Any insurance or other costs expended by the lessor for the benefit of the lessee.
- e. An amount equal to state and local use taxes, not otherwise included as collateral charges, paid by the lessor when the vehicle was initially purchased.
- f. An amount equal to five percent of the lessor's actual purchase cost.
- 8. "Lemon law rights period" means the term of the manufacturer's written warranty, the period ending two-years after the date of the original delivery of a motor vehicle to a consumer, or the first twenty-four thousand miles of operation attributable to a consumer, whichever expires first.

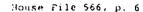
- 9. "tessee" means any consumer who leases a motor vehicle for one year or more pursuant to a written lease agreement which provides that the lessee is responsible for repairs to the motor vehicle.
- 10. "Lessee cost" means the aggregate of the deposit and rental payments previously paid to the lessor for the leased vehicle.
- 11. "Lessor" means a person who holds the title to a motor vehicle leased to a lessee under a written lease agreement or who holds the lessor's rights under the agreement.
- 12. "Manufacturer" means a person engaged in the business of constructing or assembling new motor vehicles or installing on previously assembled vehicle chassis special bodies or equipment which, when installed, form an integral part of the new motor vehicle, or a person engaged in the business of importing new motor vehicles into the United States for the purpose of selling or distributing the new motor vehicles to new motor vehicle dealers.
- 13. "Motor vehicle" means a self-propelled vehicle purchased or leased in this state and primarily designed for the transportation of persons or property over public streets and highways, but does not include mopeds, motorcycles, recornomes, or vehicles over ten thousand pounds gross vehicle weight rating.
- 14. "Nonconformity" means a defect, malfunction, or condition in a notor vehicle such that the vehicle fails to conform to the warranty, but does not include a defect, maifunction, or condition that results from an accident, abuse, neglect, modification, or alteration of the motor vehicle by persons other than the manufacturer or its authorized service agent.
 - 15. "Person" means person as defined in section 714.15.
- 16. "Program" means an informal dispute settlement procedure established by a manufacturer which mediates and arbitrates motor vehicle warranty disputes arising in this state.

- 17. "Purchase price" means the cash price paid for the motor vehicle appearing in the sales agreement or contract, including any net allowance given for a trade-in vehicle.
- 18. "Reasonable offset for use" means the number of miles attributable to a consumer up to the date of the third attempt to repair the same nonconformity which is the subject of the claim, or the first attempt to repair a nonconformity that is likely to cause death or serious bedily injury, or the twentieth cumulative day when the vehicle is out of service by reason of repair of one or more nonconformities, whichever occurs first, multiplied by the purchase price of the vehicle, or in the event of a leased vehicle, the lessor's actual lease price plus an amount equal to two percent of the purchase price, and divided by one hundred twenty thousand.
- 19. "Replacement motor vehicle" means a motor vehicle which is identical or reasonably equivalent to the motor vehicle to be replaced, and as the motor vehicle to be replaced would have existed without the nonconformity at the time of original acquisition.
- 20. "Substantially impair" means to render the motor vehicle unfit, unreliable, or unsafe for warranted or ordinary use, or to significantly diminish the value of the motor vehicle.
- 21. "Warranty" means any written warranty issued by the manufacturer; or any affirmation of fact or promise made by the manufacturer, excluding statements made by the dealer, in connection with the sale or lease of a motor vehicle to a consumer, which relates to the nature of the material or workmanship and affirms or promises that the material or workmanship is free of defects or will meet a specified level of performance.
 - Sec. 3. NEW SECTION. 322G.3 DUTIES OF MANUFACTURER.
- 1. At the time of the consumer's purchase or lease of the vehicle, the manufacturer shall provide to the consumer a written statement that explains the consumer's rights and



obligations under this chapter. The written statement shall be prepared by the attorney general and shall contain a telephone number that the consumer can use to obtain information from the attorney general regarding the rights and obligations provided under this chapter.

- 2. At the time of the consumer's purchase or lease of the vehicle, the manufacturer shall provide to the consumer the address and phone number for the zone, district, or regional office of the manufacturer for this state where a claim may be filed by the consumer. This information shall be provided to the consumer in a clear and conspicuous manner. Within thirty days of the introduction of a new model year for each make and model of motor vehicle sold in this state, the manufacturer shall notify the attorney general of such introduction. The manufacturer shall also inform the attorney general that a copy of the owner's manual and applicable written warranties shall be provided upon request and provide information as to where the request should be made. The manufacturer shall inform the attorney general where such a request should be directed and shall provide the copy of the owner's manual and applicable written warranties within five business days of a request by the attorney general.
- 3. A manufacturer or the authorized service agent of the manufacturer shall make repairs as necessary to conform the vehicle to the warranty if a motor vehicle does not conform to the warranty and the consumer reports the nonconformity to the manufacturer or authorized service agent during the lemon law rights period. Such repairs shall be made irrespective of whether they can be made prior to the expiration of the lemon law rights period.
- 4. A canufacturer or the authorized service agent of the manufacturer, shall provide to the consumer, each time the motor vehicle is returned after being examined or repaired under the warranty, a fully itemized, legible statement or repair order indicating any diagnosis made, and all work



performed on the motor vehicle including, but not limited to, a general description of the problem reported by the consumer or an identification of the defect or condition, parts and labor, the date and the odometer reading when the motor vehicle was submitted for examination or repair, and the date when the repair or examination was completed.

- 5. Upon request from the consumer, the manufacturer, or the authorized service agent of the manufacturer, shall provide a copy of either or both of the following:
- a. Any report or printout of any diagnostic computer operation compiled by the manufacturer or authorized service agent regarding an inspection or diagnosis of the motor vehicle.
- b. A copy of any technical service bulletin issued by the manufacturer regarding the year and model of the motor vehicle as it pertains to any material, feature, component, or the performance of the motor vehicle.
- Sec. 4. <u>NEW SECTION</u>. 322G.4 NONCONFORMITY OF MOTOR VEHICLES.
- 1. After three attempts have been made to repair the same nonconformity that substantially impairs the motor vehicle, or after one attempt to repair a nonconformity that is likely to cause death or serious bodily injury, the consumer may give written notification, which shall be by certified or registered mail or by overnight service, to the manufacturer of the need to repair the nonconformity in order to allow the manufacturer a final attempt to cure the nonconformity. The manufacturer shall, within ten days after receipt of such notification, notify and provide the consumer with the opportunity to have the vehicle repaired at a reasonably accessible repair facility and after delivery of the vehicle to the designated repair facility by the consumer, the manufacturer shall, within ten days, conform the motor vehicle to the warranty. If the manufacturer fails to notify and provide the consumer with the opportunity to have the vehicle

repaired at a reasonably accessible repair facility or perform the regains within the time periods prescribed in this subsection, the requirement that the manufacturer be given a final attempt to cure the nonconformity does not apply.

After twenty or more cumulative days when the motor vehicle has been out of service by reason of repair of one or more nonconformities, the consumer may give written notification to the manufacturer which shall be by certified or registered mail or by overnight service. Commencing upon the date such notification is received, the manufacturer has ten cumulative days when the vehicle has been out of service by reason of repair of one or more nonconformities to conform the motor vehicle to the warranty.

2. If the manufacturer, or its authorized service agent, has not conformed the motor vehicle to the warranty by repairing or correcting one or more nonconformities that substantially impair the motor vehicle after a reasonable number of attempts, the manufacturer shall, within forty days of receipt of payment by the manufacturer of a reasonable offset for use by the consumer, replace the motor vehicle with a replacement motor vehicle acceptable to the consumer, or repurchase the motor vehicle from the consumer or lessor and refund to the consumer or lessor the full purchase or lease price, less a reasonable offset for use. The replacement or refund shall include payment of all collateral and reasonably incurred incidental charges. The consumer has an unconditional right to choose a refund rather than a replacement. If the consumer elects to receive a refund, and the refund exceeds the amount of the payment for a reasonable offset for use, the requirement that the consumer pay the reasonsole offset for use in advance does not apply, and the manufacturer shall deduct that amount from the refund due to the consumer. If the consumer elects a replacement motor vehicle, the manufacturer sharl provide the consumer a substitute motor vehicle to use until such time as the

replacement vehicle is delivered to the consumer. At the time of the refund or replacement, the consumer, lienholder, or lessor shall furnish to the manufacturer clear title to and possession of the original motor vehicle.

Refunds shall be made to the consumer and lienholder of record, if any, as their interests appear. If applicable, refunds shall be made to the lessor and lessee as follows: the lessee shall receive the lessee's cost less a reasonable offset for use, and the lessor shall receive the lease price less the aggregate deposit and rental payments previously paid to the lessor for the leased vehicle. If it is determined that the lessee is entitled to a refund pursuant to this chapter, the consumer's lease agreement with the lessor is terminated upon payment of the refund and no penalty for early termination shall be assessed. The department of revenue and finance shall refund to the manufacturer any use tax which the manufacturer refunded to the consumer, lessee, or lessor under this section, if the manufacturer provides to the department of revenue and finance a written request for a refund and evidence that the use tax was paid when the vehicle was purchased and that the manufacturer refunded the use tax to the consumer, lessee, or lessor.

- 3. It is presumed that a reasonable number of attempts have been undertaken to conform a motor vehicle to the warranty if, during the lemon law rights period, any of the following occur:
- a. The same nonconformity that substantially impairs the motor vehicle has been subject to examination or repair at least three times by the manufacturer or its authorized service agent, plus a final attempt by the manufacturer to repair the motor vehicle if undertaken as provided for in subsection 1, and such nonconformity continues to exist.
- b. A nonconformity that is likely to cause death or serious bodily injury has been subject to examination or repair at least one time by the manufacturer or its authorized

service agent, plus a final attempt by the manufactiver to repair the motor vehicle if undertaken as provided for in section 322G.4, subsection 1, and such nonconformity continues to exist.

c. The motor vehicle has been out of service by reason of repair by the manufacturer, or its authorized service agent, of one or more nonconformities that substantially impair the motor vehicle for a cumulative total of thirty or more days, exclusive of down time for routine maintenance prescribed by the owner's manual. The thirty-day period may be extended by any period of time during which repair services are not available to the consumer because of war, invasion, strike, fire, flood, or natural disaster.

The terms of this subsection shall be extended for a period of up to two years after the date of the original delivery of a motor vehicle to a consumer, or the first twenty-four thousand miles of operation attributable to a consumer, whichever occurs first, if a nonconformity has been reported but has not been cured by the manufacturer, or its authorized service agent, before the expiration of the lemon law rights period.

- 4. A manufacturer, or its authorized service agent shall not refuse to examine or repair any nonconformity for the purpose of avoiding liability under this chapter.
 - Sec. 5. NEW SECTION. 322G.5 AFFIRMATIVE DEPENSES.

Any of the following is an affirmative defense to a claim under this chapter:

- 1. The alleged nonconformity or nonconformities do not substantially impair the motor vehicle.
- 2. A nonconformity is the result of an accident, abuse, neglect, or unauthorized modification or alteration of the motor pehicle by a person other than the manufacturer or its authorized service agent.
 - 3. The claim by the consumer was not filed in good faith.

4. Any other defense allowed by law which may be raised against the claim.

Sec. 6. <u>NEW SECTION</u>. 322G.6 INFORMAL DISPUTE SETTLEMENT PROCEDURES -- OPERATIONS AND CERTIFICATION.

- 1. At the time of the consumer's purchase or lease of the vehicle, a manufacturer who has established a program certified pursuant to this section shall, at a minimum, clearly and conspicuously disclose to the consumer in written materials accompanying the vehicle how and where to file a claim with the program.
- 2. A certified program shall be funded and competently staffed at a level sufficient to ensure fair and expeditious resolution of all disputes, and shall not charge consumers any fee for use of the program. The manufacturer shall take all steps necessary to ensure that a certified program and its staff and decision makers are sufficiently insulated from the manufacturer so that the performance of the staff and the decisions of the decision makers are not influenced by the manufacturer. Such steps, at a minimum, shall ensure that the manufacturer does not make decisions on whether a consumer's dispute proceeds to the decision maker. Staff and decision makers of a certified program shall be trained in the provisions of this chapter and rules adopted under this chapter.
- 3. A certified program shall allow an oral presentation by a party, or by a party's employee, agent, or representative.

Within five days following the consumer's notification to the certified program of the dispute, the program shall inform each party of their right to make an oral presentation.

Meetings of a certified program to hear and decide disputes shall be open to observers, including either party to the dispute, on reasonable and nondiscriminatory terms.

4. A certified program shall render a decision no later than sixty days from the day of the consumer's notification of the dispute, provided that a significant number of decisions

HF 566

are rendered within forty days. For the purposes of this section, notification is deemed to have occurred when a certified program has received the consumer's name and address; the current date and the date of the original delivery of the motor vehicle to a consumer; the year, make, model, and identification number of the motor vehicle; and a description of the nonconformity. If the consumer has not previously notified the manufacturer of the nonconformity, the sixty-day period is extended for an additional seven days.

- 5. A certified program shall, in rendering decisions, take into account the provisions of this chapter and all legal and equitable factors germane to a fair and just decision. The decision shall disclose to the consumer and the manufacturer the reasons for the decision, and the manufacturer's required actions, if applicable. If the decision is in favor of the consumer, the consumer shall have up to twenty-five days from the date of receipt of the certified program's decision to indicate acceptance of the decision. The decision shall prescribe a reasonable period of time, not to exceed thirty days from the date the consumer notifies the manufacturer of acceptance of the decision, within which the manufacturer must fulfill the terms of the decision. If the manufacturer has had a reascrable number of attempts to conform a motor vehicle to the warranty as set forth in section 322G.4, subsection 3, including a final attempt by the manufacturer to repair the motor vehicle, if undertaken as provided for in section 322G.4, subsection 1, and the consumer is entitled to a replacement vehicle or a refund under section 322G.4, subsection 2, the decision shall be limited to relief as allowed under section 322G.4, subsection 2. In an action brought by a consumer under this chapter, the decision of a certified program is admissible in evidence.
- 6. A certified program shall establish written procedures which expls a operation of the certified program. Copies of the writter procedures shall be made available to any person

upon request and shall be sent to the consumer upon notification of the dispute.

- 7. A certified program shall retain all records for each dispute for at least four years after the final disposition of the dispute. A certified program shall have an independent audit conducted annually to determine whether the manufacturer and its performance and the program and its implementation are in compliance with this chapter. All records for each dispute shall be available for the audit. Such audit, upon completion, shall be forwarded to the attorney general.
- 8. Any manufacturer licensed to sell motor vehicles in this state may apply to the attorney general for certification of its program. A manufacturer seeking certification of its program in this state shall submit to the attorney general an application for certification on a form prescribed by the attorney general.
- 9. A program certified in this state of a program established by a manufacturer applying for certification in this state shall submit to the attorney general a copy of each settlement approved by the program or decision made by the decision maker within thirty days after the settlement is reached or the decision is rendered. The decision or settlement shall contain information prescribed by the attorney general.
- 10. The attorney general shall review the operations of any certified program at least once annually. The attorney general shall prepare annual and periodic reports evaluating the operation of certified programs serving consumers in this state or programs established by motor vehicle manufacturers applying for certification in this state. The reports shall indicate whether certification should be granted, renewed, denied, or revoked.
- 11. If a manufacturer has established a program which the attorney general has certified as substantially complying with the provisions of and the rules adopted under this chapter,

and has informed the consumer how and where to file a claim with the program pursuant to subsection 1, the provisions of

section 322G.4, subsection 2, do not apply to any consumer who has not first resorted to the program, Sec. 7. NEW SECTION: 322G.7 INFORMAL DISPUTE SETTLEMENT

PROCEDURE -- CERTIFICATION UNIFORMITY.

To facilitate uniform application, interpretation, and enforcement of this section and section 3226.6, and in implementing rules adopted pursuant to section 322G.14, the attorney general may cooperate with agencies that perform similar functions in any other states that enact these or similar sections. The cooperation authorized by this subsection may include any of the following:

- 1. Establishing a central depository for copies of all applications and accompanying materials submitted by manufacturers for certification, and all reports prepared, notices issued, and determinations made by the attorney general under section 322G.6.
- 2. Sharing and exchanging information, documents, and records pertaining to program operations.
- 3. Sharing personnel to perform joint reviews, surveys, and investigations of program operations.
 - 4. Preparing joint reports evaluating program operations.
- 5. Granting joint certifications and certification renewals.
 - 6. Issuing joint denials or revocations of certification.
 - 7. Holding a joint administrative hearing.
- 8. Forgulating, in accordance with chapter 17A, the administrative procedures Act, rules or proposed rules on matters such as guidelines, forms, statements of policy, interpretative opinions, and any other information necessary to implement section 3220.6.
 - Sec. 8. NEW SECTION: 322G.8 CONSUMER REMEDIES.
- 1. If a consider resorts to a manufacturer's certified program and a decision is not rendered within the time periods

allowed in this chapter, or a manufacturer has no certified program and the consumer has notified the manufacturer pursuant to section 322G.4, subsection 1, the consumer may file an action in district court under this chapter within one year from the expiration of the lemon law rights period or an extension of the period pursuant to section 322G.4, subsection 3.

- 2. If a consumer resorts to a manufacturer's certified program and is not satisfied with the performance of the manufacturer as ordered in the decision, or the manufacturer does not perform as directed by the decision within the time period specified in the decision, the consumer may file an action in district court under this chapter within six months after the date prescribed in the decision by which the manufacturer must fulfill the terms of the decision. If the consumer declines to accept the decision of the manufacturer's certified program, the consumer may appeal the decision pursuant to subsection 4. For purposes of this subsection, "not satisfied with the performance of the decision" means, following the consumer's acceptance of the decision, the consumer indicates that the manufacturer failed to comply with the terms of the decision within the time specified in the decision or failed to cure the nonconformity within the time specified in the decision if further repairs were ordered.
- 3. In an action under either subsection 1 or 2, the court shall award a consumer who prevails the amount of any pecuniary loss, including relief the consumer is entitled to under section 322G.4, subsection 2, reasonable attorney's fees, and costs. In addition, if the court affirms the decision of the certified program, the court may award any additional amounts allowed under section 3220.8, subsection 7.
- 4. A certified program's decision is final unless appealed by either party. A petition to the district court to appeal a decision must be made within fifty days after receipt of the decision or within twenty-five days from the date the consumer

indicates acceptance of the decision to the manufacturer. whichever occurs first. Within seven days after the petition has been filed, the appealing party must send, by certified. registered, or express mail, a copy of the petition to the attorney general. If the attorney general receives no notice of the petition within sixty days after the manufacturer's receipt of a decision in favor of the consumer, and the consumer has indicated acceptance of the decision within the twenty-five days of receipt of the decision, but the manufacturer has neither complied with, nor petitioned to appeal the decision, the attorney general may apply to the court to impose a fine up to one thousand dollars per day against the manufacturer until the amount stands at twice the purchase price of the motor vehicle, unless the manufacturer provides clear and convincing evidence that the delay or failure was beyond its control or was acceptable to the consumer as evidenced by a written statement signed by the consumer. If the manufacturer fails to provide such evidence or fails to pay the fine, the attorney general shall initiate proceedings against the manufacturer for failure to pay the fine. The proceeds from the fine imposed shall be placed in the attorney general's motor vehicle fraud and odometer law enforcement fund for implementation and enforcement of this chapter.

- 5. If the manufacturer fails to comply with a decision which has been timely accepted by the consumer or fails to file a timely petition for appeal, the court shall affirm the board's decision upon application by the consumer.
- 6. An appeal of a decision by a dertified program to the court by a consumer or a manufacturer shall be tried de novo, and may be tased upon stipulated facts. In a pritten petition to appeal a decision by the board, the appealing party must state the action requested and the grounds relied upon for appeal.

- 7. If a decision of the certified program in favor of the consumer is affirmed or upheld by the court, recovery by the consumer shall include the pecuniary value of the award, including relief the consumer is entitled to under section 322G.4, subsection 2, attorney's fees incurred in obtaining confirmation of the award, and all costs and continuing damages in an amount of twenty-five dollars per day for all days beyond the twenty-five-day period following the manufacturer's receipt of the consumer's acceptance of the certified program's decision. If a court determines that a manufacturer filed a petition for appeal to be tried de novo in bad faith or brought such an appeal solely for the purpose of harassment, the court shall double, and may triple, the amount of the total award, after consideration of all circumstances.
- 8. Appellate review of a court decision in favor of the consumer may be conditioned upon payment by the manufacturer of the consumer's attorney's fees and giving security for costs and expenses resulting from the review period.
- 9. This chapter does not prohibit a consumer from pursuing other rights or remedies under any other law.
- Sec. 9. NEW SECTION. 322G.9 COMPLIANCE AND DISCIPLINARY ACTION.

The attorney general may enforce and ensure compliance with the provisions of this chapter and rules adopted pursuant to section 322G.14, may issue subpoenas requiring the attendance of witnesses and the production of evidence, and may petition any court having jurisdiction to compel compliance with the subpoenas. The attorney general may levy and collect an administrative fine in an amount not to exceed one thousand dollars for each violation against any manufacturer found to be in violation of this chapter or rules adopted pursuant to section 322G.14. A manufacturer may request a hearing pursuant to chapter 17A, the administrative procedures Act, if the manufacturer contests the fine levied against it. The

proceeds from any fine levied and collected pursuant to this section shall be placed in the attorney general's motor vehicle fraud and odometer law enforcement fund for implementation and enforcement of this chapter.

Sec. 10. NEW SECTION. 322G.10 UNFAIR OR DECEPTIVE TRADE PRACTICE.

A violation by a manufacturer of this chapter is an unfair or deceptive trade practice in violation of section 714.16, subsection 2, paragraph "a".

Sec. 11. NEW SECTION. 322G.11 DEALER LIABILITY.

This chapter does not impose any liability on a franchised motor vehicle dealer or create a cause of action by a consumer against a dealer. A dealer shall not be made a party defendant in any action involving or relating to this chapter, except as provided in this section. The manufacturer shall not charge back or require reimbursement by the dealer for any costs, including but not limited to any refunds or vehicle replacements, incurred by the manufacturer pursuant to this chapter, in the absence of a finding by a court that the related repairs had been carried out by the dealer in a manner substantially inconsistent with the manufacturer's published instructions. A manufacturer who is found by a court to have improperly charged back a dealer because of a violation of this section is liable to the injured dealer for full reimbursement plus reasonable costs and any attorney's fees.

Sec. 12. NEW SECTION. 322G.12 RESALE OF RETURNED VEHICLES.

Subsequent to December 31, 1991, a manufacturer who accepts the return of a motor vehicle pursuant to a settlement, determination, or decision under this chapter shall notify the state department of transportation and report the vehicle identification number of that motor vehicle within ten days after the acceptance. The state department of transportation shall note the fact that the motor vehicle was returned pursuant to this chapter on the title for the motor vehicle.

A person shall not knowingly lease; or sell, either at wholesale or retail; or transfer a title to a motor vehicle returned by reason of a settlement, determination, or decision pursuant to this chapter or a similar statute of any other state unless the nature of the nonconformity is clearly and conspicuously disclosed to the prospective transferee, lessee. or buyer. The attorney general small prescribe by rule the form, content, and procedure pertaining to such a disclosure statement, recognizing the need of manufacturers to implement a uniform disclosure form. The manufacturer shall make a reasonable effort to ensure that such disclosure is made to the first subsequent retail buyer or lessee. For purposes of this subsection, "settlement" includes an agreement entered into between the manufacturer and the consumer that occurs after the dispute has been submitted to a manufacturerestablished program, but does not include agreements reached in informal proceedings prior to the first written or oral presentation to the certified program by either party.

Sec. 13. NEW SECTION. 322G.13 CERTAIN AGREEMENTS VOID. Any agreement entered into by a consumer that waives, limits, or disclaims the rights set forth in this chapter is void as contrary to public policy.

Sec. 14. NEW SECTION. 322G.14 RULEMAKING AUTHORITY.

- 1. The attorney general shall adopt rules as necessary to implement this chapter.
- 2. In prescribing rules and forms under this chapter, the attorney general may cooperate with agencies that perform similar functions in other states with a view to effectuating the policy of this chapter to achieve maximum uniformity in the form and content of certification, regulation, and procedural evaluation of manufacturer-established programs, required recordkeeping, required reporting wherever practicable, and required notices to consumers.

Sec. 15. NEW SECTION, 322G.15 EFFECTIVE DATES.

HF 566

This Act applies to motor vehicles originally purchased or leased in this state by consumers on or after July 1, 1991. Section 14, which concerns rulemaking, shall take effect upon enactment.

Sec. 16. Chapter 322E, Code 1991, is repealed.

ROBERT C. ARNOULD Speaker of the House

JOE J. WELSH
President of the Senate

I hereby certify that this bill originated in the House and is known as House File 566, Seventy-fourth General Assembly.

JOSEPH O'HERN

Chief Clerk of the House

Approved

TERRY E. BRANSTAD

Governor