COMMERCE: Lind, Chair; Welsh and Mann

Jan Co

and on 58624 D. Par 3/25 (3, 1-42)

MAR 2 6 1987

Place On Calendar

HOUSE FILE 653

BY COMMITTEE ON SMALL BUSINESS AND COMMERCE

(Formerly House Study Bill 271)

Passed House, Date 3-30-87 (4.949) Passed Senate, Date 3/09/88 (4.1120) Vote: Ayes 9/ Nays 0 Vote: Ayes 49 Nays 6 Proposed May 3 1988

Proposed Horas 4/14/88 (4. 1893) 1 Boyes & Francis 4/14/88 (4. 1608)

94-0 14-0

A BILL FOR

55/21 An Act relating to issuance of collision damage waivers in motor

- vehicle rental agreements, making penalties applicable, and
- providing an effective date.
- 4 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

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HOUSE FILE 653

S-5640

15 policy."

Amend the amendment S-5562 to House File 653 as 2 passed by the House, as follows: 1. Page 3, by striking line 6, and inserting the 4 following: "of this chapter.
5 Sec. NEW SECTION. 516C.7 INSURANCE. No automobile insurance policy or motor vehicle 7 liability insurance policy shall be issued or renewed 8 after January 1, 1989, unless the policy provides that 9 all coverages under the policy are extended to any 10 rental motor vehicle being rented by the named ll insured. The policy must also provide that all or any 12 part of the obligation of the named insured for 13 property damage to a rental motor vehicle is covered 14 by the collision or comprehensive portion of the

S-5640 Filed March 29, 1988 ADOPTED BY JIM LIND (p. 1/42) MICHAEL

MICHAEL E. GRONSTAL

- 1 Section 1. NEW SECTION. 516C.1 TITLE.
- This chapter shall be known and may be cited as the "Iowa
- 3 Collision Damage Waiver Act".
- 4 Sec. 2. NEW SECTION. 516C.2 SCOPE.
- 5 This chapter applies to all persons in the business of
- 6 leasing rental motor vehicles for a period of sixty days or
- 7 less from locations in this state under an agreement which
- 8 imposes upon the lessee an obligation to pay for any damages
- 9 caused to the leased vehicle. The provisions of this chapter
- 10 apply solely to the collision damage waiver portion of the
- ll rental agreement.
- 12 Sec. 3. NEW SECTION. 516C.3 DEFINITIONS.
- 13 As used in this chapter, unless the context requires other-
- 14 wise:
- 15 l. "Collision damage waiver" means a contract or
- 16 contractual provision, whether separate from or a part of a
- 17 motor vehicle rental agreement, whereby the lessor agrees for
- 18 a charge to waive any and all claims against the lessee for
- 19 damages to the rental motor vehicle during the term of the
- 20 rental agreement.
- 21 2. "Lessor" means a person or organization in the business
- 22 of providing rental motor vehicles to the public.
- 23 3. "Lessee" means a person or organization obtaining the
- 24 use of a rental motor vehicle from a lessor under the terms of
- 25 a rental agreement.
- 26 4. "Rental agreement" means a written agreement setting
- 27 forth the terms and conditions governing the use of the rental
- 28 motor vehicle by the lessee for a term of sixty days or less.
- 29 5. "Rental motor vehicle" means a private passenger type
- 30 vehicle or commercial type vehicle which, upon execution of a
- 31 rental agreement, is made available to a lessee for its use.
- 32 6. "Commissioner" means the commissioner of insurance.
- 33 Sec. 4. NEW SECTION. 516C.4 LICENSE REQUIRED --
- 34 APPLICATION FEE.
- 35 l. A lessor shall not issue or offer to issue a collision

- l damage waiver in this state until a license has been granted
- 2 by the commissioner as provided in this chapter. Application
- 3 for a license shall be made in writing, in a form prescribed
- 4 by the commissioner, and shall be accompanied by payment of an
- 5 application fee of one hundred dollars.
- 6 2. A lessor of rental motor vehicles with one or more
- 7 locations within the state is not required to obtain more than
- 8 one license.
- 9 Sec. 5. NEW SECTION. 516C.5 EXPIRATION AND RENEWAL OF
- 10 LICENSE.
- ll Each license is renewable annually on the license
- 12 anniversary date. A renewal license shall not be issued
- 13 unless and until the lessor has paid the renewal fee of one
- 14 hundred dollars.
- 15 Sec. 6. NEW SECTION. 516C.6 COLLISION DAMAGE WAIVER --
- 16 FORM FILING REQUIREMENTS.
- 17 1. A lessor shall not deliver or issue for delivery in
- 18 this state a rental agreement containing a collision damage
- 19 waiver unless the agreement is filed with the commissioner at
- 20 least thirty days prior to its effective date and the
- 21 commissioner has not disapproved the collision damage waiver
- 22 portion of the agreement within the thirty-day period.
- 23 2. A collision damage waiver shall not be approved unless:
- 24 a. It is written in simple and readable words with common
- 25 meanings and is understandable.
- 26 b. The terms of the collision damage waiver are
- 27 prominently displayed including, but not limited to, any
- 28 conditions or exclusions applicable to the collision damage
- 29 waiver. The collision damage waiver may exclude the
- 30 following:
- 31 (1) Damages caused intentionally by the lessee or as a re-
- 32 sult of the lessee's willful or wanton misconduct.
- 33 (2) Damages caused by driving while intoxicated or under
- 34 the influence of a controlled substance.
- 35 (3) Damages caused while engaging in a speed contest.

- 1 c. All restrictions, conditions, or provisions in or en-
- 2 dorsed on a collision damage waiver are printed in type as
- 3 large as ten-point type, or written in pen and ink or
- 4 typewritten in or on the waiver agreement. However, this
- 5 section does not apply to photographic copies of applications
- 6 or parts of applications, attached to or made part of the
- 7 waiver agreement.
- 8 d. The collision damage waiver includes a statement of the
- 9 total charge for the waiver period.
- 10 e. The agreement containing the collision damage waiver
- Il displays the following notice on the face of the agreement,
- 12 set apart and in boldface type and in no smaller print than
- 13 ten-point type:
- 14 NOTICE: THIS CONTRACT OFFERS, FOR AN ADDITIONAL CHARGE, A
- 15 COLLISION DAMAGE WAIVER TO COVER YOUR RESPONSIBILITY FOR
- 16 DAMAGE TO THE VEHICLE.
- 17 BEFORE DECIDING WHETHER TO PURCHASE THE COLLISION DAMAGE
- 18 WAIVER, YOU MAY WISH TO DETERMINE WHETHER YOUR OWN AUTOMOBILE
- 19 INSURANCE AFFORDS YOU COVERAGE FOR DAMAGE TO THE RENTAL VE-
- 20 HICLE AND THE AMOUNT OF THE DEDUCTIBLE UNDER YOUR OWN INSUR-
- 21 ANCE COVERAGE. THE PURCHASE OF THIS COLLISION DAMAGE WAIVER
- 22 IS NOT MANDATORY AND MAY BE WAIVED.
- 23 Sec. 7. NEW SECTION. 516C.7 COLLISION DAMAGE WAIVER --
- 24 RATE FILING REQUIREMENTS.
- 25 1. A lessor licensed pursuant to this chapter shall file
- 26 with the commissioner all rates and supplementary rate
- 27 information and all charges and amendments of charges made by
- 28 it for use in this state thirty days prior to the effective
- 29 date of the rates or charges.
- 30 2. The rates filed pursuant to this section shall not be
- 31 excessive or unfairly discriminatory. All rates shall be made
- 32 in accordance with the following provisions:
- 33 a. Due consideration shall be given to past and prospec-
- 34 tive collision loss experience within and outside the
- 35 particular locale.

- b. Consideration may be given to past and prospective collision loss experience of the private insurance industry for
 the locale.
- 4 c. Expenses may include marginal expenses of the lessor 5 attributable to the sale and direct administration of the 6 collision damage waiver component, as well as a reasonable 7 overhead expense.
- 8 d. A reasonable overhead expense is the total overhead for 9 the covered location multiplied by the ratio of collision 10 damage waiver revenues to the total revenue for the location. 11 The cost of the vehicles to be rented shall not be considered 12 an overhead expense.
- 3. A lessor shall not make or issue a collision damage 14 waiver except in accordance with the filings which are in ef15 fect for the lessor. A lessor or an officer, employee, or 16 other representative of a lessor shall not charge or receive a 17 fee, compensation, or consideration for the collision damage 18 waiver which is not included in the rate in effect for the 19 lessor.
- 20 Sec. 8. <u>NEW SECTION</u>. 516C.8 UNFAIR OR DECEPTIVE ACTS OR 21 PRACTICES.
- The following are unfair or deceptive acts or practices
 when conducted by a lessor licensed under this chapter, or its
 officials or representatives:
- 1. The making of a false or misleading statement either conally or in writing, in connection with the sale, offer to sell, or advertisement of a collision damage waiver.
- 28 2. The omission of a material statement in connection with 29 the sale, offer to sell, or advertisement of a collision 30 damage waiver, which under the circumstances should have been 31 made in order to make the statements that were made not 32 misleading.
- 33 3. The making of a statement that the purchase of a col-34 lision damage waiver is mandatory.
- 35 4. The failure to provide proper disclosure that the pur-

- 1 chase of a collision damage waiver may be duplicative of the
- 2 lessee's automobile insurance contract.
- 3 Chapter 507B applies to the commission of these practices.
- 4 The issuance, procurement, or negotiation of each single
- 5 collision damage waiver is a separate violation.
- 6 Sec. 9. <u>NEW SECTION</u>. 516C.9 APPLICATION OF INSURANCE 7 LAWS.
- 8 Except as otherwise specifically provided in this chapter,
- 9 none of the other provisions of this title apply to collision
- 10 damage waivers. None of the provisions of this chapter apply
- If to the issuance of collision insurance underwritten by an
- 12 insurer authorized to transact property and casualty business
- 13 in this state except as provided under section 507B.4. A
- 14 lessor to whom this chapter applies shall not be compelled to
- 15 join or contribute financially to any insurance plan, pool, or
- 16 association, or guaranty or insolvency fund in this state.
- 17 Sec. 10. NEW SECTION. 516C.10 RULES.
- 18 The commissioner chall adopt rules pursuant to chapter 17A
- 19 as necessary to carry out the provisions of this chapter.
- Sec. 11. Section 507B 4, Code 1987, is amended by adding
- 21 the following new subsection:
- 22 NEW SUBSECTION. 12. A violation of section 516C.8.
- 23 Sec. 12. This bill takes effect January 1, 1988.
- 24 EXPLANATION
- This bill creates a new chapter of the Code to be known as
- 26 the Iowa Collision Damage Waiver Act. The bill prohibits
- 27 certain practices with regard to the issuance of collision
- 28 damage waivers in connection with leasing arrangements of
- 29 rental motor vehicles. Lessors of the motor vehicles which
- 30 offer a collision damage waiver are required to obtain a li-
- 31 cense for which there is a fee of one hundred dollars. A
- 32 collision damage waiver may not be issued without the agree-
- 33 ment being filed with the commissioner of insurance at least
- 34 thirty days prior to its effective date. The commissioner may
- 35 disapprove of the collision damage waiver portion of the

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1 agreement within the thirty-day period.
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      Section 8 of the bill defines unfair or deceptive acts or
 3 practices, and commission of these acts or practices subjects
 4 the lessor to the enforcement provisions of chapter 507B.
 5 This includes issuance of cease and desist orders, and
 6 monetary penalties of not more than ten thousand dollars for
 7 each violation. The issuance, procurement, or negotiation of
 8 a single collision damage waiver is deemed a separate viola-
 9 tion.
10
      The bill takes effect January 1, 1988.
      The bill creates and internally cites new sections 516C.1
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12 through 516C.10.
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HOUSE FILE 653

5562

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1 Amend House File 653 as passed by the House as 2 follows:

By striking everything after the enacting 4 clause and inserting the following:

"Section 1. NEW SECTION. 516C.1

This chapter shall be known and may be cited as the 7 "Iowa Collision Damage Waiver Act".

NEW SECTION. 516C.2 SCOPE.

This chapter applies to a person in the business of 10 renting a motor vehicle for a period of sixty days or 11 less from a location in this state under an agreement 12 which imposes upon the customer an obligation to pay 13 for any damages caused to the rented vehicle. 14 chapter applies solely to the collision damage waiver 15 portion of the rental agreement.

Sec. 3. NEW SECTION. 516C.3 DEFINITIONS. As used in this chapter, unless the context 18 requires otherwise:

- "Collision damage waiver" means a contract or 20 contractual provision, whether separate from or a part 21 of a motor vehicle rental agreement, whereby the 22 rental company agrees, for a charge, to waive any and 23 all claims against the customer for any damages to the 24 rental vehicle during the term of the rental 25 agreement.
- 2. "Rental company" means a person in the business 27 of providing rental motor vehicles to customers.
- "Customer" means a person obtaining the use of 29 a rental motor vehicle from a rental company under the 30 terms of a rental agreement.
- 31 4. "Rental agreement" means a written agreement
 32 containing the terms and conditions for the use of the 33 rental motor vehicle by the customer for a term of 34 sixty days or less.
- 35 "Rental motor vehicle" means a private 36 passenger type vehicle or commercial type vehicle 37 which, upon execution of a rental agreement, is made 38 available to a customer for its use.
 - Sec. 4. NEW SECTION. 516C.4 PROHIBITIONS.

A rental company shall not deliver or issue for 6 41 delivery in this state a rental agreement containing a 42 collision damage waiver unless:

- The rental agreement contains the terms of the 44 collision damage waiver in simple and readable words 45 with common meanings and the collision damage waiver 46 is understandable.
- All restrictions, conditions, and exclusions So are printed in the rental agreement in eight-point 49 type, or larger; or written in pen and ink or 50 typewritten in or on the face of the rental agreement

l in a blank space provided therefore. The collision 2 damage waiver may exclude the following: Damages caused intentionally by the customer or 4 as a result of the customer's willful or wanton 5 misconduct. b. Damages caused by driving while intoxicated or 7 under the influence of a controlled substance. The collision damage waiver may not exclude simple 9 negligence. The collision damage waiver includes a 3. 10 11 statement of the total charge for the waiver period. The rental agreement displays on the face of 12 13 the agreement in boldface capitals in eight-point 14 type, or larger, the following notice: THIS CONTRACT OFFERS, FOR AN ADDITIONAL NOTICE: 15 16 CHARGE, A COLLISION DAMAGE WAIVER TO COVER YOUR 17 RESPONSBILITY FOR DAMAGE TO THE VEHICLE. BEFORE DECIDING WHETHER TO PURCHASE THE COLLISION 19 DAMAGE WAIVER, YOU MAY WISH TO DETERMINE WHETHER YOUR 20 OWN AUTOMOBILE INSURANCE AFFORDS YOU COVERAGE FOR 21 DAMAGE TO THE RENTAL VEHICLE AND THE AMOUNT OF THE 22 DEDUCTIBLE UNDER YOUR OWN INSURANCE COVERAGE. 23 PURCHASE OF THIS COLLISION DAMAGE WAIVER IS NOT 24 MANDATORY AND MAY BE DECLINED. However, prior to July 1, 1989, the disclosures 26 required to be made as part of a rental agreement 27 pursuant to this chapter may be made on a separate 28 sheet or handout given to the customer prior to 29 entering into the rental agreement. The separate 30 sheet or handout must be acknowledged by the customer 31 as being received prior to entering into the rental B2 agreement. 516C.5 UNFAIR OR DECEPTIVE Sec. 5. NEW SECTION. 33 34 ACTS OR PRACTICES. Unfair or deceptive acts or practices in the 35 36 advertisement or sale of collision damage waivers are 37 prohibited. Unfair and deceptive practices include, 38 but are not limited to, the following: The representation in connection with the sale 39 40 or advertisement of a rental agreement or collision 41 damage waiver that the purchase of a collision damage 42 waiver is mandatory. The failure to provide disclosures as required 43 44 in this chapter. The failure to disclose in a manner likely to 45 46 be notice and comprehended in any advertisement, as 47 defined in section 714.16, subsection 1, paragraph 48 "a", if a collision damage waiver is available, and 49 the cost of the waiver. NEW SECTION. 516C.6 ENFORCEMENT. Sec. 6. 50 Page 3 A violation of this chapter is a violation of 1 2 section 714.16, subsection 2, paragraph "a". 3 provisions of section 714.16, including, but not 4 limited to, provisions relating to investigation, 5 injunctive relief, and penalties, apply to violations 6 of this chapter." Title page, line 1, by inserting after the 8 word "to" the following: "motor vehicle rental 9 insurance and". BV CAMP 1 douted as a much by 5640 S-5562 BY COMMITTEE ON COMMERCE Filed March 25, 1988

SENATE AMENDMENT TO HOUSE FILE 653 H-6092

Amend House File 653 as passed by the House as 2 follows:

1. By striking everything after the enacting 4 clause and inserting the following:

"Section 1. NEW SECTION. 516C.1 TITLE.

This chapter shall be known and may be cited as the 7 "Towa Collision Damage Waiver Act".

Sec. 2. NEW SECTION. 516C.2 SCOPE.

This chapter applies to a person in the business of 10 renting a motor vehicle for a period of sixty days or ll less from a location in this state under an agreement 12 which imposes upon the customer an obligation to pay -13 for any damages caused to the rented vehicle. This 14 chapter applies solely to the collision damage waiver 15 portion of the rental agreement.

> Sec. 3. NEW SECTION. 516C.3 DEFINITIONS. As used in this chapter, unless the context

18 requires otherwise:

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- 19 1. "Collision damage waiver" means a contract or 20 contractual provision, whether separate from or a part 21 of a motor vehicle rental agreement, whereby the 22 rental company agrees, for a charge, to waive any and 23 all claims against the customer for any damages to the 24 rental vehicle during the term of the rental 25 agreement.
- 2. "Rental company" means a person in the business 27 of providing rental motor vehicles to customers.
- 3. "Customer" means a person obtaining the use of 29 a rental motor vehicle from a rental company under the 30 terms of a rental agreement.
- "Rental agreement" means a written agreement 32 containing the terms and conditions for the use of the 33 rental motor vehicle by the customer for a term of 34 sixty days or less.
- 5. "Rental motor vehicle" means a private 36 passenger type vehicle or commercial type vehicle 37 which, upon execution of a rental agreement, is made 38 available to a customer for its use.
 - Sec. 4. NEW SECTION. 516C.4 PROHIBITIONS.

39 A rental company shall not deliver or issue for 40 41 delivery in this state a rental agreement containing a 42 collision damage waiver unless:

- 43 The rental agreement contains the terms of the 44 collision damage waiver in simple and readable words 45 with common meanings and the collision damage waiver 46 is understandable.
- 2. All restrictions, conditions, and exclusions 48 are printed in the rental agreement in eight-point 49 type, or larger; or written in pen and ink or 50 typewritten in or on the face of the rental agreement

H-6092 Page Two

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l in a blank space provided therefore. The collision 2 damage waiver may exclude the following:

- a. Damages caused intentionally by the customer or 4 as a result of the customer's willful or wanton 5 misconduct.
- b. Damages caused by driving while intoxicated or 7 under the influence of a controlled substance.

The collision damage waiver may not exclude simple 9 negligence.

- The collision damage waiver includes a ll statement of the total charge for the waiver period.
- 4. The rental agreement displays on the face of 13 the agreement in boldface capitals in eight-point 14 type, or larger, the following notice:

NOTICE: THIS CONTRACT OFFERS, FOR AN ADDITIONAL 16 CHARGE, A COLLISION DAMAGE WAIVER TO COVER YOUR 17 RESPONSBILITY FOR DAMAGE TO THE VEHICLE.

BEFORE DECIDING WHETHER TO PURCHASE THE COLLISION 19 DAMAGE WAIVER, YOU MAY WISH TO DETERMINE WHETHER YOUR 20 OWN AUTOMOBILE INSURANCE AFFORDS YOU COVERAGE FOR 2) DAMAGE TO THE RENTAL VEHICLE AND THE AMOUNT OF THE 22 DEDUCTIBLE UNDER YOUR OWN INSURANCE COVERAGE. 23 PURCHASE OF THIS COLLISION DAMAGE WAIVER IS NOT 24 MANDATORY AND MAY BE DECLINED.

However, prior to July 1, 1989, the disclosures 26 required to be made as part of a rental agreement 27 pursuant to this chapter may be made on a separate 28 sheet or handout given to the customer prior to 29 entering into the rental agreement. The separate 30 sheet or handout must be acknowledged by the customer 31 as being received prior to entering into the rental 32 agreement.

516C.5 UNFAIR OR DECEPTIVE Sec. 5. NEW SECTION. 34 ACTS OR PRACTICES.

Unfair or deceptive acts or practices in the 36 advertisement or sale of collision damage waivers are 37 prohibited. Unfair and deceptive practices include, 38 but are not limited to, the following:

- The representation in connection with the sale 40 or advertisement of a rental agreement or collision 41 damage waiver that the purchase of a collision damage 42 waiver is mandatory.
- The failure to provide disclosures as required 43 2. 44 in this chapter.
- The failure to disclose in a manner likely to 46 be notice and comprehended in any advertisement, as 47 defined in section 714.16, subsection 1, paragraph 48 "a", if a collision damage waiver is available, and 49 the cost of the waiver.
- 50 516C.6 ENFORCEMENT. Sec. 6. NEW SECTION.

H-6092 Page Three

A violation of this chapter is a violation of z section 714.16, subsection 2, paragraph "a". The 3 provisions of section 714.16, including, but not 4 limited to, provisions relating to investigation, 5 injunctive relief, and penalties, apply to violations 6 of this chapter.

516C.7 INSURANCE. Sec. 7. NEW SECTION.

..7 No automobile insurance policy or motor vehicle 9 liability insurance policy shall be issued or renewed 10 after January 1, 1989, unless the policy provides that ll all coverages under the policy are extended to any 12 rental motor vehicle being rented by the named 13 insured. The policy must also provide that all or any 14 part of the obligation of the named insured for 15 property damage to a rental motor vehicle is covered 16 by the collision or comprehensive portion of the 17 policy."

2. Title page, line 1, by inserting after the 19 word "to" the following: "motor vehicle rental 20 insurance and".

H-6092 FILED MARCH 30, 1988 RECEIVED FROM THE SENATE Adopted a animal's by 62074 6425

HOUSE FILE 653

H-6207

Amend the Senate Amendment H-6092 to House File 653 2 as passed by the House as follows:

1. Page 2, line 46, by striking the word "notice"

4 and inserting the word "noticed".

By GRONINGA of Cerro Gordo

H-6207 FILED APRIL 5, 1988 adopted 4/14/88 (p. 1893)

HOUSE FILE 653

H-6425

Amend the Senate amendment, H-6092, to House File 2 653, as passed by the House, as follows:

3 l. Page l, line l3, by inserting after the word
4 "to" the following: ", or loss due to theft of,".

- 5 2. Page 1, line 23, by inserting after the words 6 "damages to" the following: ", or loss due to theft 7 of,".
- 8 3. Page 1, line 36, by striking the words "or 9 commercial type vehicle".
- 10 4. Page 2, lines 12 and 13, by striking the words 11 "on the face of the agreement".

12 5. Page 2, line 25, by striking the words

13 "However, prior to July 1, 1989, the" and inserting

14 the following: "The".

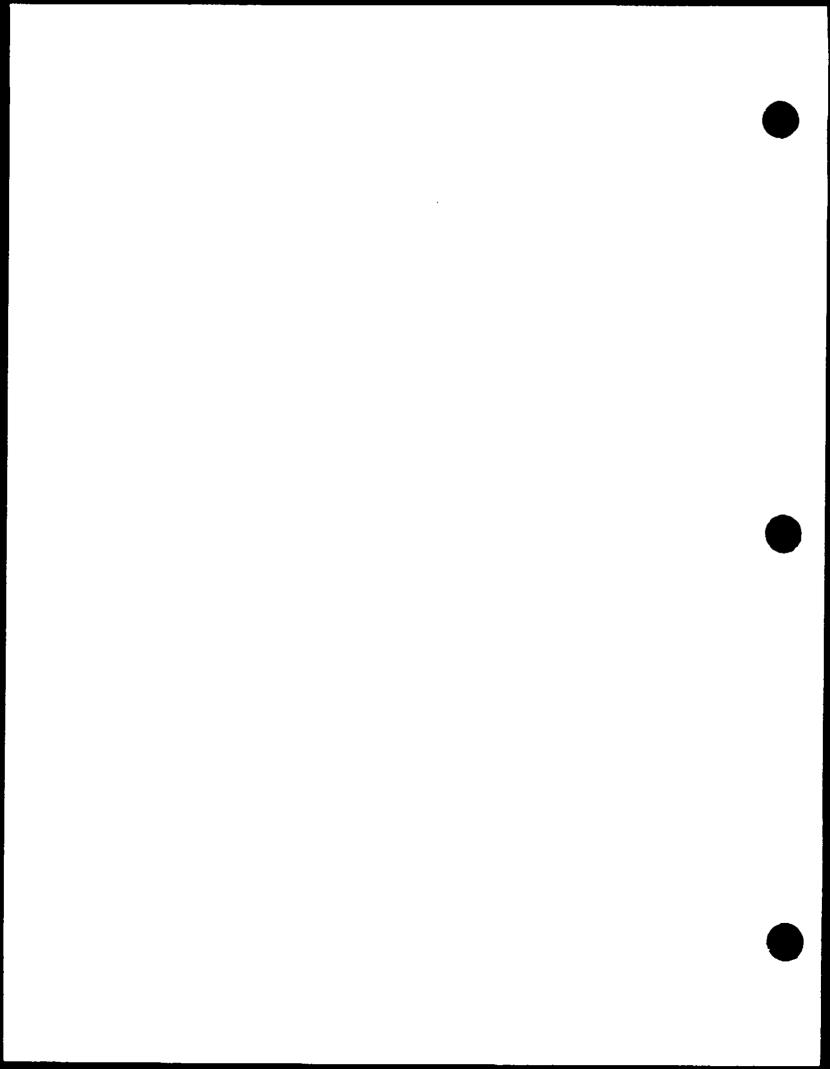
15 6. Page 2, line 27, by striking the word "may"

16 and inserting the following: "shall".

7. Page 3, by striking lines 7 through 20.

By GRONINGA of Cerro Gordo

H-6425 FILED APRIL 13, 1988 (dytal 4/14 (g. 1893)



HOUSE AMENDMENT TO SENATE AMENDMENT TO HOUSE FILE 653

S-6011

Amend the Senate amendment, H-6092, to House File 2 653, as passed by the House, as follows:

3 1. Page 1, line 13, by inserting after the word 4 "to" the following: ", or loss due to theft of,".

- 5 2. Page 1, line 23, by inserting after the words 6 "damages to" the following: ", or loss due to theft 7 of.".
- 8 3. Page 1, line 36, by striking the words "or 9 commercial type vehicle".
- 4. Page 2, lines 12 and 13, by striking the words
- 11 "on the face of the agreement".
 12 5. Page 2, line 25, by striking the words
- 13 "However, prior to July 1, 1989, the" and inserting

14 the following: "The".

15 6. Page 2, line 27, by striking the word "may"

16 and inserting the following: "shall".

7. Page 2, line 46, by striking the word "notice"

18 and inserting the word "noticed".

- 19 8. Page 3, by striking lines 7 through 20.
- 9. By renumbering, relettering, or redesignating and correcting internal references as necessary.

S-6011
Filed April 14, 1988 ADOPTED RECEIVED FROM THE HOUSE

HOUSE FILE 653

AN ACT

RELATING TO ISSUANCE OF COLLISION DAMAGE WAIVERS IN MOTOR VE-HICLE RENTAL AGREEMENTS, MAKING PENALTIES APPLICABLE, AND PROVIDING AN EFFECTIVE DATE.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

Section 1. NEW SECTION. 516C.1 TITLE.

This chapter shall be known and may be cited as the "Iowa Collision Damage Waiver Act".

Sec. 2. NEW SECTION. 516C.2 SCOPE.

This chapter applies to a person in the business of renting a motor vehicle for a period of sixty days or less from a location in this state under an agreement which imposes upon the customer an obligation to pay for any damages caused to, or loss due to theft of, the rented vehicle. This chapter applies solely to the collision damage waiver portion of the rental agreement.

Sec. 3. NEW SECTION. 516C.3 DEFINITIONS.

As used in this chapter, unless the context requires otherwise:

 "Collision damage waiver" means a contract or contractual provision, enether separate from or a part of a motor vehicle rental agreement, whereby the rental company agrees, for a charge, to waive any and all claims against the customer for any damages to, or loss due to theft of, the rental vehicle during the term of the rental agreement.

- 2. "Rental company" means a person in the business of providing cental motor vehicles to customers.
- "Customer" means a person obtaining the use of a rental motor vehicle from a rental company under the terms of a rental agreement.
- 4. "Rental agreement" means a written agreement containing the terms and conditions for the use of the rental motor vehicle by the customer for a term of sixty days or less.
- 5. "Rental motor vehicle" means a private passenger type vehicle which, upon execution of a rental agreement, is made available to a customer for its use.
 - Sec. 4. NEW SECTION. 516C.4 PRORIBITIONS.

A cental company shall not deliver or issue for delivery in this state a cental agreement containing a collision damage waiver unless:

- 1. The rental agreement contains the terms of the collision damage waiver in simple and readable words with common meanings and the collision damage waiver is understandable.
- 2. All restrictions, conditions, and exclusions are printed in the rental agreement in eight-point type, or larger; or written in pen and ink or typewritten in or on the face of the rental agreement in a blank space provided therefore. The collision damage waiver may exclude the following:
- a. Damages caused intentionally by the customer or as a result of the customer's willful or wanton misconduct.
- b. Damages caused by driving while intoxicated or under the influence of a controlled substance.

The collision damage waiver may not exclude simple negligence.

HF 653

House File 653, p. 3

- The collision damage waiver includes a statement of the total charge for the waiver period.
- 4. The rental agreement displays in boldface capitals in eight-point type, or larger, the following notice:

NOTICE: THIS CONTRACT OFFERS, FOR AN ADDITIONAL CHARGE, A COLLISION DAMAGE WAIVER TO COVER YOUR RESPONSBILLITY FOR DAMAGE TO THE VEHICLE.

BEFORE DECIDING WHETHER TO PURCHASE THE COLLISION DAMAGE WAIVER, YOU MAY WISH TO DETERMINE WHETHER YOUR OWN AUTOMOBILE INSURANCE AFFORDS YOU COVERAGE FOR DAMAGE TO THE RENTAL VEHICLE AND THE AMOUNT OP THE DEDUCTIBLE UNDER YOUR OWN INSURANCE COVERAGE. THE PURCHASE OF THIS COLLISION DAMAGE WAIVER IS NOT MANDATORY AND MAY BE DECLINED.

The disclosures required to be made as part of a rental agreement pursuant to this chapter shall be made on a separate sheet or handout given to the customer prior to entering into the rental agreement. The separate sheet or handout must be acknowledged by the customer as being received prior to entering into the rental agreement.

Sec. 5. <u>NEW SECTION</u>. 516C.5 UNFAIR OR DECEPTIVE ACTS OR PRACTICES.

Unfair or deceptive acts or practices in the advertisement or sale of collision damage waivers are prohibited. Unfair and deceptive practices include, but are not limited to, the following:

- 1. The representation in connection with the sale or advertisement of a rental agreement or collision damage waiver that the purchase of a collision damage waiver is mandatory.
- The failure to provide disclosures as required in this chapter.
- 3. The failure to disclose in a manner likely to be noticed and comprehended in any advertisement, as defined in section 714.16, subsection 1, paragraph "a", if a collision damage waller is available, and the cost of the waiver.

Sec. 6. NEW SECTION: 5160.6 ENFORCEMENT.

A violation of this chapter is a violation of section 714.16, subsection 2, paragraph "a". The provisions of section 714.16, including, but not limited to, provisions relating to investigation, injunctive relief, and penalties, apply to violations of this chapter.

DONALD D. AVENSON
Speaker of the House

JO ANK ZIMMERMAN
President of the Senate

I hereby certify that this bill originated in the House and is known as House File 653, Seventy-second General Assembly.

JOSEPH O HERN

Chief Clerk of the House

UN 5 , 1986

TERRY E. BRANSTAD

Governor