

P R O G R E S S R E P O R T
AIR LINK TRANSPORTATION STUDY COMMISSION

January, 1990

AUTHORIZATION AND APPOINTMENT

The Air Link Transportation Study Commission was established by the Legislative Council and directed to prepare a request for proposal (RFP) to employ a consultant who will prepare contract proposal for an Iowa-based company to provide passenger air services among a minimum of Iowa's ten largest marketing areas. In awarding a contract, the Commission shall consider reasonable air fares and consistent and reliable time schedules. The Commission may consider allowing an Iowa-based company to transport passengers to major air transportation hubs that are located in states contiguous to Iowa.

The Commission held two meetings during the 1989 interim on August 21 and October 20. The October 20 meeting was held by telephone conference.

The Iowa Department of Transportation provided technical assistance to the Commission in developing a scope of services for the RFP and providing information concerning potential consultants.

Members of the Commission are:

Senator Joseph J. Welsh, Co-chairperson
Representative C. Arthur Ollie, Co-chairperson
Senator Jim Lind
Representative Gregory A. Spenner
Mr. Bob Bocken, Fort Dodge
Ms. Camille Hogan, Waterloo
Mr. Arnie Honcamp, Dubuque
Mr. Ron Remmers, Burlington
Ms. Bea Roseman, Ottumwa
Mr. Jerry Thiele, Mason City
Ms. Jan Walton, Marion

COMMISSION PROCEEDINGS

At its first meeting on August 21, the Commission focused on the current status of intrastate and interstate air services programs in Iowa and the Upper Midwest. The Commission received testimony from Mr. Ian MacGillivray, Director of the Planning and Research Division of the Iowa Department of Transportation. Mr.

MacGillivray discussed the status of the Department's programs on aviation funding including the 1988 Air Service Study which explored existing air services, the importance of air service to Iowa's economic development, and the feasibility of various policy and program options.

Noting that the South Dakota Department of Transportation has recently completed an air service study which is to be implemented by a state airport authority, the Commission invited Mr. Dean Gretschmann, Planning and Programming Division, South Dakota Department of Transportation to outline South Dakota's proposal at its second meeting. The Commission also discussed specific items to be included in the scope of services for the Commission's RFP. Co-chairperson Ollie stated the scope of service should require the consultant to indicate how marketing of an air link program could increase the demand for the service and the consultant should consider air links which complement current interstate air service.

At its second meeting on October 20, the Commission reviewed a draft proposal of the RFP including a scope of services suggested by the Iowa Department of Transportation. An meeting scheduled earlier in September for receive testimony from Mr. Dean Gretschmann of the South Dakota Department of Transportation was cancelled when Mr. Gretschmann cancelled his appearance. A telephone conference was also scheduled for October 16, but a quorum of the Commission members was not available to review and approve the RFP for dissemination.

The Commission completed its review and approval of the RFP on October 20 and directed that the RFP be sent to potential consultants identified by the Iowa Department of Transportation, consultants submitting proposals to other states, and consultants responding to advertisements placed in the Aviation Week & Space Technology and the Airport Report.

The Commission set the final date for receipt of consultant proposal for Wednesday, December 13. As of that date, thirteen proposals were received by the Legislative Service Bureau and mailed to the Commission membership. The following is a list of the consultants submitting proposals:

	Proposal Cost
Roberts & Assoc., Inc. Hayward, California	\$180,796
Frank Sisson & Co., Inc. Wichita, Kansas	\$171,701
Aviation Consulting Inc. Teterboro, New Jersey	\$ 97,500
Comsis Corp.	\$130,930

Silver Spring, Maryland

Apogee Research Inc. \$181,068
Bethesda, Maryland

Kurth & Co., Inc. \$119,790
Washington, D.C.

A. Simat, Helliesen & Eichner Inc. \$171,356
Waltham, Massachusetts

J.A. Nammack Assoc., Inc. \$201,000
Alexandria, Virginia

Aviation Planning Assoc., Inc. \$127,000
Cincinnati, OHio

Moncrieff Management Ltd., \$103,550
Montreal, Quebec, Canada

Sypher-Mueller International Inc. \$129,400
Ottawa, Ontario, Canada

Aviation Resources Co., Ltd. \$179,450
Sebastopol, California

Howard R. Green Co. \$148,000
Cedar Rapids, Iowa

The Commission plans to submit a budget request to the Legislative Council at its December 20 meeting. The Commission plans to complete the selection process by January 12, 1990, and a completion date for the consultant's report by August 1, 1990.