

IOWA LOTTERY AUTHORITY
Statement of Revenues, Expenses and Changes in Net Position
Quarter Ending Sunday, September 30, 2018

	Qtr Ended 9/30/2018
Operating revenues:	
Instant-scratch ticket sales	\$56,021,190.00
InstaPlay sales	3,665,856.00
Pick 3 sales	1,914,901.50
Powerball sales	9,475,008.00
Mega Millions Sales	6,726,245.00
Pick 4 sales	1,018,781.00
Lucky for Life sales	1,343,202.00
Lotto America sales	1,905,622.00
Pull-tab sales	2,728,253.54
Application fees	1,075.00
Other	985.36
Total operating revenues	84,801,119.40
Operating expenses:	
Scratch ticket prizes	38,048,389.00
InstaPlay prizes	2,587,974.66
Pick 3 prizes	1,130,600.90
Powerball prizes	4,354,122.50
Mega Millions prizes	3,424,775.52
Hot Lotto prizes	(35,310.00)
Pick 4 prizes	605,988.60
All or Nothing prizes	(354,534.99)
Lucky for Life prizes	778,733.07
Lotto America prizes	952,811.00
Pull-tab prizes	1,708,579.97
VIP Club prize expense	148,045.77
Promotional prize expense	26,588.53
Advertising/publicity	1,778,983.74
Retailer compensation expense	5,500,998.55
Ticket expense	741,645.32
Vendor compensation expense	1,382,603.74
Salary and benefits	2,490,366.99
Travel	73,571.57
Supplies	26,125.38
Printing	496.00
Postage	720.15
Communications	42,386.49
Rentals	76,545.65
Utilities	27,737.96
Professional fees	44,092.77
Vending machine maintenance	61,671.00
Outside services and repairs	208,156.93
Data processing	22,423.87
Equipment	137,687.16
Reimbursement to other state agencies	97,204.77
Depreciation	137,244.86
Other	17,540.78
MUSL/Lotto administrative expense	16,357.39
Total operating expenses	66,261,325.60
Operating income	18,539,793.80
Non-operating revenue (expenses):	
Proceeds provided to State General Fund	(16,120,943.28)
Proceeds provided to Veteran's Trust Fund	(2,500,000.00)
Interest income	80,794.29
Gain (Loss) on disposal of capital assets	2,525.00
Net non-operating revenues (expenses)	(18,537,623.99)
Change in net position	2,169.81
Net position beginning of period	4,950,193.70
Net position end of period	4,952,363.51