

**IOWA LOTTERY AUTHORITY**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**Quarter Ending Friday, September 30, 2016**

	<b>Qtr Ended 9/30/2016</b>
Operating revenues:	
Instant-scratch ticket sales	\$54,022,710.00
Pick 3 sales	1,744,357.50
Powerball sales	15,556,369.50
Mega Millions Sales	5,577,425.00
Hot Lotto sales	1,992,505.00
Pick 4 sales	931,230.50
All or Nothing sales	850,096.00
Lucky for Life sales	1,500,098.00
Pull-tab sales	3,352,888.26
Application fees	825.00
Other	871.27
Total operating revenues	85,529,376.03
Operating expenses:	
Scratch ticket	35,751,745.62
Pick 3	1,011,905.10
Powerball	7,636,480.00
Mega Millions	2,758,566.46
Hot Lotto	968,785.50
Pick 4	548,898.30
All or Nothing	502,658.77
Lucky for Life	913,725.75
Pull-tab	2,096,741.59
VIP Club prize expense	28,491.70
Promotional	47,347.36
Advertising/publicity	1,608,411.97
Retailer compensation expense	5,521,605.14
Ticket expense	645,907.53
Vendor compensation expense	1,733,459.44
Salary and benefits	2,524,978.85
Travel	80,118.13
Supplies	50,467.88
Printing	1,171.96
Postage	912.73
Communications	35,827.09
Rentals	76,648.94
Utilities	30,683.69
Professional fees	27,070.38
Vending machine maintenance	151,172.28
Outside services and repairs	201,062.97
Data processing	29,072.05
Equipment	57,562.63
Reimbursement to other state agencies	91,846.53
Depreciation	81,487.82
Other	13,081.65
MUSL/Lotto administrative expense	39,049.78
Total operating expenses	65,266,945.59
Operating income	20,262,430.44
Non-operating revenue (expenses):	
Proceeds provided to State General Fund	(17,455,269.70)
Proceeds provided to Veteran's Trust Fund	(2,500,000.00)
Interest income	38,078.59
Interest expense	
Gain (Loss) on disposal of capital assets	25,225.00
Net non-operating revenues (expenses)	(19,891,966.11)
Change in net position	370,464.33
Net position beginning of year	6,554,077.48
Net position end of year	6,924,541.81