

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE QUARTER ENDED SEPTEMBER 30, 2015

	Quarter ended September 30, 2015
OPERATING REVENUES	
Instant-scratch ticket sales	\$52,087,597.00
Pick 3 sales	1,840,081.00
Powerball sales	12,362,806.00
Mega Millions sales	3,491,473.00
Hot Lotto sales	2,306,936.00
Pick 4 sales	886,409.50
All or Nothing Sales	1,060,398.00
Pull-tab sales	3,844,651.61
Application fees	900.00
Other revenue	1,227.97
Total operating revenues	77,882,480.08
OPERATING EXPENSES	
Scratch ticket prize expense	33,536,041.47
Pick 3 prize expense	1,087,448.60
Powerball prize expense	6,065,132.50
Mega Millions prize expense	1,701,084.50
Hot Lotto prize expense	1,115,663.00
Pick 4 prize expense	525,805.70
All or Nothing prize expense	626,752.97
Pull-tab prize expense	2,406,102.66
VIP Club expense	71,423.77
Promotional prize expense	45,112.66
Advertising/publicity	1,648,277.03
Retailer compensation expense	5,019,594.05
Ticket expense	684,288.68
Vendor compensation expense	1,577,712.44
Online game expense	0.00
Salary and benefits	2,544,535.24
Travel	74,540.80
Supplies	37,847.33
Printing	93.80
Postage	1,113.12
Communications	36,945.00
Rentals	77,153.21
Utilities	23,562.90
Professional fees	25,930.75
Vending machine maintenance	145,394.69
Outside services and repairs	202,451.53
Data processing	29,838.73
Equipment	129,122.73
Reimbursement to other	
state agencies	95,886.60
Depreciation	80,469.30
Other	16,585.81
MUSL/Lotto administrative expense	28,011.59
Total operating expenses	59,659,923.16
Operating income (loss)	18,222,556.92
Non-operating revenues (expenses)	
Proceeds deposited to:	
State General Fund	(15,604,724.77)
Veterans Trust Fund	(2,500,000.00)
Interest income	14,168.88
Gain/(Loss) on disposal of capital assets	4,750.00
Net non-operating revenues (expenses)	(18,085,805.89)
Change in net position	136,751.03
Net position, beginning of period	5,798,337.78
Net position, end of period	\$5,935,088.81