

IOWA LOTTERY AUTHORITY
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE QUARTER ENDED SEPTEMBER 30, 2013

	Quarter ended September 30, 2013
OPERATING REVENUES	
Instant-scratch ticket sales	\$45,001,498
Pick 3 sales	1,689,282
Powerball sales	21,126,274
Mega Millions sales	3,297,275
Hot Lotto sales	2,717,375
Pick 4 sales	766,930
\$100,000 Cash Game sales	1,115,329
Pull-tab sales	4,044,725
Application fees	925
Other revenue	4,665
Total operating revenues	79,764,278
OPERATING EXPENSES	
Scratch ticket prize expense	29,124,470
Pick 3 prize expense	990,741
Powerball prize expense	10,317,292
Mega Millions prize expense	1,639,497
Hot Lotto prize expense	1,314,380
Pick 4 prize expense	445,233
\$100,000 Cash Game prize expense	596,573
Pull-tab prize expense	2,537,093
VIP Club expense	245,000
Promotional prize expense	101,211
Advertising/publicity	1,890,297
Retailer compensation expense	5,076,239
Ticket expense	853,221
Vendor compensation expense	1,626,375
Salary and benefits	2,458,937
Travel	108,706
Supplies	43,322
Printing	5,992
Postage	809
Communications	35,027
Rentals	75,916
Utilities	21,715
Professional fees	20,738
Vending machine maintenance	141,123
Outside services and repairs	109,499
Data processing	22,426
Equipment	34,171
Reimbursement to other state agencies	86,177
Depreciation	73,147
Other	17,682
MUSL administrative expense	13,301
Total operating expenses	60,026,310
Operating income (loss)	19,737,968

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	<u>Quarter ended September 30, 2013</u>
Non-operating revenues (expenses)	
Proceeds deposited to:	
State General Fund	(19,072,198)
Veterans Trust Fund	(669,244)
Interest income	8,222
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Net non-operating revenues (expenses)	<u>(19,733,220)</u>
Change in net assets	4,748
Net assets, beginning of period	<hr/> 6,284,179
Net assets, end of period	<u><u>\$6,288,927</u></u>