BECAUSE

COLLEGE CHANGES EVERYTHING

IOWA COLLEGE STUDENT AID COMMISSION



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MESSAGE FROM THE EXECUTIVE DIRECTOR



2013-15 Strategic Goals

- Communities are engaged in increasing college attainment.
- 2. Increased number of low-income and underrepresented students who *enroll* in postsecondary education and *complete* a degree or certificate.
- 3. Increased awareness about the needs of postsecondary attainment for adults.
- 4. Increased **funding** for students and student services.

We Believe College Changes Everything

Putting students first is behind everything we do at lowa College Aid. This guiding principle doesn't just shape our service ethic to lowa students and their families—it's the bedrock of a new strategic plan we adopted in the fall of 2013. More so than previous strategic plans we have executed, we feel this plan captures some critical transition points for us as an agency. Moving clearly beyond the roles and duties we enjoyed as the state guaranty agency for the Federal Family Education Loan Program (FFELP)—a program eliminated in 2010—our agency plan has given us a platform to sustainably build capacity for increased college access and success for lowa.

We have updated our agency mission statement to reflect how critical the completion of college degrees and postsecondary credentials are to economic growth in lowa:

We advocate for and support Iowa students as they explore, finance and complete educational opportunities beyond high school to increase family and community success.

Our four strategic goals are based on emerging research that demonstrates the limited effectiveness of isolated programs and services. Each of our goal teams is operating with increased focus on collaboration with key partners, capacity-building with schools to grow the college-going culture, the use of research and evidence-based practices to better pinpoint student and systemic needs, and how we bring about our sustainability as an agency in the face of changes to our revenue streams.

Along with new and enhanced initiatives, we continue to provide lowa students grants, scholarships and loan repayment assistance. In FY 2014, we provided more than \$68 million in funding for lowa students pursuing higher education.

Change is not always easy, but knowing the potential impact our goals will have on the citizens of lowa and the communities that we call home has us energized. We are inspired by the partnerships and great work being done across the state to increase college attainment. Our programs, services and community partnerships are helping to shape lowa's future, and we are fortunate to play a key role in expanding educational opportunities for all lowans.

Karen Misjak

Executive Director, Iowa College Aid









ABOUT IOWA COLLEGE AID | MISSION

Created in 1963 by the lowa General Assembly, the lowa College Student Aid Commission (lowa College Aid) has served as the State of lowa's student financial aid agency for 50 years. Originally established to implement the federal assistance program for construction of academic facilities provided by the Higher Education Act of 1963, the scope of the agency's responsibilities has evolved to serve lowans as they plan, prepare and pay for college.

MISSION

We advocate for and help lowa students and families as they explore, finance and complete educational opportunities beyond high school to increase family and community success.

The Iowa College Student Aid Commission administers:

- 14 state-funded, need-based scholarship, grant and loan forgiveness programs.
- The Gaining Early Awareness and Readiness for Undergraduate Programs (GEAR UP) Grant and the College Access Challenge Grant for the state of Iowa.
- I Have A Plan Iowa® Iowa's designated career planning system.
- The Iowa Financial Literacy Program and other financial literacy programs for students.
- The American College Application Campaign for the state of Iowa.
- The FAFSA Completion Initiative through a partnership with the U.S. Department of Education.









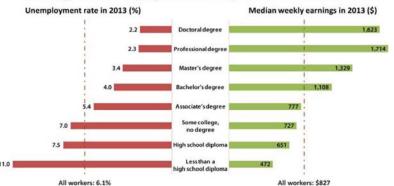
IOWA COLLEGE AID

MOTTO | VISION | VALUES | STRATEGIC GOALS

Increasing College Attainment

The Iowa College Student Aid Commission believes in the value of education. There is a clear connection between educational attainment, employment opportunities and increased income. The after-tax income level for nearly 17 percent of lowa families is not enough to cover their basic needs without help from support programs such as child care assistance, food assistance or health care subsidies¹. Employees with postsecondary education earn significantly more than their less educated counterparts². That is why lowa College Aid is committed to increasing lowa's college attainment rate to 60 percent by 2025.

Earnings and unemployment rates by educational attainment



With this in mind, Iowa College Aid has set the following strategic initiatives to guide us as we move forward:

- 1. Communities are engaged in increasing college attainment.
- Increased number of low income and underrepresented students who enroll in postsecondary education and complete a degree or certificate.
- 3. Increased awareness about the needs of postsecondary attainment for
- Increased funding for students and student services.

MOTTO

Because College Changes Everything.

VISION

All lowans can achieve an education beyond high school.

VALUES

- Put students first
- Respect and honor the dignity of each other and all those we serve
- Uphold the public trust
- Create and nurture internal and external partnerships that benefit our customers
- Provide services to our customers that exceed expectations and address their changing needs
- Develop and empower a motivated, compassionate, professional and accountable team
- Utilize evidence-based decision making
- 1 Fisher, P., and French, L. (2014). The cost of living in Iowa 2014 edition. Part 2: Many Iowa families struggle to meet basic needs. Retrieved from http://www.iowapolicyproject.org/2014Research/140409-
- 2 U.S. Bureau of Labor Statistics. (2014). Earnings and unemployment rates by educational attainment. Retrieved from http://www.bls.gov/emp/ep_chart_001.htm.



BOARD OF COMMISSIONERS

As of June 30, 2014

A board of Commissioners governs the operation of the lowa College Student Aid Commission. As specified by lowa statute, they are selected to represent each sector of lowa higher education, as well as lenders, postsecondary students and the general public. FY 2014 Commissioners are listed below.

MS. JANET ADAMS¹, Chair Represents the General Public Appt. 06/01/04 – Term expires 06/30/18

MS. CRYSTAL FORD, Vice Chair Represents Borrowers with Student Loans Guaranteed by the Commission Appt. 07/01/09 – Term expires 06/30/17

MS. KAROLYN WELLS¹
Represents Iowa Lending Institutions
President & CEO, Ed Co Community Credit Union
Appt. 11/19/11 – Term expires 06/30/18

MR. MICHAEL ASH¹
Represents Iowa Community Colleges
President, Southeastern Community College
Appt. 07/01/13 – Term expires 06/30/15

REPRESENTATIVE RON JORGENSEN⁶
Represents the lowa House of Representatives
Appt. 02/08/11 – Term expires 01/12/15

SENATOR HERMAN C. QUIRMBACH³
Represents the Iowa Senate
Associate Professor, Economics, Iowa State University
Appt. 03/04/03 – Term expires 01/12/15

SENATOR ROBY SMITH³
Represents the lowa Senate
Appt. 03/04/13 – Term expires 01/12/15

REPRESENTATIVE CINDY WINCKLER⁶
Represents the lowa House of Representatives
Appt. 08/01/07 – Term expires 01/12/15

MR. JEREMY VARNER

Represents the Iowa Department of Education Division Administrator, Division of Community Colleges and Workforce Preparation, Iowa Department of Education Appt. 06/08/12 – Serves as the designee of the Director, Department of Education

MS. HANNAH WALSH²
Represents the State Board of Regents
Regent, Board of Regents, State of Iowa
Appt. 09/11/13 – Term expires 09/11/15

MR. FREDERICK V. MOORE¹
Represents Independent Colleges and Universities
Appt. 07/01/07 – Term expires 06/30/15

MS. ELIZABETH SULLIVAN¹ Represents Iowa Postsecondary Students Appt. 07/31/12 – Term expires 06/30/18

MR. DOUG SHULL¹
Represents the General Public
Board of Supervisors, Warren County
Appt. 07/01/11 – Term expires 06/30/15

MR. ROGER CLAYPOOL¹
Represents the General Public
Appt. 06/13/12 – Term expires 06/30/17

- Appt. 06/13/12 Term expires 06/30/13

 1 Appointed by the Governor
- 2 Appointed by the Board of Regents3 Appointed by the President of the Senate
- 4 Appointed by the Speaker of the House
- 5 Appointed by the Senate Minority Leader
- 6 Appointed by the House Minority Leader







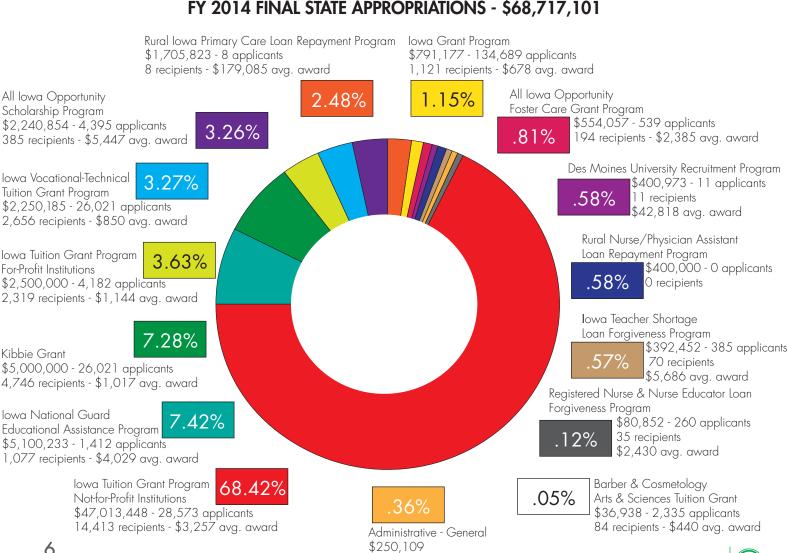
STATE-FUNDED FINANCIAL AID PROGRAMS

On behalf of the State of Iowa and the General Assembly, lowa College Aid supports students and families with scholarships, grants, loan forgiveness, informational resources and a range of services that help lowans prepare for college, as well as assists student loan borrowers through the repayment process.

An investment of over \$68 million¹ funded approximately 27,0001 awards to lowa students in the form of scholarships, grants and loan forgiveness opportunities.

1 Does not include appropriations or recipients of federally-funded programs administered by Iowa College Aid.

FY 2014 FINAL STATE APPROPRIATIONS - \$68,717,101

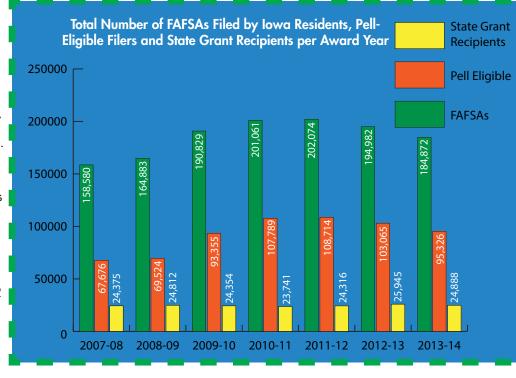


FILING FOR FEDERAL & STATE AID

Filing the FAFSA is the First Step

In addition to serving as the application for federal student aid, the Free Application for Federal Student Aid (FAFSA) serves as the primary application for determining eligibility for need-based, state grant programs in lowa.

During the economic downturn, Iowa experienced a steady increase in FAFSA filers through the 2011-12 academic year. With the economy stabilizing, both in Iowa and nationally, the total number of FAFSA filers has started to drop off. In FY 2014, 184,872 Iowa residents filed FAFSAs, a 5 percent decrease from last year. This slight decrease is in line with national trends. The U.S.



Department of Education reported a 3 percent decrease in FAFSAs filed nationally from the 2012-13 to 2013-14 academic year¹.

While the total number of lowans filing FAFSAs has decreased, the proportion of lowa FAFSA filers who are eligible for federal Pell Grants has remained above 50 percent. State-appropriated financial aid programs administered by lowa College Aid were only able to assist a fraction of the needlest applicants.

Simplified State Financial Aid Filing

Many state-funded programs require information to determine eligibility in addition to what is collected through the FAFSA. This information is gathered through completion of the lowa Financial Aid Application. This application allows students to apply for multiple state-administered financial aid programs with one application, simplifying the application process. In 2013-14, the lowa Financial Aid Application was accessed over 66,000 times, and over 10,000 lowans completed the application.

Scholarship and Grant Reserve Fund

lowa College Aid administers the Scholarship and Grant Reserve Fund authorized in lowa Code Section 261.20. lowa Code requires that the Reserve Fund be used "to alleviate a current fiscal year shortfall in appropriations for scholarship or tuition grant programs that have the same nature as the programs for which the monies were originally appropriated." Monies in this fund do not revert to the State unless the funds exceed the maximum allowed balance, which is equal to one percent of the funds appropriated to the lowa Tuition Grant and lowa Vocational-Technical Tuition Grant Programs.

RESERVE FUND ACTIVITY DETAILS:

Balance on July 1, 2013:

\$502,636.33

Balance on June 30, 2014:

\$409,499.33







STATE GRANTS

IOWA TUITION GRANT | IOWA VOC-TECH TUITION GRANT

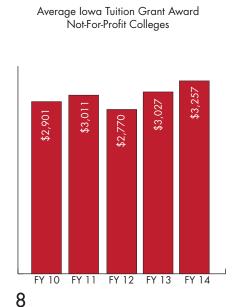
lowa Tuition Grants

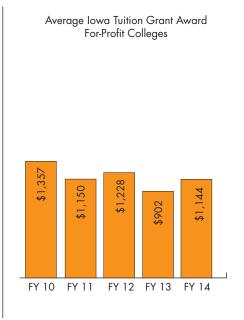
The lowa Tuition Grant provides need-based grant assistance of up to \$4,110 (for the 13-14 academic year) to eligible students attending lowa's private colleges and universities. lowa College Aid determines the award parameters, including the maximum award, in the spring prior to the academic year for which the funding will be disbursed. This provides colleges and universities the ability to inform current and prospective students of their estimated financial aid for the upcoming academic year. For nine out of the last thirteen years, the maximum lowa Tuition Grant award has been less than the statutory maximum allowed (\$5,000) due to the number of eligible students that applied and available funds. In FY 2014, lowa Tuition Grants were awarded to 16,732 students, with awards averaging \$2,964.

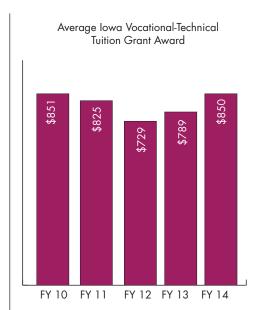
lowa Vocational-Technical Tuition Grants

The lowa Vocational-Technical Tuition Grant provides grant assistance of up to \$1,200 to students enrolled in career education and career option programs of study at lowa's community colleges. The program encourages students to study in programs critical to economic growth in lowa.

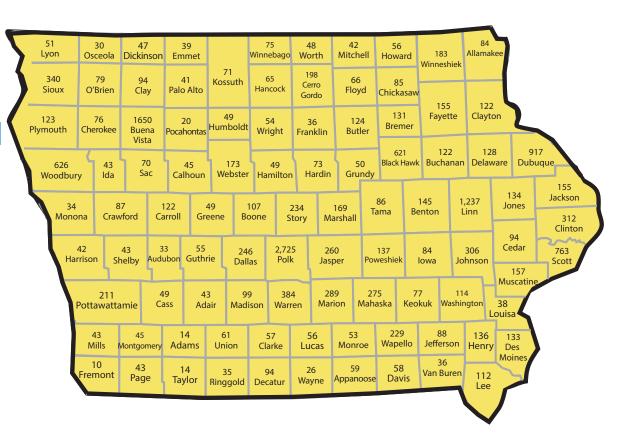
The maximum award is based on a tiered system, with the goal of covering each recipient's tuition, fees and books with a combination of Federal Pell Grant funds, lowa Vocational-Technical Tuition Grant funds, and the Expected Family Contribution. In FY 2014, 2,656 students received lowa Vocational-Technical Tuition Grant awards averaging \$850.





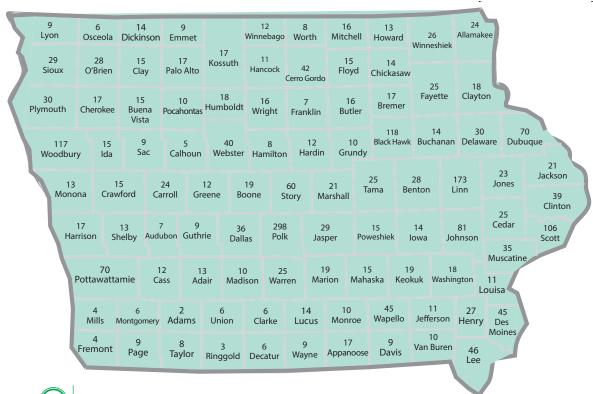


GRANT RECIPIENT DISTRIBUTION



lowa Tuition Grants

- 16,732 recipients
- \$49,593,569 in total expenditures



Iowa Vocational-Technical Tuition Grants

- 2,656 recipients
- \$2,256,718 in total expenditures







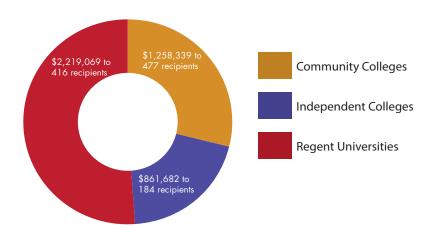
STATE GRANTS

NGEAP

Iowa National Guard Educational Assistance Program

The lowa National Guard Educational Assistance Program (NGEAP) provides funds to members of the lowa Air and Army National Guard units to cover the costs of attending lowa colleges and universities. Funding for the lowa National Guard Educational Assistance Program is one way the state of lowa demonstrates its commitment to the men and women who serve in national security positions at home and abroad. The maximum award for the NGEAP cannot exceed the average tuition rate at lowa's Regent Universities. For the 2013-14 year, this amount was \$6,658. The NGEAP provided grant assistance averaging \$4,029 to 1,077 students attending lowa colleges and universities in FY 2014.

NGEAP Fund Distribution



Andrew Ter Haar
Dordt College Student
Double Major: Construction Management &
Engineering Sciences
NGEAP Recipient

I was born and raised in Sioux Center and have been married for a little over two years. I never really had a time where I thought college wouldn't be a possibility. I did, however, wonder if I wanted to go to college because of the cost. I wondered if it was worth spending thousands of dollars to get a degree or if I wanted to start working and building experience right away. I've always been taught not to spend money you don't have and that principle sticks with me - don't live outside your means and don't spend money that is not yours. While college teaches these things, the high price says the opposite.

In the end I decided I wanted to go to college and I began looking more seriously at the lowa National Guard. I am almost embarrassed to say it, but I don't know if I would have joined the Guard if it wouldn't have been for the college benefits. Without the Guard I'd owe close to \$55,000 for college (between the GI Bill, the NGEAP assistance and my sign-on bonus). Without those benefits, I wouldn't be where I am today - graduating in 3.5 years with a double major and debt that will be paid off the day I graduate.

The Guard also provided me service and experience as well as an opportunity to learn something new. I've been to Texas, Puerto Rico, Florida, Connecticut and North Dakota as a result of my service in the Guard. I have met more people and had experiences I never would have if I hadn't joined the Guard. I've learned things about every aspect of life because of the Guard - some things that a college can't teach.

STATE GRANTS KIBBIE GRANT

SKILLED WORKFORCE SHORTAGE TUITION GRANT PROGRAM

The Kibbie Grant Program

The Kibbie Grant Program, named after former Iowa Senate President Jack Kibbie, provides need-based financial assistance to Iowa residents enrolled in high-demand career education (career-technical) and career option programs at Iowa community colleges. Grants for full-time students are designed to cover one half of the average tuition and mandatory fees at Iowa community colleges and can be adjusted based on the student's financial need and the amount of total funding available.

To be eligible, a student must be an lowa resident; be enrolled in at least three credit hours in a qualified program

of study at an lowa community college; file the Free Application for Federal Student Aid (FAFSA) on or before July 1 of each year, with the exception of the 2014-15 academic year deadline of July 15, 2014; and demonstrate financial need.

Approximately 26,021 FAFSA applications were considered for Kibbie Grant eligibility during the 2013-14 year. In the second year of the program, a total of 4,746 lowa students received Kibbie Grants averaging \$1,017. A total of \$4,825,730 was paid towards recipients' tuition and mandatory fee charges at lowa community colleges.

PROGRAM OF STUDY	NUMBER OF RECIPIENTS*	PERCENT OF ALL RECIPIENTS	PERCENT CHANGE IN NUMBER OF RECIPIENTS FROM PREVIOUS YEAR
Nursing & Allied Health Programs	2,363	49.79%	0.34%
Advanced Manufacturing/Industrial Technology Programs	728	15.34%	10.14%
Information Technology & Business Programs	675	14.22%	9.05%
Transportation and Logistics Programs	407	8.58%	200.47%
Miscellaneous Programs	282	5.86%	5.94%
Construction & Building Trades Programs	278	5.14%	-14.98%
Biotechnology Programs	13	0.27%	-45.83%

^{*}This chart reflects the number of unduplicated Kibbie Grant recipients by program of study. Recipients are associated to the program of study tied to each recipient's first Kibbie Grant disbursement in 2013-14.

Kibbie Grants are awarded in conjunction with Federal Pell Grants and Iowa Vocational Technical Tuition Grants to leverage federal and state funding with the intent of making a community college education more affordable for lowincome students.

Community Colleges	Recipients	Expenditures	Percent of Total Expenditures
Des Moines Area Community College	841	836,876	17.34%
Eastern Iowa Community College	384	345,955	7.17%
Hawkeye Community College	414	441,131	9.14%
Indian Hills Community College	443	479,910	9.94%
Iowa Central Community College	260	294,516	6.10%
Iowa Lakes Community College	120	136,812	2.84%
Iowa Valley Community College	129	113,143	2.34%
Iowa Western Community College	341	348,023	7.21%
Kirkwood Community College	687	687,981	14.26%
North Iowa Area Community College	163	174,166	3.61%
Northeast Iowa Community College	256	253,605	5.26%
Northwest Iowa Community College	133	1 <i>7</i> 8,971	3.71%
Southeastern Community College	217	192,800	4.00%
Southwestern Community College	74	86,355	1.79%
Western Iowa Tech Community College	284	255,486	5.29%
Total	4,746	\$4,825,730	100.00%







STATE GRANTS

IOWA GRANT | BARBER & COSMETOLOGY

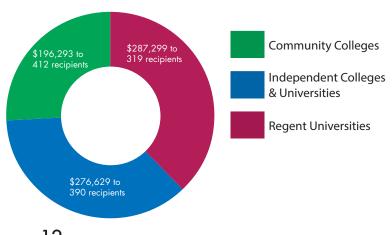
lowa Grant

State legislators developed the Iowa Grant Program in 1990. This program provides grant assistance of up to \$1,000 to students with the greatest financial need who attend Iowa colleges and universities. This program provided 1,121 students with awards averaging \$678 in FY 2014.

Appropriations for the lowa Grant Program were supplemented with federal funding through the LEAP/ SLEAP programs through FY 2009. Unfortunately, the state did not meet maintenance of effort requirements in FY 2010 and lost LEAP/SLEAP eligibility. This program benefits lowa's neediest students attending all sectors of lowa colleges and universities, however, the maximum award has not been increased in 25 years.

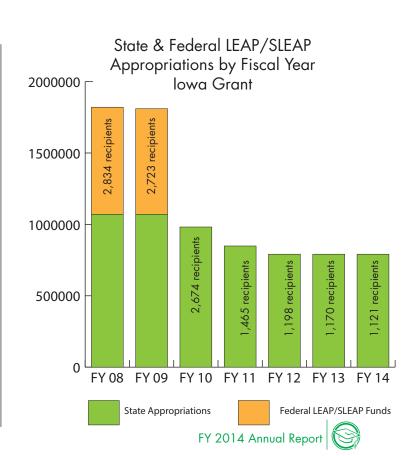
Barber and Cosmetology Arts and Sciences

Iowa Grant Fund Distribution



Tuition Grant

The Barber and Cosmetology Arts and Sciences Tuition Grant program provides grant assistance of up to \$1,200 to students enrolled in a course of study at one of lowa's eligible licensed barber schools or schools of cosmetology arts and sciences. This program provided 84 students with awards averaging \$440 in FY 2014.



STATE-ADMINISTERED SCHOLARSHIPS

All Iowa Opportunity Scholarship

The All Iowa Opportunity Scholarship (AIOS) provides financial assistance for tuition and fees to students at risk of not pursuing postsecondary education because of social and financial barriers. The award may not exceed the average resident tuition and fee rate established by the Iowa Board of Regents for the award year. For 2014 high school graduates, the maximum annual award was \$7,853.

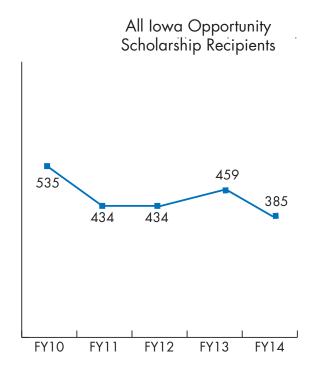
To be eligible for the scholarship, a student

"It is an honor to receive this large of a scholarship. I guess it just goes to show hard work does pay off!"

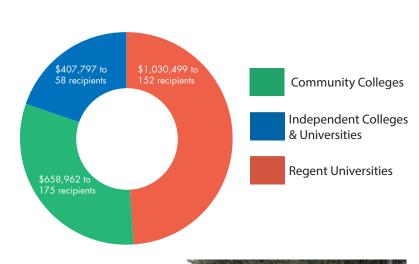
~ AIOS recipient

must be an lowa resident, graduate from an lowa high school with at least a 2.5 cumulative grade point average (GPA), and enroll in an lowa college or university within two academic years of graduating from high school.

lowa College Aid works with educational outreach programs, such as TRIO, officials from alternative high schools and the lowa Department of Human Services to help identify first-generation students and those from disadvantaged backgrounds who have the potential, but not the financial means to go to college. This program provided 385 students with awards averaging \$5,447 in FY 2014.



All Iowa Opportunity Scholarship Funds Distribution



Governor Terry E. Branstad Iowa State Fair Scholarship

This scholarship recognizes young lowans who have strong academic and leadership credentials and have actively participated in the lowa State Fair. The scholarship funds up to four awards ranging from \$500 to \$1,000 each year. In FY 2014, two students received a \$1,000 scholarship award.









GRANTS FOR YOUTH IN FOSTER CARE

Former foster youth face many challenges on the path to college, including difficulty accessing sufficient financial aid to persist through postsecondary completion.

Less than 3 percent of youth who age out of foster care earn a degree by age 25, compared to 28 percent of the general population.¹

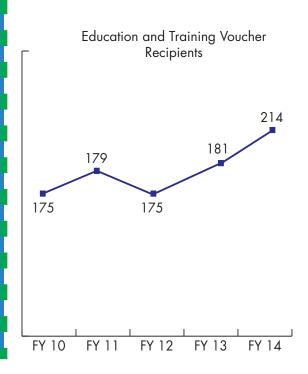
Helping former foster youth and other low-income students attend and succeed in postsecondary education provides significant social and economic returns for individuals, families and society as a whole. Lowering hurdles to accessing financial aid is one important factor through programs like the **All lowa Opportunity** Foster Grant and the **Education Training Voucher,** in helping atrisk youth break down the walls of poverty and escape its hardships.

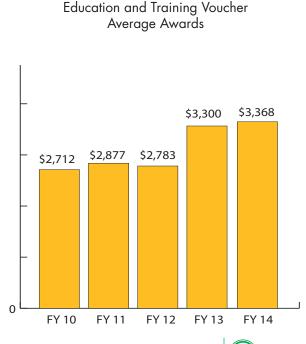
¹National Census Bureau, 2007

lowa College Aid partners with the lowa Department of Human Services (DHS) to administer two specific programs that support youth who have "aged out" of the foster care system and have no family financial resources to help with college expenses.

Education and Training Voucher

The Education and Training Voucher (ETV) program, created in 2002, is funded by the Federal Department of Health and Human Services to assist former foster youth with expenses for postsecondary education and job training. Eligible students may receive grants up to \$5,000 per year for up to five years or until they turn the age of 23. ETV funds can be combined with other grants and scholarships to minimize the need for student loans. Iowa is expected to receive approximately \$600,000 in funding each federal fiscal year. In FY 2014, the program assisted 214 students with awards averaging \$3,368.





GRANTS FOR YOUTH IN FOSTER CARE

All Iowa Opportunity Foster Care Grant

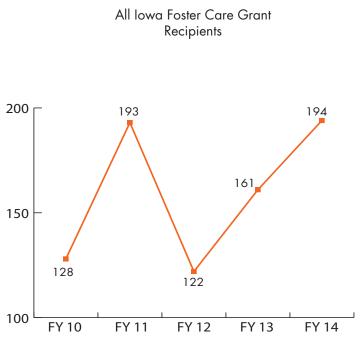
The All lowa Opportunity Foster Care Grant provides educational assistance to lowa youth who were in foster care or who were adopted from foster care after turning 16 years of age.

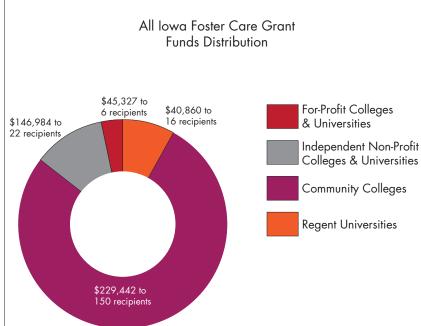
The program provides grants, up to the full cost of attendance, to eligible applicants who:

- Are under the age of 18 and currently in licensed foster care under the care and custody of the lowa Department of Human Services or lowa Juvenile Court Services and will remain in placement to within 30 days of their 18th birthdays.
- Are under the age of 18 and currently under Juvenile Court order to live with a relative or suitable person and will remain in placement to within 30 days of their 18th birthdays.

- Are currently between the ages of 18 and 23 and were previously in one of the aforementioned living situations until turning the age of 18.
- Were in lowa foster care and legally adopted after the age of 16 and will be under the age of 23 on the day they begin college.
- Are currently or were previously under Juvenile
 Court order to reside at the State Training School or
 lowa Juvenile Home until the age of 18 and will be
 under the age of 23 on the day they begin college.

This grant can be used for any college expense including tuition, fees, books, supplies, room and board, transportation and living expenses. Grant amounts ranged from \$2,364 to \$8,368 in FY 2014. The program provided 194 students with awards averaging \$2,385.





FY 2014 Iowa Teacher Shortage Loan Forgiveness recipients graduated from the following colleges and universities:

Buena Vista University Storm Lake **Drake University** Des Moines Iowa State University Iowa Wesleyan College Mt. Pleasant Kaplan University Morningside College Sioux City Mount Mercy University Cedar Rapids Northwestern College Orange City St. Ambrose University University of Dubuque Dubuque University of Northern Iowa Cedar Falls University of Iowa Iowa City Upper Iowa University Fayette William Penn University Oskaloosa Out-of-State Colleges (10)

Shortage Areas Defined by the lowa Department of Education

Instr	uctional Strategist I
Instr	uctional Strategist II LD-BD
Instr	uctional Strategist II MD
Instr	uctional Strategist II PD
Birth	to 21 Itinerant Hearing Impaired
Birth	to 21 Itinerant Visually Impaired
5-12	Family & Consumer Science
5-12	2 Health
5-12	2 Industrial Technology
5-12	2 Mathematics
5-12	2 Science (all)
K-12	2 English as a Second Language
K-12	2 Talented and Gifted
K-12	2 Guidance Counselor
K-8	& 5-12 Teacher Librarian

lowa Teacher Shortage Forgivable Loan Program

The Iowa Teacher Shortage Forgivable Loan Program was created in 1999 to provide an incentive for lowans to become teachers in high-need positions in lowa's elementary and secondary schools. Since the program began in 1999 through its end in 2008, 2,180 students were awarded forgivable loans and 1,132 qualified teachers have received over \$5 million in loan forgiveness.

	# Recipients	Dollar Amount
Students In-School	11	\$31,995
Currently in Deferment/Forbearance	3	\$8,400
Fulfilled/Fulfilling Teaching Obligation	1,140	\$5,214,761 (Amount Forgiven)
In Repayment/Repaid	812	\$3,311,396 (Amount Repaid)

lowa Teacher Shortage Loan Forgiveness

The Iowa Teacher Shortage Loan Forgiveness Program provides Federal Stafford and Consolidation Loan repayment assistance to teachers serving in high-need positions in Iowa's elementary and secondary schools. Up to 20 percent of a borrower's total Federal Stafford and Consolidation Loan balance may be forgiven each year for up to five consecutive years. The maximum annual award amount may not exceed the average resident tuition rate established by the lowa Board of Regents for the first year following the recipient's college graduation. The FY 2014 maximum award was \$6,658.

Teachers must teach in an instructional position in one of the shortage areas defined by the Iowa Department of Education. Principal, early childhood and administrative positions are not eligible under this program. A total of 70 applicants received loan forgiveness totaling \$398,037 in FY 2014. The average loan forgiveness award totaled \$5,686.

STATE LOAN FORGIVENESS

IOWA REGISTERED NURSE AND NURSE EDUCATOR LOAN FORGIVENESS

Iowa Registered Nurse and Nurse Educator Loan Forgiveness

The lowa Registered Nurse and Nurse Educator Loan Forgiveness Program provides Federal Stafford Loan repayment assistance to eligible registered nurses and nurse educators in lowa. Up to 20 percent of a borrower's total Federal Stafford Loan balance may be forgiven each year for up to five consecutive years. The maximum annual award amount may not exceed the average resident tuition rate established by the lowa Board of Regents for the first year following the recipient's college graduation. The FY 2014 maximum award was \$6,658.

A total of 35 applicants received loan forgiveness totaling \$85,035 in FY 2014, consisting of 31 nurse educators and 4 registered nurses*. The average loan forgiveness award was \$2,430.

FY 2014 Iowa Registered Nurse and Nurse Educator Loan Forgiveness recipients employed as nurse educators were employed by the following organizations*:

Allen College (4)	Waterloo
Ashford University	Clinton
Des Moines Area Community College (2)	Boone
Ellsworth Community College (2)	Iowa Falls
Graceland University	Independence
Hawkeye Community College	Waterloo
Indian Hills Community College (2)	Ottumwa
lowa Central Community College	Fort Dodge
Iowa Wesleyan College	Mt. Pleasant
Kirkwood Community College (3)	Cedar Rapids
Luther College	Decorah
Mercy College of Health Sciences (2)	Des Moines
Mount Mercy University (2)	Cedar Rapids
Northeast Iowa Community College (3)	Peosta
Southeastern Community College	West Burlington
St. Ambrose University	Davenport
University of Iowa (4)	lowa City

^{*}Recipients may be working for more than one organization.

FY 2014 Iowa Registered Nurse and Nurse Educator Loan Forgiveness recipients graduated from the following Iowa colleges and universities:

Allen College Waterloo Mercy College Des Moines

Allen College Waterloo Des Moines Mercy College Clarke College Dubuque Mount Mercy University Cedar Rapids Graceland University Lamoni North Iowa Area Community College Mason City Grand View University Des Moines Northeast Iowa Community College Peosta Iowa Wesleyan College Mt. Pleasant St. Ambrose University Davenport Kaplan University University of Iowa Davenport **lowa City**

FY 2014 lowa Registered Nurse and Nurse Educator Loan Forgiveness recipients employed as registered nurses were employed by the following organizations:

Genesis Medical Center Davenport University of Iowa Hospitals and Clinics Iowa City

Mercy Medical Center Cedar Rapids UnityPoint West Des Moines



STATE LOAN FORGIVENESS

RURAL IOWA PRIMARY LOAN REPAYMENT PROGRAM

Rural Iowa Primary Loan Repayment Program

The Rural Iowa Primary Care Loan Repayment Program was established to address critical doctor shortages in rural Iowa communities. The program provides Ioan repayment incentives to individuals who practice in specified locations for up to five years.

Applicants must attend either the Des Moines University of Osteopathic Medicine or the University of Iowa Carver College of Medicine, be enrolled full-time in a program leading to a doctor of medicine or a doctor of osteopathy degree and receive a recommendation from their college contact. A limited number of applicants are recommended for the program.

Applicants who meed the eligibility criteria must sign agreements in the final year of their programs of study agreeing to complete lowa-based residency programs (listed below) and:

- Become licensed and employed in the practice of medicine and surgery or osteopathic medicine and surgery, specializing in family medicine, pediatrics, psychiatry, internal medicine or general surgery within nine months of completing residency.
- Work for a minimum of five consecutive years in an eligible service commitment area following completion of the residency.

In FY 2014, assistance averaging \$179,085 was designated to 8 eligible applicants.

Eligible residency lo	cations include (as of fall 2013):		00000
Location	Sponsor	Program	Туре
Cedar Rapids	Cedar Rapids Medical Education Foundation	Family Medicine	Allopathic
Davenport/Bettendorf	Genesis Medical Center	Family Medicine	Allopathic
Davenport/Bettendorf	Trinity at Terrace Park	Family Medicine	Osteopathic
Des Moines	Broadlawns Medical Center	Family Medicine	Allopathic
Des Moines	lowa Lutheran Hospital	Family Medicine	Allopathic
Des Moines	Mercy Medical Center - Des Moines	Family Medicine	Allopathic
lowa City	University Hospitals and Clinics	Family Medicine	Allopathic
Mason City	Mercy Medical Center	Family Medicine	Allopathic
Sioux City	Siouxland Medical Education Foundation	Family Medicine	Allopathic
Waterloo	Northeast Iowa Medical Education Foundation	Family Medicine	Allopathic
lowa City	University Hospitals and Clinics	Family Medicine/Psychiatry	Allopathic
Des Moines	Iowa Methodist Medical Center	General Surgery	Allopathic
Des Moines	Mercy Medical Center	General Surgery	Osteopathic
lowa City	University Hospitals and Clinics	General Surgery	Allopathic
Des Moines	Iowa Methodist Medical Center	Internal Medicine	Allopathic
Des Moines	Mercy Medical Center	Internal Medicine	Osteopathic
lowa City	University Hospitals and Clinics	Internal Medicine	Allopathic
lowa City	University Hospitals and Clinics	Internal Medicine/Psychiatry	Allopathic
Des Moines	Iowa Methodist Medical Center	Pediatrics	Allopathic
lowa City	University Hospitals and Clinics	Pediatrics	Allopathic
lowa City	University Hospitals and Clinics	Psychiatry	Allopathic
lowa City	University Hospitals and Clinics	Psychiatry - Child & Adolescent	Allopathic

STATE LOAN FORGIVENESS

HEALTH PROFESSIONAL RECRUITMENT PROGRAM (HPRP)

Health Professional Recruitment Program

The Health Professional Recruitment Program (HPRP) addresses rural lowa's critical shortage of health professionals by providing federal student loan forgiveness to eligible applicants in exchange for four years of service in a small town.

Applicants for the HPRP must be graduates of Des Moines
University's osteopathic medicine, podiatric medicine, physical
therapy or physician assistant programs and must complete
four years of service in an eligible lowa community. Preference
is given to lowa residents and communities of 10,000 or less
that are located in a federally-designated Health Professional
Shortage Area (see page 21) or a Governor's Designated Rural
Health Clinic county (see list on the right).

Eligible applicants can receive an award of up to \$50,000 to reduce their federal student loan debt obligations. The state-funded award must be matched, dollar for dollar, by the local community or hospital in need of health care providers. In FY 2014, assistance averaging \$42,818 was designated to 11 eligible recipients.

FY 2014 Health Professional Recruitment Program recipients were employed in the following communities:

Atlantic (2) Indianola*

Audubon Le Mars

Carlisle* Manchester

Greenfield Waverly

Governor's Designated Counties for Rural Health Clinics¹

Adair
 Allamakee
 Benton
 Buchanan
 Butler
 Calhoun
 Cedar
 Cherokee
 Clarke

11. Clayton12. Crawford

13. Davis14. Delaware

15. Fayette16. Franklin

17. Fremont18. Grundy

19. Guthrie

20. Hancock21. Harrison

22. Howard

23. Humboldt

24. Ida

25. lowa

26. Jackson

27. Jasper

28. Jones29. Keokuk

30. Kossuth

31. Lousia32. Lucas

33. Lyon

34. Mahaska

35. Mills36. Mitchell

37. O'Brien38. Osceola

39. Palo Alto

40. Plymouth41. Pocahontas

42. Sac43. Tama

44. Taylor

45. Wapello46. Wayne

47. Webster48. Winnebago

49. Worth

Governor's Previously Designated Counties for Rural Health Clinics²

1. Adams

2. Audubon

3. Boone

4. Bremer

5. Buena Vista

6. Cass

7. Dallas

8. Decatur

9. Des Moines

10. Dickinson

11. Emmet

12. Floyd

13. Greene

14. Hamilton

15. Henry

Jefferson

17. Madison18. Monona

19. Monroe

20. Muscatine

21. Shelby

22. Van Buren

23. Warren

24. Wright

^{*}One eligible recipient serves both Carlisle and Indianola.

¹ As posted at http://www.idph.state.ia.us/ohds/RuralHealthPrimaryCare.aspx?prog=RHPC&pg=SORH

²A previously designated county that no longer meets the review criteria remains designated, but does not allow for any new Rural Health Clinics to be designated in those counties.

HEALTH PROFESSIONAL RECRUITMENT PROGRAM (HPRP)

RECIPIENTS



I admire the people of rural lowa and their strong dedication to not only their health, but to their families. It is my true desire and dedication to continue to serve the people of rural lowa that have brought me a great sense of joy to practice medicine. While living in Le Mars, I have become aware of my sense of responsibility to the health and welfare of our community. I have grown into the community in many ways, to include being able to experience the birth of new life to the other end of the spectrum to honor the passing of a loved one.

Part of my decision to work in rural lowa was influenced by financial benefits from this scholarship as well as from the local community. As a new provider out of residency, I, like many of my colleagues, faced a responsibility towards the repayment of student loans that were necessary to complete my education. A program that awards physicians to practice in an underserved area will continue to advance health and wellness in rural lowa.

Andrew Geha, DO





"The Health Care Professional Loan Repayment Program has made it possible for me to be able to live on my own as I would not have been able to afford doing this without help with my loans. I grew up in a small town in lowa so this program has allowed me to be able to stay close to home and still have assistance with my loans. I think this program has helped to get quality health providers in smaller towns who desperately need it. I am beyond thankful for the assistance that I am getting. This will allow me to start my family that much sooner since I will be more financially sound. I plan to raise my family in a rural community and continue to serve there due to my past and the great experience this program has allowed me to have."

Natalie Deming, PT, DPT, NSCA-CPT



SHORTAGE AREAS

FEDERALLY-DESIGNATED

Federally-Designated Health Professional Shortage Areas

- Adair County Entire County
- Adams County Low Income Facility: Alegent Health Rosary Clinic -
- Allamakee County Medicaid Eligible
- Appanoose County Medicaid Eligible
- Audubon County Low Income Facility: Audubon Medical Clinic
- Benton County Entire County Facility: Urbana Family Medical Clinic Facility: Van Horne Family Medical Clinic Facility: Vinton Family Medical
- Black Hawk County Low Income Facility: Peoples Community Health Clinic
- Boone County
 - Service Area: Dayton/Gowrie
- Service Area: Perry **Bremer County**
 - Facility: Christophel Clinic Facility: Rohlf Memorial Clinic Facility: Women's Clinic
- Buchanan County Entire County Facility: Monticello Medical Center
- Buena Vista County
 - Facility: United Community Health Center
- Butler County
 - Facility: Franklin Medical Center-Dumont
- Calhoun County
 - Service Area: Dayton/Gowrie
 - Service Area: Lake City Service Area: Manson
 - Facility: North Central Correctional Facility
- Carroll County
- Service Area: Lake City
- Cass County Medicaid Eligible
 - Facility: Anita Medical Center
 - Facility: Atlantic Medical Center Rural
 - Health Clinic Facility: Griswold Medical Center
- Facility: Massena Medical Center
- Cedar County Entire County
- Chickasaw County Entire County
- Clarke County Low Income Clayton County - Medicaid Eligible Facility: Regional Family Health -
- Strawberry Point Clinton County - Low Income
- Crawford County Medicaid Eligible
- Dallas County
- Service Area: Perry **Decatur County**
- Facility: Community Health Centers of Southern Iowa
- Delaware County Entire County
- Des Moines County Low Income Facility: Community Health Centers of Southeastern Iowa

- **Dubuque County**
 - Facility: Crescent Community Health Center
- Fayette County Entire County
- Franklin County
 - Facility: Franklin Medical Center Hampton Facility: Franklin Medical Center - Latimer
- Fremont County
 - Facility: Medical Clinic, P.C.
 - Facility: Medical Clinic Hamburg
 - Facility: Medical Clinic Sidney
- Greene County
 - Service Area: Dayton/Gowrie
 - Service Area: Lake City
 - Service Area: Perry
- Grundy County
 - Service Area: Grundy Center/Eldora
- Guthrie County
 - Service Area: Guthrie Service Area: Perry
- Hamilton County
 - Service Area: Dayton/Gowrie
 - Service Area: Hamilton
- Hancock County Low Income
- Hardin County
 - Service Area: Grundy Center/Eldora
- Harrison County
 - Facility: Alegent Health Clinic Logan
 - Facility: Alegent Health Clinic Missouri
- - Facility: Alegent Health Dunlap Clinic Facility: Alegent Health - Woodbine Clinic
- Henry County
 - Service Area: Keosaugua
 - Facility: Mount Pleasant Correctional Facility
- Howard County
 - Facility: Cresco Clinic
- Ida County Entire County
- Jasper County
 - Facility: Newton Correctional Facility Facility: Sully Family Health Center
- Jefferson County Low Income Service Area: Keosauqua
- Johnson County
 - Facility: Iowa Medical and Classification Center
- Jones County
 - Facility: Mercy Care Monticello Facility: Monticello Medical Center
- Keokuk County Entire County
- Kossuth County Low Income
- Lee County
 - Service Area: Keosaugua
- Linn County
 - Facility: Linn Community Care
- Louisa County Entire County
- Lucas County Low Income
- Lyon County Entire County
- Marshall County Low Income Mitchell County - Entire County

- Facility: Osage Clinic
- Monona County Medicaid Eligible
- O'Brien County
 - Facility: Hartley Mercy Medical Center Facility: Mill Creek Family Practice Facility: Paullina Mercy Medical Center Facility: Primghar Mercy Medical Clinic Facility: Sutherland Mercy Medical Clinic
- Osceola County Low Income
- Page County Low Income
- Facility: Clarinda Correctional Facility Palo Álto County - Medicaid Eligible
- Plymouth County Service Area: Plymouth
- Pocahontas County Entire County
- Polk County
 - Facility: Primary Health Care, Inc.
 - Facility: Proteus, Inc.
 - Pottawattamie County
 - Service Area: Oakland
 - Facility: Council Bluffs Community Health Center
- Poweshiek County Low Income
- Ringgold County Low Income
- Sac County Entire County
- Scott County
 - Facility: Community Health Care
- Shelby County Entire County
- Sioux County
 - Facility: Greater Sioux Community Health
- Story County Low Income
- Tama County Entire County Facility: Sac and Fox Tribe of the
- Mississippi in Iowa Taylor County - Entire County
 - Facility: St. Francis Hardin Medical Clinic
- Van Buren County
 - Service Area: Keosaugua
 - Facility: Birmingham Medical Clinic
 - Facility: Bonaparte Rural Health Clinic
 - Facility: Cantril Medical Clinic
 - Facility: Douds Medical Clinic
 - Facility: Farmington Rural Health Clinic
 - Facility: Keosaugua Rural Health
 - Wapello County Low Income Facility: River Hills Community Health
- Washington County Low Income
- Wayne County Low Income
- Webster County
 - Service Area: Dayton/Gowrie
 - Service Area: Manson
 - Facility: Community Health Center of Fort Dodge
- Woodbury County
 - Facility: Siouxland Community Health
- Wright County Medicaid Eligible Facility: Frankling Medical Center - Dows



MAKING COLLEGE AFFORDABLE

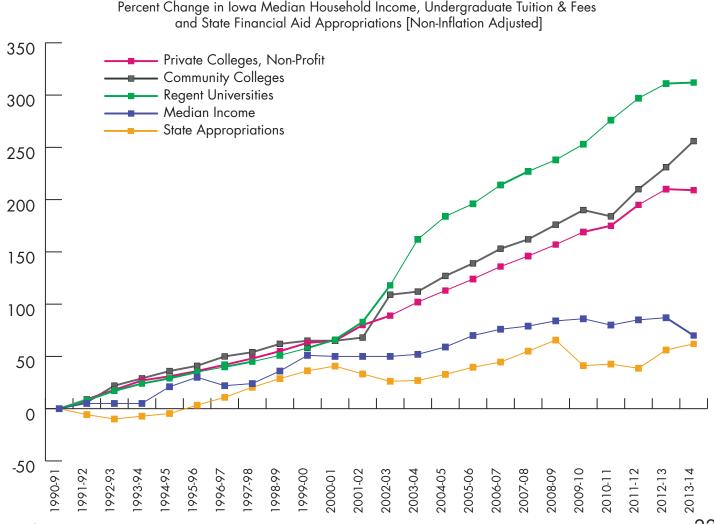
Over the past two decades, undergraduate tuition and required fees at lowa's public universities have quadrupled. While the tuition freeze at the three Regent Universities resulted in no tuition increases from 2012-13 to 2013-14, the accumulative increases over the past twenty years have outpaced increases in median household income and appropriations for state financial aid programs.

Postsecondary education is the key to economic opportunity. The estimated lifetime earnings of a person with a bachelor's degree are \$2.8 million - 84 percent more than that earned by individuals with only high school degrees¹. The poverty

rate for lowans with only high school degrees is three times higher than that of lowans with bachelor's degrees or higher. For lowans with less than a high school degree, the poverty rate is nearly seven times higher².

Not only does postsecondary education positively impact the individual and family, it has become even more crucial to lowa's economic development and workforce initiatives. For those reasons, lowa College Aid continues to seek ways to assist students and families as they explore, finance and complete educational opportunities beyond high school.

- 1 Georgetown University Center on Education and the Workforce (2011). The college payoff: Education, occupations, lifetime earnings.
- 2 U.S. Census Bureau. American Community Survey 2008-2012 5-year estimates. Poverty status in the past 12 months.





COLLEGE & CAREER READINESS

I HAVE A PLAN IOWA® | PAWS IN JOBLAND | ROADS TO SUCCESS

I Have A Plan Iowa®

I Have A Plan lowa® is a comprehensive, web-based planning tool that enables users to explore career options, investigate education opportunities, prepare for college admissions exams, improve financial literacy knowledge and research financial aid for college while learning about their strengths, interests and values. In addition, I Have A Plan lowa® has been designated as lowa's career information system by the lowa Department of Education. The system helps schools meet the requirements of lowa Code Section 279.61 that specifies all lowa students must create student curriculum plans. Students begin work on their plans during 8th grade and continue to build upon them throughout high school by completing components specific to each grade level.

I Have A Plan lowa® provides tools to assist parents and educators as they help students with college and career planning. Parents can view their child's online portfolio and approve course plans as well as create an account for their own career and college planning. Educators have the ability to track student progress in the development of career plans, customize courses to match school offerings and graduation requirements and create usage- and outcome-based reports for their district and school.

Paws in Jobland

Paws in Jobland is an online career awareness program that helps elementary students build self-awareness, identify personal interests and explore the world of work. Accessible through I Have A Plan Iowa®, the program allows students in kindergarten through fifth grade to see the connection between school and work through an adaptable system which addresses multiple learning styles.

Roads to Success

Roads to Success is a college and career curriculum provided as an enhancement to I Have A Plan Iowa®. The Roads to Success curriculum helps students in grades 7 through 12 develop plans for the future, stay focused on their schooling and acquire the skills necessary to facilitate the transition from the teen years to adulthood.

Roads to Success aligns with the lowa Core 21st Century Skills and ASCA standards and encompasses 180 lesson plans, student handbooks, weekly in-school workshops designed to engage students and family newsletters for each grade level.

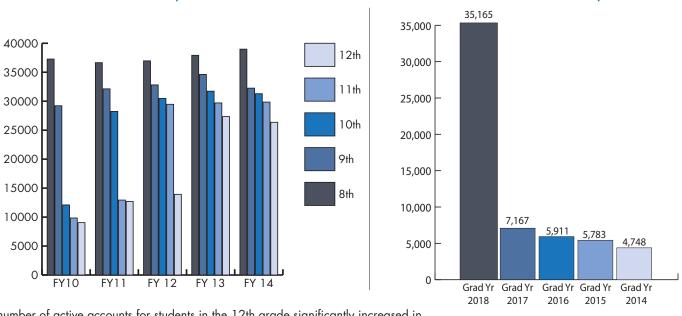
I HAVE A PLAN IOWA®

IOWA'S STATE-DESIGNATED CAREER INFORMATION SYSTEM

The I Have A Plan Iowa® website had over 589,350 unique visitors during FY 2014. A total of 30,233,809 pages were viewed, averaging 14:42 minutes/seconds per visit.

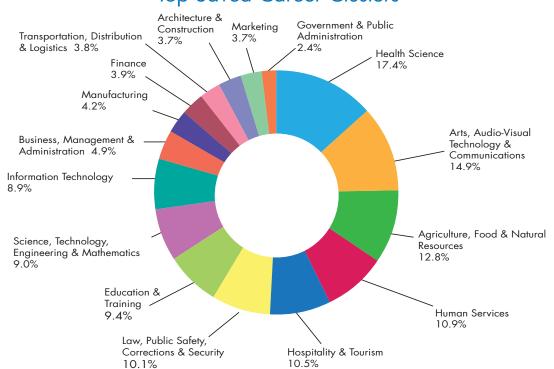
Active Accounts by Fiscal Year

Portfolios Created in FY 2014 by Graduation Year



The number of active accounts for students in the 12th grade significantly increased in FY 2013 as that was the first year that students in grade 12 had required components to complete. [An active account is defined as an account that has been logged into at least once during any given month during FY 2014.]

Top Saved Career Clusters



TOP SAVED CAREERS

- 1. Anesthesiologist
- Psychiatrist
- Architect
- 4. Actor
- 5. Athletic Trainer
- 6. Lawyer
- 7. Elementary School Teacher
- 8. Physical Therapist
- 9. Pediatrician
- 10. Airline Pilot/Flight Engineer









GEAR UP IOWA

PROGRAM OVERVIEW | SCHOLARSHIP | OUTCOMES

GEAR UP lowa

In FY 2008, the Iowa College Student Aid Commission (Iowa College Aid) was selected to receive and administer the state of Iowa's first GEAR UP (Gaining Early Awareness and Readiness for Undergraduate Programs) state grant from the U.S. Department of Education. Iowa was one of seven states in addition to Louisiana, Pennsylvania, West Virginia, Mississippi, Oregon and Florida to receive funding through the competitive grant process.

GEAR UP state grants are competitive matching grants awarded to states to provide services at high-poverty middle and high schools. The programs must include an early intervention component designed to raise the expectations of low-income students and increase college attendance and success in addition to a scholarship component. As a GEAR UP grantee, lowa College Aid received \$16.8 million to serve an entire cohort of students in 17 lowa school districts beginning in the seventh grade during the 2008-2009 academic year and to follow them through high school graduation.

In 2013-2014 GEAR UP lowa served 5,697 students comprising 15% of all lowa 12th graders

GEAR UP Iowa Scholarship

State GEAR UP grants have a required scholarship component. A portion of the federal dollars, \$8,500,145, was obligated for the GEAR UP Iowa Scholarship trust. All funds, federal and matching, are in an interest-bearing account held at Bankers Trust. Approximately \$17.2 million is available for student scholarships. Student awards of up to \$2,600 per year can be used to pay tuition, fees, room and board, books, supplies and personal living expenses while in college.

GEAR UP Iowa Outcomes

The services provided through GEAR UP lowa lead to improved proficiency and college access among a racially and economically diverse student population. The students in the GEAR UP lowa cohort were three times more likely to be Hispanic or black and nearly twice as likely to be receiving free or reduced price lunch than the lowa student population as a whole.

Academic support strategies put in place were instrumental in improving reading and math proficiency. Reading scores improved from 59% of students being proficient in 8th grade to 72% in 11th grade and math scores improved from 61% of students being proficient in 8th grade to 66% in 11th grade on the lowa Assessments. In addition, Hispanic and black students in the cohort had higher levels of academic achievement than their statewide peers.

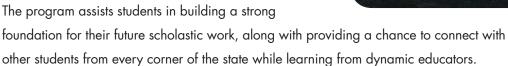
GEAR UP lowa partner schools more than doubled the number of Advanced Placement courses offered and increased the number of Dual Credit courses offered for students by six and a half times. As a result, 2,057 cohort students were enrolled in Advanced Placement and 2,496 students in Dual Credit courses during the 11th and 12th grades.

GEAR UP IOWA

PROGRAM SERVICE HIGHLIGHTS | COHORT STATISTICS

Leadership Camp Helps Students Overcome Barriers to Academic & Personal Success

Over 100 GEAR UP lowa students from across the state attended the Quantum Learning for Students program in FY 2014. The GEAR UP lowa - funded program was held on the lowa State University campus for cohort students. Quantum Learning for Students is based on more than 30 years experience and research with more than 8 million students and 55,000 educators across the United States.



Real World Design Challenge Victors Receive Governor's Cup, Represent Iowa at National Competition

A team of students from Davenport West High School won the 2013 state-level component of the Real World Design Challenge, an event held annually, that provides students the opportunity to apply classroom lessons to technical problems currently faced in Science, Technology, Engineering and Mathematics (STEM) professions.



The winning team from Davenport West High School presented for Lt. Governor Kim Reynolds.

As a sponsor of the statewide challenge, GEAR UP lowa encouraged GEAR UP students to participate in the program, ensured partner schools had the technology to run the engineering programs needed to participate, as well as served as a resource for the students and educators.

The Davenport West students, who finished first in the statewide competition last year as well, represented the state at the national aerospace engineering competition in Washington D.C. Two of the six students on the team were GEAR UP lowa cohort students who plan on continuing their education in STEM-related fields after graduation. The team had a strong showing at the national competition, placing among the top in the nation.



ACT SCORES - CLASS OF 2014

All Iowa Students	22.0
All Iowa Students/Black	17.4
All Iowa Students/Hispanic	19.5
GEAR UP Iowa Cohort	19.24

COLLEGE CAMPUS VISITS

Approximately 2,913 cohort students went on at least one college visit.

COLLEGE APPLICATIONS

A total of 3,537 cohort students completed at least one application during the 2013 College Application Campaign.

FAFSAS FILED

Nearly 3,300 cohort students and their families completed and submitted the FAFSA.

ADVANCED Placement Courses

36% of cohort students were enrolled in Advanced Placement courses and 44% were enrolled in Dual Credit courses during grades 11 and 12.

GEAR UP IOWA

RECIPIENTS

GEAR UP has motivated me to go on to college and excel in a specific field. Currently, my college of interest is lowa Western Community College (IWCC) where I intend to study Design Technology. I plan to go to IWCC for two years and then attend lowa State University. I will move out of the era of working in packing factories and make my deceased mother proud. My father currently resides in a third world country, so to be able to get help from GEAR UP is a privilege.

Eraldo Calderon, North High School - Sioux City, National Guard





I come from a family of eight kids and single mom. All through middle school, I wondered what my future would hold, but never really gave any thought of what I wanted to do. I was a typical A/B students with some C's here and there. Entering high school was a breeze because I knew I could easily transition. The end of my freshman year my grandpa was diagnosed with cancer and my world fell apart. He is what inspired me to want to be an oncologist. I knew it wouldn't be easy, but you can't give up.

On January 28, 2013 my grandpa lost his battle to cancer. It's hard to believe because everything I've worked for was to make him proud of me and now he's not here to cheer me on. I love my grandpa, I don't know any other teenager my age that was as close to their grandpa as I was. With him gone, that means I work harder.

With GEAR UP I have chances of doing things that I wouldn't be able to do on my own such as pay to take the ACT, go on college visits and receive the \$2,600 scholarship. I am very glad that I've been able to be a part of GEAR UP, because without college would be that much more difficult to me. Becoming an oncologist will not be an easy task. But it's a challenge I'm willing to take and I will achieve what I set out to do to not only make my mom proud, but my also my grandpa.

Kiana Weber, North High School - Sioux City, Western Iowa Tech Community College







COLLEGE APPLICATION CAMPAIGN

Increasing Access to Higher Education

lowa College Aid's vision is that all lowans can achieve an education beyond high school. Improving college attainment not only impacts an individual's quality of life, but it is critical to the growth of lowa's economy. By 2018, it is projected that 62 percent of jobs in lowa will require postsecondary education¹.

What is College Application Campaign?

The American College Application Campaign is a national effort to increase the number of first-generation and low-income students pursuing a college degree or other higher education credential. The primary purpose of the campaign is to help high school seniors navigate the complex college admissions process and ensure they apply to at least one postsecondary institution.

Growth of Iowa's Campaign

lowa College Aid piloted the College Application Campaign at a few high schools in lowa during FY 2013. In FY 2014, the second year of the campaign, the number of participating schools tripled to 33 high schools across the state. Over half of the participating high schools were also GEAR UP lowa schools. At 10 high schools, at least 70% of the senior class applied to college or enlisted in the military. The events were a great success due in part to the hard work of volunteers. Among the volunteers were representatives from 19 lowa colleges, 2 military organizations and 7 out-of-state colleges.

Governor Proclamation

Governor Terry Branstad signed a proclamation at the end of the campaign at East High School in Des Moines commending all participating schools for their hard work and dedication to postsecondary success. Seniors were given the chance to ask the governor questions related to postsecondary education and share their college goals.



Students at East High School in Des Moines, Iowa, showing Governor Terry Branstad the dream wall which lists the seniors' college plans and aspirations.

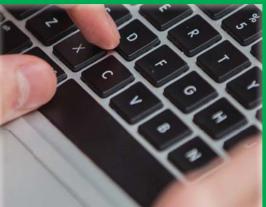
high schools across lowa held events

2,438 seniors applied to college during campaign events

1 Georgetown University Center on Education and the Workforce (June 2010). Projections of jobs and education requirements through 2018.









FAFSA COMPLETION INITIATIVE

The Importance of the FAFSA

A completed FAFSA allows the U.S. Department of Education to determine a potential student's eligibility for federal student aid – a key factor in families' college decisions. In addition, there is a strong correlation between FAFSA completion and college enrollment¹. Unfortunately, a large percentage of lowa students each year fail to complete a FAFSA, thereby missing out on federal and state financial aid opportunities and impeding their likelihood of college enrollment. In FY 2014, 38,240 lowa students were enrolled in the 12th grade, however, only 24,056 filed a FAFSA².

FAFSA Completion Initiative

lowa College Aid partnered with the U.S. Department of Education in FY 2014 to launch the FAFSA Completion Initiative in Iowa to assist local educational agencies (LEAs) and secondary school administrators in determining which of their students completed a FAFSA for the upcoming academic year. Iowa College Aid was able to provide the following verifiable and actionable information for participating entities to use to increase FAFSA completion among their student populations:

- FAFSA Submittal Date
- FAFSA Processed Date
- FAFSA Completion Status
- Verification Flag
- Nakoaka, J., Roderick, M., & Coca, V (2009). Barriers to college attainment: Lessons from Chicago. AmericanProgress.org. Retrieved from https://www.americanprogress.org/issues/higher-education/ report/2009/01/27/5432/barriers-to-college-attainmentlessons-from-chicago/
- 2 Higher Education Data Center, Iowa College Aid, July 2014

Iowa FAFSA Completion Initiative

lowa College Aid piloted the program in FY 2014 with five participating lowa school districts. The Cedar Rapids, Clinton, Columbus, Des Moines and Ottumwa community school districts used the FAFSA completion information shared in the Initiative to:

- Provide student-specific FAFSA completion assistance,
- Encourage college acceptance and enrollment,
- Help students find financial aid for college,
- Use FAFSA completion as a key performance measure, and
- Increase their school's college-going rate.
- *Other designated entities include:
- 1. Entities that are grantees of the U.S. Department of Education under –

 a) The Talent Search, Upward Bound, and Student Support Services programs

 (the TRIO Programs) authorized by Chapter I of Subpart 2 of Part A of Title IV of the Higher Education Act (HEA) and
- b) The Gaining Early Awareness and Readiness for Undergraduate Programs (GEAR-UP) authorized under Chapter 2 of Subpart 2 of Part A of Title IV of the HEA.
- 2. American Indian and Alaskan Native Educational Entities that are -
- a. Tribal Education Agencies A Tribal Education Agency is the agency, department, or instrumentality of a Federally-recognized or State-recognized Indian tribe that is primarily responsible for supporting the elementary and secondary education of tribal students.
- b. Indian Organizations As defined in the Department's regulations at 34 CFR 263.3. For additional information contact Joyce Silverthorne, Director Office of Indian Education, U.S. Department of Education (202-401-0767, Joyce. Silverthorne@ed.gov).









COLLEGE DECISION DAY

Reducing Summer Melt

While 78.1% of students who graduated from a public school in lowa in 2012 intended to enroll in college¹, only 66.6% of lowa's high school graduates actually attend college directly after high school.² This is part of the phenomenon known as summer melt, when incoming college students commit to a college or university but then do not attend once school starts.

What is College Decision Day?

Nationally, May 1 is known as College Decision Day, due to the fact that the majority of U.S. colleges and universities have set this day as the deadline for students to notify them of their decision to attend. Held on or around this date, lowa College Decision Day events provide opportunities for schools to recognize seniors for all their hard work and celebrate their next step, whether it be college, vocational

school or the military. These events also help build a college-going culture throughout the school to encourage underclassmen to start exploring postsecondary education options.

lowa's Pilot Program

lowa College Aid piloted the program in FY 2014 with three participating schools: Abraham Lincoln High School and Thomas Jefferson High School in Council Bluffs and North High School in Davenport. While the schools were able to tailor each event for their student populations, they all included having students sign college decision commitments and formally recognizing the students for their successes. College and university representatives as well as staff from lowa College Aid were on hand to congratulate students, answer college questions and provide financial aid award letter explanations.



Students at Thomas Jefferson High School sign a College Decision Day banner to demonstrate their commitment to attend.



North High School seniors ask college admissions representatives their college planning questions.









COLLEGE CHANGES EVERYTHING

COLLECTIVE IMPACT INITIATIVE

What is College Changes Everything?

In FY 2014 Iowa College Aid launched College Changes Everything, a unique approach to addressing workforce needs and increasing the educational attainment of lowa. College Changes Everything builds upon the existing college access initiatives and resources currently available in lowa communities and leverages the strengths and long-term plans of each participating organization using the Collective Impact framework. Collective Impact is a collaborative approach that engages key stakeholders from across different sectors in our communities toward a common goal—in this case, increasing a city or metro area's college attainment rate to 60% by 2025.1 We include all of the following under the term "college": postsecondary training, education that supports gainful employment, non-degree credential programs, four-year degrees and beyond.

A Stronger Workforce

An educated workforce is vital for the continued economic prosperity of lowa communities. Employers in all industries have an increasing need for skilled and

educated workers. Only 41 percent of lowa's 1.6 million working-age adults (25-64 years old) have two or four-year degrees², while over 60 percent of jobs in the state will require postsecondary credentials by 2018.³ lowa's economic future depends on us producing more college graduates—a task more effectively tackled at the local level in our communities rather than by the state as a whole.

How it Works

The buy-in of local decision makers, both internal and external to education, is critical to the success of a collaboration to increase educational attainment. In FY 2014, eight lowa communities committed to the College Changes Everything approach. They will form leadership teams, develop a common agenda, complete an area asset map and identify areas for action planning. Ground-level legwork of VISTA volunteers, access to data and training and strategic assistance for community leaders provided by lowa College Aid and other state and national experts fuel the movement to meet the community's higher education goals and raise educational attainment statewide.



In FY 2014, a total of eight lowa communities across the state, all of which have lower educational attainment rates and median household earnings than the average for state, committed to the College Changes Everything movement.

Burlington

Council Bluffs

Davenport

Des Moines

Fort Dodge

Marshalltown

Ottumwa

Waterloo

Lumina Foundation Goal 2025

U.S. Census Bureau, 2011 American Community Survey

Georgetown University Center on Education and the Workforce (2010). Projections of jobs and education requirements through 2018.







FINANCIAL LITERACY

IOWA FINANCIAL LITERACY PROGRAM | VAULT

lowa Financial Literacy Program

Originally launched in February, 2011, FY 2014 marked the third full year of implementation of the lowa Financial Literacy Program. Iowa College Aid partnered with local financial institutions in the state to offer the online platform free to all high schools in Iowa. The online program uses the latest in new media technology to teach, assess and certify high school students in over 600 core concepts of personal finance.

The Iowa Financial Literacy Program consists of ten interactive modules that meet the financial literacy essential concepts and skills of the Iowa Core and includes a pre-test and post-test to assess student knowledge gain. Upon successful completion of the program, students are certified as having a solid financial knowledge base.

In FY 2014, a total of 220 lowa high schools implemented the lowa Financial Literacy Program. Over 14,000 lowa high school students were registered in the program.

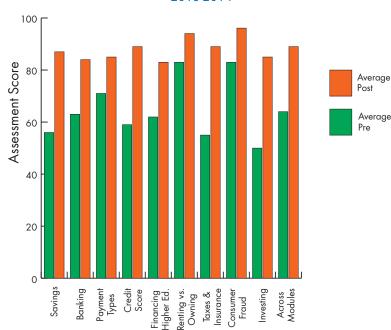
Vault™

In FY 2014, Iowa College Aid reached 3,354 students in 55 schools with the financial literacy tool Vault[™]. The 2.5 hour curriculum, designed for students in the 4th through 6th grades, is available for all elementary and middle schools in lowa to use with their students.

"The lowa Financial Literacy Program has allowed our students to become more aware of what the future could bring. They have learned the pitfalls of credit card use while at the same time they now understand their ability to affect their personal credit score."

-Troy R. teacher at CAL Community High School

IOWA FINANCIAL LITERACY PROGRAM IMPROVES UNDERSTANDING
OF FINANCIAL CONCEPTS FOR IOWA STUDENTS
2013-2014



PUBLIC AWARENESS

GRANT ADMINISTRATION | RESOURCES | RESEARCH

College Access Challenge Grant

lowa College Aid is the designated administrator of the federal College Access Challenge Grant (CACG) in Iowa. The CACG was established to foster federal-state partnerships to increase the number of low-income students who enroll in and graduate from college. Funding from the grant enables states to fund projects that promote financial literacy and debt management, improve career preparation and increase college awareness.

CACG funding for FY 2014 was based on each state's higher education appropriations for the previous year. Iowa failed to meet the maintenance of effort requirements of section 137 of the Higher Education Act of 1965, as amended (HEA) based on FY 2013 data. Iowa College Aid did not receive its federal fiscal year 2013 award during FY 2014.

Publications

In FY 2014, Iowa College Aid reduced the number of printed publications available and made more resources available for download from its website. Key publications to help students and families with college and career planning and financial aid were printed in FY 2014 and Iowa College Aid sent nearly 150,000 of these publications to fulfill customer requests.

Websites

lowa College Aid provides a comprehensive website with information geared toward students and families, lowa middle and high schools, lowa colleges and universities and legislators. In FY 2014, the lowaCollegeAid.gov website received nearly 350,000 page views. The I Have A Plan lowa website received over 30,000,000 page views and the GEAR UP lowa website had nearly 27,000 page views.

Social Media

lowa College Aid has worked to increase its public reach by using Facebook, Twitter and YouTube for the agency, I Have A Plan lowa® and GEAR UP lowa. These accounts are utilized to provide those interested in postsecondary education with money management tips, scholarship & grant information, deadline reminders, Iowa College Aid and GEAR UP lowa events and more college preparation information. In FY 2014, Iowa College Aid launched its blog, Education Empowers. In its first year, the blog had nearly 4,000 views and over 700 followers.

Media Coverage

lowa College Aid keeps the public informed about its products and services as well as the importance of college and career planning by serving as a key media contact on higher education. In FY 2014, lowa College Aid staff was either quoted or the agency was covered in over 80 different media outlets throughout the state.

Research

lowa College Aid collects data and provides research in support of higher education in lowa. In addition to providing analysis of administrative data as it relates to student financial need, access and key aspects of postsecondary preparation, the agency collects institutional data and coordinates reporting to the National Center for Education Statistics for 88 colleges and universities in lowa. Agency research is used for education policy analysis as well as in the administration of agency programs, and is made available to the general public in support of postsecondary access. Reports are accessible in the Higher Education Data Center portion of the lowa College Aid website, www.lowaCollegeAid.gov.









STSECONDARY REGISTRATION

AUTHORIZATION | EVIDENCE OF RESPONSIBILITY | COMPLAINTS

Postsecondary Registration

lowa College Aid regulates postsecondary institutions and other instructional schools under Iowa Code Chapter 261B and ensures financial protections for certain lowa students under sections of Iowa Code Chapter 714. Iowa Code Chapter 261B requires certain colleges and universities to be authorized by Iowa College Aid to offer postsecondary programs before they operate in the state of Iowa. Generally, this law applies to out-of-state institutions or corporations and newly-created degree-granting institutions that have a presence in Iowa. Iowa College Aid evaluates the suitability of each institution to offer postsecondary programs to lowa residents and works with registered institutions to maintain compliance. Iowa College Aid registered 26 schools in FY 2014.

lowa Code Section 714.18 requires every person, firm, association or corporation that conducts a postsecondary education course in lowa or solicits the sale of such a course to provide financial protections for its students, regardless of whether the school offers a postsecondary credential. In addition, Section 714.23 prescribes a minimum tuition refund for an lowa resident who withdraws from a for-profit postsecondary institution that offers a program of more than four months in length that leads to a recognized educational credential. Iowa College Aid works with many instructional schools and postsecondary institutions to ensure that they are in compliance with these provisions of state law.

Constituent Complaints

Title 34, Code of Federal Regulations (CFR) Section 600.9(a) (1) describes a state's responsibility to provide a process to review and appropriately act on complaints concerning institutions that are authorized to operate in the state as a condition of the institution's eligibility to participate in federal student aid programs. Iowa College Aid provides that process. In FY 2014, Iowa College Aid received, researched and responded to 23 constituent complaints from students attending institutions authorized to operate in lowa.

INSTITUTIONS REGISTERED TO OPERATE IN IOWA DURING FY 2014

- American Public University West Virginia (distance education) Brown Mackie College Kansas (on ground)
- Capri College Iowa (on ground)
- Central Michigan University Michigan (distance education)
- Chamberlain College of Nursing Illinois (distance education)
- Eastern Kentucky University Kentucky (distance education) Indiana State University Indiana (distance education) Kansas State University Kansas (distance education)
- 8.
- Kendall College Illinois (on ground & distance education)
- Liberty University Virginia (distance education)
- Little Priest Tribal College Nebraska (on ground)
- Luther Rice University Georgia (distance education)
 Mansfield University Pennsylvania (distance education)
- Michigan State University Michigan (distance education)
- North Central University Arizona (distance education)

- Norwhich University Vermont (distance education) Simmons College Massachusetts (distance education) Trident University International California (distance education)
- Troy University Alabama (distance education)
- Ultimate Medical Academy Florida (distance education)
 University of Nebraska Nebraska (distance education)
- University of North Carolina at Chapel Hill North Carolina (distance education)
- University of Phoenix Arizona (on ground & distance education University of Sioux Falls South Dakota (distance education)
- University of Wisconsin/Platteville Wisconsin (distance education)
- Western Illinois University Illinois (on ground & distance education)



Operating Budget Year-End Summary of Each Program

	State Approved Program	State Mandated/ Unfunded Programs related to Chapter 261 of Iowa Code - Postsecondary Education, Branstad State Fair Grant	State Mandated/ Unfunded Ed Programs related to Chapter 279.61 of Iowa Code - I Have A Plan Iowa	Federal Grant/ Programs	FFELP/PLP Collections, Great Lakes and Serip	Totals
FY2013 Number of Programs	15	6	4	9	3	37
FY2013 Appropriation/Grant Total	64,591,992	750	0	1,957,408	0	66,550,150
FY2012 Appropriation/Grant Total	57,372,169	750	0	2,023,389	0	59,396,308
FY2012 Number of Student Applicants	224,866	82	91,853	7,545	0	324,346
mber of Student	25,292	19	91,853	7,393	0	124,557
FY2014 FTE	10	9	10	15	1	41
Shared Positions						
Administration (FTE 6)	132,022	80,018	128,773	192,140	9,878	542,830
Marketing (FTE 4)	78,437	47,540	76,506	114,154	5,869	322,505
Accounting (FTE 6)	96,430	58,446	94,057	140,341	7,215	396,489
IT & Research (FTE 6)	892'88	59,863	96,337	143,743	7,390	406,100
SERIP Retirement Payments	0	0	0	0	55,665	55,665
Total Shared/Indirect Positions	405,657	245,866	395,673	590,378	86,016	1,723,590
Assigned Positions						
Program Administration (FTE 4)	154,687	30,430	164	74,358	2,127	261,766
ETV (FTE 1)	44,954	0	0	44,954	0	89,908
I Have A Plan Iowa (FTE 8.5)	0	0	431,570	0	0	431,570
GEAR UP (FTE 5.5)	0	0	0	382,539	0	382,539
Postsecondary Registration (FTE 2)	0	186,508	0	0	0	186,508
Total Assigned Positions	199,641	216,938	431,734	501,851	2,127	1,352,291

Assigned Expenses						
Travel	1,927	954	12,565	156,442	0	171,888
Supplies, Printing & Binding, Postage	1,659	401	3,582	24,234	0	59,876
Communication, Prof/Outside Service	10,340	3,228	8,607	41,457	0	63,632
State Transfer/ Reimbursements/IT	147,159	33,835	4,978	131,476	1,185	318,633
Advertising & Publicity	0	0	855	290	0	1,145
GEAR UP Reimbursements	0	0	0	814,595	0	814,595
Licenses	0	0	1,427,500	42,750	0	1,470,250
GEAR UP Scholarship Trust	0	0	0	3,080,000	0	3,080,000
Scholarship/Aid to individuals	0	0	0	837,679	0	837,679
Collections	0	0	0	0	86,105	86,105
Total Assigned Expenses	161,085	38,418	1,458,087	5,128,923	87,290	6,873,803
Shared/Indirect Office Expenses						
Travel	4,207	2,550	4,103	6,122	315	17,297
Supplies, Printing & Binding, Postage	27,862	16,887	27,176	40,550	2,085	114,560
Support-Rent, Communication, Prof/Outside Service	9,559	5,794	9,324	13,912	715	39,304
State Legal, Audit, State Reim- bursements	64,436	39,055	62,850	93,778	4,821	264,941
Advertising & Publicity	6,276	3,804	6,121	9,134	470	25,804
IT Services, Equipment Repair	26,762	16,220	26,103	38,948	2,002	110,035
Total Shared/Indirect Office Expenses	139,102	84,309	135,678	202,444	10,408	571,941
Total Expenditures by Program	905,785	585,532	2,421,172	6,423,596	185,841	10,521,625
Revenue by Program	250,109	0	5,208	4,331,279	7,415,717	12,002,313
Indirect Cost Reimbursed-6% of grant	0	0	0	95,576		95,576
Net Gain (Loss)	(655,376)	(585,532)	(2,415,964)	(1,996,741)	7,229,876	1,576,264
Overall % of Total Expense	8.61%	5.57%	23.01%	61.05%	1.77%	100.00%









IowaCollegeAid.govBecause College Changes Everything

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