

**IOWA LOTTERY**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**Quarter Ending Monday, June 30, 2025**  
**FINAL - REVISED**

	Qtr Ended 6/30/2025	Year to Date 2025
Operating revenues:		
Scratch ticket sales	\$70,896,073.10	\$290,059,550.10
InstaPlay sales	9,657,509.00	32,074,845.00
Pick 3 sales	2,309,159.50	9,170,680.50
Powerball sales	8,028,681.50	37,536,057.00
Mega Millions Sales	4,938,514.00	27,930,852.00
Pick 4 sales	1,469,647.50	5,783,822.50
Lucky for Life sales	2,107,404.00	8,337,848.00
Lotto America sales	2,472,681.00	8,982,363.00
Pull-tab sales	3,804,135.01	15,059,579.94
Application fees	1,550.00	5,650.00
Other	5,082.94	71,567.20
Total operating revenues	<u>105,690,437.55</u>	<u>435,012,815.24</u>
Operating expenses:		
Scratch ticket prizes	49,455,748.57	199,282,598.77
InstaPlay prizes	7,118,628.78	23,314,241.19
Pick 3 prizes	1,439,589.50	5,793,442.20
Powerball prizes	4,361,816.52	18,820,950.95
Mega Millions prizes	2,475,087.04	14,010,987.89
Pick 4 prizes	881,788.50	3,470,293.50
Lucky for Life prizes	1,252,503.95	4,955,474.89
Lotto America prizes	1,236,340.50	4,458,888.10
Pull-tab prizes	2,378,517.34	9,431,255.30
Advertising/publicity	2,112,612.36	8,610,100.15
Retailer compensation expense	6,850,760.16	28,273,565.22
Ticket expense	813,962.13	3,386,532.02
Vendor compensation expense	2,175,654.63	7,549,723.77
Salary and benefits	2,268,794.42	10,247,635.63
Travel	76,321.78	301,117.17
Supplies	23,045.92	80,959.26
Printing	194.88	4,409.76
Postage	1,018.77	7,833.65
Communications	50,657.05	201,886.99
Rentals	25,705.35	106,828.45
Utilities	22,312.22	101,976.37
Professional fees	141,150.81	210,605.87
Vending machine maintenance	158,753.92	490,427.43
Outside services and repairs	612,428.29	1,863,860.76
Data processing	25,436.55	124,192.60
Equipment	182,957.37	718,216.58
Reimbursement to other state agencies	123,387.25	454,185.71
Depreciation	221,572.40	728,959.35
Amortization	137,653.97	550,616.27
MUSL/Lotto administrative expense	51,711.76	124,715.44
Debit card fees	90,411.96	318,496.13
Other	19,184.18	178,769.34
Total operating expenses	<u>86,785,708.83</u>	<u>348,173,746.71</u>
Operating income	<u>18,904,728.72</u>	<u>86,839,068.53</u>
Non-operating revenue (expenses):		
Proceeds to state causes	(18,206,439.95)	(86,146,698.69)
Interest income	308,057.50	1,093,778.01
Interest expense	(4,900.72)	(22,334.25)
Capital Contributions	-	203,250.00
Gain (Loss) on disposal of assets	5,600.95	8,850.95
Net non-operating revenues (expenses)	<u>(17,897,682.22)</u>	<u>(84,863,153.98)</u>
Change in net position	1,007,046.50	1,975,914.55
Net position beginning of period	10,289,761.61	9,320,893.56
Net position end of period	<u>11,296,808.11</u>	<u>11,296,808.11</u>