



## State Parks, Forests and Recreation Areas 2024 Annual Pricing Report

As required in Iowa Code section 455A.14, the Department offers the following report which summarizes parks pricing fees and occupancy rates for 2024.

### 2024 Fees and Occupancy Rates Summary

#### 1. Campsites Peak Season

Peak season rates run May 1 - October 15. Fees are per night and include sales tax.

| CAMPSITES                  | 2024 PEAK SEASON FEES |                           |                     |               | PEAK SEASON OCCUPANCY |                 |                 |
|----------------------------|-----------------------|---------------------------|---------------------|---------------|-----------------------|-----------------|-----------------|
|                            | Park/Campground       | Sewer Water Electric Site | Water Electric Site | Electric Site | Non-Electric Site     | Weekday Mon-Thu | Weekend Fri-Sun |
| <b>Premium Tier</b>        |                       |                           |                     |               |                       |                 |                 |
| Lake Manawa                | \$38                  | --                        | --                  | --            | 81%                   | 94%             | 87%             |
| Maquoketa Caves            | --                    | --                        | \$28                | \$20          | 81%                   | 94%             | 87%             |
| Walnut Woods               | \$38                  | --                        | \$28                | --            | 84%                   | 94%             | 88%             |
| <b>Tier 1</b>              |                       |                           |                     |               |                       |                 |                 |
| Brushy Creek Nonequestrian | \$35                  | --                        | \$25                | --            | 31%                   | 63%             | 44%             |
| Clear Lake*                | \$35                  | --                        | \$25                | \$17          | 15%*                  | 32%*            | 23%*            |
| Elinor Bedell*             | \$35                  | --                        | --                  | --            | 44%*                  | 59%*            | 50%*            |
| Emerson Bay*               | \$35                  | --                        | \$25                | --            | 51%*                  | 73%*            | 60%*            |
| Lake Ahquabi               | \$35                  | --                        | \$25                | --            | 29%                   | 73%             | 48%             |
| Lake Macbride North        | \$35                  | --                        | \$25                | --            | 41%                   | 75%             | 56%             |
| Ledges                     | \$35                  | --                        | \$25                | \$17          | 45%                   | 81%             | 60%             |
| Lewis & Clark              | \$35                  | --                        | \$25                | --            | 27%                   | 59%             | 41%             |
| Pikes Peak                 | \$35                  | --                        | \$25                | --            | 58%                   | 84%             | 69%             |
| Pleasant Creek*            | --                    | --                        | \$25                | \$17          | 32%*                  | 73%*            | 50%*            |
| Volga River Nonequestrian  | \$35                  | \$30                      | \$25                | \$12          | 21%                   | 49%             | 33%             |
| <b>Tier 2</b>              |                       |                           |                     |               |                       |                 |                 |
| Backbone                   | --                    | --                        | \$23                | \$15          | 23%                   | 54%             | 36%             |
| Black Hawk                 | --                    | \$28                      | \$23                | \$15          | 18%                   | 35%             | 25%             |
| Elk Rock Nonequestrian     | --                    | --                        | \$23                | \$15          | 19%                   | 50%             | 32%             |
| Fairport*                  | --                    | --                        | \$23                | --            | 28%*                  | 44%*            | 36%*            |
| Geode                      | \$33                  | --                        | \$23                | \$15          | 18%                   | 45%             | 29%             |
| George Wyth*               | --                    | --                        | \$23                | \$15          | 34%*                  | 66%*            | 48%*            |
| Green Valley               | \$33                  | --                        | \$23                | \$15          | 34%                   | 61%             | 46%             |
| Lacey-Keosauqua            | \$33                  | \$28                      | \$23                | \$15          | 20%                   | 47%             | 31%             |
| Lake Anita                 | \$33                  | \$28                      | \$23                | \$15          | 16%                   | 36%             | 24%             |
| Lake Darling               | \$33                  | --                        | \$23                | \$15          | 22%                   | 52%             | 35%             |

| CAMPsites                          | 2024 PEAK SEASON FEES |                           |                     |               | PEAK SEASON OCCUPANCY     |                 |                 |
|------------------------------------|-----------------------|---------------------------|---------------------|---------------|---------------------------|-----------------|-----------------|
|                                    | Park/Campground       | Sewer Water Electric Site | Water Electric Site | Electric Site | Non-Electric Site         | Weekday Mon-Thu | Weekend Fri-Sun |
| Lake Wapello                       | \$33                  | --                        | \$23                | \$15          | 18%                       | 39%             | 27%             |
| Marble Beach*                      | \$33                  | \$28                      | \$23                | \$15          | 26%*                      | 48%*            | 36%*            |
| Palisades-Kepler                   | --                    | --                        | \$23                | \$15          | 37%                       | 73%             | 53%             |
| Pine Lake                          | \$33                  | --                        | \$23                | \$15          | 20%                       | 50%             | 32%             |
| Prairie Rose                       | \$33                  | --                        | \$23                | \$15          | 24%                       | 54%             | 37%             |
| Rock Creek                         | --                    | --                        | \$23                | \$15          | 17%                       | 40%             | 27%             |
| Viking Lake                        | \$33                  | --                        | \$23                | \$15          | 26%                       | 50%             | 36%             |
| Waubonsie Nonequestrian            | --                    | --                        | \$23                | \$15          | 22%                       | 50%             | 34%             |
| Wilson Island*                     | --                    | --                        | \$23                | \$15          | 14%*                      | 39%*            | 24%*            |
| Yellow River Forest Equestrian     | --                    | --                        | --                  | \$19          | 12%                       | 41%             | 24%             |
| Yellow River Forest Nonequestrian  | --                    | --                        | --                  | \$15          | 22%                       | 54%             | 36%             |
| <b>Tier 3</b>                      |                       |                           |                     |               |                           |                 |                 |
| Beeds Lake                         | --                    | --                        | \$20                | \$12          | 10%                       | 23%             | 15%             |
| Bellevue                           | --                    | --                        | \$20                | \$12          | 20%                       | 53%             | 34%             |
| Brushy Creek Equestrian            | \$37                  | --                        | \$27                | \$19          | 7%                        | 28%             | 16%             |
| Dolliver Memorial*                 | --                    | --                        | \$20                | --            | 13%*                      | 38%*            | 24%*            |
| Elk Rock Equestrian                | --                    | --                        | \$24                | \$16          | 11%                       | 29%             | 19%             |
| Gull Point*                        | --                    | --                        | \$20                | \$12          | 7%*                       | 23%*            | 13%*            |
| Honey Creek                        | \$30                  | --                        | \$20                | \$12          | 8%                        | 23%             | 15%             |
| Lake Keomah                        | --                    | --                        | \$20                | \$12          | 11%                       | 27%             | 18%             |
| Lake Macbride South                | --                    | --                        | --                  | \$12          | 9%                        | 35%             | 20%             |
| Lake of Three Fires Equestrian     | --                    | --                        | \$24                | \$16          | 6%                        | 24%             | 13%             |
| Lakes of Three Fires Nonequestrian | --                    | --                        | \$20                | \$12          | 11%                       | 27%             | 18%             |
| McIntosh Woods                     | --                    | --                        | \$20                | \$12          | 23%                       | 50%             | 34%             |
| Nine Eagles Equestrian             | --                    | --                        | --                  | \$16          | 2%                        | 9%              | 5%              |
| Nine Eagles Modern                 | --                    | --                        | \$20                | --            | 10%                       | 27%             | 17%             |
| Red Haw*                           | --                    | --                        | \$20                | \$12          | Closed*                   |                 |                 |
| Springbrook                        | --                    | --                        | \$20                | \$12          | 10%                       | 31%             | 19%             |
| Stone                              | --                    | --                        | \$20                | \$12          | 23%                       | 40%             | 30%             |
| Union Grove                        | \$30                  | --                        | \$20                | --            | 26%                       | 57%             | 39%             |
| Volga River Equestrian             | -                     | --                        | \$24                | --            | 18%                       | 54%             | 33%             |
| Wildcat Den                        | --                    | --                        | --                  | \$12          | 13%                       | 47%             | 28%             |
| <b>Tier 4</b>                      |                       |                           |                     |               |                           |                 |                 |
| Ambrose A Call                     | --                    | --                        | \$18                | \$10          | 3%                        | 9%              | 5%              |
| Fort Defiance                      | --                    | --                        | \$18                | \$10          | Not on reservation system |                 |                 |
| Nine Eagles Nonmodern              | --                    | --                        | --                  | \$10          | 4%                        | 16%             | 9%              |
| Pilot Knob                         | --                    | --                        | \$18                | \$10          | 13%                       | 28%             | 19%             |
| Shimek Forest Equestrian           | --                    | --                        | --                  | \$14          | 10%                       | 31%             | 19%             |
| Shimek Forest Nonequestrian        | --                    | --                        | --                  | \$10          | 5%                        | 13%             | 9%              |

| CAMPSITES                     |                           | 2024 PEAK SEASON FEES |               |                   |                 | PEAK SEASON OCCUPANCY |       |  |
|-------------------------------|---------------------------|-----------------------|---------------|-------------------|-----------------|-----------------------|-------|--|
| Park/Campground               | Sewer Water Electric Site | Water Electric Site   | Electric Site | Non-Electric Site | Weekday Mon-Thu | Weekend Fri-Sun       | Total |  |
| Stephens Forest Equestrian    | --                        | --                    | --            | \$14              | 3%              | 14%                   | 8%    |  |
| Stephens Forest Nonequestrian | --                        | --                    | --            | \$10              | 4%              | 13%                   | 8%    |  |
| Wapsipinicon                  | --                        | --                    | \$18          | \$10              | 14%             | 45%                   | 27%   |  |
| Waubonsie Equestrian          | --                        | --                    | --            | \$14              | 2%              | 11%                   | 6%    |  |

Campsites Peak Season Chart Notes: Campground host sites are excluded from data. Clear Lake State Park Campground had a tentative closure in place for a portion of the 2024 peak season due to campground renovation plans. Dolliver Memorial State Park Campground was closed for a portion of the 2024 peak season for a road construction project. Pleasant Creek State Recreation Area Campground was closed for a portion of the 2024 peak season for a road construction project. Red Haw State Park Campground remained closed in 2024 following damages from the March 5, 2022 tornado. Flood events in spring and summer 2024 may have impacted occupancy at campgrounds that had extended flood related closures during the peak season timeframe, including: Dolliver Memorial State Park, Elinor Bedell State Park, Emerson Bay State Recreation Area, Fairport State Recreation Area, George Wyth State Park, Gull Point State Park, Marble Beach State Recreation Area and Wilson Island State Recreation Area.

## 2. Campsites Off-Season

Fees lower from peak season annually for the off-season of October 16 - April 30. The below off-season occupancy data includes January 1 - April 30, 2024 and October 16 - November 30, 2024 (December 2024 data is not yet available). Campground operating schedules vary within this timeframe, with many sites closed for some or all of these months, so occupancy data reflects the open timeframes at each location. Fees are per night and include sales tax.

| CAMPSITES                  |                           | 2024 OFF SEASON FEES |               |                   |                 | OFF SEASON OCCUPANCY |       |  |
|----------------------------|---------------------------|----------------------|---------------|-------------------|-----------------|----------------------|-------|--|
| Park/Campground            | Sewer Water Electric Site | Water Electric Site  | Electric Site | Non-Electric Site | Weekday Mon-Thu | Weekend Fri-Sun      | Total |  |
| <b>Premium Tier</b>        |                           |                      |               |                   |                 |                      |       |  |
| Lake Manawa                | \$23                      | --                   | --            | --                | 63%             | 91%                  | 73%   |  |
| Maquoketa Caves            | --                        | --                   | \$23          | \$15              | 17%             | 44%                  | 28%   |  |
| Walnut Woods               | \$23                      | --                   | \$23          | --                | 42%             | 54%                  | 47%   |  |
| <b>Tier 1</b>              |                           |                      |               |                   |                 |                      |       |  |
| Brushy Creek Nonequestrian | \$20                      | --                   | \$20          | --                | 4%              | 9%                   | 6%    |  |
| Clear Lake*                | \$20                      | --                   | \$20          | \$12              | Closed          |                      |       |  |
| Elinor Bedell              | \$20                      | --                   | --            | --                | 5%              | 6%                   | 5%    |  |
| Emerson Bay                | \$20                      | --                   | \$20          | --                | 1%              | 3%                   | 2%    |  |
| Lake Ahquabi               | \$20                      | --                   | \$20          | --                | 7%              | 19%                  | 12%   |  |
| Lake Macbride North        | \$20                      | --                   | \$20          | --                | 12%             | 24%                  | 17%   |  |
| Ledges                     | \$20                      | --                   | \$20          | \$12              | 17%             | 42%                  | 27%   |  |
| Lewis & Clark              | \$20                      | --                   | \$20          | --                | 8%              | 22%                  | 13%   |  |
| Pikes Peak                 | \$20                      | --                   | \$20          | --                | 16%             | 29%                  | 21%   |  |
| Pleasant Creek*            | --                        | --                   | \$20          | \$12              | 9%*             | 21%*                 | 14%*  |  |
| Volga River Nonequestrian  | \$20                      | \$20                 | \$20          | \$10              | 3%              | 7%                   | 4%    |  |
| <b>Tier 2</b>              |                           |                      |               |                   |                 |                      |       |  |
| Backbone                   | --                        | --                   | \$20          | \$12              | 2%              | 8%                   | 4%    |  |
| Black Hawk                 | --                        | \$20                 | \$20          | \$12              | 1%              | 3%                   | 2%    |  |

| CAMPsites                         | 2024 OFF SEASON FEES |                           |                     |               | OFF SEASON OCCUPANCY |                 |                 |
|-----------------------------------|----------------------|---------------------------|---------------------|---------------|----------------------|-----------------|-----------------|
|                                   | Park/Campground      | Sewer Water Electric Site | Water Electric Site | Electric Site | Non-Electric Site    | Weekday Mon-Thu | Weekend Fri-Sun |
| Elk Rock Nonequestrian            | --                   | --                        | \$20                | \$12          | 6%                   | 11%             | 8%              |
| Fairport                          | --                   | --                        | \$20                | --            | 5%                   | 9%              | 7%              |
| Geode                             | \$20                 | --                        | \$20                | \$12          | 4%                   | 12%             | 7%              |
| George Wyth                       | --                   | --                        | \$20                | \$12          | 4%                   | 5%              | 4%              |
| Green Valley                      | \$20                 | --                        | \$20                | \$12          | 3%                   | 8%              | 5%              |
| Lacey-Keosauqua                   | \$20                 | \$20                      | \$20                | \$12          | 5%                   | 11%             | 7%              |
| Lake Anita                        | \$20                 | \$20                      | \$20                | \$12          | 2%                   | 4%              | 3%              |
| Lake Darling                      | \$20                 | --                        | \$20                | \$12          | 6%                   | 13%             | 9%              |
| Lake Wapello                      | \$20                 | --                        | \$20                | \$12          | 2%                   | 5%              | 3%              |
| Marble Beach                      | \$20                 | \$20                      | \$20                | \$12          | 1%                   | 2%              | 1%              |
| Palisades-Kepler                  | --                   | --                        | \$20                | \$12          | 10%                  | 25%             | 18%             |
| Pine Lake                         | \$20                 | --                        | \$20                | \$12          | 2%                   | 8%              | 5%              |
| Prairie Rose                      | \$20                 | --                        | \$20                | \$12          | 3%                   | 11%             | 6%              |
| Rock Creek                        | --                   | --                        | \$20                | \$12          | 2%                   | 5%              | 3%              |
| Viking Lake                       | \$20                 | --                        | \$20                | \$12          | 2%                   | 7%              | 4%              |
| Waubonsie Nonequestrian           | --                   | --                        | \$20                | \$12          | 5%                   | 16%             | 9%              |
| Wilson Island                     | --                   | --                        | \$20                | \$12          | 13%                  | 37%             | 22%             |
| Yellow River Forest Equestrian    | --                   | --                        | --                  | \$16          | 2%                   | 12%             | 6%              |
| Yellow River Forest Nonequestrian | --                   | --                        | --                  | \$12          | 8%                   | 17%             | 11%             |
| <b>Tier 3</b>                     |                      |                           |                     |               |                      |                 |                 |
| Beeds Lake                        | --                   | --                        | \$18                | \$10          | <1%                  | 1%              | <1%             |
| Bellevue                          | --                   | --                        | \$18                | \$10          | 5%                   | 10%             | 7%              |
| Brushy Creek Equestrian           | \$24                 | --                        | \$24                | \$16          | 1%                   | 4%              | 2%              |
| Dolliver Memorial*                | --                   | --                        | \$18                | --            | 4%*                  | 10%*            | 6%*             |
| Elk Rock Equestrian               | --                   | --                        | \$22                | \$14          | 2%                   | 6%              | 3%              |
| Gull Point                        | --                   | --                        | \$18                | \$10          | <1%                  | <1%             | <1%             |
| Honey Creek                       | \$18                 | --                        | \$18                | \$10          | 2%                   | 5%              | 3%              |
| Lake Keomah                       | --                   | --                        | \$18                | \$10          | <1%                  | 2%              | 1%              |
| Lake Macbride South               | --                   | --                        | --                  | \$10          | 2%                   | 5%              | 3%              |
| Lake of Three Fires Equestrian    | --                   | --                        | \$22                | \$14          | 1%                   | 8%              | 4%              |
| Lake of Three Fires Nonequestrian | --                   | --                        | \$18                | \$10          | 2%                   | 5%              | 3%              |
| McIntosh Woods                    | --                   | --                        | \$18                | \$10          | 3%                   | 5%              | 4%              |
| Nine Eagles Equestrian            | --                   | --                        | --                  | \$14          | 1%                   | 3%              | 2%              |
| Nine Eagles Modern                | --                   | --                        | \$18                | --            | 4%                   | 5%              | 4%              |
| Red Haw*                          | --                   | --                        | \$18                | \$10          | Closed in 2024*      |                 |                 |
| Springbrook                       | --                   | --                        | \$18                | \$10          | 1%                   | 5%              | 3%              |
| Stone                             | --                   | --                        | \$18                | \$10          | 6%                   | 7%              | 6%              |
| Union Grove                       | \$18                 | --                        | \$18                | --            | 4%                   | 14%             | 8%              |
| Volga River Equestrian            | -                    | --                        | \$22                | --            | 2%                   | 9%              | 5%              |

| CAMPsites                     | 2024 OFF SEASON FEES |                           |                     |               | OFF SEASON OCCUPANCY      |                 |                 |
|-------------------------------|----------------------|---------------------------|---------------------|---------------|---------------------------|-----------------|-----------------|
|                               | Park/Campground      | Sewer Water Electric Site | Water Electric Site | Electric Site | Non-Electric Site         | Weekday Mon-Thu | Weekend Fri-Sun |
| Wildcat Den                   | --                   | --                        | --                  | \$10          | 4%                        | 11%             | 7%              |
| <b>Tier 4</b>                 |                      |                           |                     |               |                           |                 |                 |
| AA Call                       | --                   | --                        | \$18                | \$10          | 2%                        | 1%              | 2%              |
| Fort Defiance                 | --                   | --                        | \$18                | \$10          | Not on reservation system |                 |                 |
| Nine Eagles Nonmodern         | --                   | --                        | --                  | \$10          | 1%                        | 4%              | 2%              |
| Pilot Knob                    | --                   | --                        | \$18                | \$10          | 2%                        | 5%              | 4%              |
| Shimek Forest Equestrian      | --                   | --                        | --                  | \$14          | 3%                        | 12%             | 7%              |
| Shimek Forest Nonequestrian   | --                   | --                        | --                  | \$10          | 2%                        | 7%              | 4%              |
| Stephens Forest Equestrian    | --                   | --                        | --                  | \$14          | 1%                        | 4%              | 2%              |
| Stephens Forest Nonequestrian | --                   | --                        | --                  | \$10          | 3%                        | 6%              | 4%              |
| Wapsipinicon                  | --                   | --                        | \$18                | \$10          | 3%                        | 6%              | 4%              |
| Waubonsie Equestrian          | --                   | --                        | --                  | \$14          | <1%                       | 3%              | 1%              |

Campsites Off-Season Chart Notes: Clear Lake State Park Campground was closed for the entirety of the 2024 off-season timeframe due to planned campground renovations and tree removal. Dolliver Memorial State Park Campground was closed for a portion of the 2024 off-season for a road construction project. Pleasant Creek State Recreation Area Campground was closed for a portion of the 2024 off-season for a road construction project. Red Haw State Park Campground remained closed in 2024 following damages from the March 5, 2022 tornado.

### 3. Youth Group Campsites Peak Season

Peak season of May 1 - October 15. Fees are per night and include sales tax.

| YOUTH GROUP CAMPSITES              | 2024 FEES |                 | 2024 OCCUPANCY  |                 |
|------------------------------------|-----------|-----------------|-----------------|-----------------|
|                                    | Park      | Youth Site Fees | Weekday Mon-Thu | Weekend Fri-Sun |
| <b>Youth Group Campsite Tier 1</b> |           |                 |                 |                 |
| Backbone                           | \$25      | 6%              | 12%             | 8%              |
| Lake Ahquabi                       | \$25      | 3%              | 39%             | 19%             |
| Lake Macbride                      | \$25      | 4%              | 18%             | 10%             |
| Ledges                             | \$25      | 11%             | 56%             | 31%             |
| Maquoketa Caves                    | \$25      | 8%              | 43%             | 23%             |
| Walnut Woods                       | \$25      | 4%              | 18%             | 10%             |
| Wildcat Den                        | \$25      | 0%              | 28%             | 12%             |
| <b>Youth Group Campsite Tier 2</b> |           |                 |                 |                 |
| Bellevue                           | \$20      | 5%              | 8%              | 6%              |
| Brushy Creek                       | \$20      | 1%              | 9%              | 4%              |
| Elk Rock                           | \$20      | 0%              | 24%             | 10%             |
| Geode                              | \$20      | 0%              | 17%             | 7%              |
| George Wyth                        | \$20      | 0%              | 6%              | 3%              |
| Green Valley                       | \$20      | <1%             | 14%             | 7%              |
| Lake Manawa                        | \$20      | 5%              | 18%             | 10%             |
| Palisades-Kepler                   | \$20      | 3%              | 16%             | 9%              |

| YOUTH GROUP CAMPSITES              |                 | 2024 FEES       |                 | 2024 OCCUPANCY |  |
|------------------------------------|-----------------|-----------------|-----------------|----------------|--|
| Park                               | Youth Site Fees | Weekday Mon-Thu | Weekend Fri-Sun | Total          |  |
| Pikes Peak                         | \$20            | 2%              | 12%             | 6%             |  |
| Pine Lake                          | \$20            | 0%              | 13%             | 5%             |  |
| Pleasant Creek                     | \$20            | 0%              | 17%             | 7%             |  |
| Prairie Rose                       | \$20            | 1%              | 5%              | 3%             |  |
| Rock Creek                         | \$20            | 1%              | 17%             | 8%             |  |
| Springbrook                        | \$20            | 4%              | 23%             | 12%            |  |
| Stone                              | \$20            | 0%              | 8%              | 3%             |  |
| Viking Lake                        | \$20            | 0%              | 13%             | 5%             |  |
| Wilson Island                      | \$20            | <1%             | 5%              | 2%             |  |
| Yellow River Forest                | \$20            | 2%              | 29%             | 13%            |  |
| <b>Youth Group Campsite Tier 3</b> |                 |                 |                 |                |  |
| Beeds Lake                         | \$15            | 0%              | 3%              | 1%             |  |
| Black Hawk                         | \$15            | 0%              | 4%              | 2%             |  |
| Dolliver Memorial                  | \$15            | 0%              | 3%              | 2%             |  |
| Honey Creek                        | \$15            | 0%              | 6%              | 2%             |  |
| Lacey-Keosauqua                    | \$15            | 2%              | 8%              | 4%             |  |
| Lake Anita                         | \$15            | 1%              | 5%              | 3%             |  |
| Lake Darling                       | \$15            | 0%              | 13%             | 5%             |  |
| Lake of Three Fires                | \$15            | 0%              | 0%              | 0%             |  |
| Lake Wapello                       | \$15            | 0%              | 0%              | 0%             |  |
| Lewis & Clark                      | \$15            | 1%              | 1%              | 1%             |  |
| Nine Eagles                        | \$15            | 1%              | 3%              | 2%             |  |
| Pilot Knob                         | \$15            | <1%             | 9%              | 4%             |  |
| Stephens Forest                    | \$15            | 0%              | 3%              | 1%             |  |
| Volga River                        | \$15            | 3%              | 4%              | 3%             |  |

#### 4. Cabins

Fees do not include local and state hotel tax. A refundable damage deposit equal to the daily rate or \$50, whichever is greater, is required for each cabin rental. Occupancy shown is for the rental season of each facility, excluding December 2024 as data for the current month is not yet available.

| CABINS             |               | 2024 FEES       |       |         | 2024 OCCUPANCY  |                 |       |
|--------------------|---------------|-----------------|-------|---------|-----------------|-----------------|-------|
| Park               | Cabin Type    | Rental Season   | Daily | Weekly  | Weekday Mon-Thu | Weekend Fri-Sun | Total |
| Backbone           | Modern Deluxe | Year-Round      | \$200 | \$1,200 | 37%             | 63%             | 48%   |
| Backbone           | Modern 2-BR   | Year-Round      | \$150 | \$900   | 50%             | 72%             | 59%   |
| Backbone           | Modern 1-BR   | Year-Round      | \$100 | \$600   | 42%             | 67%             | 53%   |
| Black Hawk         | Modern Deluxe | Year-Round      | \$150 | \$900   | 11%             | 22%             | 16%   |
| Dolliver Memorial* | Basic Family  | May 1-Oct 15    | \$50  | \$300   | 23%*            | 60%*            | 39%*  |
| Green Valley       | Camping       | April 15-Oct 15 | \$75  | \$450   | 26%             | 61%             | 41%   |
| Honey Creek        | Camping       | April 15-Oct 15 | \$50  | \$300   | 29%             | 52%             | 39%   |
| Lacey-Keosauqua    | Modern Studio | April 1-Oct 31  | \$75  | \$450   | 27%             | 53%             | 38%   |

| CABINS              |               | 2024 FEES       |       |         | 2024 OCCUPANCY  |                 |       |
|---------------------|---------------|-----------------|-------|---------|-----------------|-----------------|-------|
| Park                | Cabin Type    | Rental Season   | Daily | Weekly  | Weekday Mon-Thu | Weekend Fri-Sun | Total |
| Lake Darling        | Camping       | April 15-Oct 15 | \$50  | \$300   | 25%             | 58%             | 39%   |
| Lake Darling        | Modern 2-BR   | Year-Round      | \$110 | \$660   | 50%             | 78%             | 62%   |
| Lake of Three Fires | Modern Studio | April 1-Jan 15  | \$75  | \$450   | 36%             | 54%             | 43%   |
| Lake Wapello        | Modern 1-BR   | April 1-Oct 31  | \$75  | \$450   | 42%             | 71%             | 53%   |
| Lake Wapello        | Modern YR     | Year-Round      | \$100 | \$600   | 50%             | 70%             | 58%   |
| McIntosh Woods      | Yurt          | May 1-Sep 30    | \$60  | \$360   | 65%             | 89%             | 75%   |
| Nine Eagles         | Modern 1-BR   | April 1-Oct 31  | \$75  | \$450   | 55%             | 77%             | 64%   |
| Palisades-Kepler    | Modern 1-BR   | April 15-Oct 15 | \$80  | \$480   | 42%             | 73%             | 55%   |
| Pine Lake           | Modern Family | Year-Round      | \$90  | \$540   | 61%             | 84%             | 71%   |
| Pine Lake           | Modern Studio | Year-Round      | \$75  | \$450   | 57%             | 73%             | 64%   |
| Pleasant Creek*     | Camping       | April 15-Oct 15 | \$60  | \$360   | 22%*            | 57%*            | 37%*  |
| Prairie Rose        | Camping       | May 1-Oct 15    | \$50  | \$300   | 61%             | 87%             | 72%   |
| Springbrook         | Multi-family  | Year-Round      | \$200 | \$1,200 | 23%             | 66%             | 42%   |
| Stone               | Camping       | May 1-Oct 15    | \$50  | \$300   | 37%             | 66%             | 50%   |
| Union Grove         | Modern 1-BR   | Year-Round      | \$90  | \$540   | 38%             | 65%             | 50%   |
| Waubonsie           | Modern 3-BR   | Year-Round      | \$110 | \$660   | 29%             | 55%             | 40%   |
| Waubonsie           | Modern Studio | April 15-Oct 15 | \$70  | \$420   | 33%             | 45%             | 37%   |
| Waubonsie           | Modern 2-BR   | Year-Round      | \$100 | \$600   | 37%             | 66%             | 50%   |
| Waubonsie           | Camping       | April 15-Oct 15 | \$60  | \$360   | 24%             | 65%             | 42%   |
| Waubonsie           | Camping       | April 15-Nov 30 | \$50  | \$300   | 34%             | 70%             | 50%   |
| Waubonsie*          | Camping 2-BR  | April 15-Nov 30 | \$70  | \$420   | 6%*             | 41%*            | 21%*  |
| Waubonsie*          | Camping       | April 15-Oct 15 | \$30  | \$180   | 17%*            | 36%*            | 25%*  |
| Waubonsie           | Camping       | April 15-Oct 15 | \$40  | \$240   | 15%             | 72%             | 39%   |
| Yellow River        | Camping       | April 1-Oct 31  | \$75  | \$450   | 74%             | 82%             | 78%   |

Cabins Chart Notes: Dolliver Memorial State Park cabins were closed for a portion of the reservable season due to a road construction project. Pleasant Creek State Recreation Area cabins were closed for a portion of the reservable season due to a road construction project. Waubonsie State Park cabins #6 and #8 were closed for a portion of the reservable timeframe due to maintenance projects.

## 5. Day-Use Lodges

Fees do not include sales tax. The weekend daily rate applies to New Year's Day, Memorial Day, Fourth of July, Labor Day, Thanksgiving Day, and Christmas Day even when the holiday falls on a weekday. A refundable damage deposit equal to the weekend daily rental is also required. Occupancy shown is for the rental season of each facility, excluding December 2024 as data for the current month is not yet available.

| DAY-USE LODGES       |               | 2024 FEES       |                 | 2024 OCCUPANCY  |                 |       |
|----------------------|---------------|-----------------|-----------------|-----------------|-----------------|-------|
| Park                 | Rental Season | Weekday Mon-Thu | Weekend Fri-Sun | Weekday Mon-Thu | Weekend Fri-Sun | Total |
| AA Call Lodge        | May 1-Sep 30  | \$62.50         | \$125           | 4%              | 35%             | 18%   |
| Backbone Auditorium  | May 1-Oct 15  | \$87.50         | \$175           | 2%              | 30%             | 14%   |
| Backbone Beach Lodge | May 1-Oct 15  | \$137.50        | \$275           | 4%              | 58%             | 27%   |
| Beeds Lake Lodge     | May 15-Oct 1  | \$50            | \$100           | 2%              | 24%             | 11%   |
| Bellevue Lodge       | May 1-Oct 31  | \$137.50        | \$275           | 4%              | 58%             | 28%   |

| DAY-USE LODGES                  |                 | 2024 FEES       |                 | 2024 OCCUPANCY  |                 |       |
|---------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-------|
| Park                            | Rental Season   | Weekday Mon-Thu | Weekend Fri-Sun | Weekday Mon-Thu | Weekend Fri-Sun | Total |
| Clear Lake Lodge                | May 1-Sep 30    | \$137.50        | \$275           | 6%              | 41%             | 21%   |
| Dolliver Memorial Center Lodge* | May 1-Oct 15    | \$37.50         | \$75            | 0%*             | 30%*            | 13%*  |
| Dolliver Memorial South Lodge*  | May 1-Oct 15    | \$37.50         | \$75            | 1%*             | 28%*            | 13%*  |
| Fort Defiance Lodge             | May 1-Oct 15    | \$50            | \$100           | 2%              | 52%             | 23%   |
| George Wyth Lodge*              | April 15-Oct 15 | \$62.50         | \$125           | 5%*             | 78%*            | 38%*  |
| Gull Point Lodge*               | May 1-Oct 15    | \$250           | \$500           | 2%*             | 17%*            | 8%*   |
| Lacey-Keosauqua Beach Lodge     | April 15-Oct 31 | \$50            | \$100           | 0%              | 16%             | 7%    |
| Lacey-Keosauqua Main Lodge      | Year-Round      | \$50            | \$100           | 3%              | 37%             | 17%   |
| Lake Ahquabi Lodge*             | May 1-Oct 15    | \$50            | \$100           | Closed in 2024* |                 |       |
| Lake Darling Lodge              | Year-Round      | \$200           | \$400           | 6%              | 50%             | 25%   |
| Lake Keomah Lodge*              | May 1-Oct 15    | \$87.50         | \$175           | 2%*             | 20%*            | 11%*  |
| Lake Macbride Main Lodge        | May 1-Oct 15    | \$125           | \$250           | 11%             | 56%             | 33%   |
| Lake of Three Fires Lodge       | May 15-Sep 30   | \$50            | \$100           | 0%              | 34%             | 15%   |
| Lake Wapello Lodge              | May 1-Oct 15    | \$50            | \$100           | 4%              | 39%             | 20%   |
| Lewis & Clark Visitor Center*   | Year-Round      | \$75            | \$150           | Closed in 2024* |                 |       |
| Lewis & Clark Lodge             | May 1-Oct 15    | \$62.50         | \$125           | 5%              | 25%             | 13%   |
| Mini-Wakan Lodge                | May 1-Oct 15    | \$100           | \$200           | 5%              | 41%             | 20%   |
| Palisades-Kepler Lodge          | May 1-Oct 15    | \$175           | \$350           | 13%             | 69%             | 39%   |
| Pine Lake Lodge                 | April 15-Oct 15 | \$50            | \$100           | 5%              | 40%             | 20%   |
| Stone Lodge                     | May 1-Oct 15    | \$137.50        | \$275           | 3%              | 57%             | 26%   |
| Viking Lake Lodge               | May 1-Oct 15    | \$150           | \$200           | 1%              | 36%             | 16%   |
| Walnut Woods Lodge              | Year-Round      | \$250           | \$500           | 22%             | 80%             | 49%   |
| Wapsipinicon Rotary Lodge       | Year-Round      | \$50            | \$100           | 3%              | 48%             | 22%   |
| Waubonsie Washawtee Lodge       | Year-Round      | \$150           | \$300           | 3%              | 41%             | 19%   |

Day-Use Lodge Chart Notes: Dolliver Memorial State Park lodges were closed for a portion of the reservable season due to a road construction project. Lake Ahquabi State Park Lodge was closed for the 2024 reservable season due to maintenance projects. Lake Keomah State Park Lodge was closed for a portion of the reservable timeframe due to a planned renovation project. Lewis and Clark State Park Visitor Center Banquet Room is closed to reservations. Flood events in spring and summer 2024 may have impacted occupancy for day-use lodges that had extended flood related closures during the reservable season, including: Dolliver Memorial State Park, George Wyth State Park and Gull Point State Park.

## 6. Day-Use Shelters

Fees do not include sales tax. Occupancy is for reserved days during the facility rental season.

| DAY-USE SHELTERS |                     | 2024 FEES     |       | 2024 OCCUPANCY  |                 |       |
|------------------|---------------------|---------------|-------|-----------------|-----------------|-------|
| Park             | Shelter Type        | Rental Season | Daily | Weekday Mon-Thu | Weekend Fri-Sun | Total |
| Backbone         | Open Shelters       | May 1-Oct 15  | \$30  | 1%              | 18%             | 8%    |
| Beeds Lake       | Open Shelter        | May 1-Sep 30  | \$35  | 0%              | 6%              | 3%    |
| Bellevue         | Open Shelters       | May 1-Sep 30  | \$30  | <1%             | 1%              | <1%   |
| Big Creek        | Beach Cabana        | May 1-Sep 30  | \$25  | 1%              | 21%             | 10%   |
| Big Creek        | Large Open Shelters | May 1-Sep 30  | \$125 | 6%              | 37%             | 20%   |
| Big Creek        | Open Shelters       | May 1-Sep 30  | \$30  | 1%              | 15%             | 7%    |

| DAY-USE SHELTERS    |                    |                | 2024 FEES | 2024 OCCUPANCY  |                 |       |
|---------------------|--------------------|----------------|-----------|-----------------|-----------------|-------|
| Park                | Shelter Type       | Rental Season  | Daily     | Weekday Mon-Thu | Weekend Fri-Sun | Total |
| Black Hawk          | Open Shelters      | May 1-Sep 30   | \$30-\$35 | 0%              | 2%              | 1%    |
| Brushy Creek        | Beach Cabanas      | May 1-Sep 30   | \$25      | 0%              | <1%             | <1%   |
| Brushy Creek        | Large Open Shelter | May 1-Sep 30   | \$125     | 0%              | 9%              | 4%    |
| Brushy Creek        | Open Shelters      | May 1-Sep 30   | \$30      | <1%             | 3%              | 1%    |
| Clear Lake          | Open Shelters      | May 1-Sep 30   | \$35      | 8%              | 29%             | 17%   |
| Dolliver            | Open Shelter       | May 1-Sep 30   | \$30      | 0%              | 7%              | 3%    |
| Elinor Bedell       | Open - Kitchenette | May 1-Sep 30   | \$125     | 0%              | 12%             | 5%    |
| Elk Rock            | Open Shelter       | May 1-Sep 30   | \$35      | 0%              | 3%              | 1%    |
| Emerson Bay         | Open Shelter       | May 1-Sep 30   | \$35      | 1%              | 9%              | 4%    |
| Geode               | Open - Kitchenette | May 1-Sep 30   | \$125     | 0%              | 12%             | 5%    |
| Geode               | Open Shelters      | May 1-Sep 30   | \$30      | 0%              | 2%              | 1%    |
| George Wyth         | Open Shelters      | May 1-Sep 30   | \$30      | 2%              | 23%             | 12%   |
| Green Valley        | Open Shelters      | May 1-Sep 30   | \$30-\$35 | <1%             | 4%              | 2%    |
| Gull Point          | Open Shelter       | May 1-Sep 30   | \$35      | 0%              | 0%              | 0%    |
| Honey Creek         | Open Shelters      | May 1-Sep 30   | \$30      | 1%              | 4%              | 2%    |
| Lacey-Keosauqua     | Open Shelters      | May 1-Sep 30   | \$30-\$35 | 2%              | 6%              | 4%    |
| Lake Ahquabi        | Beach Open Shelter | May 1-Sep 30   | \$50      | 3%              | 31%             | 15%   |
| Lake Anita          | Open Shelters      | May 1 - Sep 30 | \$30-\$35 | <1%             | 3%              | 1%    |
| Lake Darling        | Open Shelter       | May 1 - Sep 30 | \$35      | 1%              | 11%             | 5%    |
| Lake Darling        | Large Open Shelter | May 1 - Sep 30 | \$125     | 1%              | 13%             | 6%    |
| Lake Keomah         | Open Shelters      | May 1-Sep 30   | \$30      | <1%             | 2%              | 1%    |
| Lake Macbride       | Open Shelters      | May 1-Sep 30   | \$30-\$35 | 1%              | 12%             | 6%    |
| Lake Manawa         | Open Shelters      | May 1-Sep 30   | \$30-\$35 | 6%              | 72%             | 34%   |
| Lake Manawa         | Large Open Shelter | May 1-Sep 30   | \$125     | 11%             | 83%             | 42%   |
| Lake Manawa         | Open - Kitchenette | May 1-Sep 30   | \$125     | 38%             | 81%             | 55%   |
| Lake of Three Fires | Open Shelters      | May 1-Sep 30   | \$35      | 0%              | 31%             | 13%   |
| Lake Wapello        | Open Shelter       | May 1-Sep 30   | \$30      | 0%              | 3%              | 1%    |
| Ledges              | Open Shelters      | May 1-Sep 30   | \$35      | 15%             | 86%             | 46%   |
| Nine Eagles         | Open Shelters      | May 1-Sep 30   | \$30-\$35 | 0%              | 8%              | 4%    |
| Palisades- Kepler   | Open Shelters      | May 1-Sep 30   | \$30      | 3%              | 24%             | 12%   |
| Pikes Peak          | Open Shelter       | May 1-Oct 31   | \$35      | 7%              | 29%             | 16%   |
| Pikes Point         | Open Shelter       | May 1-Sep 30   | \$30      | 6%              | 9%              | 8%    |
| Pilot Knob          | Open Shelters      | April 1-Oct 31 | \$30-\$35 | 2%              | 5%              | 3%    |
| Pine Lake           | Open Shelters      | May 1- Oct 15  | \$30      | 0%              | 12%             | 5%    |
| Pleasant Creek      | Open Shelters      | May 1-Sep 30   | \$35      | 2%              | 19%             | 9%    |
| Prairie Rose        | Open Shelters      | May 1-Sep 30   | \$35      | 0%              | 10%             | 4%    |
| Red Haw             | Open Shelters      | May 1-Sep 30   | \$30      | 2%              | 17%             | 9%    |
| Rice Lake           | Open Shelter       | April 1-Oct 31 | \$35      | 0%              | 0%              | 0%    |
| Rock Creek          | Open Shelters      | May 1-Sep 30   | \$30-\$35 | 1%              | 9%              | 5%    |
| Springbrook         | Beach Open Shelter | May 1-Sep 30   | \$50      | 1%              | 14%             | 7%    |

| DAY-USE SHELTERS |                    |               | 2024 FEES | 2024 OCCUPANCY  |                 |       |
|------------------|--------------------|---------------|-----------|-----------------|-----------------|-------|
| Park             | Shelter Type       | Rental Season | Daily     | Weekday Mon-Thu | Weekend Fri-Sun | Total |
| Springbrook      | Open Shelter       | May 1-Sep 30  | \$35      | <1%             | 21%             | 9%    |
| Stone            | Open Shelters      | May 1-Oct 15  | \$35      | 1%              | 24%             | 12%   |
| Templar          | Open Shelter       | May 1-Sep 30  | \$35      | 1%              | 0%              | 1%    |
| Union Grove      | Open Shelter       | May 1-Sep 30  | \$30      | 0%              | 6%              | 3%    |
| Viking Lake      | Open - Kitchenette | May 1-Sep 30  | \$125     | 1%              | 33%             | 15%   |
| Viking Lake      | Open Shelters      | May 1-Sep 30  | \$30      | 2%              | 9%              | 5%    |
| Volga            | Open Shelter       | May 1-Sep 30  | \$30      | 0%              | 5%              | 2%    |
| Wapsipinicon     | Open Shelters      | May 1-Sep 30  | \$30-\$35 | 0%              | 12%             | 5%    |
| Waubonsie        | Open Shelter       | May 1-Sep 30  | \$35      | 2%              | 9%              | 5%    |
| Wildcat Den      | Open Shelters      | May 1-Sep 30  | \$35      | 3%              | 32%             | 15%   |

## 7. Wet/Dry Storage

Fees do not include sales tax.

| WET/DRY STORAGE |                                   |                    |
|-----------------|-----------------------------------|--------------------|
| Park            | Type                              | 2024 Fees          |
| Big Creek       | Dry Storage - Pontoon             | \$300.00           |
| Big Creek       | Dry Storage - Other Boats         | \$225.00           |
| Lake Anita      | Wet Storage                       | \$175.00-\$200.00  |
| Lake Keomah     | Wet Storage                       | \$175.00 -\$200.00 |
| Lake Macbride   | Wet Storage                       | \$300.00           |
| Lake Macbride   | Dry Storage - Pontoon             | \$50.00            |
| Lake Macbride   | Dry Storage - Sailboat - 8 months | \$175.00           |
| Lake Macbride   | Dry Storage - Sailboat - 4 months | \$50.00            |
| Lake Wapello    | Wet Storage                       | \$175.00           |
| Pleasant Creek  | Dry Storage                       | \$150.00           |
| Prairie Rose    | Wet Storage                       | \$200.00           |
| Rock Creek      | Wet Storage                       | \$275.00           |
| Viking Lake     | Wet Storage                       | \$200.00           |

## 2024 Special Promotions

Parks pricing legislation creates the opportunity for special promotions and sales. In 2021, the Department implemented a series of pricing promotional campaigns, reducing fees at certain campsites and rental facilities for certain periods of time to increase overall occupancy and revenue with application of a promo code when making an online reservation. In 2022, 2023 and 2024, these promotional campaigns were continued, encouraging customer retention, longer stays, and stays at less-used parks or during less-used times.

| Promo Code         | Fees Collected  | Fees Discounted   |
|--------------------|---|-------------------|
| <b>CozyCabin24</b> | <b>\$5,280.00</b>   | <b>\$1,056.00</b> |
| Details            | Promoted to general audience for stays at year-round cabins during the off-season months of January and February, 2024. Promo code discounted 20% off of online reservations with a two-night minimum stay. |                   |
| Results            | The promotional code was applied to 22 reservations in 2024.  |                   |
| <b>FamFun5</b>     | <b>\$945.00</b>   | <b>\$95.00</b>    |

| Promo Code       | Fees Collected   | Fees Discounted    |
|------------------|--|--------------------|
| Details          | Promoted to general audience for day-use shelter reservations between April - September 2024. Promo code discounted \$5 off online shelter reservation.  |                    |
| Results          | The promotional code was applied to 19 reservations.   |                    |
| <b>Welcome24</b> | <b>\$46,771.00</b>   | <b>\$3,340.00</b>  |
| Details          | Promoted to customers that were new in 2023 and had not yet booked in 2024, along with customers that were new in 2022 and hadn't booked since for use at any reservable campsite between mid-May - October 31, 2024. Promo code discounted \$5.00 off online campsite reservations. |                    |
| Results          | The promotional code was applied to 668 reservations.  |                    |
| <b>10FourU</b>   | <b>\$21,752.00</b>   | <b>\$1,744.80</b>  |
| Details          | Promoted to avid camping customers for weeknight stays between June-October, 2024. Promo code discounted 10% off online campsite reservations that included a three-night stay mid-week (weeknights of Sunday-Thursday).   |                    |
| Results          | The promotional code was applied to 191 reservations.  |                    |
| <b>Autumn24</b>  | <b>\$28,105.00</b>   | <b>\$12,674.00</b> |
| Details          | Promoted to general DNR audience for fall camping stays between late September - October 31, 2024. Promo code discounted cost of one night camping off online reservations with two-night minimum stay.  |                    |
| Results          | The promotional code was applied to 451 reservations.  |                    |
| <b>Cabin2025</b> | <b>\$12,995.00</b>   | <b>\$2,434.02</b>  |
| Details          | Promoted to general audience for stays at year-round cabins during the off-season months of January and February, 2025. Promo code discounted 20% off of online reservations with a two-night minimum stay.  |                    |
| Results          | The promotional code was applied to 53 reservations so far through December 15.  |                    |

## 2024 Parks Pricing Work

1. Implemented adjustments to the parks tiered pricing chart. These adjustments included an increased base rate for each tier, the addition of a new premium tier, and relocation of certain campgrounds to higher and lower tiers.
2. Implemented new peak-season rates for campgrounds, day-use lodges and shelters on February 16.
3. Implemented new off-season rates for campgrounds, day-use lodges and shelters on February 16.

## 2025 Parks Pricing Work Plan

1. Continue monitoring facility usage and revenue data following rate changes.
2. Continue planning promotional campaigns and exploring approaches to promotional audiences, goals and distribution channels.
3. Review wet/dry storage rates to determine if criteria necessitate pricing adjustments.