

**IOWA LOTTERY**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**Quarter Ending Monday, September 30, 2024**

	<u>Qtr Ended 9/30/2024</u>	<u>Year to Date 2025</u>
Operating revenues:		
Scratch ticket sales	\$68,052,697.00	\$68,052,697.00
InstaPlay sales	6,171,119.00	6,171,119.00
Pick 3 sales	2,277,137.50	2,277,137.50
Powerball sales	9,307,009.00	9,307,009.00
Mega Millions Sales	7,865,813.00	7,865,813.00
Pick 4 sales	1,444,694.00	1,444,694.00
Lucky for Life sales	2,071,112.00	2,071,112.00
Lotto America sales	1,848,079.00	1,848,079.00
Pull-tab sales	3,574,487.28	3,574,487.28
Application fees	1,300.00	1,300.00
Other	56,530.13	56,530.13
Total operating revenues	<u>102,669,977.91</u>	<u>102,669,977.91</u>
Operating expenses:		
Scratch ticket prizes	47,192,094.35	47,192,094.35
InstaPlay prizes	4,402,630.21	4,402,630.21
Pick 3 prizes	1,366,282.50	1,366,282.50
Powerball prizes	4,692,009.30	4,692,009.30
Mega Millions prizes	3,950,521.59	3,950,521.59
Pick 4 prizes	866,816.40	866,816.40
Lucky for Life prizes	1,230,934.33	1,230,934.33
Lotto America prizes	891,746.10	891,746.10
Pull-tab prizes	2,234,725.42	2,234,725.42
Advertising/publicity	3,107,203.83	3,107,203.83
Retailer compensation expense	6,668,977.23	6,668,977.23
Ticket expense	778,262.23	778,262.23
Vendor compensation expense	1,578,217.48	1,578,217.48
Salary and benefits	2,714,525.28	2,714,525.28
Travel	86,417.56	86,417.56
Supplies	30,852.24	30,852.24
Printing	290.55	290.55
Postage	936.66	936.66
Communications	49,180.90	49,180.90
Rentals	25,702.81	25,702.81
Utilities	26,370.98	26,370.98
Professional fees	23,219.76	23,219.76
Vending machine maintenance	78,019.20	78,019.20
Outside services and repairs	416,439.49	416,439.49
Data processing	30,213.63	30,213.63
Equipment	142,265.05	142,265.05
Reimbursement to other state agencies	66,481.43	66,481.43
Depreciation	110,866.42	110,866.42
Amortization	137,654.10	137,654.10
MUSL/Lotto administrative expense	34,305.99	34,305.99
Debit card fees	57,369.00	57,369.00
Other	125,254.81	125,254.81
Total operating expenses	<u>83,116,786.83</u>	<u>83,116,786.83</u>
Operating income	<u>19,553,191.08</u>	<u>19,553,191.08</u>
Non-operating revenue (expenses):		
Proceeds to state causes	(17,986,719.67)	(17,986,719.67)
Interest income	260,011.18	260,011.18
Interest expense	(6,491.79)	(6,491.79)
Net non-operating revenues (expenses)	<u>(17,733,200.28)</u>	<u>(17,733,200.28)</u>
Change in net position	1,819,990.80	1,819,990.80
Net position beginning of period	9,320,893.56	9,320,893.56
Net position end of period	<u>11,140,884.36</u>	<u>11,140,884.36</u>