

IOWA LOTTERY AUTHORITY
Statement of Revenues, Expenses and Changes in Net Position
Quarter Ending Friday, September 30, 2022

	Qtr Ended 9/30/2022	Year to Date 2023
Operating revenues:		
Instant-scratch ticket sales	\$66,704,918.00	\$66,704,918.00
InstaPlay sales	6,021,932.00	6,021,932.00
Pick 3 sales	2,308,861.50	2,308,861.50
Powerball sales	9,776,085.00	9,776,085.00
Mega Millions Sales	16,626,895.00	16,626,895.00
Pick 4 sales	1,460,372.00	1,460,372.00
Lucky for Life sales	2,123,216.00	2,123,216.00
Lotto America sales	2,552,132.00	2,552,132.00
Pull-tab sales	3,188,626.98	3,188,626.98
Application fees	1,400.00	1,400.00
Other	2,086.91	2,086.91
Total operating revenues	<u>110,766,525.39</u>	<u>110,766,525.39</u>
Operating expenses:		
Scratch ticket prizes	45,511,013.00	45,511,013.00
InstaPlay prizes	4,614,936.90	4,614,936.90
Pick 3 prizes	1,385,316.90	1,385,316.90
Powerball prizes	4,822,934.89	4,822,934.89
Mega Millions prizes	8,311,024.50	8,311,024.50
Pick 4 prizes	1,022,679.80	1,022,679.80
Lucky for Life prizes	1,261,901.62	1,261,901.62
Lotto America prizes	1,276,066.00	1,276,066.00
Pull-tab prizes	2,005,654.57	2,005,654.57
Advertising/publicity	2,712,292.60	2,712,292.60
Retailer compensation expense	7,175,817.72	7,175,817.72
Ticket expense	816,297.73	816,297.73
Vendor compensation expense	1,716,393.86	1,716,393.86
Salary and benefits	2,720,603.44	2,720,603.44
Travel	99,031.33	99,031.33
Supplies	34,135.68	34,135.68
Printing	67.50	67.50
Postage	1,218.72	1,218.72
Communications	43,197.90	43,197.90
Rentals	28,007.89	28,007.89
Utilities	28,142.01	28,142.01
Professional fees	21,997.00	21,997.00
Vending machine maintenance	68,544.00	68,544.00
Outside services and repairs	380,584.62	380,584.62
Data processing	37,536.26	37,536.26
Equipment	49,147.75	49,147.75
Reimbursement to other state agencies	106,280.87	106,280.87
Depreciation	144,888.01	144,888.01
Amortization	135,223.26	135,223.26
Other	40,258.51	40,258.51
MUSL/Lotto administrative expense	26,332.35	26,332.35
Total operating expenses	<u>86,597,527.19</u>	<u>86,597,527.19</u>
Operating income	<u>24,168,998.20</u>	<u>24,168,998.20</u>
Non-operating revenue (expenses):		
Proceeds to state causes	(23,602,507.24)	(23,602,507.24)
Interest income	53,233.89	53,233.89
Interest expense	(8,565.21)	(8,565.21)
Net non-operating revenues (expenses)	<u>(23,557,838.56)</u>	<u>(23,557,838.56)</u>
Change in net position	611,159.64	611,159.64
Net position beginning of period	5,568,342.12	5,568,342.12
Net position end of period	<u><u>6,179,501.76</u></u>	<u><u>6,179,501.76</u></u>