

**IOWA LOTTERY AUTHORITY**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**Quarter Ending Wednesday, June 30, 2021**

FINAL

	Qtr Ended 6/30/2021	Year to Date 2021
Operating revenues:		
Instant-scratch ticket sales	\$ 87,223,158.58	\$ 316,934,650.58
InstaPlay sales	5,512,040.00	23,478,424.00
Pick 3 sales	2,518,022.00	9,540,165.50
Powerball sales	9,001,915.00	43,419,694.50
Mega Millions Sales	6,864,194.00	28,980,779.00
Pick 4 sales	1,446,323.50	5,470,758.50
Lucky for Life sales	1,393,694.00	5,555,026.00
Lotto America sales	1,751,344.00	6,441,090.00
Pull-tab sales	3,663,214.22	12,771,422.99
Application fees	1,400.00	4,700.00
Other	3,048.89	6,317.55
Total operating revenues	<u>119,378,354.19</u>	<u>452,603,028.62</u>
Operating expenses:		
Scratch ticket prizes	58,339,899.34	211,664,731.57
InstaPlay prizes	4,212,730.02	17,225,460.10
Pick 3 prizes	1,529,098.90	5,766,801.70
Powerball prizes	4,501,069.00	21,710,608.00
Mega Millions prizes	3,432,097.00	14,490,389.50
Pick 4 prizes	867,794.10	3,282,455.10
Lucky for Life prizes	819,955.25	3,535,075.04
Lotto America prizes	875,672.00	3,220,545.00
Pull-tab prizes	2,290,433.29	7,981,163.19
Advertising/publicity	1,972,158.28	7,421,984.85
Retailer compensation expense	7,857,910.46	29,694,890.82
Ticket expense	889,609.15	3,564,730.18
Vendor compensation expense	1,638,498.68	6,237,017.97
Salary and benefits	3,210,676.72	11,190,015.07
Travel	74,168.88	196,656.96
Supplies	27,522.11	103,778.02
Printing	1,185.00	3,076.27
Postage	1,069.77	7,380.15
Communications	49,541.12	173,362.14
Rentals	72,447.56	304,104.00
Utilities	21,599.22	91,330.90
Professional fees	30,300.59	119,267.78
Vending machine maintenance	65,520.00	261,166.25
Outside services and repairs	280,447.57	918,260.68
Data processing	31,971.08	128,505.87
Equipment	237,457.57	509,009.23
Reimbursement to other state agencies	135,216.65	460,093.14
Depreciation	115,455.84	457,135.80
Other	12,488.23	53,094.22
MUSL/Lotto administrative expense	2,057.05	9,116.46
Total operating expenses	<u>93,596,050.43</u>	<u>350,781,205.96</u>
Operating income	<u>25,782,303.76</u>	<u>101,821,822.66</u>
Non-operating revenue (expenses):		
Proceeds to state causes	(25,829,716.41)	(101,747,494.33)
Interest income	13,095.86	59,467.11
Gain (Loss) on disposal of capital assets	-	18,400.00
Net non-operating revenues (expenses)	<u>(25,816,620.55)</u>	<u>(101,669,627.22)</u>
Change in net position	(34,316.79)	152,195.44
Net position beginning of period	4,435,866.34	4,249,354.11
Net position end of period	<u>4,401,549.55</u>	<u>4,401,549.55</u>