



Michael L. Fitzgerald  
Treasurer of State

Capitol Building  
1007 E Grand Ave.  
Des Moines, IA 50319

January 27, 2020

In accordance with Iowa Code section 12.38, I respectfully submit to you the Linked Investments for Tomorrow (LIFT) Annual Report. The attached report displays all linked investments outstanding as of December 31, 2019.

The Small Business LIFT Program injects capital into small businesses owned and operated by Iowa residents. One-half of the money allocated to the program is available for qualifying small businesses, which are 51 percent or more owned, operated, and actively managed by one or more women, minority persons, or persons with disabilities.

The state treasury works with Iowa financial institutions to offer low interest LIFT loans to Iowa small businesses. A small business contacts its local financial institution and completes the normal lending process. Then the financial institution can apply (on behalf of the small business) for the LIFT program. If approved, the state treasury purchases a certificate of deposit from the financial institution, and the financial institution uses the funds to make the loan to the small business. By statute, the term of each certificate of deposit cannot exceed one year, but may be renewed on an annual basis for a total term not to exceed five years. The lending financial institution pays the state three percent below the current one-year US Treasury for each certificate of deposit, but no less than one percent. The lending financial institution, in turn, may charge the borrower up to, but no more than, four percent above the rate paid to the state.

In 2019, the LIFT program made linked investments of \$4,136,801.00 to 41 borrowers. Nine of these linked investments were to qualifying small businesses 51% or more owned, operated, and actively managed by one or more women, minority persons, or persons with disabilities. As of December 31, 2019, the LIFT program had a total of 94 linked investments with a balance of \$8,228,166.61. As required by statute, our estimate of foregone interest is \$77,540.25. Foregone interest occurs because LIFT investments earn less than the earnings rate of the state's general fund.

Please feel free to contact Jenna Deutmeyer at 515-281-3287 if you have any questions or comments regarding this report or the Linked Investments for Tomorrow Program.

Respectfully Yours,

A handwritten signature in black ink that reads "Michael L. Fitzgerald".

Michael L. Fitzgerald  
Treasurer of State

## Program Totals by County

Business/Owners	CD #	City	Program	Remaining	Lender	City
As of: 12/31/19						
<b>Black Hawk County</b>						
Cedar Valley Trucking, LLC <i>Brad Trees</i> <i>Kyle Niemann</i>	3712	Cedar Falls		\$97,884.17	Farmers & Merchants Savings Bank	Manchester
Heather Soesbe Stalzer dba CH Popcorn Company, LLC <i>Heather Soesbe Stalzer</i>	3683	Waterloo	Female	\$55,275.54	MidWestOne Bank	Iowa City
Rockets Bakery LLC <i>Samantha J Ludwig</i> <i>Jaden J Ludwig</i>	3694	Waterloo	Female	\$68,166.57	MidWestOne Bank	Iowa City
CH Popcorn Company LLC <i>Heather K Soesbe</i>	3696	Waterloo	Female	\$9,738.13	MidWestOne Bank	Iowa City
Waterloo General Market Inc. <i>Afi J. Koudadje</i> <i>Koffi Gangba</i>	3689	Waterloo	Minority	\$115,748.28	Iowa Falls State Bank	Iowa Falls
<b>Total for Black Hawk County (5 Borrowers)</b>						<b>\$346,812.69</b>
<b>Buchanan County</b>						
Andrew Krempges <i>Andrew Krempges</i>	3705	Independence		\$192,324.13	Farmers & Merchants Savings Bank	Manchester
Serene Timbers, LLC <i>Dan Wieland</i>	3744	Independence		\$200,000.00	Farmers & Merchants Savings Bank	Manchester
Tyler Paris <i>Tyler Paris</i>	3756	Lamont		\$60,000.00	Farmers & Merchants Savings Bank	Manchester
Dexter Paris <i>Dexter Paris</i>	3762	Lamont		\$42,000.00	Farmers & Merchants Savings Bank	Manchester
<b>Total for Buchanan County (4 Borrowers)</b>						<b>\$494,324.13</b>
<b>Clayton County</b>						
Pirates Pit Stop LLC <i>Linda Ludovissy</i> <i>James Ludovissy</i>	3693	North Buena Vista	Female	\$146,984.55	People's State Bank	Guttenberg
Brandon Bries LLC <i>Erin N Bries</i> <i>Brandon J Bries</i>	3692	Guttenberg	Female	\$56,047.65	People's State Bank	Guttenberg
<b>Total for Clayton County (2 Borrowers)</b>						<b>\$203,032.20</b>
<b>Dallas County</b>						
University Kids, LLC <i>Hayley D Carlson</i>	3676	Van Meter	Female	\$200,000.00	Heartland Bank	Somers
<b>Total for Dallas County (1 Borrowers)</b>						<b>\$200,000.00</b>
<b>Delaware County</b>						
Mark and Carmen Knipper <i>Mark Knipper</i> <i>Carmen Knipper</i>	3704	Hopkinton		\$52,185.43	Farmers & Merchants Savings Bank	Manchester
Blake Schnieder <i>Blake Schneider</i>	3707	Manchester		\$193,529.64	Farmers & Merchants Savings Bank	Manchester
Jake Manternach <i>Jake Manternach</i>	3706	Masonville		\$36,660.12	Farmers & Merchants Savings Bank	Manchester
Cameron and Tracy Schulte <i>Cameron Schulte</i> <i>Tracy Schulte</i>	3760	Edgewood		\$182,670.00	Farmers & Merchants Savings Bank	Manchester

Cody Brehme <i>Cody Brehme</i>	3759	Manchester		\$30,000.00	Farmers & Merchants Savings Bank	Manchester
Gary Jackson Jr. <i>Gary Jackson Jr.</i>	3745	Manchester		\$25,000.00	Farmers & Merchants Savings Bank	Manchester
Jake Manternach <i>Jake Manternach Lindsay Manternach</i>	3724	Masonville		\$42,500.00	Farmers & Merchants Savings Bank	Manchester
Luke Preussner <i>Luke Preussner</i>	3725	Dundee		\$18,000.00	Farmers & Merchants Savings Bank	Manchester
C&J Dirt Works LLC <i>Chad Finnell</i>	3732	Delaware		\$50,000.00	Farmers & Merchants Savings Bank	Manchester
Austin Bishop <i>Austin Bishop</i>	3730	Manchester		\$200,000.00	Farmers & Merchants Savings Bank	Manchester
Nicholas and Nichole Wilson <i>Nicholas Wilson Nichole Wilson</i>	3733	Delhi		\$140,000.00	Farmers & Merchants Savings Bank	Manchester
Jake and Lindsay Manternach <i>Jake Manternach Lindsay Manternach</i>	3734	Masonville		\$26,500.00	Farmers & Merchants Savings Bank	Manchester
Drees Enterprises, LLC <i>Drees Enterprises, LLC Matthew Drees(sole member)</i>	3736	Manchester		\$61,500.00	Farmers & Merchants Savings Bank	Manchester
Michael Klostermann <i>Michael Klostermann</i>	3742	Dundee		\$20,000.00	Farmers & Merchants Savings Bank	Manchester
Cody Brehme <i>Cody Brehme</i>	3743	Manchester		\$90,000.00	Farmers & Merchants Savings Bank	Manchester
Tiffany Perrinjaquet <i>Tiffany Perrinjaquet</i>	2674	Colesburg	Female	\$13,494.75	Farmers Savings Bank	Colesburg
<b>Total for Delaware County (16 Borrowers)</b>						<b>\$1,182,039.94</b>
<b>Dubuque County</b>						
Paul and Alicia Overman <i>Paul Overman Alicia Overman</i>	3703	New Vienna		\$188,472.06	Farmers & Merchants Savings Bank	Manchester
Jake Lansing Express, LLC <i>Jacob Lansing</i>	3746	Dyersville		\$200,000.00	Farmers & Merchants Savings Bank	Manchester
<b>Total for Dubuque County (2 Borrowers)</b>						<b>\$388,472.06</b>
<b>Fayette County</b>						
Gregory Rausch <i>Gregory Rausch</i>	3741	Arlington		\$30,000.00	Farmers & Merchants Savings Bank	Manchester
<b>Total for Fayette County (1 Borrowers)</b>						<b>\$30,000.00</b>
<b>Iowa County</b>						
Andrew Klewin DBA Clearscapes <i>Andrew Klewin</i>	3698	North English		\$68,738.44	Hills Bank and Trust Company	Hills
Christopher Ganger <i>Christopher Ganger</i>	3678	Wellman		\$20,320.95	Hills Bank and Trust Company	Hills
TM Ventures Inc <i>Stephanie Mitro Burnett</i>	3749	Williamsburg	Female	\$30,000.00	Hills Bank and Trust Company	Hills
Maureen Pruisner CPA, PLC <i>Maureen Pruisner</i>	2661	Cedar Falls	Female	\$19,495.89	Lincoln Savings Bank	Reinbeck
Lee A. Slaymaker d/b/a Lotus Salon & Spa <i>Lee A. Slaymaker</i>	3681	Coralville	Female	\$12,536.00	Hills Bank and Trust Company	Hills
<b>Total for Iowa County (5 Borrowers)</b>						<b>\$151,091.28</b>

<b>Johnson County</b>						
Modern Insulation, L.L.C. <i>James Butler</i>	3688	Iowa City		\$72,388.79	Hills Bank and Trust Company	Hills
Jonathan Fowles DBA Jonnie 5 Apparel <i>Jonathan Fowles</i>	3700	Iowa City		\$46,666.62	Hills Bank and Trust Company	Hills
Christian Borgwardt dba CB Engineering <i>Christian Borgwardt</i>	1657	Iowa City		\$48,366.70	Hills Bank and Trust Company	Hills
MahnaMahna Inc <i>Adam Melchert</i>	1659	Iowa City		\$17,237.10	Hills Bank and Trust Company	Hills
William Elsner dba W.E. Repair Plus <i>William Elsner</i>	3747	North Liberty		\$20,000.00	Hills Bank and Trust Company	Hills
Stevens Family Chiropractic, P.C. <i>Joseph Stevens</i>	3737	North Liberty		\$28,000.00	Hills Bank and Trust Company	Hills
K2 Investments LLC <i>James J Kelly April T Kelly Jacob R Koller Brooke Strahn-Koller</i>	3679	Iowa City		\$39,100.18	Hills Bank and Trust Company	Hills
Joshua Anderson <i>Joshua Anderson</i>	3722	Iowa City		\$200,000.00	Hills Bank and Trust Company	Hills
Joseph Hotka <i>Joseph Hotka</i>	3717	Lone Tree		\$27,826.01	Hills Bank and Trust Company	Hills
Grimm Trucking, LLC <i>Jason Grimm</i>	3716	Lone Tree		\$39,537.28	Hills Bank and Trust Company	Hills
Adeva Salon and Spa, Inc <i>Shannon M Kindred Allisha J Klostermann</i>	2673	Coralville	Female	\$113,694.52	Hills Bank and Trust Company	Hills
Victor G Yoder <i>Victor G Yoder</i>	3723	Kalona		\$67,500.00	Hills Bank and Trust Company	Hills
Triumph Today Coaching LLC <i>Mandi E Kowal</i>	1656	Iowa City	Female	\$5,422.13	Hills Bank and Trust Company	Hills
Mother and Child Midwifery <i>Kathleen McCormick Devine</i>	2663	Coralville	Female	\$7,711.30	Hills Bank and Trust Company	Hills
Emily Ketelsen DBA Demizo Dancewear <i>Emily Ketelsen</i>	3686	Coralville	Female	\$54,303.95	Hills Bank and Trust Company	Hills
Montessori Children's Nursery, LLC <i>Kathryn Munson Emily Mizer</i>	3691	North Liberty	Female	\$18,016.47	Hills Bank and Trust Company	Hills
KZB Inc <i>Kerrienne R Buettner Zachery J Buettner</i>	3738	Iowa City	Female	\$49,000.00	Hills Bank and Trust Company	Hills
Discerning Eye, Inc <i>Joni O. Schrup</i>	2672	Iowa City	Female	\$100,656.73	Hills Bank and Trust Company	Hills
Debra Noble DBA Shear Madness <i>Debra L Noble</i>	3740	Iowa City	Female	\$5,000.00	Hills Bank and Trust Company	Hills
Moo Moo's Ice Cream Truck LLC <i>Sheila Happel Jason Happel</i>	3721	Solon	Female	\$95,131.00	Hills Bank and Trust Company	Hills
<b>Total for Johnson County (20 Borrowers)</b>						<b>\$1,055,558.78</b>

<b>Jones County</b>						
Daniel Bonert <i>Daniel Bonert</i>	3714	Monticello		\$13,525.60	Farmers & Merchants Savings Bank	Manchester
TLM Transport, LLC <i>Todd Hefflefinger</i> <i>Molly Hefflefinger</i>	3728	Anamosa		\$32,000.00	Farmers & Merchants Savings Bank	Manchester
Daniel Bonert <i>Daniel Bonert</i>	3729	Monticello		\$7,000.00	Farmers & Merchants Savings Bank	Manchester
Country Club Lawn Care LLC <i>Christopher Pultz</i>	3757	Anamosa		\$123,000.00	Hills Bank and Trust Company	Hills
Theodore and Sarah Kraus <i>Theodore Kraus</i> <i>Sarah Kraus</i>	3711	Monticello		\$66,926.61	Farmers & Merchants Savings Bank	Manchester
<b>Total for Jones County (5 Borrowers)</b>						<b>\$242,452.21</b>
<b>Keokuk County</b>						
Anthony W. Bower <i>Anthony W. Bower</i>	3702	Keota		\$38,973.73	Hills Bank and Trust Company	Hills
<b>Total for Keokuk County (1 Borrowers)</b>						<b>\$38,973.73</b>
<b>Lee County</b>						
Dan Boone, LLC <i>Danny Boone</i>	2667	Donnellson		\$200,000.00	Pilot Grove Savings Bank	Pilot Grove
<b>Total for Lee County (1 Borrowers)</b>						<b>\$200,000.00</b>
<b>Linn County</b>						
Jim Cox DDS, PC <i>James F. Cox</i>	2666	Cedar Rapids		\$17,598.82	Hills Bank and Trust Company	Hills
Splash Pool & Spa Builders LLC <i>Weston Darling</i>	3677	Cedar Rapids		\$15,619.85	Hills Bank and Trust Company	Hills
David Hunt <i>David Hunt</i>	3719	Cedar Rapids		\$60,000.00	Farmers & Merchants Savings Bank	Manchester
Wholehearted Homes Inc. <i>John W Bryant</i> <i>Laura C Bryant</i>	3710	Cedar Rapids		\$75,059.28	Hills Bank and Trust Company	Hills
Hands in Harmony, L.L.C. <i>Wahneta Dimmer</i>	3687	Cedar Rapids	Female	\$4,411.60	Hills Bank and Trust Company	Hills
2Plus2, Inc dba Kidcreate Studio <i>Lindsay N Sullivan</i>	3709	Cedar Rapids	Female	\$20,462.10	Hills Bank and Trust Company	Hills
E Squared Enterprises Inc. <i>Abby Loeffelholz</i> <i>Keith Loeffelholz</i>	3697	Cedar Rapids	Female	\$156,694.87	MidWestOne Bank	Iowa City
Revived Fashion LLC <i>Melinda Nagle</i>	3755	Marion	Female	\$47,000.00	Mount Vernon Bank and Trust Company	Mount Vernon
Bauman & Co., INC. <i>Olivia C. Randall</i> <i>Joshua A. Randall</i>	3748	Mount Vernon	Female	\$160,000.00	Mount Vernon Bank and Trust Company	Mount Vernon
<b>Total for Linn County (9 Borrowers)</b>						<b>\$556,846.52</b>
<b>Louisa County</b>						
Ben & Jennifer Scorpil <i>Ben Scorpil</i> <i>Jennifer Scorpil</i>	2668	Columbus Junction		\$71,436.93	Hills Bank and Trust Company	Hills
<b>Total for Louisa County (1 Borrowers)</b>						<b>\$71,436.93</b>
<b>Lyon County</b>						
Michael Van Beek <i>Michael Van Beek</i>	3715	Inwood		\$200,000.00	American State Bank	Sioux Center

<b>Total for Lyon County (1 Borrowers)</b>						<b>\$200,000.00</b>	
<b>Marion County</b>							
Pet Haven <i>Danell A. Clark</i>	3752	Knoxville	Female	\$200,000.00	Iowa State Savings Bank	Knoxville	
<b>Total for Marion County (1 Borrowers)</b>						<b>\$200,000.00</b>	
<b>Obrien County</b>							
Corey Hurtig <i>Corey Hurtig</i>	3726	Hartley		\$200,000.00	Security State Bank	Sutherland	
Austin J. Richter <i>Austin Richter</i>	3727	Paullina		\$190,000.00	Security State Bank	Sutherland	
Justin Hurtig <i>Justin Hurtig</i>	3735	Paullina		\$120,000.00	Security State Bank	Sutherland	
Timothy Overmire <i>Timothy Overmire</i>	3753	Hartley		\$200,000.00	Security State Bank	Sutherland	
Tony Lundquist <i>Tony Lundquist</i>	3761	Paullina		\$150,000.00	Security State Bank	Sutherland	
Cory Vander Ploeg <i>Cory Vander Ploeg</i>	3758	Paullina		\$200,000.00	American State Bank	Sioux Center	
Wash Me, Inc. <i>Joyce Zubrod Kevin Zubrod Jon Zubrod</i>	3751	Sutherland	Female	\$200,000.00	Security State Bank	Sutherland	
Sara Eldridge <i>Sara Eldridge</i>	3720	Paullina	Female	\$200,000.00	Security State Bank	Sutherland	
<b>Total for Obrien County (8 Borrowers)</b>						<b>\$1,460,000.00</b>	
<b>Sioux County</b>							
Katie Schuller dba And Something Borrowed <i>Katie Schuller</i>	3754	Orange City	Female	\$80,000.00	Iowa State Bank	Orange City	
<b>Total for Sioux County (1 Borrowers)</b>						<b>\$80,000.00</b>	
<b>Van Buren County</b>							
Michelle Jean Marie Pinney Burgmeier d/b/a The Village Vet <i>Michelle J.M. Pinney Burgmeier Joseph P Burgmeier</i>	1661	Birmingham	Female	\$200,000.00	Pilot Grove Savings Bank	Pilot Grove	
<b>Total for Van Buren County (1 Borrowers)</b>						<b>\$200,000.00</b>	
<b>Washington County</b>							
Colbert Trucking, LLC <i>Tim Colbert Clint Colbert Beverly Colbert</i>	3675	Riverside		\$106,281.18	Hills Bank and Trust Company	Hills	
Austin Knupp Trucking, Inc. <i>Austin C. Knupp</i>	3690	Riverside		\$62,404.30	Hills Bank and Trust Company	Hills	
Tye & Diane Rinner <i>Tye Rinner Diane Rinner</i>	3718	Washington		\$188,603.88	Hills Bank and Trust Company	Hills	
Henry & Bethany Hoopes <i>Henry R. Hoopes Bethany L. Hoopes</i>	3699	Letts		\$47,845.86	Hills Bank and Trust Company	Hills	
TK Agriculture <i>Tanner Knupp</i>	3708	Washington		\$162,020.38	Hills Bank and Trust Company	Hills	
Sustainable Logistics LLC <i>Jim Schrier</i>	3750	Washington		\$115,000.00	Hills Bank and Trust Company	Hills	

Jared Widmer <i>Jared Widmer</i>	3739	Washington		\$200,000.00	Hills Bank and Trust Company	Hills
Eden Salon & Spa LLC <i>Kailee Seward</i>	2669	Kalona	Female	\$6,690.65	Hills Bank and Trust Company	Hills
<b>Total for Washington County (8 Borrowers)</b>						<b>\$888,846.25</b>
<b>Webster County</b>						
Patti Anderson <i>Patti L Anderson</i>	3685	Gowrie	Female	\$38,279.89	Heartland Bank	Somers
<b>Total for Webster County (1 Borrowers)</b>						<b>\$38,279.89</b>
<b>Grand Total</b>						<b>\$8,228,166.61</b>

**NEW CDS IN  
2019**

Business/Owners	CD #	City	Program	Remaining	Lender	City
As of: 12/31/19						
Moo Moo's Ice Cream Truck LLC <i>Sheila Happel</i> <i>Jason Happel</i>	3721	Solon	Female	\$95,131.00	Hills Bank and Trust Company	Hills
Joshua Anderson <i>Joshua Anderson</i>	3722	Iowa City		\$200,000.00	Hills Bank and Trust Company	Hills
Victor G Yoder <i>Victor G Yoder</i>	3723	Kalona		\$67,500.00	Hills Bank and Trust Company	Hills
Jake Manternach <i>Jake Manternach</i> <i>Lindsay Manternach</i>	3724	Masonville		\$42,500.00	Farmers & Merchants Savings Bank	Manchester
Luke Preussner <i>Luke Preussner</i>	3725	Dundee		\$18,000.00	Farmers & Merchants Savings Bank	Manchester
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Justin Hurtig <i>Justin Hurtig</i>	3735	Paullina		\$120,000.00	Security State Bank	Sutherland
Drees Enterprises, LLC <i>Drees Enterprises, LLC</i> <i>Matthew Drees</i>	3736	Manchester		\$61,500.00	Farmers & Merchants Savings Bank	Manchester



Stevens Family Chiropractic, P.C. <i>Joseph Stevens</i>	3737	North Liberty		\$28,000.00	Hills Bank and Trust Company	Hills
KZB Inc  <i>Kerrienne R Buettner Zachery J Buettner</i>	3738	Iowa City	Female	\$49,000.00	Hills Bank and Trust Company	Hills
Jared Widmer <i>Jared Widmer</i>	3739	Washington		\$200,000.00	Hills Bank and Trust Company	Hills
Debra Noble DBA Shear Madness <i>Debra L Noble</i>	3740	Iowa City	Female	\$5,000.00	Hills Bank and Trust Company	Hills
Gregory Rausch <i>Gregory Rausch</i>	3741	Arlington		\$30,000.00	Farmers & Merchants Savings Bank	Manchester
Michael Klostermann <i>Michael Klostermann</i>	3742	Dundee		\$20,000.00	Farmers & Merchants Savings Bank	Manchester
Cody Brehme  <i>Cody Brehme</i>	3743	Manchester		\$90,000.00	Farmers & Merchants Savings Bank	Manchester
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Timothy Overmire <i>Timothy Overmire</i>	3753	Hartley		\$200,000.00	Security State Bank	Sutherland
Katie Schuller dba And Something Borrowed	3754	Orange City	Female	\$80,000.00	Iowa State Bank	Orange City

<i>Katie Schuller</i>						
Revived Fashion LLC <i>Melinda Nagle</i>	3755	Marion	Female	\$47,000.00	Mount Vernon Bank and Trust Company	Mount Vernon
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**Total                    \$4,136,801.00**