

**IOWA LOTTERY AUTHORITY**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**Quarter Ending Sunday, March 31, 2019**

	<u>Qtr Ended 3/31/2019</u>	<u>Year to Date 2019</u>
Operating revenues:		
Instant-scratch ticket sales	\$ 67,161,577.00	\$ 185,898,101.00
InstaPlay sales	2,939,052.00	9,235,020.00
Pick 3 sales	1,995,696.50	5,830,249.00
Powerball sales	17,806,429.50	43,795,407.00
Mega Millions Sales	5,216,472.00	29,699,109.00
Pick 4 sales	1,085,224.00	3,140,982.00
Lucky for Life sales	1,286,492.00	4,074,760.00
Lotto America sales	2,276,365.00	6,341,205.00
Pull-tab sales	2,583,258.32	7,996,381.11
Application fees	825.00	3,075.00
Other	3,066.15	54,197.08
Total operating revenues	<u>102,354,457.47</u>	<u>296,068,486.19</u>
Operating expenses:		
Scratch ticket prizes	43,502,330.30	125,266,043.22
InstaPlay prizes	1,986,789.90	6,382,737.16
Pick 3 prizes	1,182,567.90	3,455,239.40
Powerball prizes	8,672,454.00	21,077,600.59
Mega Millions prizes	2,581,265.08	15,200,085.00
Hot Lotto prizes	-	(46,872.00)
Pick 4 prizes	647,644.40	1,867,829.20
All or Nothing prizes	-	(354,534.99)
Lucky for Life prizes	726,775.87	2,343,657.81
Lotto America prizes	1,108,867.50	3,128,294.50
Pull-tab prizes	1,610,860.72	4,998,726.01
VIP Club prize expense	100,334.02	315,879.79
Promotional prize expense	30,535.71	91,073.20
Advertising/publicity	1,858,771.47	5,391,218.19
Retailer compensation expense	6,666,584.07	19,268,236.79
Ticket expense	895,573.14	2,448,953.54
Vendor compensation expense	1,654,617.24	4,816,362.09
Salary and benefits	2,478,634.88	7,634,810.24
Travel	55,872.95	194,648.49
Supplies	17,733.58	60,585.21
Printing	961.40	2,543.29
Postage	3,109.60	4,564.68
Communications	46,045.03	132,333.26
Rentals	78,236.30	231,987.96
Utilities	25,249.51	73,146.73
Professional fees	36,154.13	117,832.21
Vending machine maintenance	63,693.00	189,911.77
Outside services and repairs	210,433.12	615,337.71
Data processing	33,827.41	79,275.97
Equipment	174,461.50	404,537.76
Reimbursement to other state agencies	94,955.30	334,981.83
Depreciation	135,741.28	410,021.28
Other	16,945.22	47,870.55
MUSL/Lotto administrative expense	16,370.57	55,008.30
Total operating expenses	<u>76,714,396.10</u>	<u>226,239,926.74</u>
Operating income	<u>25,640,061.37</u>	<u>69,828,559.45</u>
Non-operating revenue (expenses):		
Proceeds provided to State General Fund	(24,878,935.79)	(66,897,852.05)
Proceeds provided to Veteran's Trust Fund	-	(2,500,000.00)
Interest income	149,594.52	301,953.44
Gain (Loss) on disposal of capital assets	-	4,350.00
Net non-operating revenues (expenses)	<u>(24,729,341.27)</u>	<u>(69,091,548.61)</u>
Change in net position	910,720.10	737,010.84
Net position beginning of period	<u>4,776,484.44</u>	<u>4,950,193.70</u>
Net position end of period	<u>5,687,204.54</u>	<u>5,687,204.54</u>