
FISCAL UPDATE Article

Fiscal Services Division

October 20, 2022



Ground Floor, State Capitol Building

Des Moines, Iowa 50319

515.281.3566

ALCOHOLIC BEVERAGES COMMISSION MEETING — OCTOBER 2022

Meeting. The Alcoholic Beverages Commission met on October 19, 2022, in Le Claire.

Financial Update. The Alcoholic Beverages Division (ABD) reported an increase of approximately \$4.4 million (4.1%) in liquor sales for FY 2023 through September when compared to liquor sales for FY 2022 through September. The Division suggested that the increase in sales is a result of the continued purchase of the same liquors while prices rise, and pointed to the decrease in gallons purchased for FY 2023 through September, when compared to gallons purchased for FY 2022 through September, as evidence. The Division reported an increase of approximately \$173,000 (43.6%) in split case fee revenue for FY 2023 through September, when compared to the same period of FY 2022, as a result of an increased split case fee. Comparing the same periods, the Division also reported an increase in bottle deposit and surcharge revenue of approximately \$136,000 (11.6%). Finally, the Division reported an increase in total revenue for the same period of approximately \$4.7 million (4.3%).

Reversions. The Division reported a total of approximately \$38.9 million to date in FY 2023 has been reverted to the State General Fund, the Iowa Department of Public Health for substance abuse treatment and prevention programs, and the Iowa Economic Development Authority for a statewide tourism marketing campaign. The Division is on track with last year's reversions progress and is also on track to meet the Revenue Estimating Conference reversion estimate of \$149.5 million for the fiscal year.

Regulatory Update. The Division received 26 complaints in both August and September. The Division reported that there has been an increase of complaints involving underage staff both serving alcohol and completing sales of alcohol. The Division says it checks into these complaints and, when the complaints are validated, takes steps to educate the people and businesses involved.

Business Operations Update. The Division reported that the busy season is approaching and that Ruan, the private trucking company that the Division has partnered with to handle warehousing and delivery, has all driver and driver-helper positions filled and the warehouse positions are mostly filled, with some turnover of its entry-level positions. The Division reported that it has leased approximately 10,500 square feet of warehouse space from December 1, 2022, through April 30, 2023, for supplementary warehouse space while additional racking is set up in its current warehouse.

Next Meeting. The next meeting will be held on February 9, 2023.

LSA Staff Contact: Xavier Leonard (515.725.0509) xavier.leonard@legis.iowa.gov

Doc ID 1304421