

---

## FISCAL UPDATE Article

Fiscal Services Division

May 19, 2022



---

Ground Floor, State Capitol Building

Des Moines, Iowa 50319

515.281.3566

### ALCOHOLIC BEVERAGES COMMISSION MEETING — MAY 2022

**Meeting.** The Alcoholic Beverages Commission met on May 12, 2022.

**Financial Update.** The Alcoholic Beverages Division (ABD) reported a 0.2% increase in liquor sales in April 2022 compared to April 2021. A similar percentage change was observed for total revenue (0.1%), which, in addition to liquor sales, includes the split case fee and bottle deposits. The Division noted that liquor sales have begun leveling off after turbulent sales the past two years. When comparing fiscal year sales year to date, the Division reported a 3.8% increase in liquor sales in FY 2022 compared to FY 2021 for the same period of July through April. A similar percentage change was observed for total revenue.

**Transfer.** The Division reported a total of approximately \$125.0 million to date in FY 2022 has been transferred to the State General Fund. The ABD reported an increase of 6.2% in revenue transferred through April of FY 2022 than was transferred through April of FY 2021.

**Business Operations Update.** The Division reported that it is replacing fuel tanks at its Ankeny warehouse, which are used for refueling for its distributor, Ruan, to distribute product throughout the State. Heavy equipment required for this task is ready to begin moving next week. The cost to replace fuel tanks is approximately \$500,000. Ruan will have to fuel up off-site during the time the fuel tanks are being replaced. Ruan will not be able to receive discounted fuel during this time, resulting in increased fuel expenses of approximately \$25,000 monthly.

The Division has received a bid of approximately \$2.1 million for increasing the number of racks in its warehouse to store product. A portion of the ABD's warehouse was partitioned for the Iowa Lottery's use. The Iowa Lottery has begun vacating the ABD warehouse, which will allow the Division to use the space. The Division anticipates the space will be available by early July.

**Next Meeting.** The next meeting will be held on August 18, 2022.

LSA Staff Contacts: Xavier Leonard (515.725.0509) [xavier.leonard@legis.iowa.gov](mailto:xavier.leonard@legis.iowa.gov)  
Maria Wagenhofer (515.281.5270) [maria.wagenhofer@legis.iowa.gov](mailto:maria.wagenhofer@legis.iowa.gov)

Doc ID 1290621