House File 2326

S-5106

Amend House File 2326, as passed by the House, as follows:

Page 1, before line 1 by inserting:

- 3 < DIVISION I
- 4 REAL ESTATE BROKERS AND THE RENTAL OR LEASING OF REAL ESTATE>
- 5 2. Page 1, line 33, after <This> by inserting <division of 6 this>
- 7 3. Page 1, line 35, after <This> by inserting <division of 8 this>
- 9 4. Page 2, after line 7 by inserting:
- 10 <DIVISION
- 11 REAL ESTATE BROKERS AND BROKERAGE AGREEMENTS
- 12 Sec. ___. Section 543B.56A, subsection 2, paragraph e, if
- 13 enacted by 2024 Iowa Acts, Senate File 2291, section 7, is
- 14 amended to read as follows:
- 15 e. Review the broker's compensation under the brokerage
- 16 agreement and conspicuously display a statement that the
- 17 broker's compensation, fees, and commission are negotiable and
- 18 not established by law.
- 19 Sec. . Section 543B.56A, subsection 3, if enacted by 2024
- 20 Iowa Acts, Senate File 2291, section 8, is amended to read as
- 21 follows:
- 22 3. A brokerage agreement must be signed by both the broker
- 23 and the client prior to the broker listing any property for
- 24 sale on behalf of a seller, or before showing a property to a
- 25 buyer, or if no property is shown to a buyer, before making
- 26 an offer on a property on behalf of a buyer. This subsection
- 27 shall not apply to customers attending an open house.
- 28 Sec. . Section 543B.57, subsection 5, Code 2024, is
- 29 amended to read as follows:
- 30 5. The seller, in the listing agreement, may authorize
- 31 the seller's licensee to disburse part of the licensee's
- 32 compensation to other licensees, including a buyer's licensee
- 33 solely representing the buyer. A seller may authorize a
- 34 portion of the proceeds from the sale of real property, or
- 35 from another source, to pay a buyer's licensee compensation.

- 1 A licensee representing a buyer shall inform the listing
- 2 licensee, if there is a listing licensee, either verbally or in
- 3 writing, of the agency relationship before any negotiations are
- 4 initiated. The obligation of either the seller or the buyer
- 5 to pay compensation to a licensee is not determinative of the
- 6 agency relationship.>
- 7 5. Title page, by striking lines 1 and 2 and inserting <An
- 8 Act relating to real estate brokers, the rental or leasing of
- 9 real estate, and brokerage agreements, and including effective
- 10 date and>
- 11 6. By renumbering as necessary.

SCOTT WEBSTER