

**193E—17.6(543B) Nonqualifying courses.** The following course offerings do not qualify as continuing education:

**17.6(1)** Courses of instruction designed to prepare a student for passing the real estate salesperson examination;

**17.6(2)** Sales promotion or other meetings held in conjunction with a licensee's general business;

**17.6(3)** A course certified by the use of a challenge examination. All students must complete the required number of classroom hours to receive certification;

**17.6(4)** Meetings which are a normal part of in-house staff or employee training;

**17.6(5)** Orientation courses for licensees, such as those offered through local real estate boards.

[ARC 3500C, IAB 12/6/17, effective 1/10/18]