

CHAPTER 13  
CONSENT FOR PROHIBITED PERSONS  
TO ENGAGE IN THE BUSINESS OF INSURANCE

**191—13.1(505,522B) Purpose and authority.** The purpose of these rules is to implement the provisions of 18 U.S.C. Section 1033 and Iowa Code section 522B.16B. The Iowa insurance commissioner has jurisdiction under 18 U.S.C. Section 1033 to grant requests for consent to engage in the business of insurance.

[ARC 8309B, IAB 11/18/09, effective 12/23/09; ARC 4910C, IAB 2/12/20, effective 3/18/20]

**191—13.2(505,522B) Definitions.** For the purpose of this chapter, the definitions in rule 191—1.1(502,505) and the following definitions apply:

“*Act*” means the Violent Crime Control and Law Enforcement Act of 1994, Public Law 103-322, H.R. 3355; 18 U.S.C. Sections 1033 and 1034.

“*Applicant*” means any person subject to the provisions of 18 U.S.C. Sections 1033 and 1034 who files an application for consent to engage in the business of insurance.

“*Breach of trust*” means any criminal act or an element of a criminal act by an applicant, including but not limited to an act that constitutes or involves misuse, misapplication or misappropriation of the following:

1. Anything of value held as a fiduciary, where “fiduciary” includes, but is not limited to, a trustee, administrator, executor, conservator, receiver, guardian, agent, employee, partner, officer, director or public servant; or

2. Anything of value of any public, private or charitable organization.

“*Business of insurance*” means the writing of insurance or the reinsuring of risks by an insurer, including all acts necessary or incidental to such writing or reinsuring and the activity of persons who are or who act as officers, directors, agents, or employees of insurers, producers or any other persons authorized to act on behalf of such persons.

“*Consent*” means the written consent issued by the commissioner for a prohibited person to engage in the business of insurance in Iowa.

“*Dishonesty*” means any criminal act which includes, but is not limited to, any offense constituting or involving perjury, bribery, forgery, counterfeiting, false or misleading oral or written statements, deception, fraud, schemes or artifices to deceive or defraud, material misrepresentations or the failure to disclose material facts.

“*Felony*” means the following:

1. A federal crime for which the maximum authorized punishment exceeds one year of imprisonment; or

2. A crime in any state or country that is identified as a felony in that state or country or, if not identified as a felony in that other state or country, any offense for which the maximum authorized punishment exceeds one year of incarceration.

“*Insurer*” means any entity the business activity of which is the writing of insurance or the reinsuring of risks, and includes any person who acts as, or is, an officer, director, agent, producer, or employee of that business.

“*License*” means any license, registration, certificate of authority or other permit or approval issued or granted by the commissioner.

“*Prohibited person*” means any person who is a resident of Iowa and who has been convicted of any felony crime involving dishonesty or breach of trust in a state or federal jurisdiction or who has been convicted of any violation of the Act.

“*Request for consent*” means a completed application, submitted by a prohibited person, that requests the commissioner’s consent to allow that prohibited person to engage in or transact, or to continue to engage in or transact, the business of insurance in Iowa.

“State,” for the purposes of this chapter, includes any state of the United States, the District of Columbia, the Commonwealth of Puerto Rico, the Northern Mariana Islands, the Virgin Islands, American Samoa and the Trust Territory of the Pacific Islands.

[ARC 8309B, IAB 11/18/09, effective 12/23/09; ARC 4910C, IAB 2/12/20, effective 3/18/20]

**191—13.3(505,522B) Requirement for prohibited persons to obtain consent.**

**13.3(1)** A prohibited person shall not engage in or transact the business of insurance in the state of Iowa without the consent of the commissioner of insurance of the person’s resident state.

**13.3(2)** A prohibited person who is a resident of Iowa must receive a consent from the commissioner before the division will consider any application or request for a license, certification, certificate of authority, or other permit or approval issued or granted by the division related to engaging in or transacting the business of insurance in Iowa.

**13.3(3)** A prohibited person engaging in or transacting the business of insurance in Iowa without the consent of the insurance commissioner of the person’s resident state is in violation of these rules, is subject to the penalties of this chapter, and risks federal criminal and civil sanctions and penalties.

[ARC 8309B, IAB 11/18/09, effective 12/23/09]

**191—13.4(505,522B) Applications for consent.** The prohibited person must file with the division an application for consent as set forth in this rule.

**13.4(1)** Except as provided in subrule 13.4(2), a prohibited person who is, or seeks to be, employed in any capacity in the business of insurance in Iowa must complete and file an application for consent, in a format prescribed by the division, available on the division’s website or by request from the division.

**13.4(2)** The commissioner may at any time request additional information from an applicant to support a pending application for consent. Failure to provide such information is grounds for denial of the application.

**13.4(3)** An application must include:

*a.* Two 2" × 2" recent passport-type identical photographs attached as indicated on the application for consent.

*b.* A certified copy of the applicant’s criminal history record both from the applicant’s state of residence and from the state in which the felony was committed if different from the state of residence. A Record Check Request form may be obtained from the Iowa division of criminal investigation at: [www.dps.state.ia.us](http://www.dps.state.ia.us).

*c.* A certified copy of all court documents that demonstrate completion and performance of all conditions imposed by the court.

*d.* An affidavit from the immediate supervisor or potential immediate supervisor for the entity that employs the applicant or that seeks to employ the applicant stating in detail the duties and responsibilities which the applicant will perform and for which the applicant seeks consent.

*e.* Any other relevant documents or information that the prohibited person would like to have considered.

**13.4(4)** Upon the occurrence of any event that would change any answer on the application, an amendment must be promptly filed. Failure to file an amendment may result in denial of the request for consent or the immediate suspension or revocation of a previously granted consent.

[ARC 8309B, IAB 11/18/09, effective 12/23/09; ARC 4910C, IAB 2/12/20, effective 3/18/20]

**191—13.5(505,522B) Consideration of applications for consent.**

**13.5(1)** The commissioner shall have the sole discretion to grant or deny an application for consent to engage in or transact the business of insurance.

**13.5(2)** Each decision of whether or not to grant consent to engage in or transact the business of insurance to a prohibited person will be handled on a case-by-case basis. Factors to be considered include, but are not limited to, the following:

*a.* The nature and severity of the crime;

*b.* The length of time since the conviction;

*c.* The injury or loss caused by the prohibited person;

- d. Whether the conviction is related to the business of insurance;
- e. Whether the prohibited person received a pardon from the authority that convicted the person and whether the pardon was granted due to the innocence of the person;
- f. Whether the prohibited person completed parole or probation;
- g. Whether a breach of trust or dishonesty was involved;
- h. The nature and strength of character reference letters;
- i. The person's business and personal records before and after the conviction;
- j. Whether and to what extent the person has made material false statements in an application, renewal or other documents filed with the commissioner;
- k. Whether and to what extent the person has made material false statements in applications or other documents filed with other agencies of this state or of other states or with federal agencies;
- l. Whether the prohibited person's conviction was expunged;
- m. Whether or not the person received the conviction in a foreign country; and
- n. Any additional relevant factors.

[ARC 8309B, IAB 11/18/09, effective 12/23/09]

### **191—13.6(505,522B) Review of application by the division.**

**13.6(1)** The commissioner must consider the following when reviewing a completed application:

- a. The information submitted by the applicant;
- b. The factors set forth in subrule 13.5(2); and
- c. Any mitigating or aggravating circumstances.

**13.6(2)** At the commissioner's discretion, the commissioner may convene a hearing to receive evidence and testimony about the application.

**13.6(3)** If the commissioner determines that the applicant does not seem to constitute a significant threat to the public, the commissioner shall issue the consent and specify its scope.

**13.6(4)** If the commissioner determines that the applicant does seem to constitute a significant threat to the public, the commissioner shall deny the application. Notice of the denial must be sent to the applicant via certified mail to the address on record with the division, return receipt requested. The prohibited person may request a hearing with the commissioner within 30 days from the date of mailing of the division's notice.

**13.6(5)** The application and materials supplied with the application, provided at the request of the division, or obtained by the division during the course of its review, including materials and testimony received at a hearing regarding an application, shall be considered information submitted to the division or obtained by the division in the course of an investigation for purposes of Iowa Code section 505.8(8), and the commissioner shall keep such information confidential. A consent issued by the commissioner is a public record for purposes of Iowa Code chapter 22; however, Iowa Code section 505.8(9) also shall apply.

[ARC 8309B, IAB 11/18/09, effective 12/23/09; ARC 4910C, IAB 2/12/20, effective 3/18/20]

**191—13.7(505,522B) Consent effective for specified positions and responsibilities only.** A consent issued by the commissioner shall be effective only so long as the prohibited person remains in the same or similar job position with the same or similar responsibilities to which the person attested in the initial request for consent. A material change in job responsibilities requires the prohibited person to file an amended request for consent.

[ARC 8309B, IAB 11/18/09, effective 12/23/09]

### **191—13.8(505,522B) Change in circumstances.**

**13.8(1)** *Failure to disclose.* In the event that the division determines that the prohibited person receiving the consent made materially false or misleading statements, or failed to disclose material information in the application for consent, the consent shall be suspended or revoked. The prohibited person may request a hearing with the commissioner within 30 days from the date of mailing of the division's notice.

**13.8(2)** *New felony.*

a. A prohibited person who previously received consent from the commissioner to participate in the business of insurance must immediately notify the division if that person is subsequently convicted of an offense under the Act, or of any felony offense involving dishonesty or breach of trust.

b. The entry of a new conviction automatically terminates the prior consent.

c. When the division becomes aware of the new conviction, it must inform the prohibited person in writing, via certified mail to the address on record with the division, return receipt requested, that the consent previously issued has been revoked.

d. The prohibited person may seek a new consent from the commissioner pursuant to the Act and to this chapter after reporting the new conviction.

**13.8(3)** *Violation of terms of consent.* If the commissioner determines that a prohibited person has violated the terms of a consent, the commissioner shall immediately terminate the consent. The division must inform the prohibited person in writing, via certified mail to the address on record with the division, return receipt requested, that the consent previously issued has been terminated. The prohibited person may request a hearing with the commissioner within 30 days from the date of mailing of the division's notice.

**13.8(4)** *Suspension of insurance producer license.* The commissioner may summarily suspend the insurance producer license of a prohibited person for any of the actions described in subrule 13.8(1), 13.8(2) or 13.8(3) if the person has been issued a license by the division. A hearing shall be scheduled in accordance with Iowa Code chapter 17A to determine whether the person's license should be revoked. [ARC 8309B, IAB 11/18/09, effective 12/23/09; ARC 4910C, IAB 2/12/20, effective 3/18/20]

**191—13.9(505,522B) Burden of proof.** The burden of proof of persuasion and of the production of evidence at a hearing regarding a request for consent is on the prohibited person. The person shall have to demonstrate by clear and convincing evidence that the person is not a threat to the public interest and public safety.

[ARC 8309B, IAB 11/18/09, effective 12/23/09]

**191—13.10(505,522B) Violations and penalties.** A prohibited person who engages in the business of insurance without the consent of the commissioner or otherwise in violation of this chapter shall be deemed to be in violation of Iowa Code section 522B.2 and is subject to the penalties provided in Iowa Code section 522B.17.

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These rules are intended to implement Iowa Code chapter 505, Iowa Code section 522B.16B and 18 U.S.C. Section 1033.

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