

**LABOR SERVICES DIVISION[875]**

[Prior to 11/19/97, see Labor Services Division[347]]

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| 218.119(91D)       | Special proviso for high-salaried executives |
| 218.120 to 218.200 | Reserved                                     |

## BONA FIDE ADMINISTRATIVE CAPACITY

|              |                                   |
|--------------|-----------------------------------|
| 218.201(91D) | Types of administrative employees |
| 218.202      | Reserved                          |

|                    |   |
|--------------------|---|
| 218.203(91D)       | Nonmanual work  |
| 218.204            | Reserved  |
| 218.205(91D)       | Directly related to management policies or general business operations                |
| 218.206(91D)       | Primary duty  |
| 218.207(91D)       | Discretion and independent judgment   |
| 218.208            | Reserved  |
| 218.209(91D)       | Percentage limitations on nonexempt work  |
| 218.210(91D)       | Trainees, administrative  |
| 218.211(91D)       | Amount of salary or fees required   |
| 218.212(91D)       | Salary basis  |
| 218.213(91D)       | Fee basis   |
| 218.214(91D)       | Special proviso for high-salaried administrative employees                            |
| 218.215(91D)       | Elementary or secondary schools and other educational establishments and institutions |
| 218.216 to 218.300 | Reserved  |

## BONA FIDE PROFESSIONAL CAPACITY

|                    |  |
|--------------------|--|
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| 218.302(91D)       | Learned professions                                      |
| 218.303(91D)       | Artistic professions                                     |
| 218.304(91D)       | Primary duty   |
| 218.305(91D)       | Discretion and judgment                                  |
| 218.306(91D)       | Predominantly intellectual and varied                    |
| 218.307(91D)       | Essential part of and necessarily incident to            |
| 218.308            | Reserved   |
| 218.309(91D)       | Twenty percent nonexempt work limitation                 |
| 218.310(91D)       | Trainees, professional                                   |
| 218.311(91D)       | Amount of salary or fees required                        |
| 218.312(91D)       | Salary basis   |
| 218.313(91D)       | Fee basis  |
| 218.314(91D)       | Exception for physicians, lawyers, and teachers          |
| 218.315(91D)       | Special proviso for high-salaried professional employees |
| 218.316 to 218.499 | Reserved   |

## OUTSIDE SALESPERSON

|                    |  |
|--------------------|--|
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| 218.501(91D)       | Making sales or obtaining orders                 |
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| 218.503(91D)       | Incidental to and in conjunction with sales work |
| 218.504(91D)       | Promotion work                                   |
| 218.505(91D)       | Driver salespersons                              |
| 218.506(91D)       | Nonexempt work generally                         |
| 218.507(91D)       | Twenty percent limitation on nonexempt work      |
| 218.508(91D)       | Trainees, outside salespersons                   |
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| 218.601(91D) | Special provision for motion picture producing industry  |
| 218.602(91D) | Special proviso concerning executive and administrative employees in multistore retailing operations |

CHAPTER 219  
APPLICATION OF THE FAIR LABOR STANDARDS ACT  
TO DOMESTIC SERVICE

|                 |  |
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| 219.3(91D)      | Domestic service employment                                    |
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CHAPTER 220  
APPLICATION OF THE FAIR LABOR STANDARDS ACT  
TO EMPLOYEES OF STATE AND LOCAL GOVERNMENTS

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FIRE PROTECTION AND LAW ENFORCEMENT  
EMPLOYEES OF PUBLIC AGENCIES

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