

**507B.4B Suitability.**

1. A person shall not recommend to any individual the purchase, sale, or exchange of any annuity contract, or any rider, endorsement, or amendment thereto, unless the person has reasonable grounds to believe that the recommendation is suitable for the individual based on a reasonable inquiry into the individual's financial status, investment objectives, and other relevant information.

2. A person engaged in the business of annuities shall establish and maintain a system to monitor recommendations made that is reasonably designed to achieve compliance with [subsection 1](#).

3. The commissioner shall adopt rules pursuant to [chapter 17A](#) establishing procedures and standards for implementation of the suitability requirements of [subsection 1](#).

[2006 Acts, ch 1117, §25](#)