15E.351 Business accelerators.

- 1. The authority shall establish and administer a business accelerator program to provide financial assistance for the establishment and operation of a business accelerator for technology-based, value-added agricultural, information solutions, alternative and renewable energy including the alternative and renewable energy sectors listed in section 476.42, subsection 1, paragraph " α ", subparagraph (1), or advanced manufacturing start-up businesses or for a satellite of an existing business accelerator. The program shall be designed to foster the accelerated growth of new and existing businesses through the provision of technical assistance. The authority may provide financial assistance under this section from moneys allocated for financial assistance for business accelerators pursuant to section 15.335B, subsection 2.
- 2. In determining whether a business accelerator qualifies for financial assistance, the authority must find that a business accelerator meets all of the following criteria:
- a. The business accelerator must be a not-for-profit organization affiliated with an area chamber of commerce, a community or county organization, or economic development region.
- b. The geographic area served by a business accelerator must include more than one county.
- c. The business accelerator must possess the ability to provide service to a specific type of business as well as to meet the broad-based needs of other types of start-up entrepreneurs.
- d. The business accelerator must possess the ability to market business accelerator services in the region and the state.
- *e*. The business accelerator must possess the ability to communicate with and cooperate with other business accelerators and similar service providers in the state.
- *f.* The business accelerator must possess the ability to engage various funding sources for start-up entrepreneurs.
- g. The business accelerator must possess the ability to communicate with and cooperate with various entities for purposes of locating suitable facilities for clients of the business accelerator.
- h. The business accelerator must possess the willingness to accept referrals from the authority.
- 3. In determining whether a business accelerator qualifies for financial assistance, the authority may consider any of the following:
 - a. The business experience of the business accelerator's professional staff.
 - b. The business plan review capacity of the business accelerator's professional staff.
- c. The business accelerator's professional staff with demonstrated experience in all aspects of business disciplines.
- d. The business accelerator's professional staff with access to external service providers including legal, accounting, marketing, and financial services.
- 4. In order to receive financial assistance under this section, the financial assistance recipient must demonstrate the ability to provide matching moneys on a basis of a two dollar contribution of recipient moneys for every one dollar received in financial assistance.

2005 Acts, ch 150, \$12; 2006 Acts, ch 1030, \$4; 2006 Acts, ch 1142, \$19; 2009 Acts, ch 123, \$28; 2011 Acts, ch 25, \$128; 2011 Acts, ch 118, \$67, 84, 85, 89; 2012 Acts, ch 1021, \$22, 23; 2012 Acts, ch 1126, \$20

Referred to in §15.335B