

**IOWA LOTTERY AUTHORITY**  
**Statement of Revenues, Expenses and Changes in Net Position**  
**Quarter Ending Friday, June 30, 2023**

FINAL

	Qtr Ended 6/30/2023	Year to Date 2023
Operating revenues:		
Instant-scratch ticket sales	\$79,372,788.04	\$293,580,116.04
InstaPlay sales	8,995,757.00	31,817,614.00
Pick 3 sales	2,362,708.50	9,128,651.50
Powerball sales	10,322,030.00	65,632,084.50
Mega Millions Sales	5,578,990.00	43,758,227.00
Pick 4 sales	1,437,767.00	5,798,109.50
Lucky for Life sales	2,113,726.00	8,419,258.00
Lotto America sales	1,723,713.00	10,387,460.00
Pull-tab sales	3,112,495.21	13,011,622.70
Application fees	850.00	5,750.00
Other	14,966.89	23,299.39
Total operating revenues	115,035,791.64	481,562,192.63
Operating expenses:		
Scratch ticket prizes	54,285,573.00	199,208,531.69
InstaPlay prizes	6,971,903.05	23,769,640.76
Pick 3 prizes	1,417,625.10	5,477,190.90
Powerball prizes	5,134,543.86	32,734,985.25
Mega Millions prizes	2,801,624.05	21,963,856.70
Pick 4 prizes	862,660.20	3,769,003.20
Lucky for Life prizes	1,256,261.34	5,003,859.69
Lotto America prizes	861,856.50	5,193,730.00
Pull-tab prizes	1,943,053.19	8,133,393.52
Advertising/publicity	2,229,395.01	9,235,256.08
Retailer compensation expense	7,537,602.24	31,307,795.39
Ticket expense	786,396.15	3,471,082.99
Vendor compensation expense	1,968,035.01	7,801,337.24
Salary and benefits	1,848,644.02	9,764,280.52
Travel	77,100.06	323,184.46
Supplies	85,882.19	180,748.89
Printing	1,514.55	3,172.92
Postage	700.71	7,582.12
Communications	58,178.45	193,849.24
Rentals	25,719.86	112,216.08
Utilities	19,665.24	106,350.38
Professional fees	70,008.54	258,285.62
Vending machine maintenance	75,600.00	295,376.64
Outside services and repairs	411,109.91	1,572,327.04
Data processing	38,304.05	153,057.80
Equipment	155,025.38	525,333.34
Reimbursement to other state agencies	130,530.27	504,190.72
Depreciation	112,331.93	482,769.91
Amortization	137,653.97	548,185.43
MUSL/Lotto administrative expense	53,623.21	196,779.94
Debit card fees	47,552.44	161,459.34
Other	(4,813.47)	63,347.10
Total operating expenses	91,400,860.01	372,522,160.90
Operating income	23,634,931.63	109,040,031.73
Non-operating revenue (expenses):		
Proceeds to state causes	(23,116,894.48)	(108,418,373.26)
Interest income	301,562.91	757,311.99
Interest expense	(8,015.44)	(33,724.36)
Gain (Loss) on disposal of capital assets	(12,230.88)	(4,753.77)
Net non-operating revenues (expenses)	(22,835,577.89)	(107,699,539.40)
Change in net position	799,353.74	1,340,492.33
Net position beginning of period	6,109,480.71	5,568,342.12
Net position end of period	6,908,834.45	6,908,834.45